**CURICULUM VITAE**

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**SandeepSampatPulawale(B.SC .Agriculture)**

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# Objective

I have a prospect to build a career with a leading corporate of hi-tech environment with committed and dedicated people, which will help to explore my skills, Knowledge and experience.

**CORE-QUALITY**

* Well versed with sales and distribution handling of agri input.
* Experienced at promotional activity.
* Positive attitude towards work.
* Good leadership quality.
* Good team player.
* Understanding of farmer’s needs and expectations from the products.
* Familiar with Rural area.

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**Profile summary:**

* Near about 3.1 years work experience with Agricultural input organisation.
* Currently working as Sales Officer & Sales with CHEMTURA CHEMICAL PVT LTD based at Ahemadnagar (parner,Shrigonda,A.nagar ,karjat) territory.
* Experienced in formulating & implementing sales & Development management & promotional activity.
* Having effective skill in distribution handling.
* Have effective communication skill with good convincing power to achieve target market.
* Adept at sales planning & execution, new business development, competitor analysis, promotions, channel management.

# Work experience

###### **A) Name of Company : Chemtura india pvt ltd**.

* Designation **:** Sales Officer
* Duration **:**1 May 2014 to till date.
* Location **:**Ahemanagar.(parner,Shrigondaj,karjat).
* Description **:** Overseeing all sales, advertising and

promotional activities for the company in given

area.

**B) Name of Company : E.I.Dupont Ltd.**

* Designation **:** Marketing Development Officer (Agri Input)
* Duration  **:** Nov2011 to April 2014.
* Location **:**Nashik.(p.Baswant)

###### Description : Handling sales team, market development,

###### Sales and channel distribution for given area.

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# Organizational achievements

* Highest sales target achiever successively for two quarter in netsurf communication.
* 50% growth over last year in assigned area (Nashik)P.baswant
* Successfully implemented concept of group sale in**:**Nashik {p.baswant}..
* E pro &Other product placement on retail counter aggressively in NashikTerritory in off season.

# achievements

* Best team co-coordinator (Leader) in B-zest (2011-2012) .
* Awarded NCC B Cert in B grade.
* Awarded NCC C Cert in C grade.

# Education Qualification

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| **EDUCATION** | **YEAR OF PASSING** | **COLLEGE/SCHOOL** | **UNIVERSITY/BOARD** | **PERCENTAGE**  **%** |
| B.Sc.  Agriculture | 2007-11 | CSPA. College of Agriculture Ashti. | MUA Parbhani | 69.9 |
| H.S.C | 2003-04 | VasantraoMadhymicVidhylayPatoda. | Aurangabad Board | 66.83 |
| S.S.C | 2001-02 | MadhymicvidaylayKalbhornager. | Pune Board | 46.66 |

# Co-Curricular Activities

* Successfully conducted promotional campaign for event B-ZEST (2008-2009).
* Selected in NCC ATC camp At Parbhani.
* Participated in social activity on AIDS awareness.
* Elected as class representative in BSC Agri II nd year.(2008-2009)

# personal Information

**Date of Birth** : 15th Nov 1986.

**Sex** : Male.

**Nationality** : Indian.

### Marital Status : Unmarried

**Hobbies** : Making new friend, Traveling,Playing

**Permanent Address** : At.Flat No 55,Buld No 1,

Ajanthanagar,Chinchwad,Pune-411019 .

**Declaration:**

I hereby declare that all information furnished by me is true to the best of my knowledge and belief.

Place: A.Nagar.

Signature.

Date :21/12/2014. sandeep S Pulawale.