# SOLVING AN OPTIMAL BUSINESS LOCATION PROBLEM

Ifeoluwa Babatunde

### In this project we will be determing the optimal location of a business in a city area by:

 Extracting the necessary data from the Madrid's City Hall and the Foursquare API.

Get the data

#### Work the data

 Making a segmentation by neighborhood and population characteristics in Madrid (Clustering).  Analyzing the results and extracting conclusions based on them.

Extract insights from the data

The data that was used contained information about the nationalities of the inhabitants of each neighborhood and the quantity of people by neighborhood:

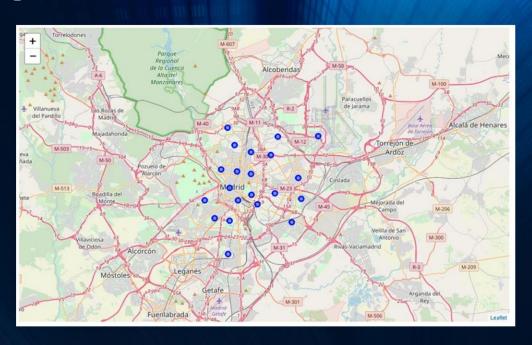
Country of P	Total Ciudad Cent	ro	Arganzuela	Retiro	Salamanca	Chamartin	Tetuán
Rumanía	450360	8150	7540	4800	7530	6800	14680
China	372760	15080	19960	5,6400	75.80	6500	166901
Ecuador	239530	6470	7410	2650	6190	3800	13950
Venezuela	2010000	15630	9130	62000	12640	581580	13:1000
Colombia	226180	9980	7170	4830	8030	5510	8220
Mannue dos	205000	13030	3500	1,090	3220	29001	119600
Italia	203080	30300	12190	8400	18170	10600	11940
Penú	12002001	16200	1200	20700	6120	4150	(602.01
Paraguay	186820	3640	4740	2370	5210	6570	33110
Republica D	175(110)	3680	(3.40)	2090	3440	15000	22.8283
Honduras	159810	1490	2280	2320	3320	3370	7550

### In order to access the Foursquare API data, the raw data had to be transformed this into something useful for the API:

- A second dataframe was created
- The neighborhoods's names were included
- The latitude and longitude values of each neighborhood were added

Neighborl *	Latitude 1	Longitude V
Centro	4041534	7 -3707371
Arganizatella	4040273	3 -3/995406
Retiro	4040807	2 -3676729
Salamianica	404	3677778
Chamartin	4045333	3 -36775
Tefuén	404,600.5	6 -37
Chamberí	4043279	2 -3697186
Engineerral E	4047890	1 -3709722
Moncloa-Ara	4043515	1 -3718765
Latina	4040246	1 -3741294
Carabanchel	4038366	9 -3727989
Usera	A068133	E 3706856
Puente de V	4039820	4 -3669059
White fall ac	ACMOYANG	3644436
Ciudad Linea	404	5 -365

## Once the data was obtained, it was possible to draw the neighborhoods on a map:



### Then, the nearby venues by neighborhood were extracted along with their frecuencies of occurrence:

#### VENUES BY NEIGHBORHOOD

Neighborho	(Neighborho(N	eighborhod	Venue	Venue Latitu	Venue Longi	Venue Cate
Centro	40415347	-3707371	Plaza Mayor	4,0415E+16	-3,7076E+16	Plaza
Centro	20212347	17077771	Mercado de	4,04093+15	3,7000+16	Market
Centro	40415347	-3707371	La Taberna d	4,0415E+16	-3,7081E+15	Other Nightl
Campus	40415347	87003671	The Har Mad	4,040.45+15	4,70715:14	Hotel
Centro	40415347	-3707371	Amorino	4,0416E+15	-3,7084E+16	Ice Cream Sh
Central	40417.027	3707371	BarA-n	4,04040+15	3,7801:35	Sponish Resi
Centro	40415347	-3707371	Bar El Cogoll	4,0414E+15	-3,7067E+15	Spanish Rest
Cammu	404.05347	3000000	Chombrer/A	4,04176:16		Charalate Sil
Centro	40415347	-3707371	Pinkleton &	4,0415E+15	-3,7091E+16	Wine Bar

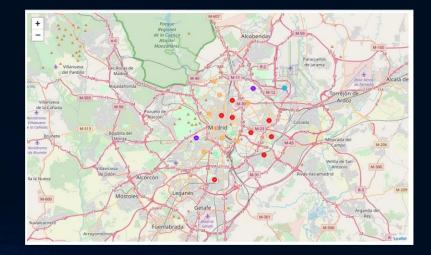
#### VENUES'S FRECUENCIES OF OCCURRANCE:

- ----Arganzuela----
- venue freq
- o Restaurant 0.10
- 1 Spanish Restaurant 0.09
- 2 Tapas Restaurant 0.05
- 3 Bakery 0.05
- 4 Grocery Store 0.05

### Finally, a dataframe containing the most common venues by neighborhood was created:

Neighborhood	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue
Arganzuela	Restaurant	Spanish Restaurant	Bakery
Eminjas	Hatel	Spanish Restaurant	Restaurant
Carabanchel	Burger Joint	Fast Food Restaurant	Pizza Place
	Spenish Restaurant	Tapas Restaurant	Plaza
Chamartin	Spanish Restaurant	Restaurant	Pizza Place

After obtaining these data, clusters could be made:



#### This is a sample of what our final clusters looked like:

Barajas 💌	Neighbor	Cluster Labels	1st Most Common Venue	2nd Most Common Venue
3140	Centro	0	Spanish Restaurant	Tapas Restaurant
740	Villa de Vallo	(1	Found	Spanish Bestaurant
1910	Retiro	0	Spanish Restaurant	Supermarket
3870	Ciudad Linea	(1)	Spanish Restaurant	Burger Joint
570	VicÃilvaro	0	Spanish Restaurant	Breakfast Spot
25301	Chamartin	01	Spanish Restaurant	Restaunant
920	Usera	0	Seafood Restaurant	Bubble Tea Shop
910	TermÄjn	0.00	Spanish Restaurant	Brazilian Restautant.

#### Conclusions

 As far as we can see with this data, there are no Mexican populations registered in Madrid. However, in Cluster 1, it is possible to notice that there's a Mexican restaurant located in the "Centro" neighborhood, which is the town center.

- If a deeper exam is performed into this cluster, it is noticeable that its living
  population are mostly Latinos, mixed with some other Europeans, but
  mainly, the people living in this cluster come from south American countries.
  Apart of this fact, other kinds of Latin restaurants can be found, like
  Argentinian restaurants, tapas restaurants, and Italian restaurants. So, it is
  possible to tell that the inhabitants of this area like these kinds of food.
- By following this logic, if we would like to open a new Mexican restaurant in the city or any kind of restaurant in fact, it would only be necessary to find a where are the restaurants similar the one we want to open, study the population in that area, and find similar clusters of population in the city that don't have yet or have very few restaurants like the one we would like to open.
- In this example, clusters 4 and 5 could make a good match for our target population. Looking at the venues in these clusters, it is possible to find one Mexican restaurant, and a good bunch of fast food, Argentinian, and south American restaurants. So, in these clusters, it is possible to state that the existing restaurants matches the population's nationalities and tastes.
- In conclusion and taking into consideration the explanations given above as well as the data, it is highly possible that clusters 4 and five could be a good place to open our Mexican restaurants. As explained above, the same logic could apply to open other kind of restaurant or business in any other area of the city. It is only necessary to examine the existing businesses in our target area, and study the population, then compare these two factors with the same ones in areas where there are existing businesses like the one we want to open, and then verify if the matching is correct.