

COVID-19: Economic Impact on Dental Practices (Summary Results)

COVID-19: Impact on Dental Practices

April 3rd 2020, 9:22 am CDT

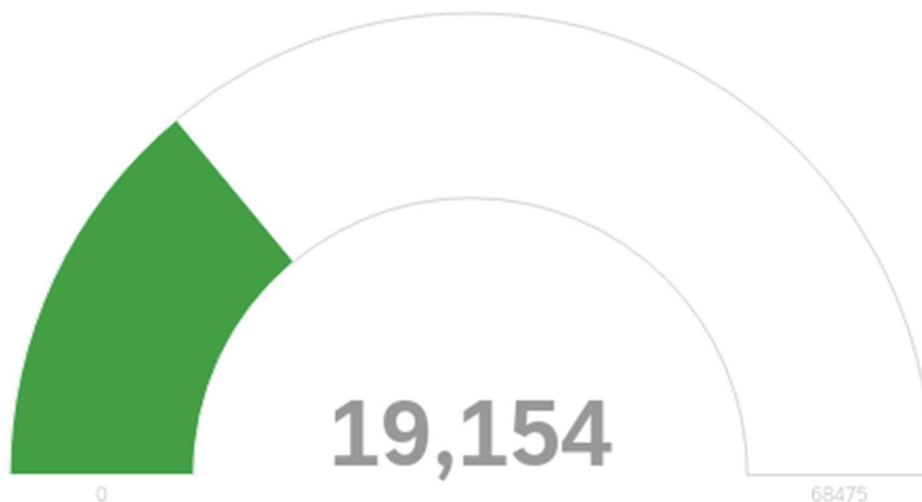
Information About this Survey

The COVID-19 pandemic is unprecedented. To better understand the impacting on dental practices, the ADA Health Policy Institute launched an innovative tracking poll. We invited nearly 70,000 dentists from across the U.S. to participate in our poll and received an unbelievable response.

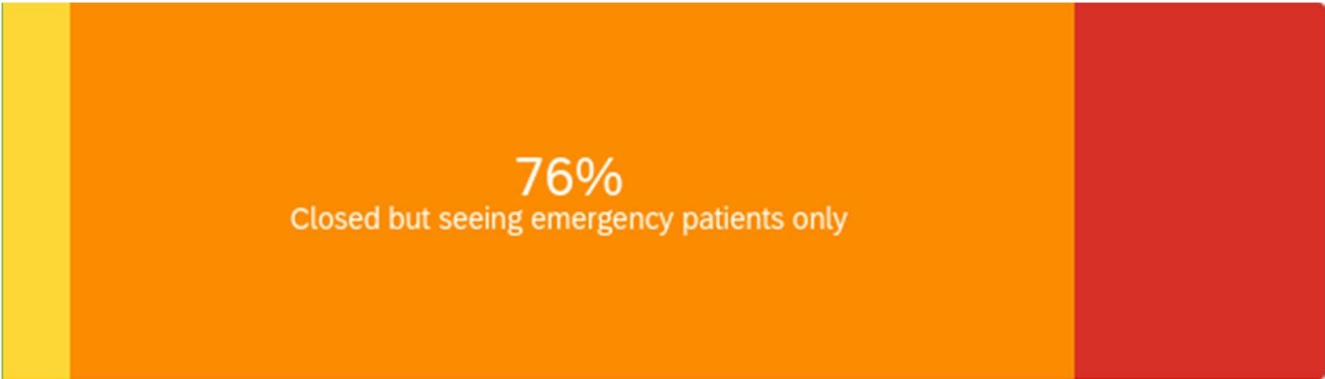
Our first wave of data collection took place the week of March 23, 2020 and we will be polling dentists regularly. Below are the results from the first wave, based on over 19,000 responses.

For more information contact hpi@ada.org.

Total Number of Responses (out of 68,475 recipients)



What is the current status of your dental practice? (all respondents)

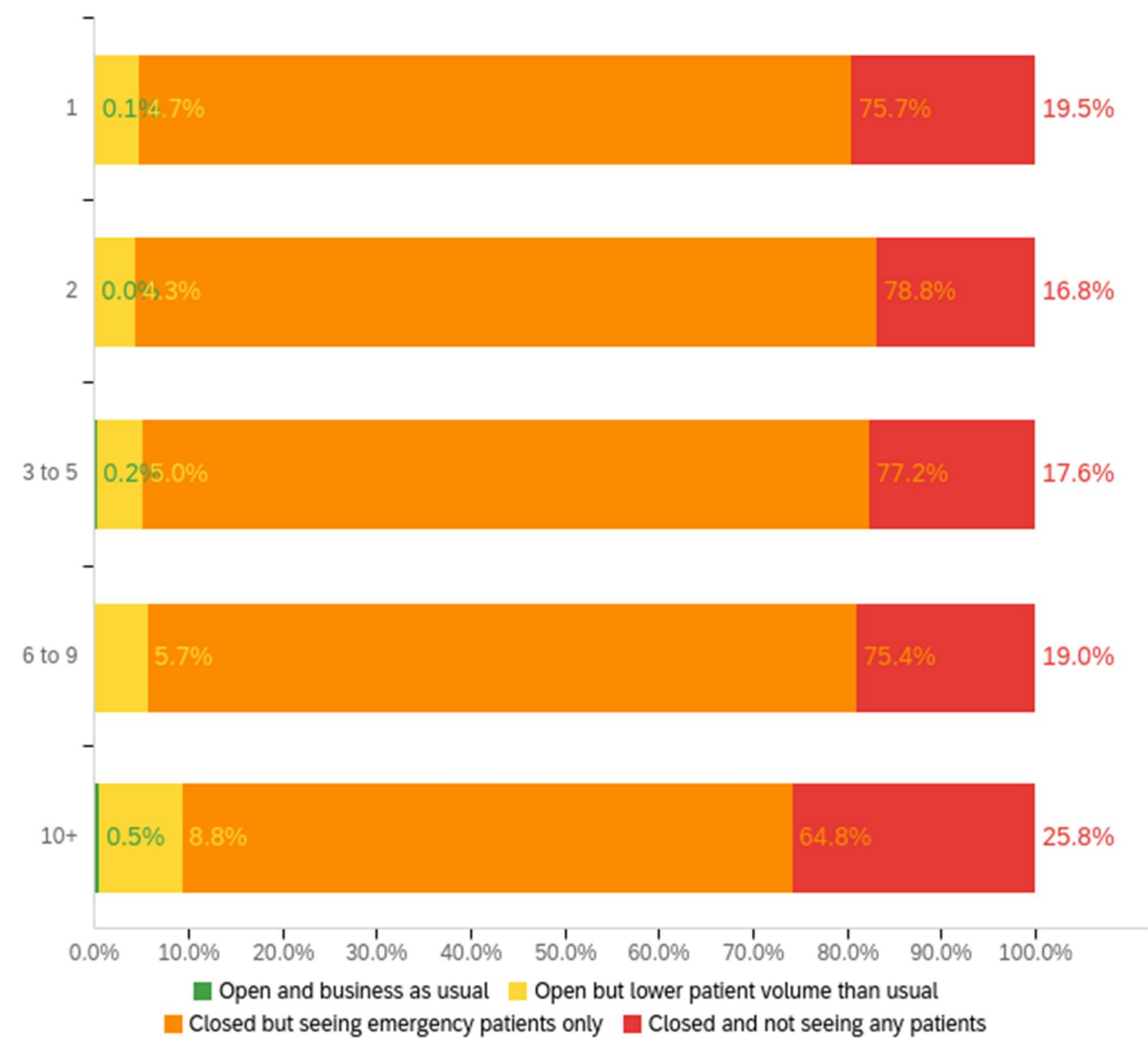


■ Open and business as usual (0%) ■ Open but lower patient volume than usual (5%)

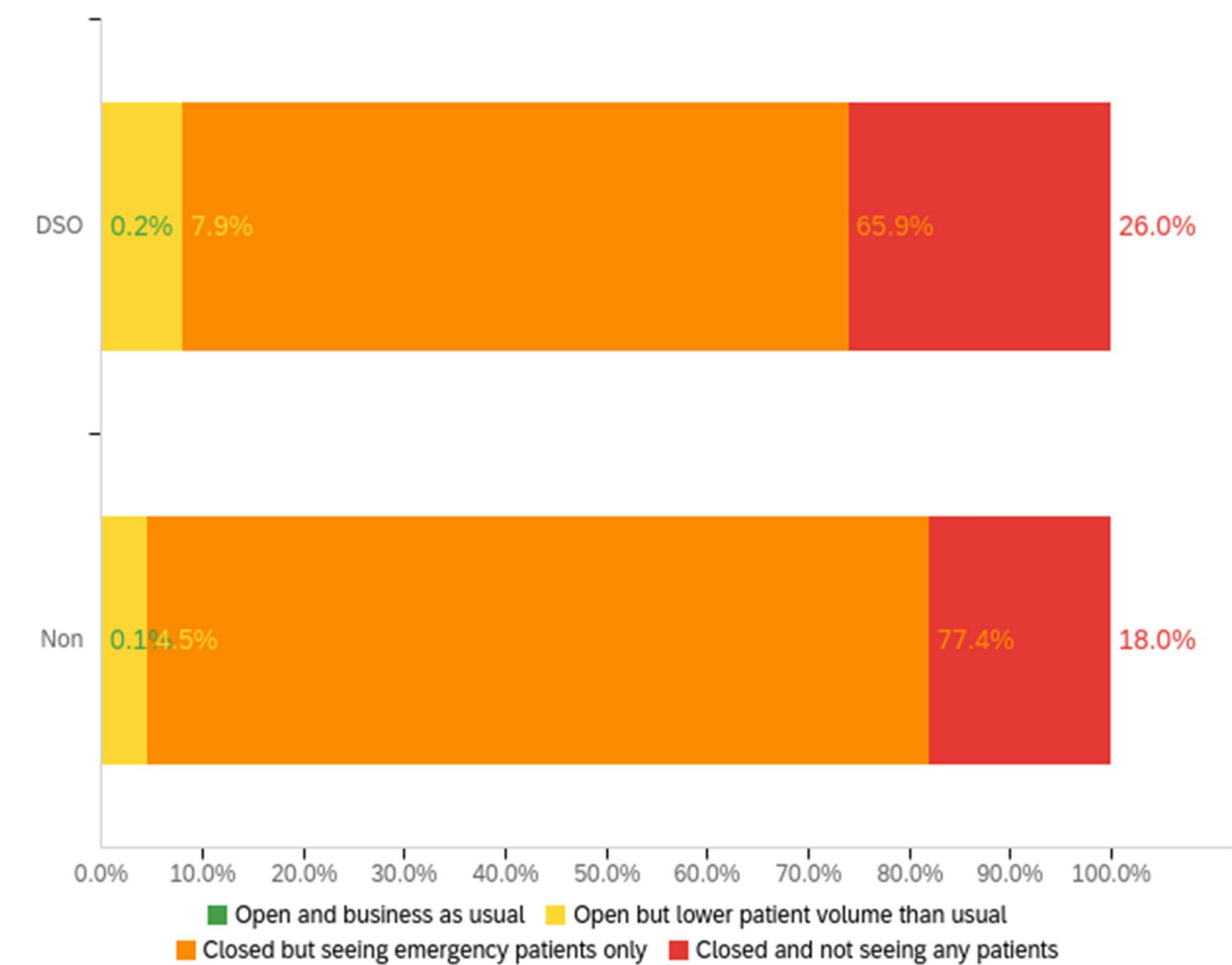
■ Closed but seeing emergency patients only (76%)

■ Closed and not seeing any patients (19%)

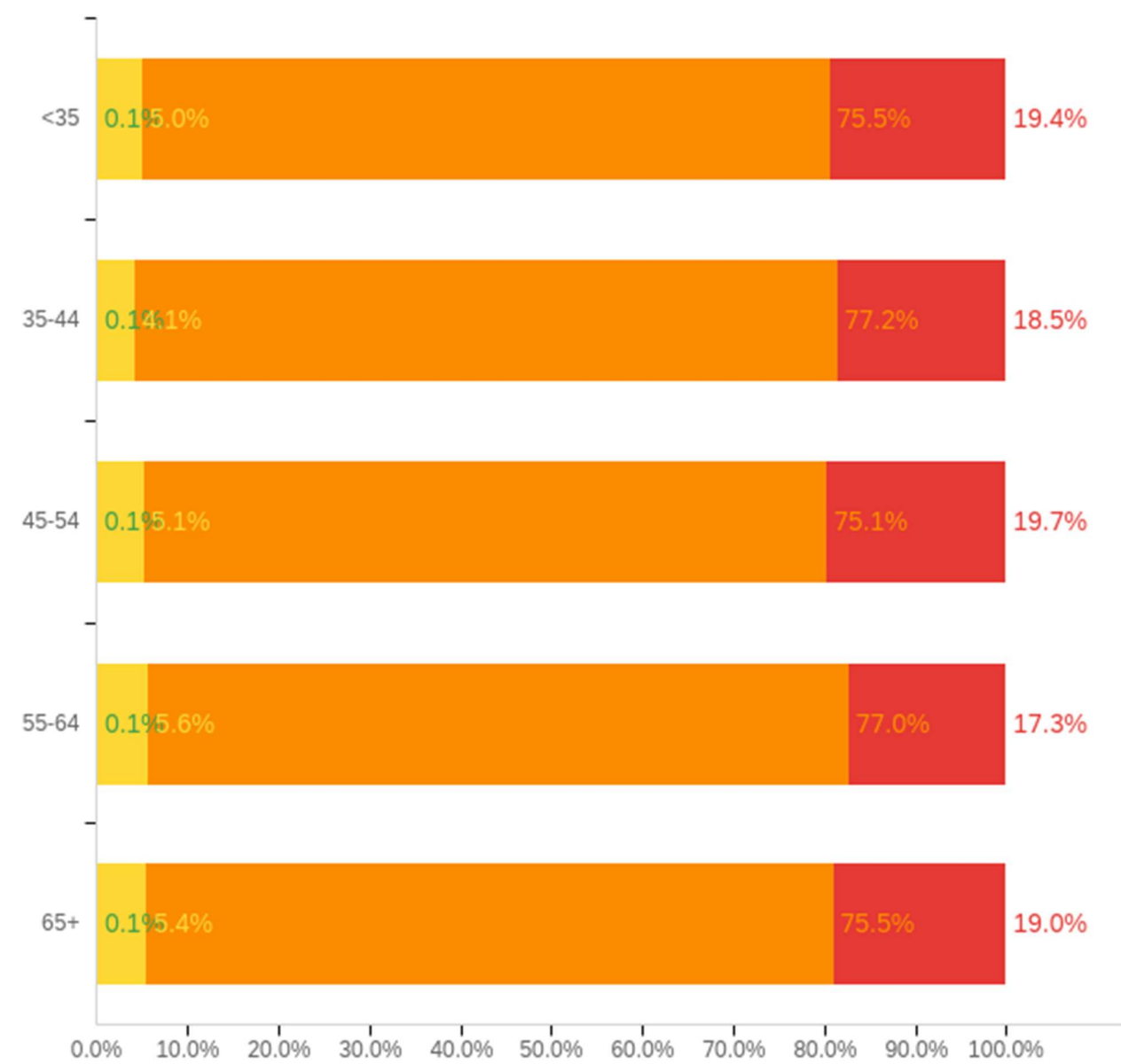
Practice Status by Number of Dentists in Practice



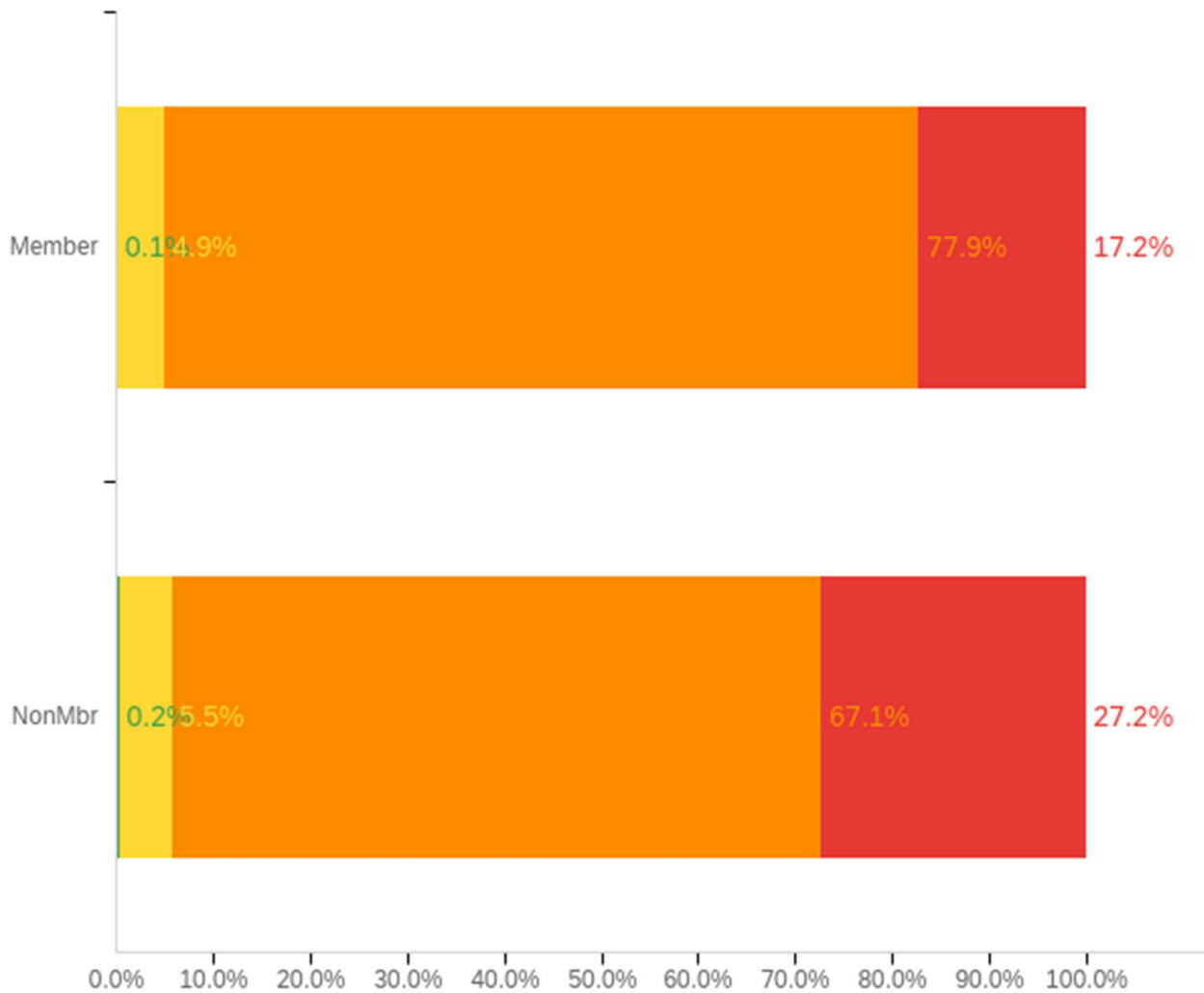
Practice Status by DSO/Non-DSO



Practice Status by Respondent Age



Practice Status by ADA Membership



Practice Status by State

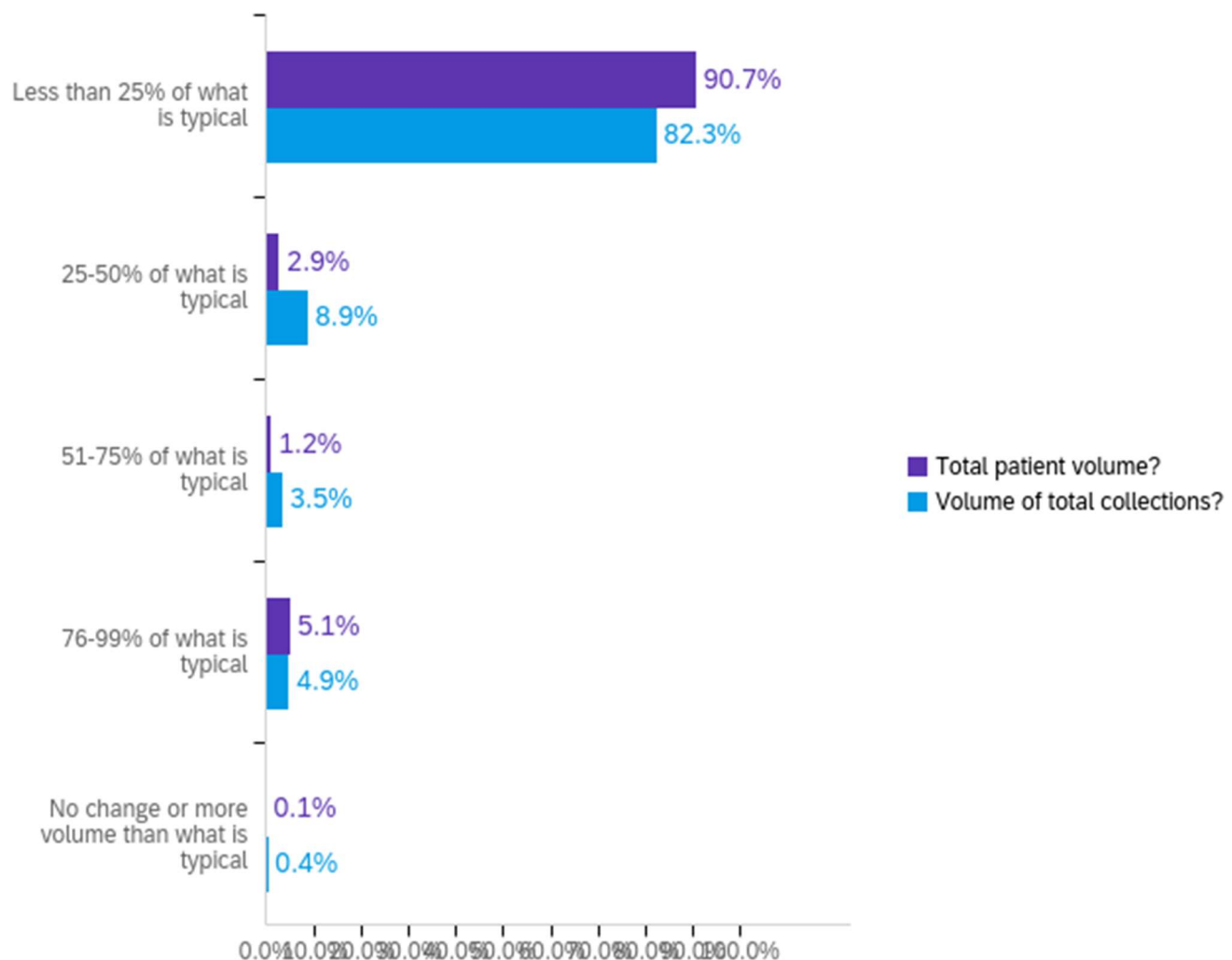
Question	Open and business as usual	Open but lower patient volume than usual	Closed but seeing emergency patients only	Closed and not seeing any patients	Total
AK	0.0%	0.0%	95.9%	4.1%	49
AL	0.0%	3.4%	83.3%	13.2%	204
AR	0.0%	4.4%	75.4%	20.2%	114
AZ	0.0%	7.5%	81.9%	10.6%	387
CA	0.2%	3.1%	69.0%	27.8%	2220

CO	0.0%	4.3%	78.7%	17.0%	460
CT	0.0%	4.7%	83.8%	11.6%	277
DC	0.0%	2.0%	78.4%	19.6%	51
DE	0.0%	5.8%	84.6%	9.6%	52
FL	0.1%	7.1%	77.7%	15.1%	889
GA	0.3%	8.9%	77.3%	13.5%	384
HI	0.0%	11.0%	75.4%	13.6%	118
IA	0.0%	4.0%	88.4%	7.6%	250
ID	2.9%	14.7%	78.4%	3.9%	102
IL	0.1%	3.2%	80.0%	16.6%	841
IN	0.0%	5.6%	82.8%	11.6%	464
KS	0.0%	11.4%	81.3%	7.3%	193
KY	0.0%	4.4%	80.4%	15.1%	225
LA	0.0%	7.2%	77.2%	15.6%	250
MA	0.0%	2.7%	78.1%	19.2%	406
MD	0.4%	4.4%	77.0%	18.2%	457
ME	0.0%	0.0%	83.1%	16.9%	89
MI	0.0%	2.1%	80.8%	17.2%	769
MN	0.0%	1.0%	91.5%	7.5%	388
MO	0.0%	13.2%	78.2%	8.6%	326
MS	0.0%	7.5%	81.7%	10.8%	120
MT	1.2%	20.7%	78.0%	0.0%	82

NC	0.0%	7.8%	81.0%	11.2%	580
ND	0.0%	9.6%	90.4%	0.0%	52
NE	0.0%	6.9%	85.6%	7.5%	160
NH	0.0%	2.0%	80.8%	17.2%	99
NJ	0.0%	3.1%	73.6%	23.3%	683
NM	0.0%	11.6%	77.7%	10.7%	121
NV	0.0%	3.4%	87.2%	9.4%	117
NY	0.3%	3.0%	70.6%	26.1%	1155
OH	0.0%	4.8%	79.8%	15.5%	647
OK	0.0%	7.1%	87.9%	5.1%	198
OR	0.0%	2.3%	81.7%	15.9%	301
PA	0.0%	1.4%	24.9%	73.7%	711
PR	0.0%	3.3%	19.8%	76.9%	121
RI	0.0%	4.9%	88.5%	6.6%	61
SC	0.0%	11.0%	78.0%	11.0%	254
SD	0.0%	7.8%	85.9%	6.3%	64
TN	0.0%	5.1%	84.0%	10.8%	332
TX	0.2%	4.8%	76.9%	18.1%	1281
UT	0.8%	12.5%	82.8%	3.9%	256
VA	0.2%	7.1%	78.7%	14.0%	550
VT	0.0%	1.4%	67.1%	31.5%	73
WA	0.0%	3.5%	81.3%	15.2%	567

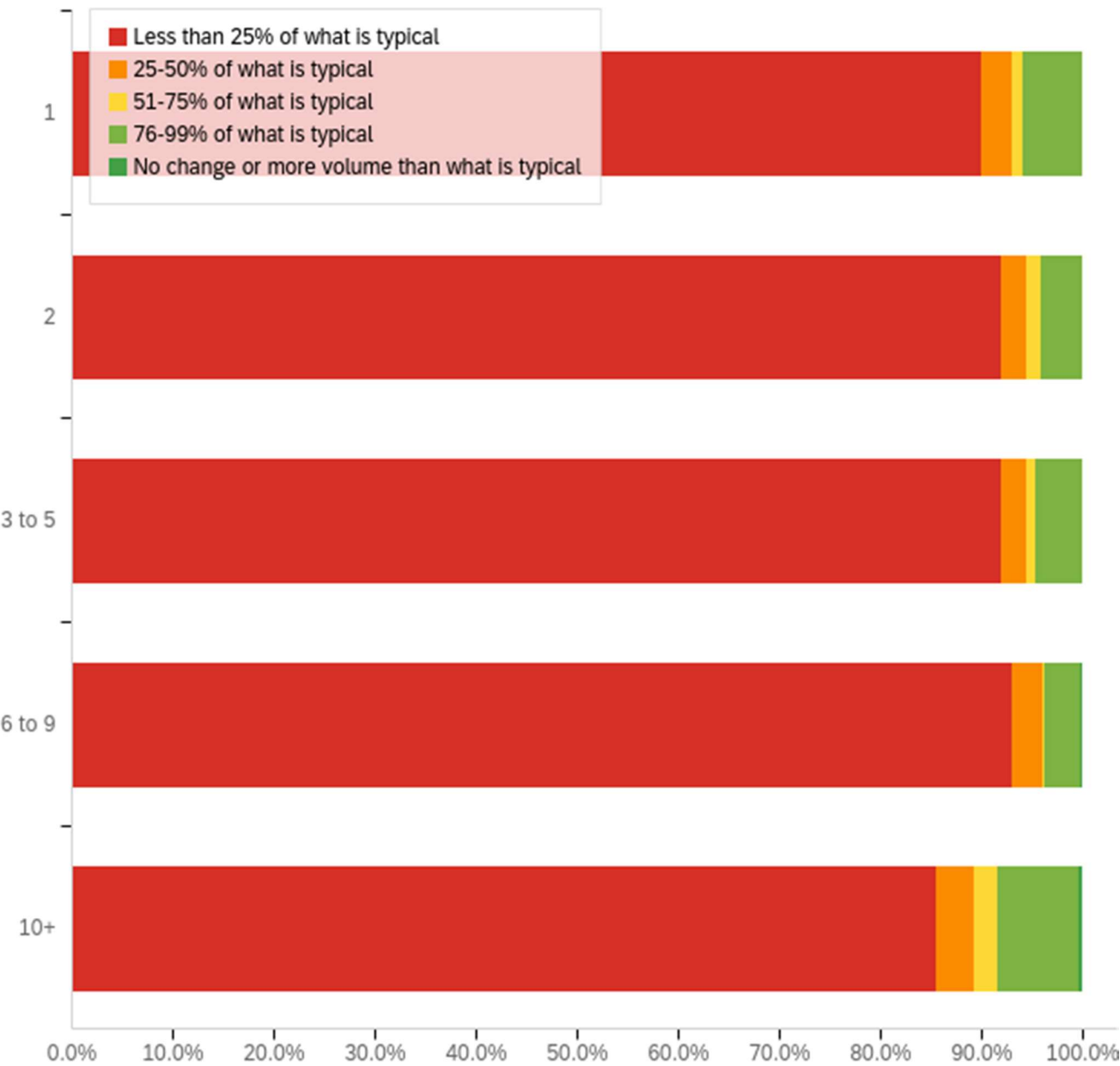
WI	0.2%	4.8%	88.7%	6.2%	433
WV	0.0%	7.7%	80.8%	11.5%	78
WY	0.0%	7.5%	87.5%	5.0%	40

How does this week compare to what is typical in your practice, in terms of: (all respondents)

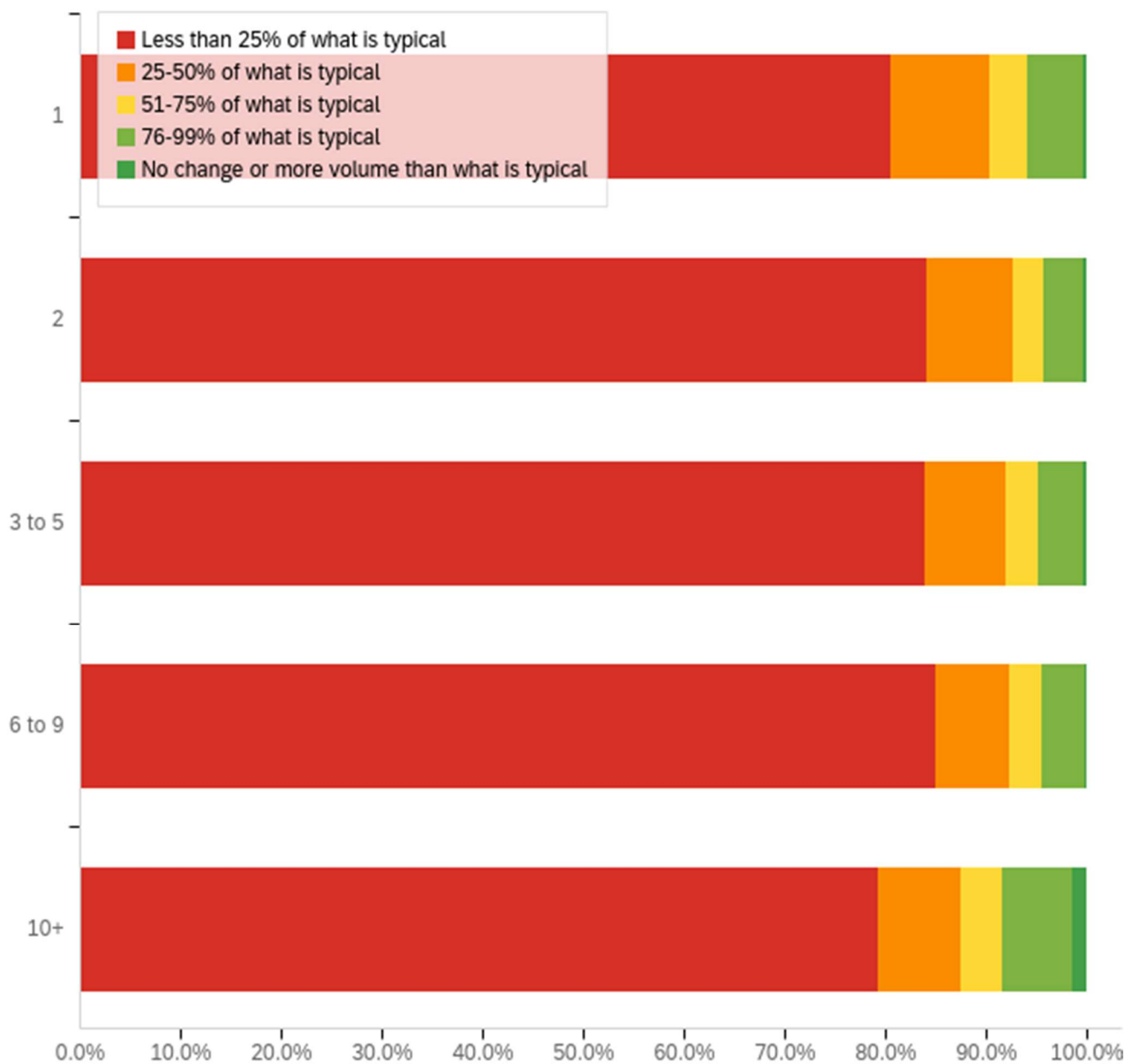


Volume of Patients and Collections by Number of Dentists in Practice

Total patient volume?

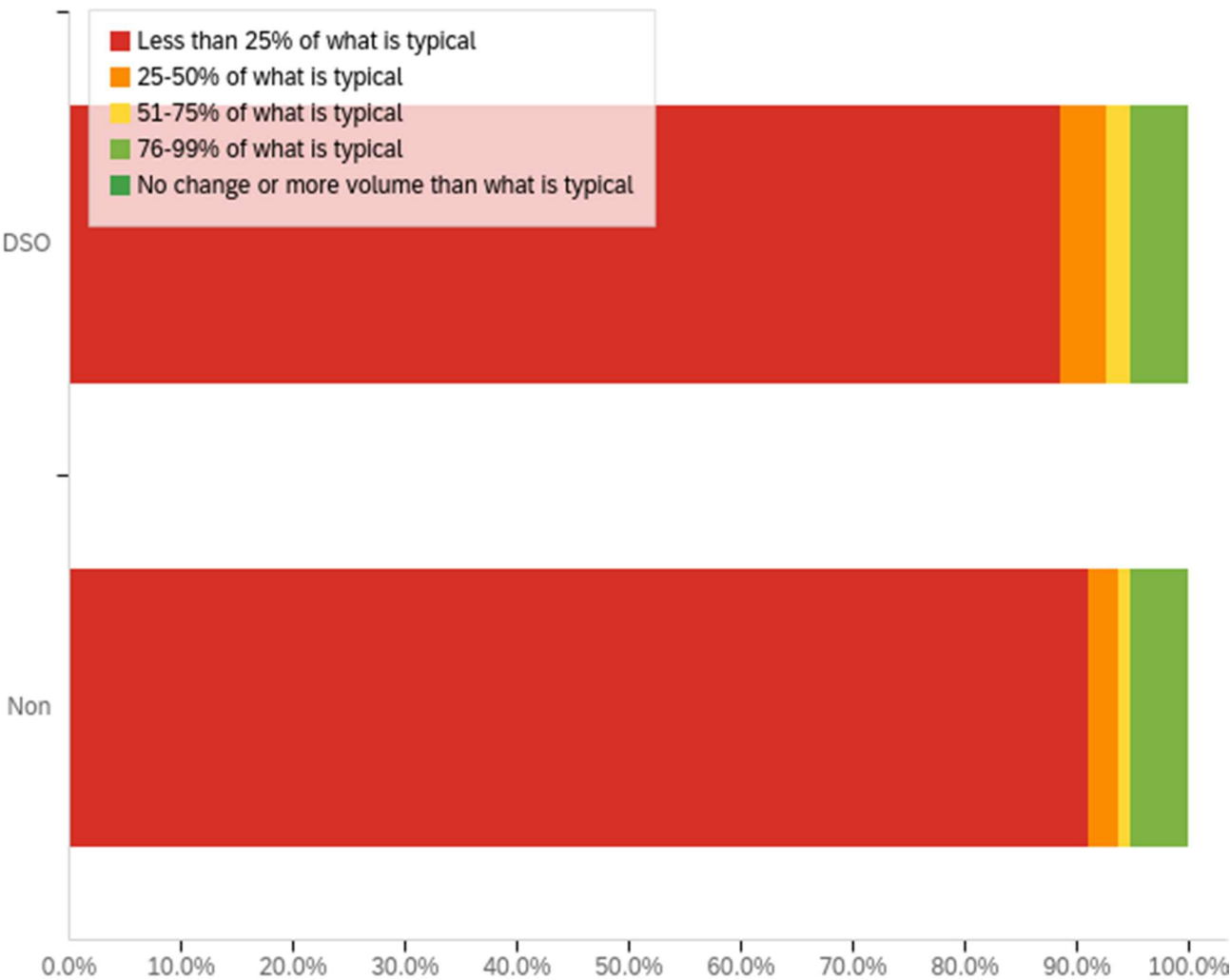


Volume of total collections?

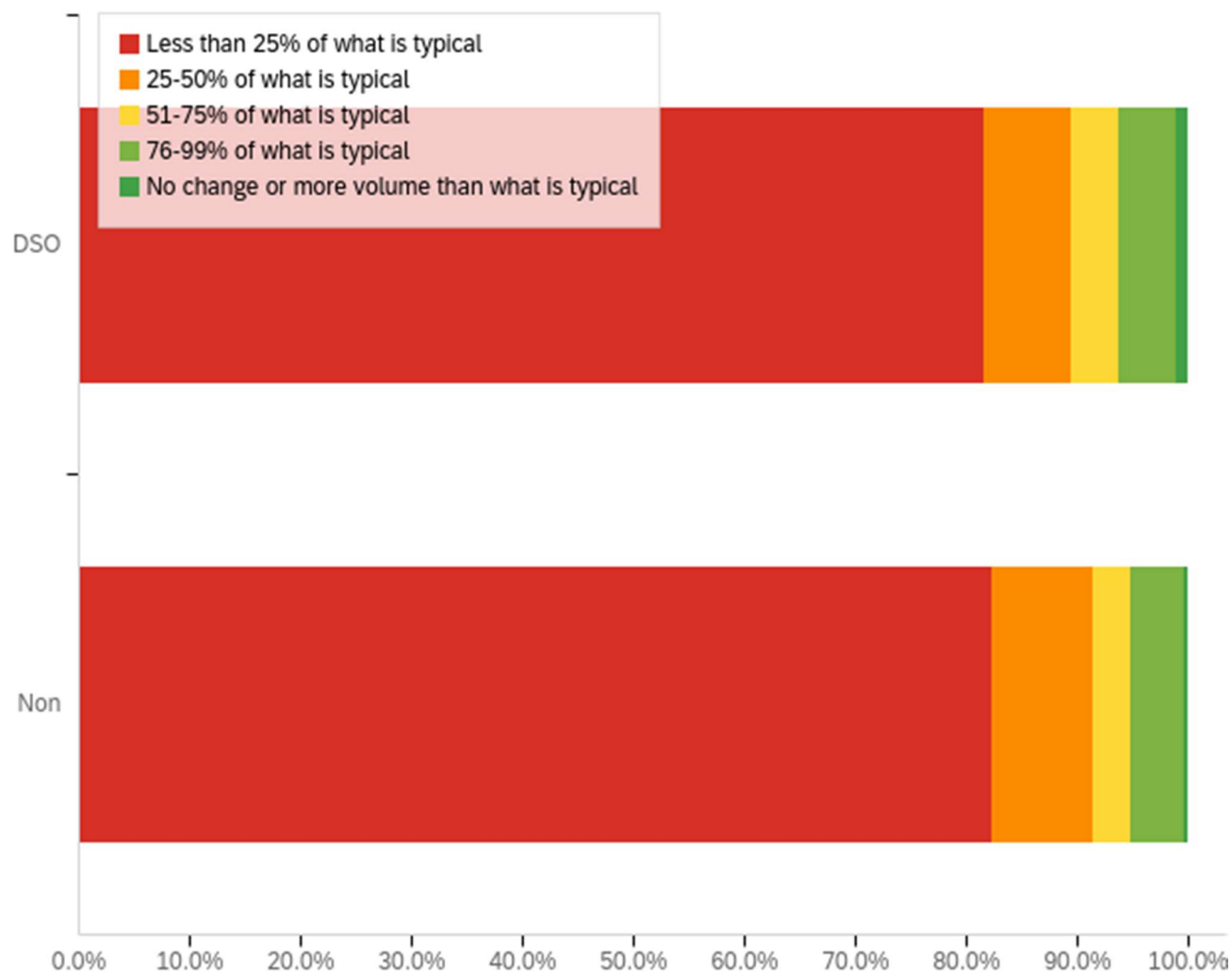


Volume of Patients and Collections by DSO/Non-DSO

Total patient volume?

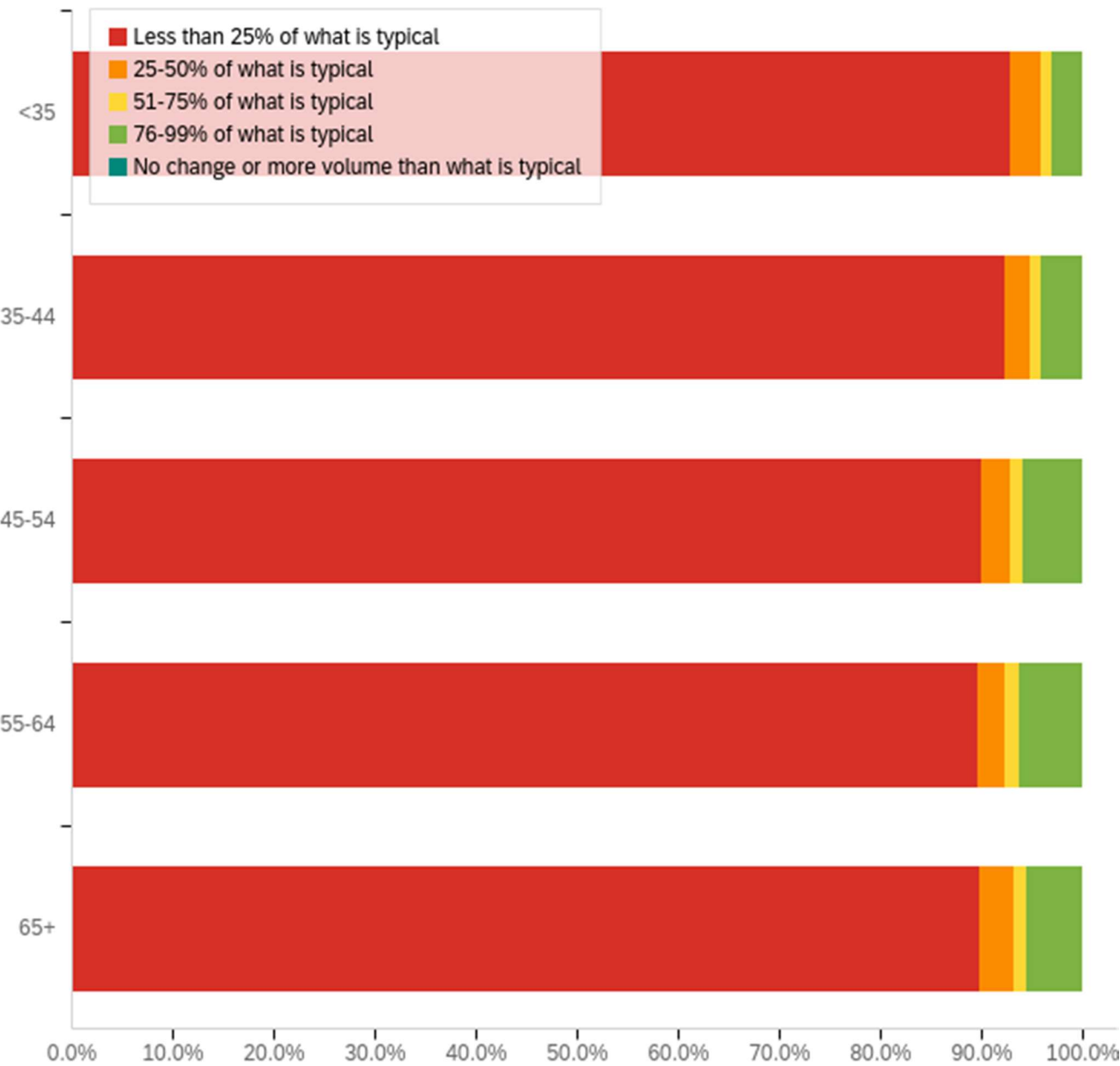


Volume of total collections?

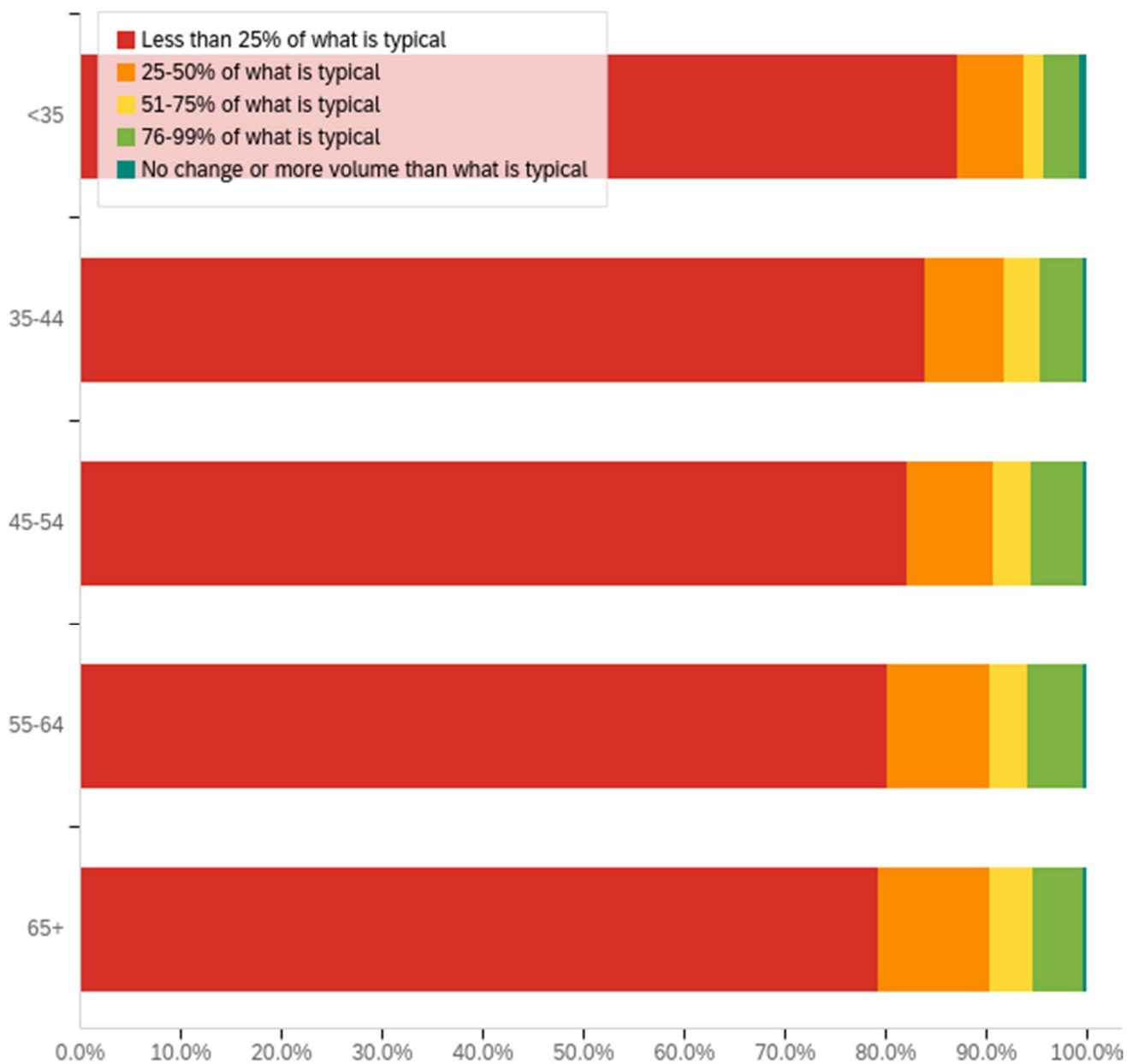


Volume of Patients and Collections by Respondent Age

Total patient volume?

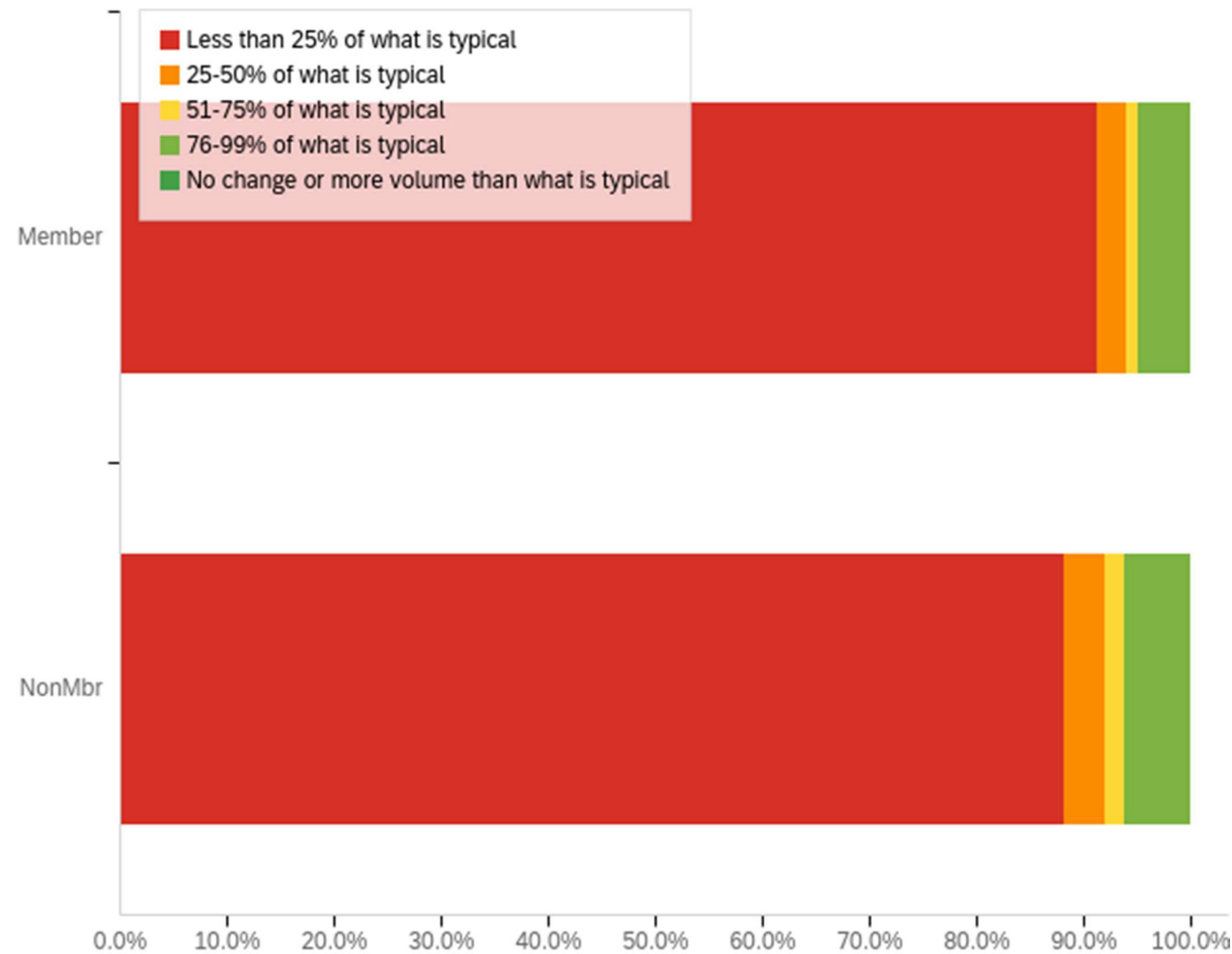


Volume of total collections?

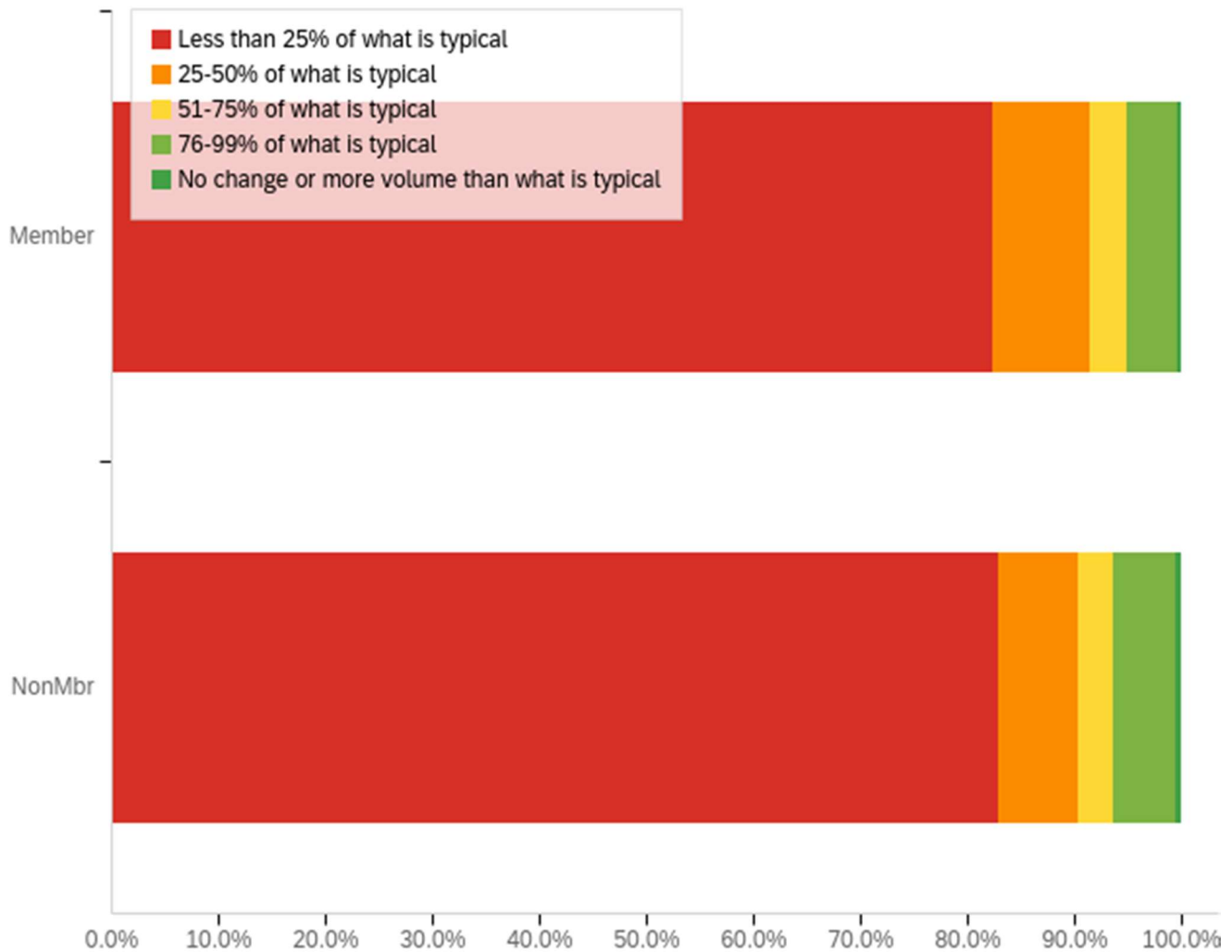


Volume of Patients and Collections by ADA Membership

Total patient volume?



Volume of total collections?



Volume of Patients and Collections by State

Question	Less than 25% of what is typical	25-50% of what is typical	51-75% of what is typical	76-99% of what is typical	No change or more volume than what is typical	Total
AK	93.6%	2.1%	0.0%	4.3%	0.0%	47
AL	92.1%	0.6%	0.6%	6.8%	0.0%	177
AR	93.4%	3.3%	2.2%	1.1%	0.0%	91
AZ	87.6%	6.1%	2.0%	4.3%	0.0%	346
CA	89.0%	2.4%	1.3%	7.2%	0.1%	1603

CO	95.8%	2.4%	0.3%	1.6%	0.0%	382
CT	90.2%	1.6%	1.6%	6.5%	0.0%	245
DC	92.7%	0.0%	0.0%	7.3%	0.0%	41
DE	87.2%	4.3%	2.1%	6.4%	0.0%	47
FL	89.1%	2.8%	2.4%	5.7%	0.0%	755
GA	81.6%	6.6%	3.0%	8.4%	0.3%	332
HI	86.3%	7.8%	0.0%	5.9%	0.0%	102
IA	93.1%	2.2%	0.4%	4.3%	0.0%	231
ID	75.5%	16.3%	0.0%	6.1%	2.0%	98
IL	92.2%	1.7%	0.6%	5.6%	0.0%	701
IN	92.2%	1.7%	1.0%	5.1%	0.0%	410
KS	87.7%	6.1%	2.2%	3.9%	0.0%	179
KY	94.2%	1.0%	0.5%	4.2%	0.0%	191
LA	92.4%	0.9%	1.9%	4.7%	0.0%	211
MA	92.7%	1.2%	0.9%	5.2%	0.0%	328
MD	88.2%	2.9%	0.8%	8.0%	0.0%	374
ME	89.2%	1.4%	0.0%	9.5%	0.0%	74
MI	95.4%	0.3%	0.2%	4.1%	0.0%	637
MN	94.2%	0.3%	0.3%	5.0%	0.3%	359
MO	88.9%	4.7%	2.3%	4.0%	0.0%	298
MS	93.5%	1.9%	0.9%	3.7%	0.0%	107
MT	79.3%	8.5%	6.1%	6.1%	0.0%	82

NC	90.5%	4.9%	2.1%	2.5%	0.0%	515
ND	96.2%	1.9%	0.0%	1.9%	0.0%	52
NE	89.2%	4.1%	2.0%	4.7%	0.0%	148
NH	92.7%	0.0%	1.2%	6.1%	0.0%	82
NJ	93.7%	0.6%	0.6%	5.2%	0.0%	524
NM	94.4%	3.7%	0.0%	1.9%	0.0%	108
NV	89.6%	1.9%	2.8%	5.7%	0.0%	106
NY	91.2%	2.7%	0.4%	5.5%	0.2%	854
OH	94.9%	1.6%	0.4%	3.1%	0.0%	547
OK	88.8%	4.8%	3.2%	3.2%	0.0%	188
OR	93.7%	0.4%	1.2%	4.7%	0.0%	253
PA	87.2%	3.7%	1.1%	8.0%	0.0%	187
PR	96.4%	0.0%	0.0%	3.6%	0.0%	28
RI	91.2%	3.5%	0.0%	5.3%	0.0%	57
SC	88.5%	4.9%	3.5%	3.1%	0.0%	226
SD	93.3%	1.7%	1.7%	3.3%	0.0%	60
TN	91.2%	3.4%	1.4%	3.7%	0.3%	296
TX	90.8%	2.3%	0.9%	6.0%	0.1%	1049
UT	80.9%	13.4%	2.4%	2.8%	0.4%	246
VA	87.9%	5.5%	2.1%	4.4%	0.0%	473
VT	94.0%	0.0%	0.0%	6.0%	0.0%	50
WA	94.8%	1.7%	0.6%	2.9%	0.0%	481

WI	92.4%	2.0%	1.2%	4.4%	0.0%	406
WV	88.4%	2.9%	1.4%	7.2%	0.0%	69
WY	86.8%	5.3%	0.0%	7.9%	0.0%	38

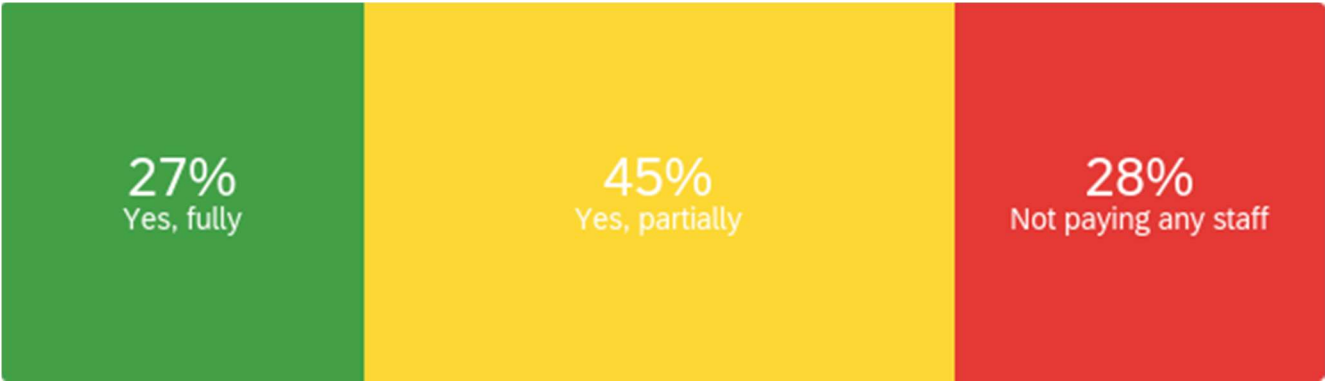
Volume of Patients and Collections by State

Question	Less than 25% of what is typical	25-50% of what is typical	51-75% of what is typical	76-99% of what is typical	No change or more volume than what is typical	Total
AK	80.9%	10.6%	6.4%	2.1%	0.0%	47
AL	87.6%	5.1%	1.1%	5.6%	0.6%	177
AR	85.7%	9.9%	3.3%	1.1%	0.0%	91
AZ	76.0%	12.1%	5.8%	6.1%	0.0%	346
CA	81.2%	7.7%	4.4%	6.3%	0.4%	1603
CO	86.4%	9.2%	2.6%	1.3%	0.5%	382
CT	79.2%	9.0%	5.3%	5.7%	0.8%	245
DC	87.8%	7.3%	0.0%	4.9%	0.0%	41
DE	85.1%	8.5%	2.1%	4.3%	0.0%	47
FL	85.8%	4.5%	3.4%	5.8%	0.4%	755
GA	75.3%	11.4%	6.9%	6.0%	0.3%	332
HI	82.4%	10.8%	1.0%	5.9%	0.0%	102
IA	86.1%	6.5%	1.7%	4.8%	0.9%	231
ID	59.2%	24.5%	6.1%	8.2%	2.0%	98
IL	80.3%	10.8%	3.9%	4.7%	0.3%	701

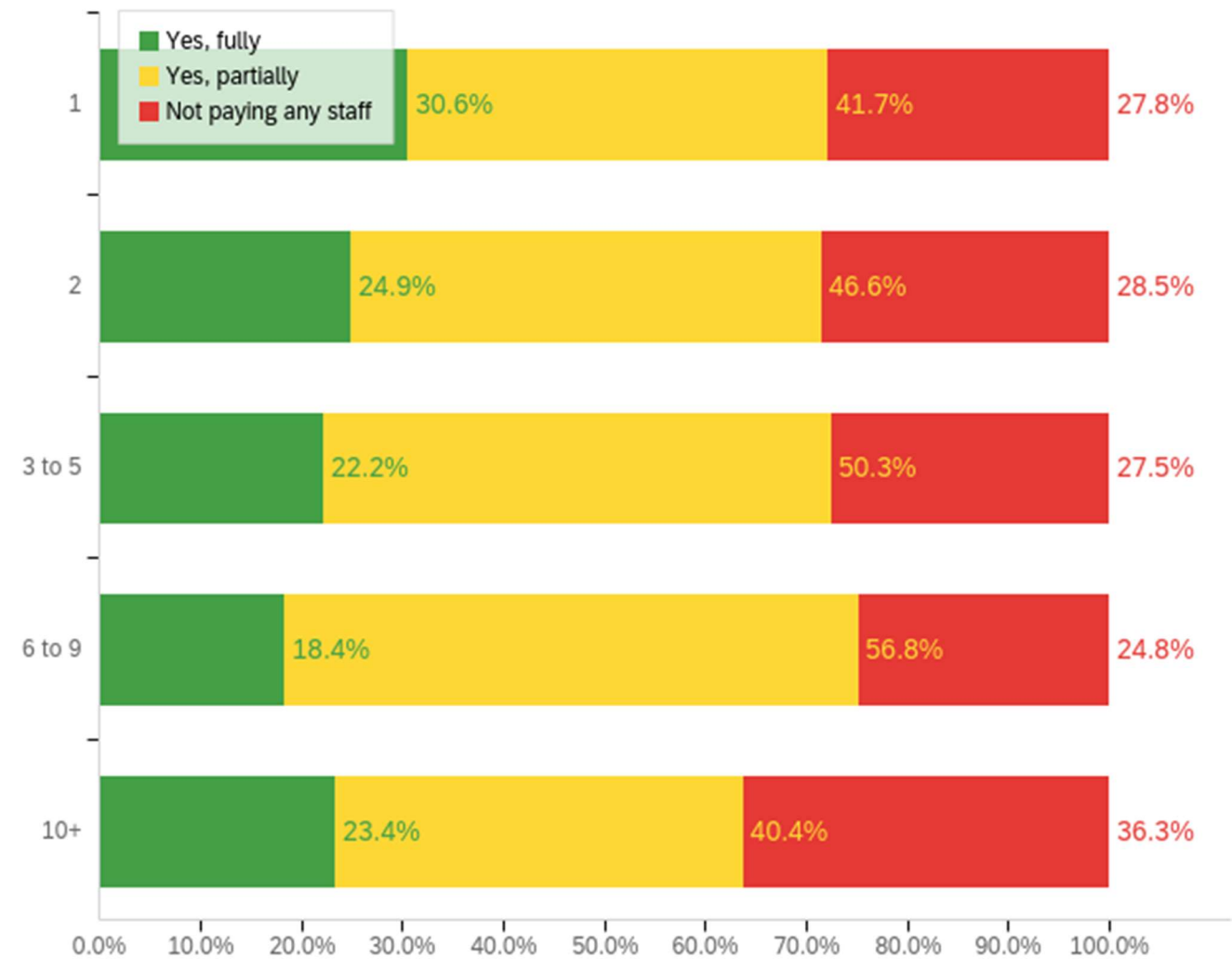
IN	81.7%	10.0%	3.7%	4.4%	0.2%	410
KS	78.8%	14.0%	2.2%	5.0%	0.0%	179
KY	88.5%	6.8%	1.0%	3.1%	0.5%	191
LA	80.6%	10.4%	1.9%	6.2%	0.9%	211
MA	85.4%	7.9%	2.7%	3.7%	0.3%	328
MD	80.5%	8.8%	3.5%	7.0%	0.3%	374
ME	83.8%	8.1%	4.1%	4.1%	0.0%	74
MI	88.1%	4.9%	1.7%	4.9%	0.5%	637
MN	83.8%	7.8%	2.8%	5.0%	0.6%	359
MO	73.8%	18.1%	3.7%	4.4%	0.0%	298
MS	84.1%	9.3%	4.7%	1.9%	0.0%	107
MT	75.6%	13.4%	6.1%	3.7%	1.2%	82
NC	81.7%	10.9%	3.3%	3.5%	0.6%	515
ND	86.5%	5.8%	3.8%	1.9%	1.9%	52
NE	76.4%	12.2%	6.1%	5.4%	0.0%	148
NH	86.6%	7.3%	2.4%	3.7%	0.0%	82
NJ	84.7%	7.3%	2.5%	5.5%	0.0%	524
NM	87.0%	7.4%	3.7%	0.9%	0.9%	108
NV	84.0%	3.8%	3.8%	6.6%	1.9%	106
NY	86.1%	6.6%	2.2%	4.9%	0.2%	854
OH	85.7%	8.0%	2.6%	3.5%	0.2%	547
OK	82.4%	11.2%	4.8%	1.6%	0.0%	188

OR	85.8%	7.1%	2.4%	3.6%	1.2%	253
PA	86.1%	5.3%	1.6%	6.4%	0.5%	187
PR	92.9%	3.6%	0.0%	3.6%	0.0%	28
RI	82.5%	3.5%	8.8%	5.3%	0.0%	57
SC	73.0%	13.7%	8.4%	4.0%	0.9%	226
SD	81.7%	8.3%	6.7%	3.3%	0.0%	60
TN	82.4%	10.1%	3.0%	4.1%	0.3%	296
TX	82.7%	7.8%	2.7%	6.3%	0.5%	1049
UT	66.7%	23.2%	4.5%	4.9%	0.8%	246
VA	79.9%	10.6%	4.2%	5.1%	0.2%	473
VT	92.0%	4.0%	0.0%	4.0%	0.0%	50
WA	86.9%	6.2%	3.5%	2.9%	0.4%	481
WI	80.3%	9.9%	4.7%	4.7%	0.5%	406
WV	79.7%	10.1%	4.3%	5.8%	0.0%	69
WY	81.6%	7.9%	2.6%	7.9%	0.0%	38

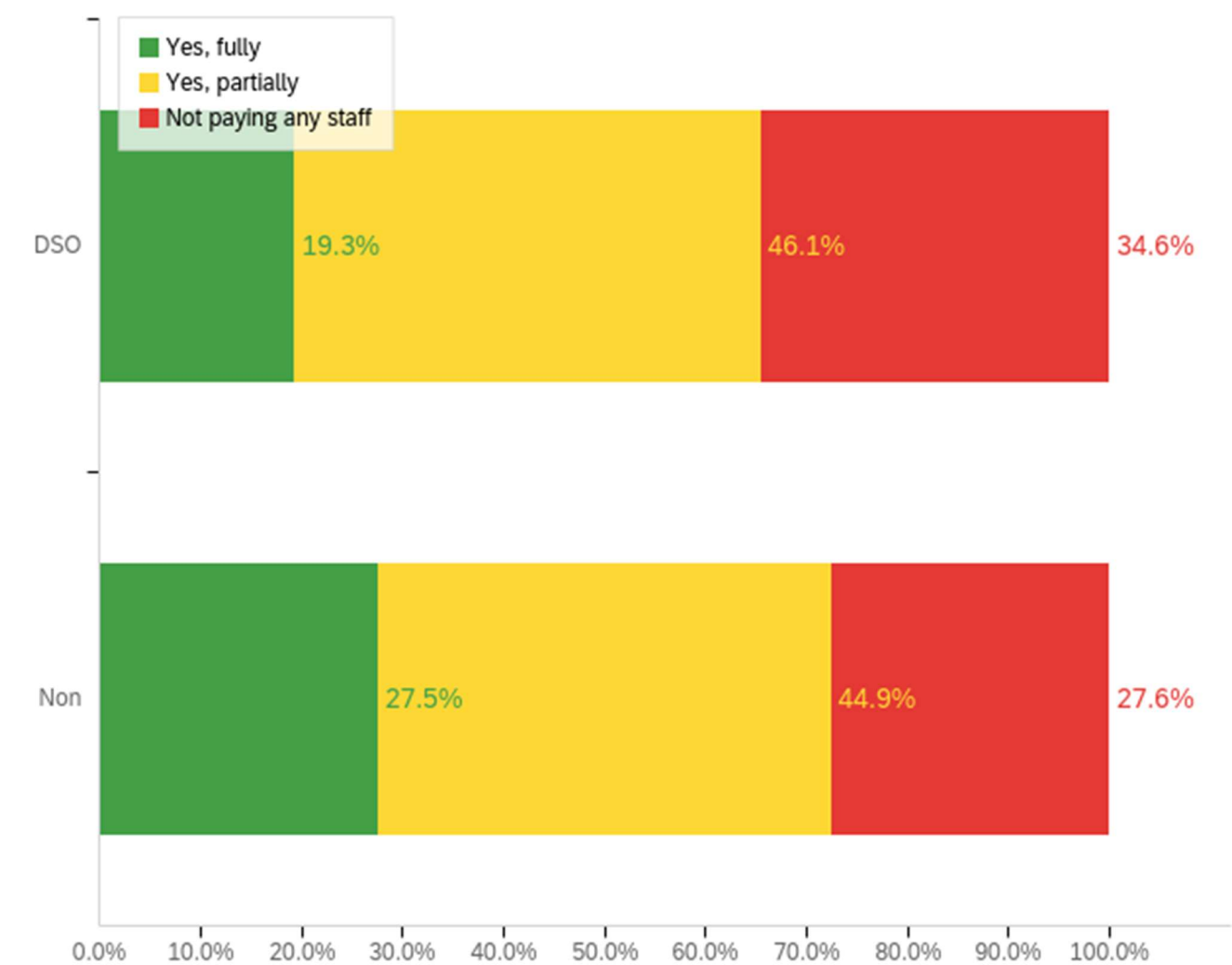
Is your dental practice paying staff this week? (all respondents)



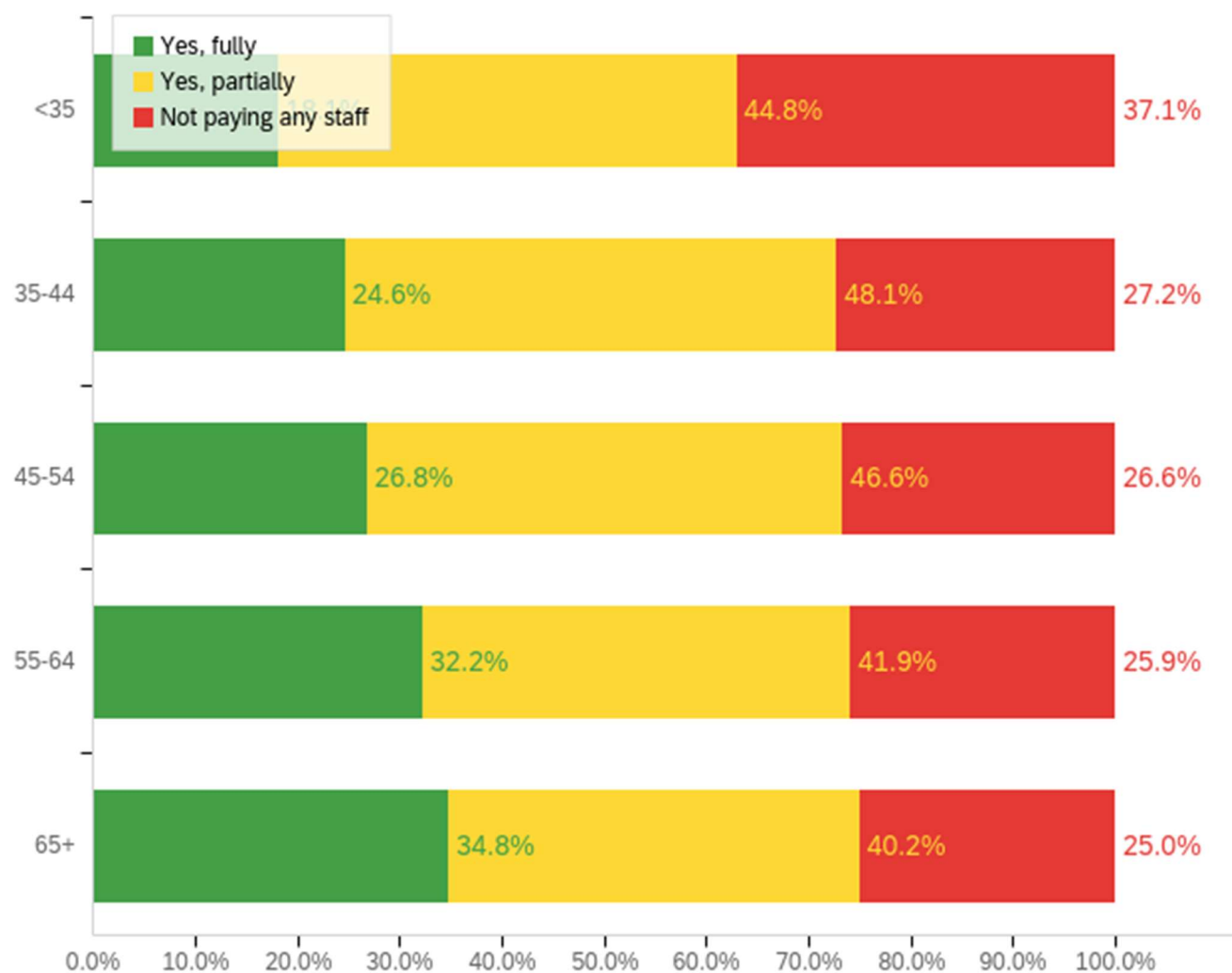
Staff Paid by Number of Dentists in Practice



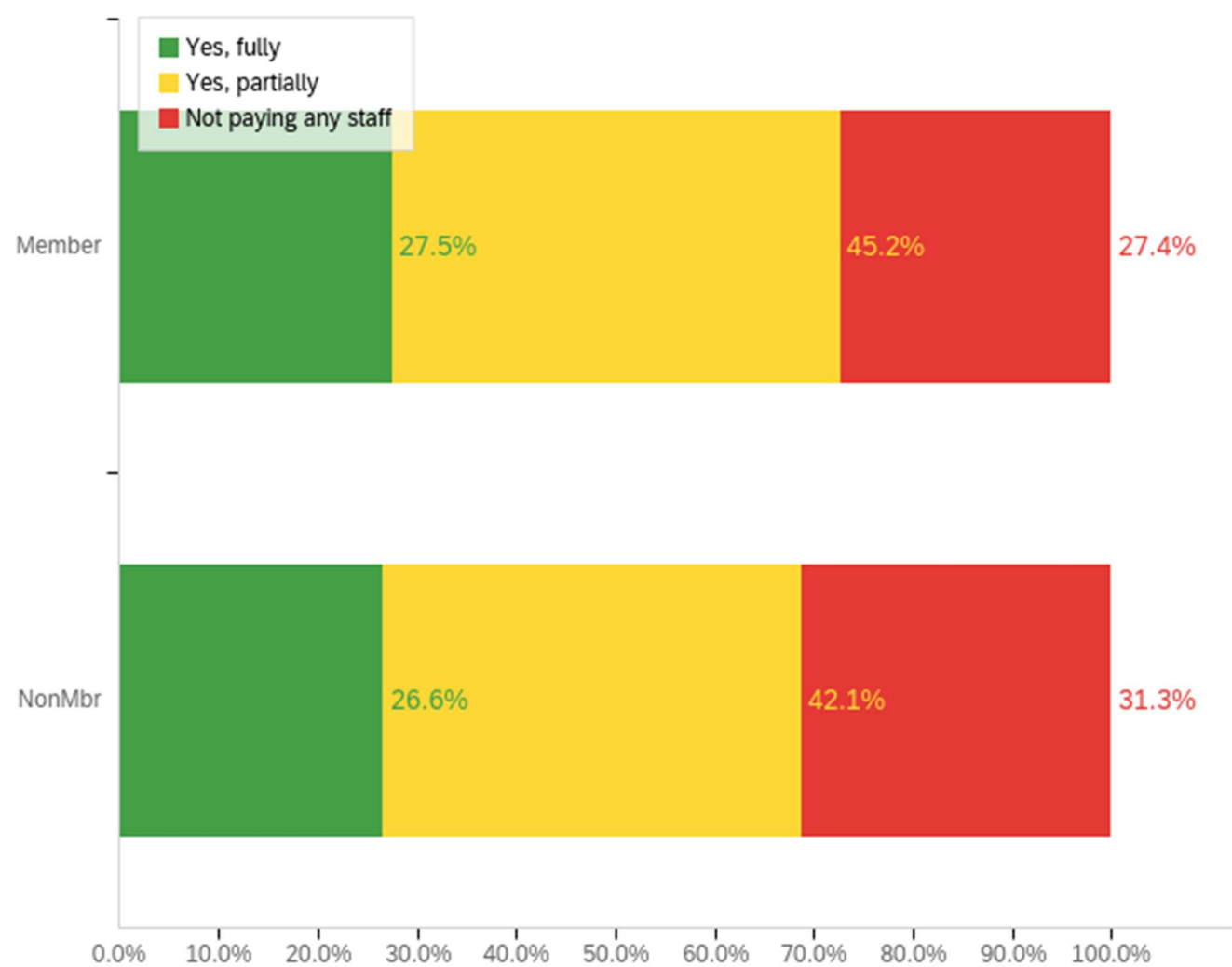
Staff Paid by DSO/Non-DSO



Staff Paid by Age of Respondent



Staff Paid by ADA Membership



Staff Paid by State

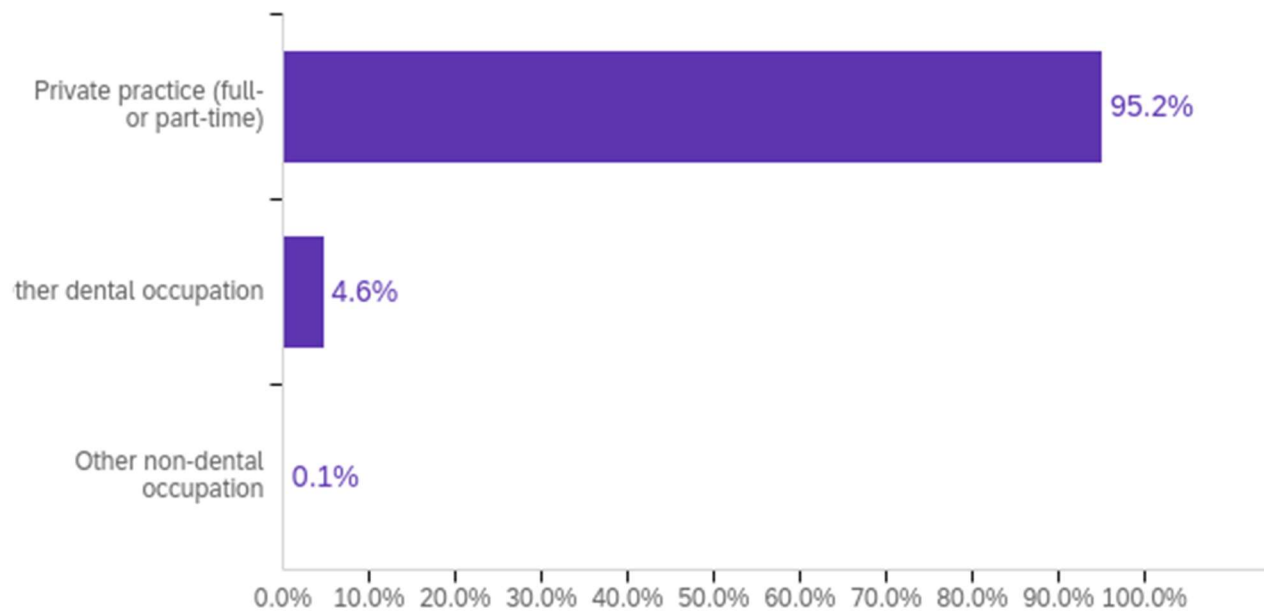
Question	Yes, fully	Yes, partially	Not paying any staff	Total
AK	26.5%	63.3%	10.2%	49
AL	35.8%	46.6%	17.6%	204
AR	26.3%	49.1%	24.6%	114
AZ	31.8%	52.7%	15.5%	387
CA	20.5%	45.6%	33.9%	2220
CO	23.9%	49.6%	26.5%	460

CT	29.2%	37.2%	33.6%	277
DC	33.3%	35.3%	31.4%	51
DE	36.5%	32.7%	30.8%	52
FL	36.4%	44.2%	19.3%	889
GA	40.1%	43.0%	16.9%	384
HI	28.8%	46.6%	24.6%	118
IA	22.8%	49.2%	28.0%	250
ID	32.4%	58.8%	8.8%	102
IL	29.6%	45.8%	24.6%	841
IN	26.5%	51.3%	22.2%	464
KS	29.5%	48.2%	22.3%	193
KY	21.3%	42.7%	36.0%	225
LA	39.6%	40.4%	20.0%	250
MA	16.7%	40.6%	42.6%	406
MD	27.8%	44.6%	27.6%	457
ME	21.3%	38.2%	40.4%	89
MI	16.9%	42.4%	40.7%	769
MN	13.1%	54.6%	32.2%	388
MO	29.4%	55.8%	14.7%	326
MS	56.7%	35.0%	8.3%	120
MT	45.1%	40.2%	14.6%	82
NC	37.8%	42.8%	19.5%	580

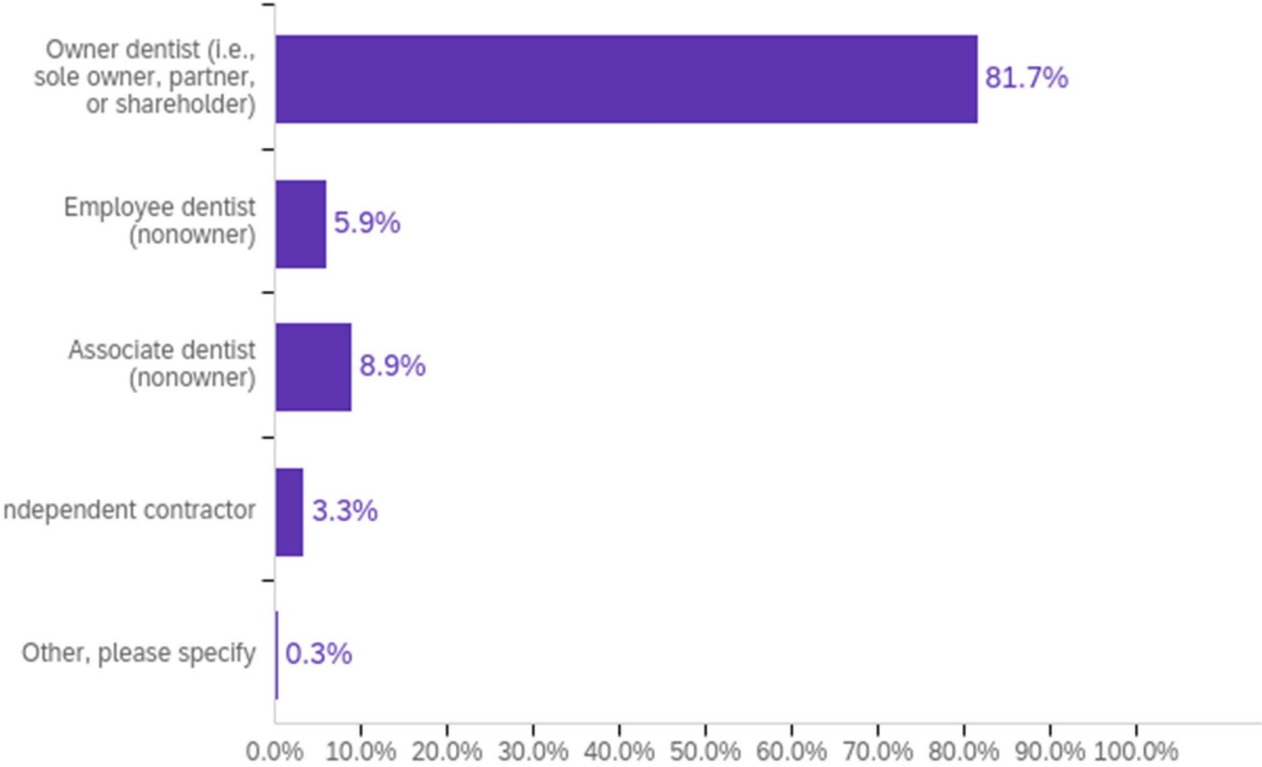
ND	21.2%	55.8%	23.1%	52
NE	32.5%	48.1%	19.4%	160
NH	25.3%	43.4%	31.3%	99
NJ	23.4%	36.6%	40.0%	683
NM	26.4%	55.4%	18.2%	121
NV	27.4%	48.7%	23.9%	117
NY	30.6%	34.5%	34.9%	1155
OH	16.8%	45.0%	38.2%	647
OK	59.6%	28.8%	11.6%	198
OR	15.9%	52.5%	31.6%	301
PA	23.3%	35.4%	41.2%	711
PR	49.6%	21.5%	28.9%	121
RI	11.5%	41.0%	47.5%	61
SC	37.8%	42.1%	20.1%	254
SD	35.9%	48.4%	15.6%	64
TN	41.6%	44.0%	14.5%	332
TX	31.5%	45.4%	23.0%	1281
UT	32.4%	54.3%	13.3%	256
VA	32.4%	47.8%	19.8%	550
VT	21.9%	35.6%	42.5%	73
WA	12.2%	53.4%	34.4%	567
WI	21.9%	49.4%	28.6%	433

WV	25.6%	50.0%	24.4%	78
WY	20.0%	62.5%	17.5%	40

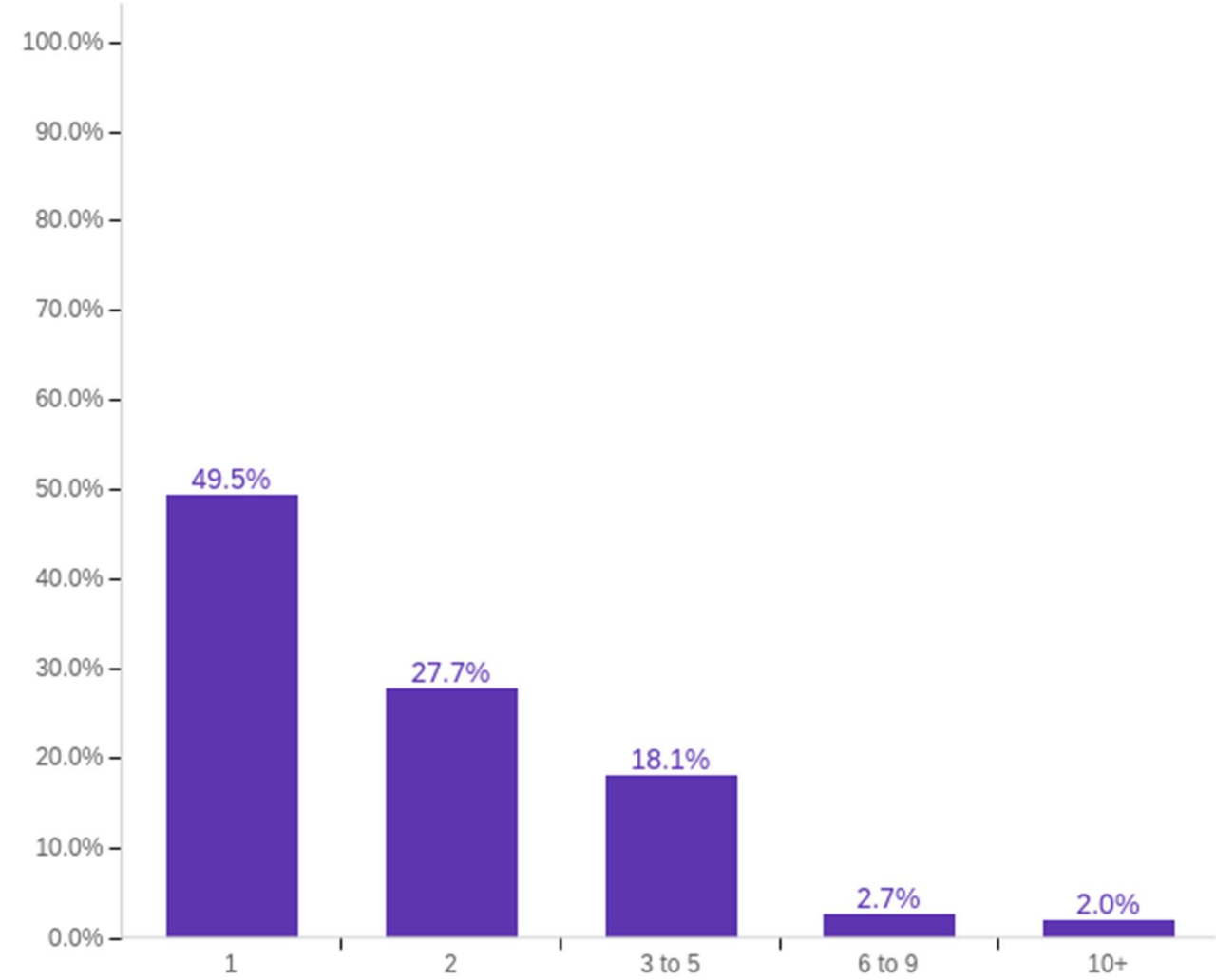
Which of the following best describes your current primary occupation?



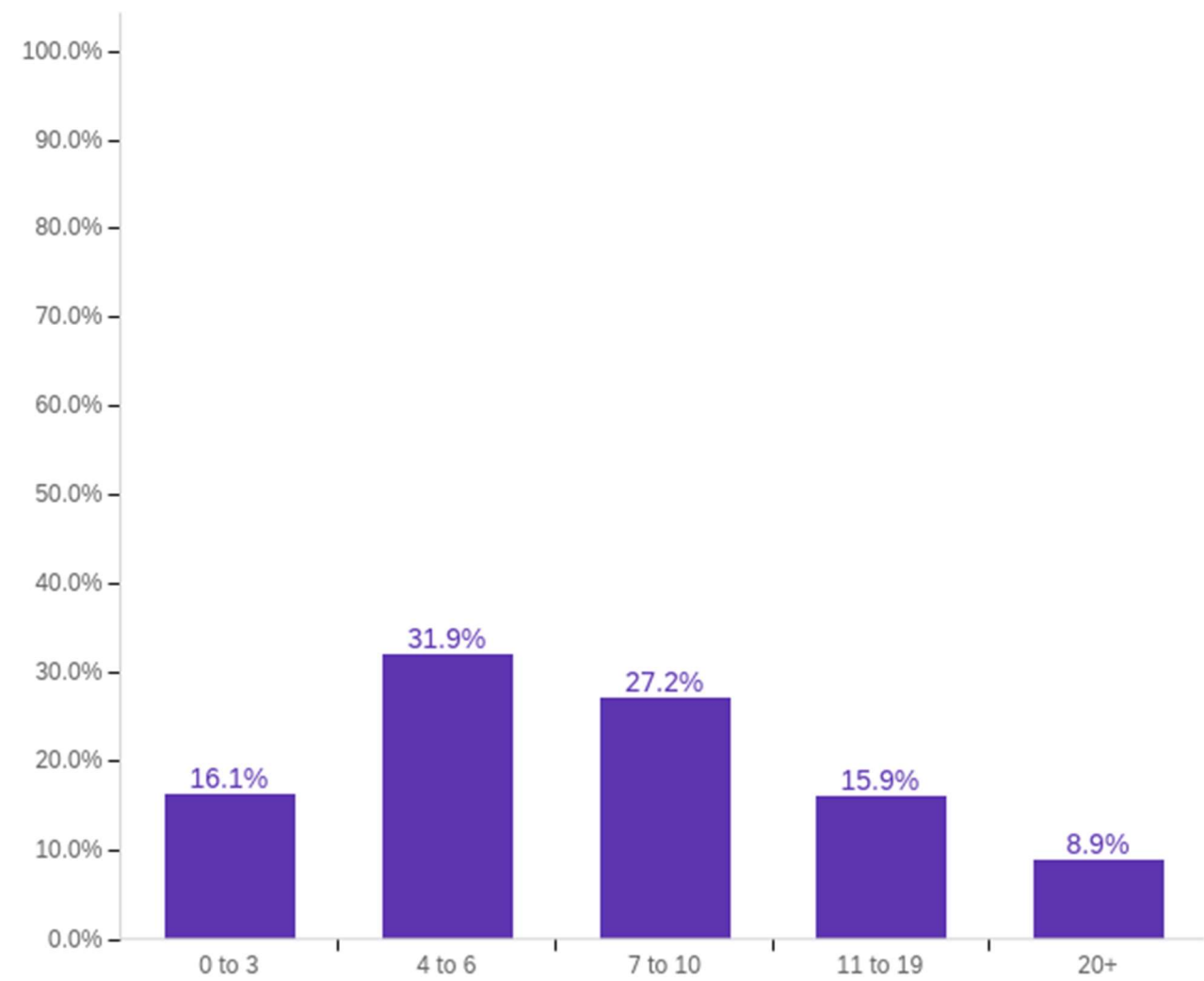
If your primary occupation is a private practicing dentist, which one of the following best describes you in your primary practice where you work?



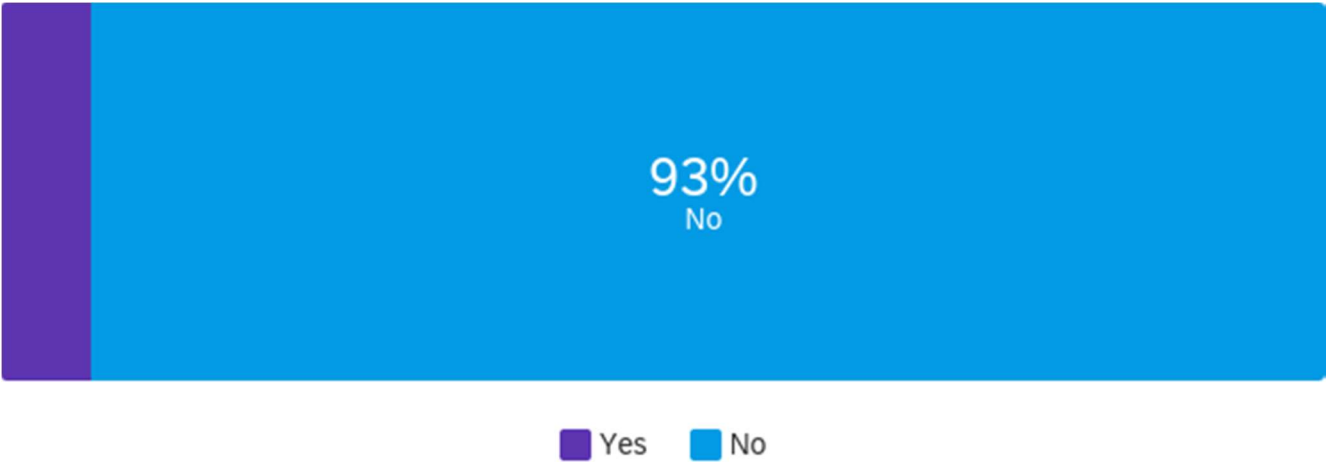
Number of Dentists in Practice



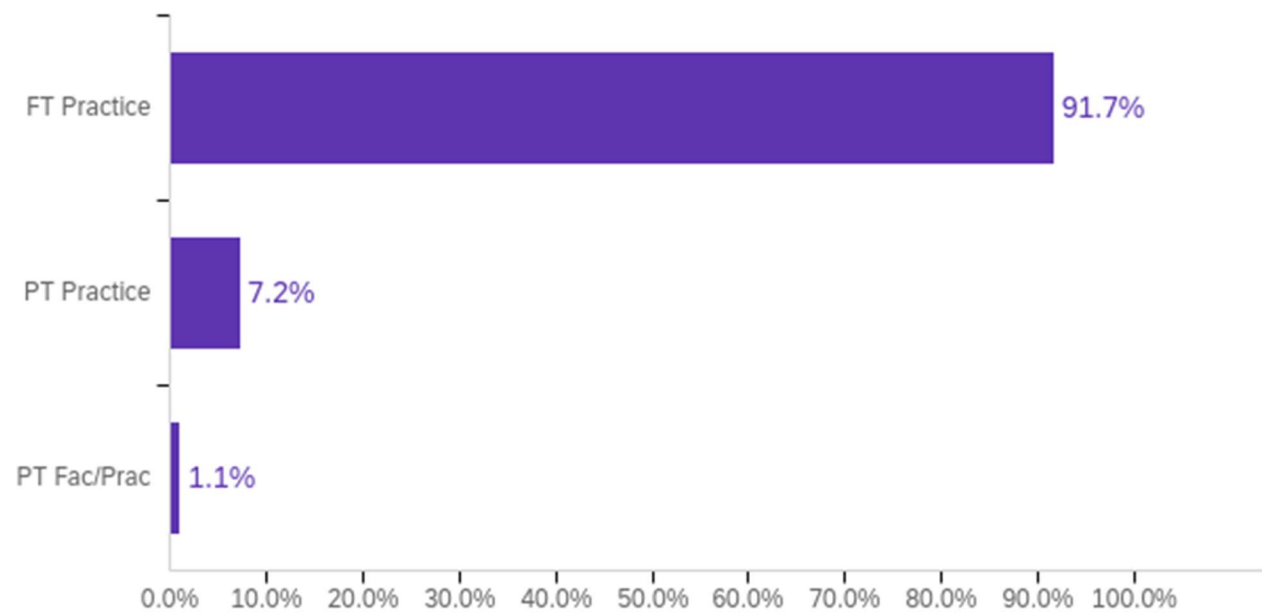
Number of Non-Dentist Staff in Practice



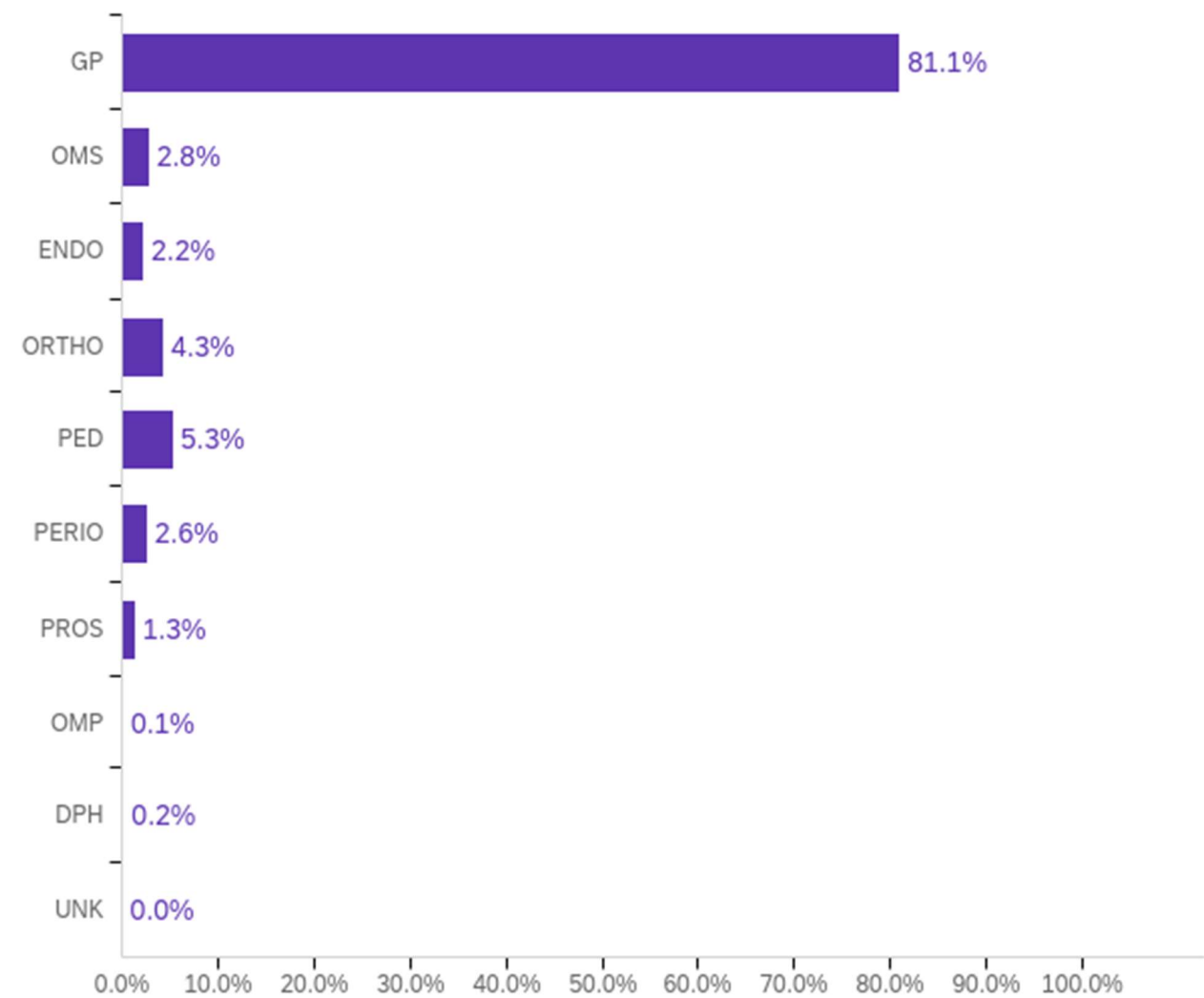
Is your dental practice affiliated with a franchise, large group or dental service organization that handles administrative and/or business operations for the practice?



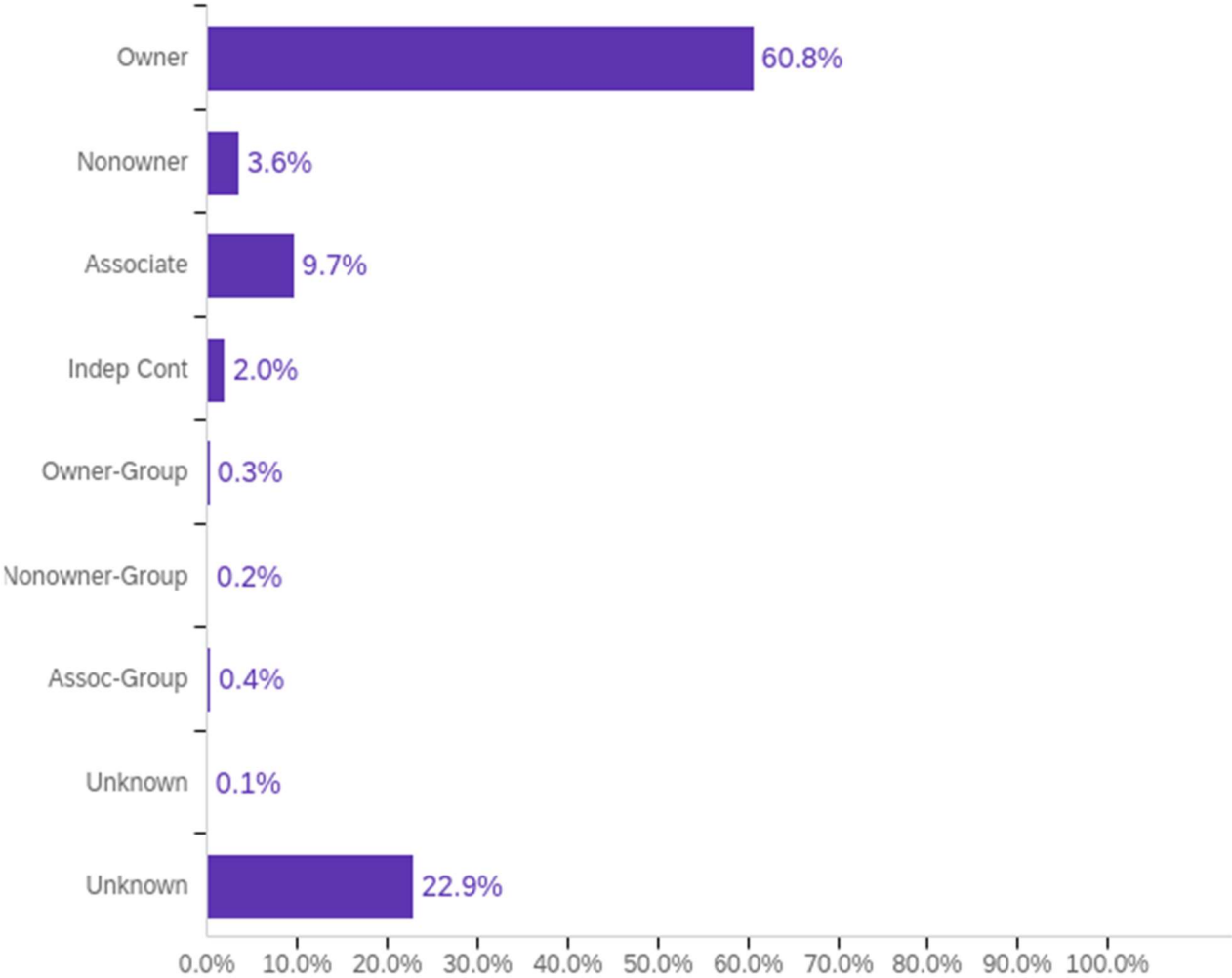
Occupation



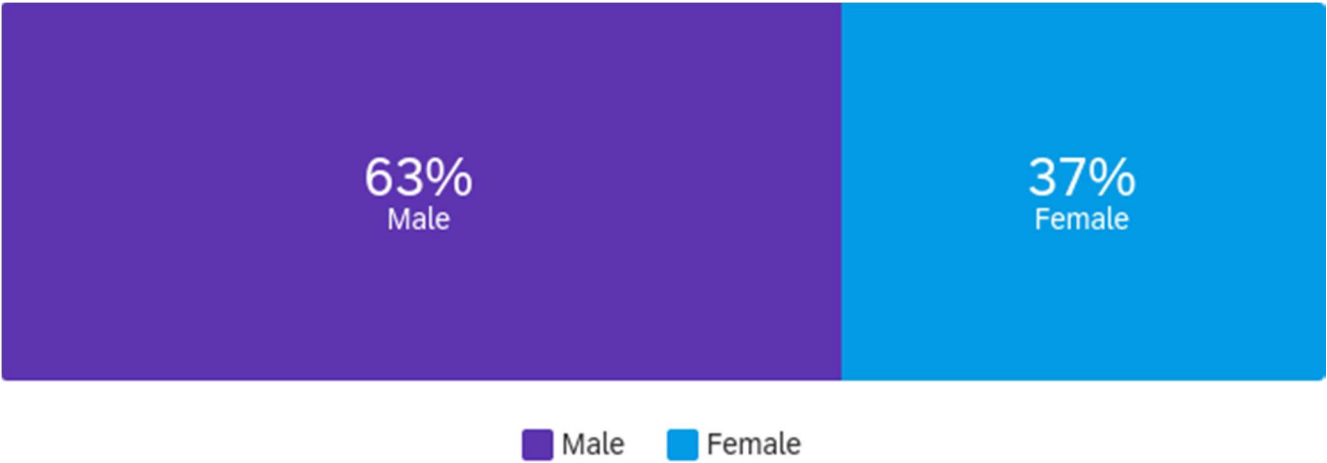
Specialty



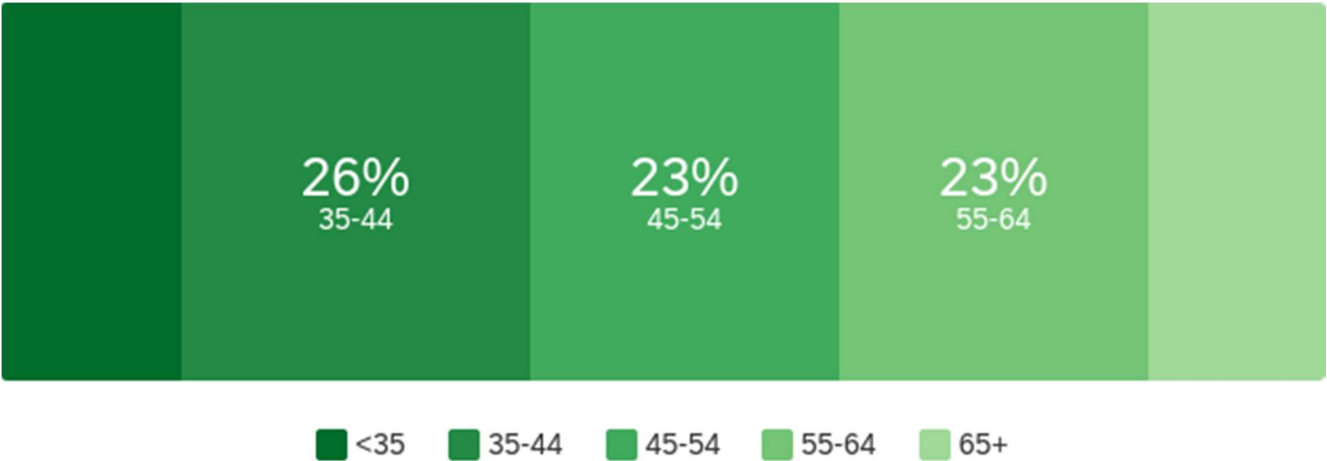
Ownership Status



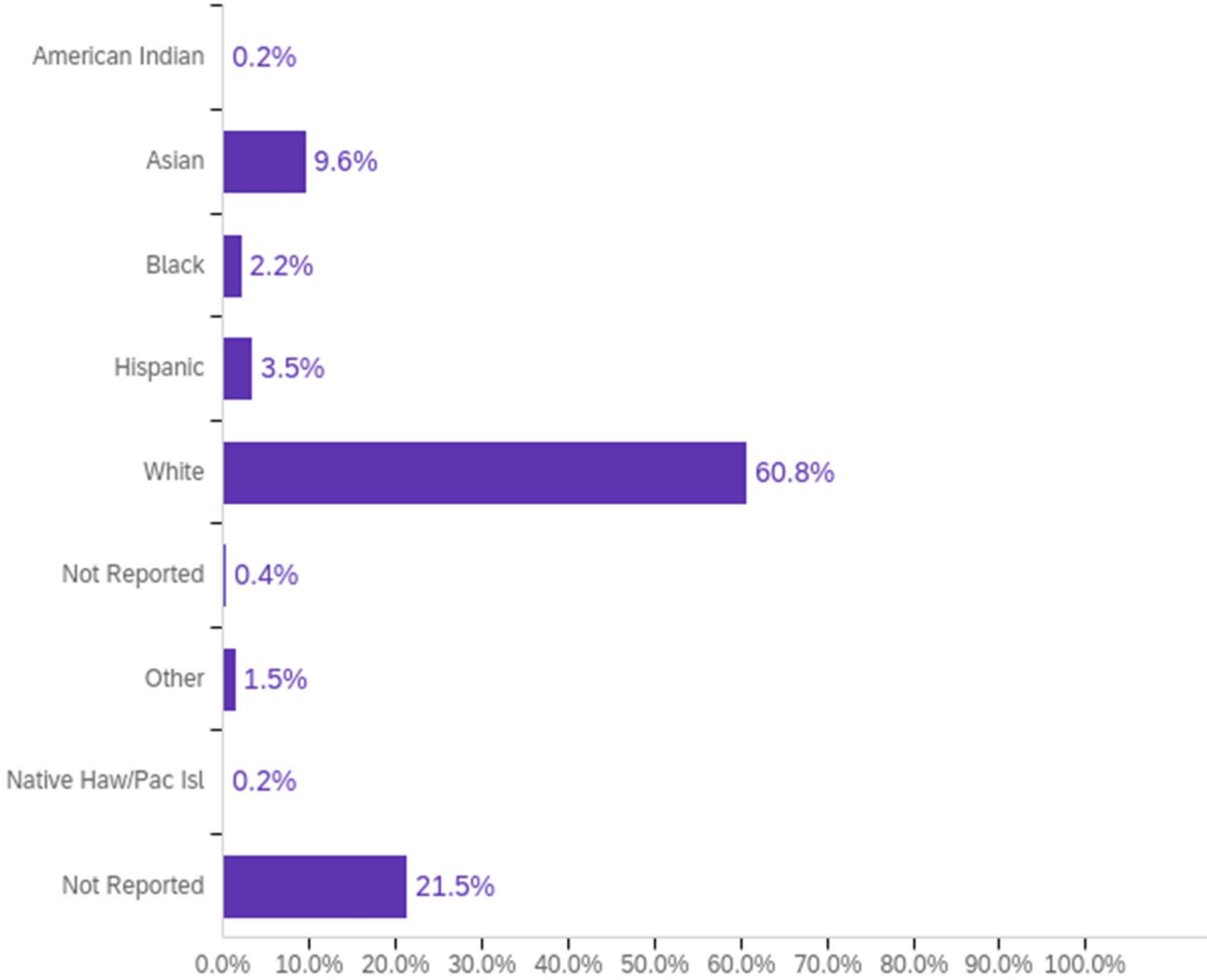
Sex



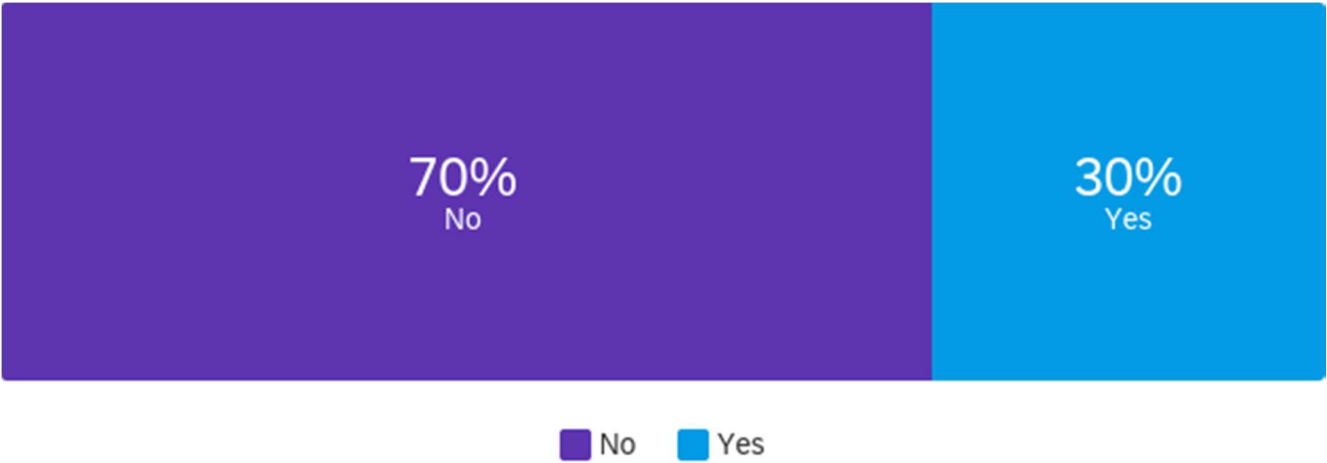
Age Group



Race/Ethnicity



New Dentist



ADA Membership

