

AMIT ARUN GANGURDE

FLAT NO-13,SATYABHAVANA HSG. SOC.INDIRA NAGAR, NASIK
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OBJECTIVE:

To secure a position focused on developing my skills in the areas of Marketing, Finance to utilize qualifications and experience to enhance and maintaining controls for business efficiency.

WORK EXPERIENCE:

A) Supreme Equipments Pvt. Ltd.

Designation: Marketing Manager.

Duration: Oct 2012 to Present.

Job Profile:

Responsible for marketing department, to increase maximum business for poultry equipments and cages all over India.

Handling distributor channel.

B) ICICI BANK LTD.

Designation: Sales Officer.(Home Loans)

Location: Nasik.

Branch Handling: Ambad, Deolali, Nasikroad.

August 2010 – September 2012.

Profile: Sales officer for asset product (Home loan).

- a) Coordinator for Asset products Nasik II location. I directly reports to Branch Manager.
- b) Job involves to achieving Asset targets of Branches and cross sell for entire Nasik II location.
- c) Handling all Key relationship branches.
- d) Handling all branches leads and takes follow up at regular interval as communicate with customer.
- e) Assign the targets to all branches and then need to co-ordinate with Cluster Branch Manager's and Branch Manager's to see that targets are achieved.
- f) Need to conduct Product training programs for employees, Bank branches etc. g)

	<p>Organize various activities like loan mela and tent activity in front of branches.</p> <p>h) Familiar with all sanction and disbursement procedure.</p> <p>Regular MIS and employee performance chart are maintained and circulated on frequent interval.</p>
	<p>C) Axis Sales Ltd.</p> <p>Designation: Sales executive(Home Loan)</p> <p>June 2009 to August 2010</p> <p>Job Profile:</p> <p>Job involves introduce new tools to enhance organization profitability and find areas with organized team for generate new business prospects.</p> <p>Familiar with all sanction and disbursement procedure in home loans.</p>

AREA OF INTEREST :

Financial Product &
Corporate Sales.

EDUCATION DETAILS:

	<p>PGDBM (Marketing) Last semester Appear.</p> <p>From university of pune</p> <p>B.Sc Chemistry(2005-2008)</p> <p>Pune University, RYK college of science, Nasik.</p> <p>Higher Secondary (2003-2005) KTHM College, Nasik.</p>
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COMPUTER PROFICIENCY

	<p>Operating System: Windows, Microsoft Office, Excel etc.</p>
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EXTRACURRICULAR ACTIVITIES	
	Participation in various sports activity in academic duration. Active member of Table tennis organization.
LANGUAGES KNOWN	
	English Hindi Marathi
STRENGTH	
	Able and willing to work under target pressure Willing to work in Competitive environment Flexible and willingness to learn and Communication Skill.
PERSONAL PROFILE	
	Date of Birth : 15, March 1987 Father's Name : Shri. Arun Kashinath Gangurde Mother's Name : Smt. Sunanda Arun Gangurde. Nationality : Indian Sex : Male Marital Status : Unmarried

I hereby declare that all the above given information is true and correct to the best of my knowledge.

(Amit A. Gangurde)