

AZHAR ALI

Address -: H.NO.12/50, AANAND NAGAR

KHANDWA (M.P.)

Email -: ali.azhar1192@gmail.com

Mobile -: +919926001832



OBJECTIVE

To secure a challenging, full time position in Corporate Sector that offers professional growth while being resourceful, innovative and competitive.

EXPERIENCE

7Years 11 Months

Present Employer -: AU Small Finance Bank Ltd.

Job Title -: Assistant Manager (Team Leader Sales Wheels Used)

Date Of Employment -: November 2018 To Till Date.

Role & Responsibility -:

1. Maintain Channels & Appoint New Channels & Collection Agency.
2. Manage Business & Collection Penetration of Khandwa Branch Office (Khandwa, Burhanpur, Sanawad).
3. Reviews the Business & collection targets.
4. Allocation of the Team Members.
5. Team Handling, Business & Collection Monitoring MIS, Business & Collection Approvals,
6. Train for the New Policy & Process of the Company.

Previous Employer -: Mahindra & Mahindra financial services Ltd.

Job Title -: Field Assistant/ Executive

Date Of Employment -: December 2014 To October 2018

Role & Responsibility -:

1. Achieving the monthly target as decided by the leadership team.

2. Motivating Collection team to maintain healthy relations with the customers which would help in Maintaining good customer base.
3. Maintain Total Collection Efficiency CD & OD.
4. Maintain Finance Penetration against total sales & Collection.
5. Maintain Market Share with the Dealer.
6. Maintain relation with the Dealer.

Previous Employer -:Indusind Marketing & Financial Services Private Ltd.

Job Title -: Credit Verification Officer (Two Wheeler).

Date Of Employment -: June 2013 To November 2014

Role & Responsibility -:

1. Review loan requests.
2. Assess clients' financial status.
3. Evaluate creditworthiness and risks.
4. Contact clients to gather financial data and documentation.
5. Analyse risks and approve or reject loan requests.
6. Calculate financial ratios (e.g. credit scores and interest rates).
7. Set up payment plans.
8. Maintain updated records of loan applications.
9. Follow up with clients about loan renewals.
10. Monitor progress of existing loans.

Previous Employer -: Mahaveer Automobiles (Honda Dealership).

Job Title -: Sales Executive

Date Of Employment -: February 2012 To March 2013

EDUCATION

Bachelor Of Commerce – 2011

Shri S.N. Post Graduate Collage Khandwa M.P.

Devi Ahilya Vishwavidyalaya Indore M.P.

Higher Secondary – 2007

Janta Higher Secondary School Khandwa M.P.

M.P. Board Bhopal,

High School – 2005

Janta Higher Secondary School Khandwa M.P.

M.P. Board Bhopal,

ADDITIONAL QUALIFICATION -:

Computer Operator and Programming Assistant – 2008

Industrial Training Institute Indore M.P.

National Council For Vocational Training,

AWARDS AND ACKNOWLEDGEMENTS -:

Certificate of TATA CONSULTANCY SERVICES in 100 hours training of personality Development and communication skills.

Professional Development :-

- Experienced On MS OFFICE.

Assets :-

- Quick learning capability.
- Stability and leadership qualities.
- Ability to work well independently as well as in a team environment.

Hobbies :-

- Sports - Walking, Exercise, Running, Bicycling etc.
- Socializing – Community work, Volunteer Work

Extra-Curricular Activities :-

- Participating in intercollege cricket tournament.
- Successfully run mess management in hostel.

PERSONAL PROFILE

Father Name : Shri Mazhar Ali
Date Of Birth : 27/10/1987
Marital Status : Married
Permanent Address : H.No. 12/50, Street No.1, Behind Of Heera Bakery, Aanand Nagar,
Khandwa, Madhya Pradesh.

DECLARATION :-

I do hereby declare that the information given above by me is true and complete to the best of my knowledge and can be supplemented with relevant documents if required.

With regards,

Date :-

Place :-

AZHAR ALI