**RESUME**

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| **SAMIR V. DESHMUKH** | ADDRESS :  C-603,Elmwoods,Opposite to  Hotel Govind garden,  Pimple Saudagar,  Pune – 411028  Mob- **9028380960.**  E-mail- [**ssameer.deshmukh@rediffmail.com**](mailto:ssameeri.deshmukh@rediffmail.com) |

**OBJECTIVE:-**

Seeking to join an organization within which I can significantly contribute the companies’ goal, growth, and profitability; by using my creativity, intellectual & technical skills, self directed, self motivated confident and result oriented professional with the ability to guide and motivate associates to achieve their maximum potential.

**EXPERIENCE: 8 year**

* **Currently working with –**

1. **FIORA SERVICES LIMITED WAGHOLI PUNE.(MH) As a Distribution officer . From 25 oct 2015 to Till date**

**Key Responsibilities:**

1. Responsible for Overall dispatch Operation like picking material via WMS software counting packaging.
2. Dispatch material as per store requirement. (Total 105 stores across in India.)
3. Checking Invoice as per dispatch material.
4. Warehouse, GRN activity.
5. Reports directly to the warehouse manager daily basis.
6. Transports management.
7. Responsible for all over dispatch.
8. **Operations Manager Big Cinemas, Reliance Media Work, ( M.H.) From 13 August 2014 to 21 Oct 2015.**

**Key Responsibilities:**

Supervises the functions of the department employees, facilities, All Operations and   
 on a day- to-day Basis as well as local marketing also....

1. Co-ordinates functions and activities with other department heads as assigned.
2. Handling stores depth. …( GRN/Receipts/PO/Stock-take )
3. Provides functional assistance and direction for the operation of the Cinema area.
4. Manages a team of total 25 Associates, housekeeping staff and 2 payroll employees (Ops supervisor & accountant) to run the Unit.
5. Monitors and controls, on an on-going basis as per the SOP:
   1. Quality levels of product and service.
   2. Customer satisfaction.
   3. Merchandising and marketing
   4. Operating costs & sales
6. Reports directly to the Area Manager- Operations & sales
7. Also participates for branding advertisement and sales activity.
8. Performance Tracking Report as circulated by region.
9. Analysis of Marketing spends on a ongoing basis to ensure quality of spends.

**B) Greenofresh Pvt. Ltd.-Pune** .

As a Manager, Distribution Center .Since 1st Apr 2012 .to 10 aug 2014

Here we try to tackle the urban needs for fresh vegetables, fruits.dry fruits, spices, frozen veggies and related agro based products.

**Key Roles at Work:**

1. Responsible for Overall Operation (starts to end distribution in pune and pcmc area .)
2. Report Generation (In excel)
3. Purchases.
4. Handle and monitoring sales and marketing team.
5. Managing Transportation.
6. Coordinator between customers & call centre.
7. Marketing Strategy.
8. Dispatch Management. (Delivery mapping, planning and hygienic packing of material).
9. Monitoring Stock. (shortage, access and damages)
10. After Sales Feedback.
11. Market Analysis.
12. Sales Activity.
13. Handle 30 + workers, delivery executive and 2 staff members.
14. Logistics Management.
15. New customer’s development.
16. Meet to farmers for business purpose.
17. Reporting to MD and Directors of company.
18. Coordinate with accounts for payments and outstanding.
19. Property management.

**C ) Yapp Zoom Automotive System Pvt. Ltd. Chakan- Pune…**

As a Executive store and Logistics .From 17 feb.2011 to 30 Mar 2012.

This industry is reputed in Manufacturing & Assembled of Four Wheelers Fuel Tank Mfg. & Assembly. The **well known customer like:-**

1. Volks Wagon India, Chakan, Pune.
2. Skoda Auto India Pvt. Ltd. | Aurangabad.
3. Mahindra & Mahindra Ltd. PUNE.

**Store:**

1. Warehouse, GRN activity.
2. Monitoring Damages, Shortage and Excess
3. Monitoring the returnable management, 5s and safety.
4. Arranging the materials for dispatch.
5. Stock Management.
6. Maintaining the FIFO in the flow of material.
7. Warehouse Maintenance
8. Line Feeding

**Dispatch**

1) Schedule communicates to Production department.

2) Managing the FG Stock monthly.

3) Dispatch as per JIT calls from V.W.

4) Communicate with customer for schedule and dispatch detail to by mail or telephonic.

5) Creation in SAP against P.O/S.O. Bill Maintenance.

1. Lloyds Steel Industries Ltd. Wardha (MH)

Assistant in logistics Department. (From 11 June 2008 to 15 Feb. 2011.)

* Operation of Automatic computerized weight bridge
* Maintaining inward & outward data on SAP system.
* Loading/Unloading material.
* Invoice Maintenance.
  + **ACADEMIC CREDENTIALS:**
* Appeared for PGDM (DLP) from Welingkar Education Institute. (Complete 1st sem.)
* Completed Bachelor of Commerce (B.COM) in May 2007 from G.S. Commerce

College, Wardha (Nagpur University)

* Completed H.S.S.C in May 2004 from Vidya vikas Vidyalay. (Nagpur Board ).
  + **COMPUTER LITERACY:**
* Diploma in Financial accounting (TALLY)
* M.S. Office.
* SAP.
* Vista.

**EXTRA CURRICULAR ACTIVITIES:**

N.C.C. Member. With B -Certificate.

**PERSONAL INFORMATION:**

Name : Samir Vinodrao Deshmukh

Date of Birth : 26th April 1984

Marital status : married

State of Domicile : Maharashtra

Nationality : Indian

Languages Known : English, Hindi, and Marathi

Hobbies : Reading, Traveling and Playing.

Place: Pune Samir V. Deshmukh

Date: