Sakshi Maheshwari

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# Summary

* Self-motivated individual with leadership, organizational and supervisory skills, encompassing key value of integrity, honesty, appreciation, team work, growth and results-orientation with an eye toward continuous improvement.
* Respected team leader with an excellent interpersonal skills. Interact well with individuals from diverse culture and all professional levels. Teach, train, mentor, motivate and evaluate personnel to achieve the highest quality standards.
* Lead special projects and provide strategic insight into operations. Effectively manage and prioritize multiple responsibilities. Ensure adherence to polices and procedure to achieve objective in safety, quality, and productivity.

# Highlights

* Excellent communication skills . Leadership
* People-oriented . Initiative
* Excellent work ethic . Organized

# Accomplishments

* Promoted from loan officer to Team Lead in an year
* Managed successful sales, credit and procession teams from 20+loan officers who consistently exceed sales goals each month

**Experience**

**Underwriting Manager -I Credit (Sarvayoni Adyah Property Service Private Limited) ( Aug 2019- Till Date)**

* Primary responsible for providing leadership, support and guidance to the team.
* In charge of ensuring that the underwriting team complies with the goals, objectives and standards of the organization in order to meet customer satisfaction and deadlines.
* Does this by interpreting and implementing guidelines for the underwriting team.
* The manager assesses the risk posed by a client to the company.
* Uses various risk assessment software in order to regularly carry out risk assessment for various individuals and groups.
* In charge of coming up with policy packages that meet the needs of various clients, while still maintaining company profitability

**Senior Business Manager-My loan Care( April 2016- June 2019)**

* Responsible for overseeing and supervising a company's activities and employees.
* Keep team aligned with the goals of the company.
* Hire, train and evaluate new employees
* Ensuring that a company or department is on track to meet its financial goals
* Develop and implement budgets, prepare reports for senior management and ensure the department complies with company policies

**Home loan Team leader-MY LOAN CARE (April 2017-onwards)**

* + - Manage personnel in loan fulfillment processing.
    - Manage and Administer personnel performance, declining performance, and associate development while managing all associated efficiency goals and compliances.
    - Ability to manage at high level of detail while maintaining awareness of overall process and team result.

**Senior Loan Officer- My loan Care ( April 2016-April 2017)**

* Provide expert financial advice on mortgage. Analyze applicants’ financial status, credit and property evaluation to determine loan feasibility.
* Regularly exceeded monthly sales goals.
* Received Top performer award.

**Senior Relationship manager (ICICI Securities)**

* Handling portfolio of HNI clients, evaluating and analyzing the portfolio.
* Provide expert financial advice on investments.

**Retainer (PWC Pvt. Ltd.)**

* Licensing Management & Contract Compliance Services.
* Thoroughly identified software deployment. Recommended best practice in line with ISO-19770 SAM Standard.

**Education**

Post Graduation Diploma In Management(2013-2015)

(ISBR, Bangalore)

B.com (2009-2012)

(jnvu, jodhpur)