**CURRICULAM VITAE**

**Manoj Pundlik Patil**

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#### SOFTWARE & SKILLS PROFILE

* A Professional with good programming skills and logical understanding possesses

“**Masters in Computer Application**”

* Skilled in programming languages and using them for software developing.

## Training & Certifications

* C, C++,DS
* Java
* Microsoft Windows, Microsoft Office
* HADOOP , Hive , Pig ,Hadoop Ecosystems.
* SQL , html

## EDUCATIONAL QUALIFICATION

**MASTER DEGREE : MCA (Management) GRADUATION : BSC (Computer Science)**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Degree.** | **College.** | **University/Board.** | **Percentage** | **Year Of**  **Passing** |
| MCA | MIT  Pune | Savitribai Phule Pune University | 60.40% | 2015 |
| B.C.S | G.D.S.S College | Savitribai Phule Pune University | 50.03% | 2011 |
| H.S.C. | K.S.K.W Collge. | Nasik Board | 48.67% | 2007 |
| S.S.C. | L.V.H Vidyalaya. | Nasik Board | 57.60% | 2005 |

## EXPERIENCE

1. I have **1 year** experience as Consultant at **Kelly India services ltd. Nasik** ( 22-oct-18 to 31-oct-19 ).

Client – Uber india systems pvt. ltd.

**JOB RESPONSIBILITIES:**

* Leading a team of 6 members.
* Conducting research, surveys and interviews to gain understanding of the business.
* Detecting issues and investigating ways to resolve them.
* Collect all data for preparing report on daily basis.
* Data analysis for implementing strategies.
* Basic knowledge of Power BI, Planner.
* Compiling and presenting information orally, visually and in writing
* Making recommendations for improvement, using computer models to test them and presenting findings to client.
* Developing and implementing new procedures or training.
* Handling new on boarding process and give training to them.
* Giving support to partners over call and in person.

2) I have **1 year** experience as executive at **Sarda group of industries Nasik** ( June-2017 to June-2018 ).

**JOB RESPONSIBILITIES:**

* Planning and delivering **CRM**(**Customer Relationship Manager**) strategies across the company encouraging customer retention and customer loyalty. **Working** closely with all departments to ensure the **CRM works** effectively for all aspects of the company. Overseeing direct communications with customers through the **CRM**.

 Understand customer needs and develop plans to address them

 Identify key staff in client companies to cultivate profitable relationships

 Resolve customer complaints quickly and effectively

 Aim to preserve customers and renew contracts

 Approach potential customers to establish relationships

* Handling Inbound and outbound Calls
* Maintenance of Database and daily reporting
* Reporting on daily basis for analysis.

3) I Have **9 months** of experience as a Security Operational Analyst in **Allied Digital Services Limited**. Pune (From 22 June 2015 to 25 March 2016)

Project Name: - CCTV Project of Pune city.

Team Size: - 32

**JOB RESPONSIBILITIES** :

* **Data Server** – Configure Data Backup schedule, checking Backup status , Restore Backup
* **CCTV-** Checking Camera Status, Monitor CCTV
* **Photo –** Photos of Auditors & Visitors, photos of damaged RM & PM, Factory Photos, Equipment photos, Photos & Video shooting for presentation.
* Analysis Of Camera and Workflow according to daily reports.

4. Currently workins as a **Team Leader** in **Ascendtech Solutions** , **Nashik ,** From – Oct 2019

* Leading a team of 13 members for US process
* Conducting research, surveys and interviews to gain understanding of the business.
* Detecting issues and investigating ways to resolve them.
* Collect all data for preparing report on daily basis.
* Data analysis for implementing strategies.
* Compiling and presenting information orally, visually and in writing
* Making recommendations for improvement, using computer models to test them and presenting findings to client.
* Developing and implementing new procedures or training.

## ACCADMIC PROJECTS

**Major Project**: **Title: Online Store Management System**

**Language:** JAVA

* Online store management system is a system to aceess stock and branch details this system assist the store manager to manage stock across all branches.
* Advantage of Using Database, provides a good insight on how databases work as well as use of database.
* This system is useful for Malls , Stores and organizations.
* The main purpose of this system is distribute the product in other branch.

## STRENGTH

* Adaptable to environment and focused.
* Keep myself calm in pressure situation.
* A fast learner, and enthusiast to learn new thing.
* Team player and also a good leader.

## EXTRA CURRICULAR ACTIVITIES

* Lead the junior college Vollyball team upto district level.
* Won prizes for Paper Presentations
* IT quizzes on multiple occasions.
* Playing Outdoor Games.

## PERSONAL DETAILS

Name : Manoj Pundlik Patil.

DOB : 25-07-1990

Sex : Male

Nationality : Indian

Languages Known : English, Marathi , Hindi.

Hobbies : Collection of 5 Rs coins.

## DECLARATION

I hereby declare that the above given information are true and to the best of my knowledge

DATE : PLACE : NASHIK NA

SIGNATURE