

# Ivan Echevarria

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## — education —

College of William & Mary, Williamsburg, VA  
*B.S. Computer Science*  
*B.S. Applied Mathematics, Probability & Statistics concentration*

anticipated graduation May 2018  
GPA 3.83

Dean's List  
James Monroe Scholar

Fall 2014 – present  
August 2014 – present

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## — skills, qualifications, courses —

*languages:* Python, C/C++, Java, SQL, R  
*tools and software:* Git, Maya, Lightroom, Photoshop, InDesign, ArcMap, Office Suite  
*web:* HTML5, CSS3  
*relevant courses:* Software Engineering (C++, Java), Software Development (Java), Algorithms (C++), Game Design (C++), Program Languages (C/C++, Python, Perl), Data Structures (Python), Data Analysis (R), Big Data Analytics (R), Probability (R), Remote Sensing (ArcMap), Applied Statistics  
*areas of expertise:* software engineering, data analysis, machine learning, technical writing, imaging, presentations

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## — internships —

**CarMax, Richmond, VA**  
*Strategy Analyst Intern*

June 2017 – August 2017

- Developed new methods to reduce pricing error with a projected value of \$6M-\$12M per year
- Identified new source of pricing error by leveraging third-party data and analyzing 300M+ records
- Built visualizations to demonstrate trends; findings were deemed significant enough to change team priorities
- Technologies: Python (pandas, scikit-learn, matplotlib), SQL

**AidData, Williamsburg, VA**  
*Research Associate*

May 2016 – August 2016

- Saved organization \$150K+ by developing tools to automate processing on 2M+ documents
- Improved web scraper to collect AidData-relevant articles 5x faster
- Wrote documentation for newly-developed internal tools; expanded existing documentation
- Technologies: Python (pandas, scikit-learn), R, Selenium

**William and Mary Department of Mathematics, Williamsburg, VA**  
*Research Assistant*

June 2015 – July 2015

- Used machine learning to classify 80 GB of images of eyes as healthy or sick
- Presented findings at a program-wide meeting; made visualizations and built the slide deck
- Continued to work to improve methods during following semesters on a part-time basis
- Technologies: Python (scikit-image, OpenCV), MATLAB, R

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## — etc. —

**William & Mary Photography Program – Lab Assistant, Student**

August 2016 – present

- Achieve 2M+ views of photographs online; have work featured in print and online publications
- Granted funding from the Roy R. Charles Center for Academic Excellence to complete film photography project
- Assist with creating hundreds of platinum-palladium prints

**Students for University Advancement – Member**

August 2016 – present

- Represent W&M students and interact with alumni at university advancement events
- Invited by Mike Tierney, director of the Institute for Theory and Practice of International Relations

**Pi Mu Epsilon (Math Honor Society) – Member**

July 2015 – present

- Presented on practical machine learning applications