

RESUME

PRATIK PRAVIN SANKPAL

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Career Objective

Seeking a Professional position and challenging where my creative talent will be utilized and skills will be enhanced.

Educational Qualification

Course	Institute	University	Year	Class
MBA (Marketing)	N.D.M.V.P KBT COE College	Pune University	2016	First class
B.B.A	B.Y.k College. Nashik	Pune University	2013	Second class
H.S.C.	L.V.H College, Nashik Road.	Pune University	2010	Second class
S.S.C.	Pethe high school Nashik	Pune University	2008	Pass class

Current experience – 2017 to 2019

Parag milk foods ltd (pune)

**Designation – Business development
officer**

- ✓ Tie-up corporate office, mall , society events
 - ✓ Provide targets to junior.
 - ✓ Handle pre-sale and post-sale .
 - ✓ Daily MIS report and Daily targets handles.
 - ✓ Arrangement of weekly events mostly Saturday and Sunday.
 - ✓ Daily counting stock and quality check.
 - ✓ Visit ones in week manufacturing unite (manchar) .
 - ✓ Meet distributors providing scheme and sale targets .
- Corporate client Handle (pune)**
Phoenix mall , TCS company , Infosys pimpri , Gold gym chain , Talwarkar gym chain
Nanded city society (pune)

Current working – March 2019

Udaan E-commerce (Nashik)

Designation – senior BDO

Package – 3,19,000

- ✓ **Handle team**
- ✓ **Daily shop visiting**
- ✓ **Tie-up with new cloth And grocery shop**
- ✓ **Working on lead and achieving daily target**
- ✓ **New lead creation**
- ✓ **Daily MIS report preparation**
- ✓ **Customer verification for give credit buy**
- ✓ **Solving customer problem and satisfaction customer**
- ✓ **Provide target to my team**

Personal Information	
Date Of Birth :	11 th May, 1990
Local Address :	H NO -1982 Bhadrakali road tiwanda lane murlidhar niwas old Nashik pin - 422001.
Phone Number :	+91-9922889941
Nationality :	Indian
Sex :	Male
Languages :	English, Hindi, Marathi.
Hobbies :	Volley ball, Cricket, Gym.

Declaration

I hereby declare that the above written particulars are true to the best of my knowledge and belief.

Date:

Pratik pravin sankpal