Email: aj.kulkarni@hotmail.com Contact: +91-9657742363

**Career Objective:** To contribute to the organization, constantly upgrade my knowledge and skills and make a difference in whatever I do.

	Educational Profile		
M.C.A	B.Y.K. College, Nashik	2010-2013	64%
B.COM	B.Y.K. College, Nashik	2006-2009	67%
HSC SSC	B.Y.K. College, Nashik Rachana Vidyalaya	2004-2006 2004	60% 60%

### Certification

#### **DIGITAL MARKETING: GOOGLE ADWORDS CERTIFIED**

- Advanced Course in Digital Marketing Successfully Completed from LAVENIER INSTITUTE OF PROFEESIONAL STUDIES, Mumbai.
- Google Ad-words certification done.
- Well versed with On-Page/Off-Page SEO, Keyword Research & Analysis, Google Analytics, AdWords, WebMaster, AdSense.
- Social Media (Facebook, Twitter, Linked-in) Optimization, Basic Knowledge Of HTML, Internet Applications & Web Technologies.
- Affiliate Marketing, Remarketing, Email Marketing.

### **Technical Skills**

Digital Marketing | SEO/SEM | SMM/SMO | Email Marketing | Google Analytics |
Adobe Photoshop | CorelDraw | Word press | HTML | CSS | MS Office

#### **Career Experience**

#### Digital Marketing Executive: Minitek Systems (I) Pvt. Ltd, Nasik

[Dec 2014 – Present]

- Manage, design & implementation Email marketing campaigns for Channel & corporate business development for IT Hardware & software products.
- Organizing market development events, seminars with Principle OEMs (Microsoft, Autodesk, Corel, Lenovo, HP)
- Involved in designing product portfolio, brochures, Email templates, custom designs etc.
- Handling social media marketing on facebook, profile handling on Linkedin.
- Lead generation from campaigns & other E-sources for software compliance team.
- Working out & reimbursing rebates & MDF funds.
- Leading in implementation of CRM ERP application Deskera.

#### Technical support: ACE Solutions, Nasik

[Jul 2013 – Nov 2013]

- Responsible for Data processing, QA, QC of Article documents.
- Coordinated with clients, reporting & dispatching the data.
- Handled team of 10 with task scheduling & work allocation.

# **Working Project**

#### Digital Maketing Live project at LIPS: Connect a Bank

Google adwords search & display campaign for Connect a Bank [www.connectabank.com] promoting their Home loan products to generate leads from Thane & Navi Mumbai audience. Generated analysis reports on Campaign level & ad group level.

## **Application Development: Lady Cute Hair & Beauty Salon**

**Responsibility Handled:** System Analysis & Design, Coding, Testing & Implementation. Application provides utilities to maintain client's basic details, their service/ treatment history, generate products/service invoices, inventory management and bulk promotional SMS.

#### **Personal Details**

Date of Birth: 1st June, 1989

Languages Known: English, Hindi, Marathi

Address: 02, VasantSmurti, Patil Lane no.3, College road, Nasik.