

Key Learnings

Learning 1: Silent Collaboration Generates More Ideas

Brainwriting produced 62 ideas across 6 worksheets compared to typical 20-30 in vocal brainstorming. Silent work allowed everyone to contribute equally without dominant voices.

Impact: More diverse ideas to choose from, leading to a richer final concept.

Learning 2: Ideas Build Better When Written

Seeing previous ideas written down sparked improvements and combinations that wouldn't happen in verbal brainstorming. Each round added 10-15% more detail.

Impact: Final concept is more refined because it went through 6 improvement cycles.

Learning 3: Bad Ideas Unlock Creativity

Starting with "Worst Ideas" removed mental blocks. Participants laughed and felt comfortable suggesting unconventional solutions afterward.

Impact: More creative, bold ideas emerged after the warm-up.

Learning 4: Visual Solutions Beat Text-Heavy Ones

The highest-voted cluster emphasized visual elements. This aligns with Instagram's visual nature and user expectations.

Impact: Final concept prioritizes visual customization over text descriptions.

Learning 5: Integration Matters More Than Perfection

Ideas that worked with Elsa's existing Instagram workflow scored higher than those requiring platform changes.

Impact: Solution stays within Instagram ecosystem (bio link) rather than requiring new app download.

🔑 Learning 6: The Calendar is the Hero Feature

Calendar availability appeared in 12 different brainwriting ideas across multiple participants, showing strong consensus.

Impact: Calendar integration became a core feature of the final concept.

🔑 Learning 7: Automation Must Feel Personal

Ideas that felt too automated (chatbots, AI responses) scored lower. The DM confirmation feature kept personal touch.

Impact: Form includes personal touches and connects back to Elsa's DMs for confirmation.

🔑 Learning 8: Mobile-First is Non-Negotiable

Since 95%+ of Instagram users are on mobile, mobile optimization was mentioned in 9 separate brainwriting entries.

Impact: Design and prototype will be mobile-first with desktop as secondary consideration.

💡 Brainwriting Benefits Observed

Advantages:

- ✅ Equal participation (introverts contributed as much as extroverts)
- ✅ Ideas evolved through building, not just adding
- ✅ No groupthink or dominant voices
- ✅ Written record of all ideas
- ✅ Fast pace kept energy high

Challenges:

- ⚠️ Some handwriting was hard to read
 - ⚠️ Required strict time management
 - ⚠️ Needed clear instructions upfront
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📊 Concept Validation Against KPIs

KPI	Target	How Concept Achieves It

Time Reduction	50%	Form takes 5-10 min vs. 45 min DM conversation
Order Accuracy	↑	Required fields + visual selection prevent errors
Client Satisfaction	≥80%	Visual, easy, clear timeline = happy clients

Design Implications for Prototyping Phase

Based on brainwriting and ideation learnings:

1.  Create mobile mockups first
 2.  Use large visual elements (images, color swatches)
 3.  Include calendar in prominent position
 4.  Show automatic timeline calculation clearly
 5.  Add personal element (Elsa's photo, welcome message)
 6.  Keep entire order process on one page
 7.  Design for Instagram aesthetic (modern, colorful, clean)
 8.  Include saved templates for repeat customers (emerged in brainwriting)
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Next Steps

Immediate:

- Sketch low-fidelity wireframes of the form
- Map out user flow from Instagram bio → form → confirmation
- List all required form fields
- Design calendar display

Prototype Phase:

- Create clickable mobile prototype
- Test with 3-5 real customers
- Refine based on feedback
- Validate against KPIs