



IDIL INSHAKOV

EDUCATION

SPICED ACADEMY

- FULL STACK WEB DEVELOPMENT 5/2023-8/2023

EUROPEAN STUDIES (MASTER OF ARTS)

- European University Viadrina 2020-2023

RUSSIAN LANGUAGE AND LITERATURE

- Daugavpils University-Latvia 2015-2016

RUSSIAN LANGUAGE AND LITERATURE

- Istanbul University 2012-2015

FULL STACK DEVELOPER

I combine my previous SaaS experience skills with technical knowledge that allows me to continuously improve existing infrastructure.

CONTACT

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🔗 GitHub

🏠 Hermannstr. 25, 12049 Berlin

PROJECTS

Movies App

Weather Activities App

Turio App

Rick and Morty App

SKILLS

- Next.js
- React
- TypeScript
- JavaScript
- HTML
- Node.js
- GIT
- MongoDB
- CSS

LANGUAGES

- Turkish
- Russian
- English
- German

EXPERIENCE

LEAPSOME BERLIN 6/2022-3/2023

Business Development Intern

- Support in improving inbound&outbound sales
- Develop, implement, evaluate and improve
- lead generation strategies
- Define-test market segmentation strategies together with the sales team, carry out complex and thorough market analyses, process the obtained information

CAMAL GROUP LTD. BEIJING,CHINA 2/2022-5/2022

Business Development Intern

- Creation of sales cadence and text templates
- Analysing and testing different sales approaches
- Outbound sales via phone, email, LinkedIn
- Presentation of company and negotiations with customers and leads

SYKES ENTERPRISES BERLIN 2018-2020

PlayStation Support Specialist

- Providing solutions to customers for issues related to the online store, software, and hardware
- Documentation in the CRM system