

**Shubham Agarwal**  
MBA (Finance & Marketing)  
Age: 26, Gender: M



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Howrah, West Bengal

## WORK EXPERIENCE

### Acquisition Manager

Indusind Bank

January 2018 – December 2018  
Kolkata, West Bengal

I had joined has a trainee but was soon given full time responsibility of preparing and managing the customer accounts. My job role included managing clients billings, analyzing the portfolio of clients for issuing business loans etc.I also used to do cross sale of bank Products to bank existing and new customer.

## INTERNSHIP

### Financial Advisor

IDBI Federal Life Insurance Co Ltd.

I had joined has an intern which is part of my MBA curriculum my role over there was of a financial advisor I have been trained on financial products of the company and also cleared my IRDA exam.I used to consult with company existing customer about their financial need and provide them with suitable product as per their need i learned how to generate leads and also during the internship i satisfied many of the customer by providing the product which is suitable for them in all prospect.

## EDUCATION

Qualification	Subjects	Institute	Board/University	Year	%/CGPA
MBA	Finance & Marketing (Dual Stream)	Icfai Business School, Jaipur	ICFAI	2021	7.43
B. Com (HONS)	Accounting & Finance	Umeschandra College, Kolkata	Calcutta University	2017	52.00%
PGDBM	Banking Management	Times Pro Kolkata		2017	65%
XII	Commerce	St.Thomas Church School	ISC	2014	78.00%
X	Commerce	St.Thomas Church School	ICSE	2012	74.00%

## CERTIFICATION & SKILLS

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- Business Communication Certification TCS Ion
- Basic Proficiency in Tally. ERP 9 TCS Ion
- The Fundamentals of Digital Marketing, Udemy, 2020
- Acquired leadership skills as being the member of Marketing and Finance Club
- Creativity Skills- Acquired creativity skills while organizing, participating and hosting several events in school.
- Microsoft Office (Advanced Excel, Power Point, Word),TCS Ion
- Introduction to Investment Banking from Mojo 2020
- NISM
- IRDA

## EXTRA CURRICULAR ACTIVITIES

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- Class Representative, IBS-J 2019-2021
- Participated in Talent Show as Stand-up Comedian.
- Participated in Inter-School event
- Member of Finance and Marketing Club
- Participated in College Fest

## MANAGEMENT EVENTS

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- Participated Motilal Oswal Season on Share Market
- Participated ICICI Bank students meet session
- Participated in Funding Project Session of Accenture

## COMPUTER PROFICIENCY

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- MS Word
- Advance Excel
- MS Power Point
- Tally.ERP 9

## LANGUAGES

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- Hindi
- English
- Bengali

## PERSONAL INFORMATION

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Father Name : Om Prakash Agarwal

DOB : 26 October 1994

Address: 284,Belilious Road Howrah 711101