**Abhishek Gaur**

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| Gaur30138@gmail.com  *Mob –* 9540995500,8595642722  *House No – X-70, Mangolpuri Delhi-110083* |

**Career Objective**

I aspire to make remarkable contribution through my knowledge and skill towards

the prosperity of the organization in which I represent. I seek a career that provide

challenges and allows me to learn new skills and proficiencies.

**Education**

Graduate in B.Sc From Dr. Bhimrao Ambedkar University Agra.

B.Ed From Dr. Bhimrao Ambedkar University Agra.

**Professional Qualification :**

* Experienced Purchasing & Sales Manager with a Demonstrated history of working with the Hospital & Healthcare industry . Skilled in Microsoft Excel, Sales, Customer Relationship Management (CRM), Team Building and Management.

## Work Experience Summary

**Sales Executive**

*Haby Tech Ifrastructure Ltd. (July 2013 – Aug 2014)*

* Perform sales activities to achieve company sales objective.
* Identity and contact potential customer for business opportunities.
* Schedule daily customer appointments and make product presentation.
* Perform daily task based on assigned work plan.

**Sales Executive**

*Acras &amp; Inches Ltd.( Aug 2014 – Sep 2015)*

* Maintain profitable and productive relationships with customers.
* Update customer database with contact details and interest information from prospective customers.

**Team Leader**

*Richo ( Oct 2016 – March 2016)*

* Establish strong customer relationshipsby providing accurate and timely information to customer
* Sales activities to achieve company sales objective.

**Team Leader**

*Aaram Shop pvt Ltd (April 2016- Aug 2017 )*

* Work with team to achieve short and longb term revenue and profit growth.
* Update and maintain customer information database on regular basis.
* Guide, train and motivate sales team to meet or exceed the sales performance targets.
* Travel to customer sites and trades shows to promote company’s products and services.

**Business Development**

BinBill Services pvt. Ltd. ( Feb 2018 – May 2018 )

* Work with management to develop and implement business development strategy for a defined territory.
* Coordinate with management and clients to identify business development opportunities with existing and new clients.

Assistant Manager Sales & Purchase.

Medley Medical Solutions Pvt. Ltd. (26 June 2018 to Present)

* Trained the team to increase number of order from the respective areas .
* Maintained good relationship with 2000+ retailers
* Helped team to be remain motivated and focus on 9 sales at all time
* Generated leads through personal interaction with various retailers in Delhi
* Increased sales of the assigned area from.
* Resolved issued of retailers by providing appropriate solutions to their issues.

**Personal Information**  
DOB: 01/07/1990

Gender: Male  
Nationality: Indian  
Martial Status: Married  
Passport: In Process