



# DAWID SKIBICKI

IT SPECIALIST



## PROFILE

All professional life related to B2C, B2B, eComm sales, with a passion for IT. I am constantly developing my skills, selling out new techniques and technologies. Resistant to stress, organized, creative, friendly to people and teamwork. I approach my duties with passion and commitment. Strongly goal-oriented and open to new challenges.

## EDUCATION

### Profiled high school student

ZESPÓŁ SZKÓŁ NAMED KONSTYTUCJI 3-GO MAJĄ IN IŁAWA | 2005 - 2008

- Economic and administrative profile
- The administrator of groups in social networks of the class (Naszaklasa.pl, Facebook)

## COMPETENCIES



REMOTE WORK  
EXPERIENCED



SHARING  
KNOWLEDGE



LOOKING FOR  
EFFECTIVE SOLUTIONS



ABILITY TO UNDERSTAND  
BUSINESS PARTNERS

## SKILLS

- HTML, PHP, WordPress, CSS - creating websites
- Network Design, Networking - TCP / UDP, WLAN, Mesh, IPSEC, Firewall
- Creation and configuration of virtual environments Virtualbox, VMware Workstation
- Penetration testing - Burp Suite, Metasploit, OSINT, Kali Linux, Nethunter
- English C1 / Deutsch B1
- Practical knowledge of GITHUB / GITLAB
- Windows / Linux administrator (Debian) - Powershell, Bash
- I am studying Python

### Bachelor's degree

PAWEŁ WŁODKOWIC UNIVERSITY IN PŁOCK, BRANCH OF IŁAWA | 2020 - NOW

- Occupational Health and Safety

*Dawid Skibicki*



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## EXPERIENCE



### IQOS Sales Specialist

ADECCO CONSULTING SP. Z O.O.  
OUTSOURCING FOR PHILIP MORRIS POLSKA  
DISTRIBUTION SP. Z O.O. | I.2020 - XII.2020

- Creating lead databases in Salesforce CRM + reporting + automatic tests
- IT specialist of an eight-person sales team, incl. configuration of iOS iPad in INTUNE, granting permissions, access to PMI resources in the cloud
- Active testing of implemented sales management solutions, analysis and valuable feedback (Microsoft Teams, Freshdesk, Demandware, AD FS)
- CRM Databases - Anti-Fraud analysis, detection and effective report.

### Manager of the Exchange Office

TRADE K. PAWŁOWSKA | IV.2015 - III.2017

- Launch of [www.kantor-ilawa.pl](http://www.kantor-ilawa.pl) with a table of exchange rates.
- Implementation of the KANTOR system by AS-Soft
- Integration of the KANTOR program with the website and a light board
- Token configuration for internal internet banking platforms of PKO BP, Millennium Bank, Alior Bank

### Corporate sales IKEA

SZYNAKA MEBLE SP. Z O.O. | XI.2019 - I.2020

- Active Directory configuration and optimization
- Training employees to work on a shared file

### CNC programmer

BARAŃSKI DRZWI, ZBIGNIEW BARAŃSKI,  
IGNACY BARAŃSKI SP. J. | VIII.2019 - XI.2019

- NCAD; Cobus
- Updating templates to current catalogs
- Cooperation with the design office to create a production process for a new model of internal doors
- Solving the current problems of CNC operators

### CEO

JDK SP Z O.O. | V.2009 - III.2014

- Company management
- Implementation of the Zefir / Zefir2 system for the digitization of purchases within the EU
- Implementation of a qualified signature with a card reader
- Merger to ePUAP



I consent to the processing of my personal data for the purposes of the recruitment process (in accordance with the Act of May 10, 2018 on the Protection of Personal Data (Journal of Laws of 2018, item 1000) and in accordance with the Regulation of the European Parliament and of the Council (EU) 2016/679 of 27 April 2016 on the protection of individuals with regard to the processing of personal data and on the free movement of such data, and repealing Directive 95/46/EC (GDPR))

## REFERENCES

Sabina Halat | Regional Sales Manager, Philip Morris International  
Zbigniew Barański | Company Owner, "Barański Drzwi"  
Elżbieta Staniszevska | Supervisor RRP, Philip Morris International

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