**Roshan Debanjan Shah**

**Specialization: Human Resource & Marketing (Minor)**

**Email:** [**roshshah1991@gmail.com**](mailto:roshshah1991@gmail.com)

**Ph. 9763696059 (M)**

**Objective:**

I am looking for a challenging position in a dynamic organization where I can use my communication and leadership skills to motivate and guide the ones around me so that they learn the right thing, the interesting way.

**Educational Qualification:**

* PGDM Christ Institute of Management Lavasa Pune 2019 AICTE 50%
* Christ University, B. Com (Honors) Bangalore 2013 AICTE 53%
* 12th St. James’ School, Calcutta 2010 ICSE 61%
* 10th St. James’ School 2007 ICSE 61%

**Professional Experience**:

**US Tech Solutions - Kolkata West Bengal Oct 2019 to present**

**Technical Recruiter**

* Experience recruiting for American clients and knowledge of US contracting methods (W2, 1099 and Corp-to-Corp)
* Excellent written communication skills including the ability to prepare concise and error-free reports for US business executives
* Strong computer skills (ATS, MS Office, Internet search techniques, social media etc.)

**iPlace USA - Pune Maharashtra Mar 2019 to Aug 2019**

**Associate Recruiter**

* Experience recruiting for American clients and knowledge of US contracting methods (W2, 1099 and Corp-to-Corp)
* Excellent written communication skills including the ability to prepare concise and error–free reports for US business executives
* Strong computer skills (ATS, MS Office, Internet search techniques, social media etc.)

**Amazon.com Bangalore Karnataka Dec 2013 to Jan 2016**

**Seller Support Associate**

Process - TAM (Technical Account Manager)

* Key Responsibility Area - Sales Support, Online Inventory management,
* Changing incorrect details on detail pages
* Operations team member operating on different queues such as Blended, Feeds, IIDP, FBA, etc.

**Project & Trainings:**

* Organization Structure Training at TATA Docomo, as part of a learning assignment given by Christ Institute of Management, Lavasa.
* 2 months Summer Internship Project in IDBI Federal Life Insurance Company ltd as part of my academic pursuit to gain research for my project titled “Consumer Perception on Life Insurance.”

**Achievements and Extra Curricular Activities:**

* Member of the Western Music Club and the part of the college western band (UG Level) “3fourth gravity”
* Represented Christ Institute of Management, Lavasa for Colors of India and “Magnificat”, 2 cultural events that helped increase footfall in Lavasa.
* Captain of St. James rowing crew 2008-2010
* Was in the school western music band as a Vocalist, Bassist, Drummer at different occasions
* 2nd prize in western acoustics competition in Christ University PRAYAS 2010-11.
* Was the 2nd runner-up in Times Youth 2009-2010 Kolkata, West Bengal. Received an award from KK for the same.
* Represented Christ University as vocalist for “EXODUS”, a fest by St. Joseph’s College of Arts and Science.
* Won “Best speech award” and “Best achievement award” in Soft skills and Leadership development.
* Centurion of the Quarter’ which is an overall metric related award.
* Won the award ‘PRR’ [Positive Response Rate] multiple times at Amazon.com given by the sellers/ clients selling on the NA platform.
* Performed at various Amazon offsite events and emceed in them too.

**Personal Developmental Courses:**

* Certificate course on Soft Skills and leadership development
* Certificate course on Guidance and Counseling
* Certificate course on Emerging Markets in ASIA PACIFIC Region
* Certificate course on Argument building and counseling

**Interests:**

* Playing Guitar and Drums
* Rowing
* Public speaking, Debates, Extempore.

**Declaration:**

I certify that all the information given above is true to the best of my knowledge.