

# IGOR DVORKIN

## TL; DR

I learn the customer and business needs and focus the team to deliver in a sustainable manner.

Simultaneously, I help team members grow, develop our culture, and build valuable tech.

## WHAT OTHERS SAY

*(Quotes from LinkedIn Recommendations)*

### Senior Product Manager @ Amazon

*"Igor is 3 parts Software Development Manager, 3 parts Product Owner, and 9 parts eccentric swiss army knife; he does whatever is needed. His use of technology to create simple solutions is staggering ..."*

### Principal Engineering Manager @ Microsoft

*"Igor is so inspiring and passionate about making an impact, and helping people grow that I joined his team at Microsoft despite several competing offers. Six years later, I still consider this one of my best career decisions ..."*

### Senior Researcher @ Microsoft

*"Igor's ability to manage groups of engineers with very diverse skill sets distinguishes him from most of his peers – he is a very clear communicator and understands intricate engineering details ..."*

## CONTACT INFO

[idvorkin@gmail.com](mailto:idvorkin@gmail.com)  
<https://idvorkin.github.io/linkedin>

## WHAT I'VE DONE THE LAST 10 YEARS

### Alexa Shopping Customer Growth - Engineering Manager

July '18 – Now

Started the Alexa Shopping customer acquisition and growth team hiring multiple senior and intermediate developers. The team is chartered with building awareness of Alexa Shopping and motivating customers to use it.

I built the team vision allowing us to split into 3 teams and now run the 10 developer journeys team. Try some of my features by saying "Alexa – What are my deals on shoe laces?", "Alexa – Donate to toys for tots!" and "Alexa – Buy a Ferrari".

### Amazon Video Shopping - Engineering Manager

Nov '16 – July '18

Hired the 8-person video acquisition team from scratch. The team was chartered with getting shoppers, sellers, and vendors to upload their videos to amazon.com. We launched our first consumer facing features within 3 months of starting the team and delivered new features every few weeks. Try it by adding a video to your next customer review.

### Microsoft Office Incubations - Founder and Tech Lead

Oct '14 – Nov '16

The Office incubation team was a startup incubator within Microsoft where founders pitched startup ideas to VPs for funding. When funding was approved, founders operated with full autonomy to achieve their startup's goals. My startup was funded and explored making experiences emotionally engaging. After 8 months I transferred the learnings to Cortana.

As a founder I was primarily a hustler and hacker, and I wanted to refresh my tech skills. Thus, I become the tech lead for another start up project and shipped it publicly. There I guided an 8-person team building "Cache" a productivity app for Windows and iOS. You can see a glimmer of it in the "Windows 10 timeline view".

### Azure Fabric - Senior Dev and Engineering Manager

Feb '10 – Sept '14

I was the founding member, and then built a 6-person team to improve Azure service latency. We began by defining all up KPIs for the platform, and then designed cross stack solutions. We then worked with the individual teams to refine the designs, track improvements and prioritize performance. As the effort matured, we needed a way to scale out our impact, and my team evolved into a telemetry and analytics group. You can experience this every time your azure virtual machine boots faster than you can grab a coffee from the kitchen.

## MORE ABOUT ME

**Are you technical?** Yes, I left Microsoft as the technical lead for an 8-person team and was hired into Amazon as a Senior SDE. That said, everyone needs managers, and given my management experiences a week into Amazon I was asked to switch back to an engineering manager.

**Anything else I should see?** Yes, but I'm running out of space. Here are some fun things to click on. Happy to share more when we chat:

**Work Life Manifesto** (My thoughts on sustainable work): <http://bit.ly/igor-wlb-manifesto>

**What I wish I knew at 22** (My final talk for our intern cohort): <http://bit.ly/igor-advice-22>

**Juggling Fire** (My impression of a new manager - literally): <http://bit.ly/igor-fire>

**How I judge myself** (My favorite LinkedIn post): <http://bit.ly/igor-feedback>