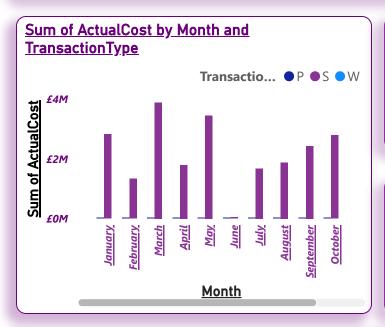
DASHBOARD ON ANALYSIS OF PRODUCTION TRANSACTION HISTORY

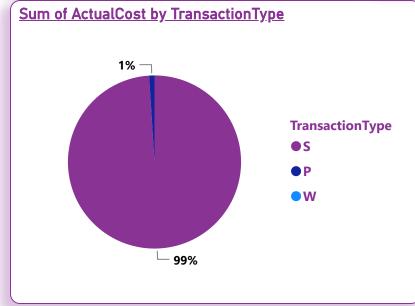


35.06
Average Quantity



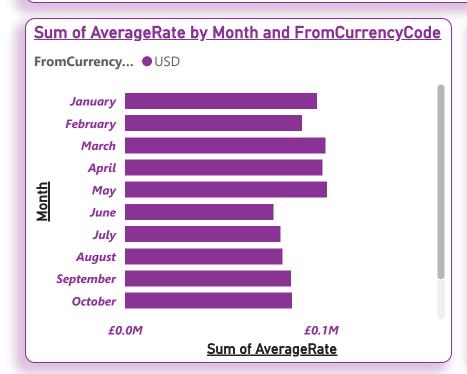
£27.31M

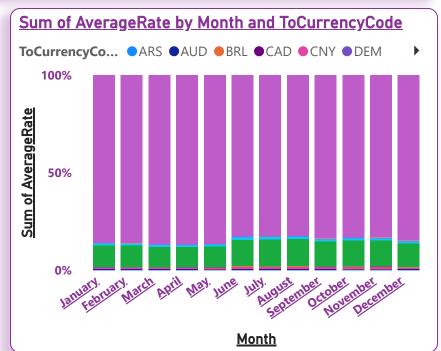
Total Actual Cost



Month	Average Quantity	Average Quantity Band
January	30.45	Mid Quatity
February	44.49	High Quatity
March	24.77	Mid Quatity
April	43.52	High Quatity
May	33.54	Mid Quatity
June	66.37	High Quatity
July	54.35	High Quatity
August	49.01	High Quatity
September	27.26	Mid Quatity
October	25.72	Mid Quatity
November	34.00	Mid Quatity
Total	35.06	Mid Quatity

DASHBOARD AND INSIGHTS FROM SALES CURRENCY RATE TABLE





INSIGHTS FROM THE NUMBERS

- **1)** Studying the trend of Sales currency rate, the highest sales currency conversions occurred in May and March. These currency conversion gains came mainly from sales currency conversions between USD/VEB and USD/JPY.
- 2) It is therefore recommended that for improved sales revenues from currency conversion spread, more sales should be done between USD/VFR and USD/IPY

INTERACTIVE DASHBOARD ON VISUALS FROM SALES ORDER DETAIL TABLE

