

# Fresco

## Visual Collaboration

*Fresco is a technique of painting executed upon freshly laid lime plaster. Water is used as the vehicle for the dry-powder pigment to merge with the plaster, and with the setting of the plaster, the painting becomes an integral part of the wall. Michelangelo used this style to paint Sistine chapel, The last supper etc. You can create your fresco like Michelangelo created his.*

### Introduction

The purpose of this document is to outline the vision and the technical / logical roadmap for Fresco. Fresco is similar to Mural - Mural.co - we plan on developing a “Brainstorming” tool that is lightweight and free. Similar to BaseCamp et al - there will be many visual collaboration tools - available - and I’d like to compete in that space.

### Unique Selling Point / Proposition

SEO - Via Templates. A bunch of consultants have developed many different “Canvases” - these are models that folks put together that outline how to “brainstorm” or think - examples include;

- Business Model Canvas - <https://www.strategyzer.com/canvas/business-model-canvas>
- COSTAR <https://ideascale.com/wp-content/uploads/2017/04/CO-STAR-Template-2016.pdf>
- Digital Policy Canvas - <http://thegovlab.org/introducing-the-digital-policy-model-canvas/>
- SWOT Analysis - [https://www.mindtools.com/pages/article/newTMC\\_05.htm](https://www.mindtools.com/pages/article/newTMC_05.htm)

There are over 100’s of these kinds of “Canvas” or brainstorming / organizing principles out there and they all are visual and large. But they come across as PDFs and Word Documents - there is no way to actually use this visually and collaboratively - ie. Google Docs Style - Live Collaboration.

### Clones / Competitors

Here are some of the competitors;

- Miro
- Mural
- RyeBoard

### Technical Proof of Concept:

We would like to develop a Technical POC - 2 Week Sprint that enables the following

1. User Registration / New User Creation via Google Apps (Google Apps ONLY) - This is to make sure we don't have JUNK registration. If you don't have a Gmail / Google Apps Account - you can't use Fresco.
2. "Create A Canvas" or Use a Canvas - Any Canvas that is created - other's can use.
  - a. Canvas has a Title, Description
  - b. Canvas has an Orientation (Portrait, Landscape) - Default to Landscape.
  - c. Canvas has "PlaceHolders" - With an (x1, y1, x2, y2) coordinates.
    - i. Placeholders have a Name - Mandatory
    - ii. Placeholders can have an "Icon" - Optional - from a library of Icons - FontAwesomelcons.
    - iii. Placeholders can have a description - Optional.
3. Once a user creates a "Canvas" - anyone in the system can search and "Use" that Canvas - lets call this a "Session" as in a whiteboarding session. Effectively a "Session" is an instance of a Canvas. Another way to think about this is that the Canvas is the template - and the Session is the use of that template.
4. Anyone can add "Sticky Notes" inside a canvas (in one of the "Placeholders")
5. We should be able to create 4 Canvases;
  - a. COSTAR (See above)
  - b. Business Model Canvas
  - c. Digital Policy Canvas
  - d. SWOT Analysis

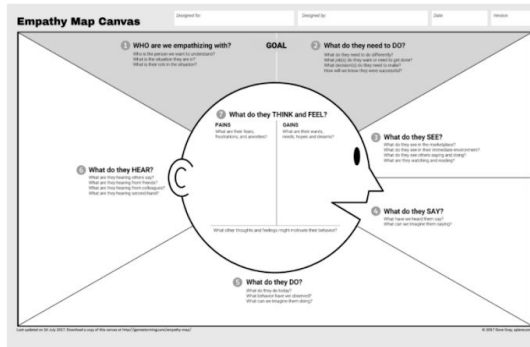
## Future / Post 2 Week Sprint;

1. Placeholder Types - For the initial sprint we are assuming a Rectangular Placeholder (X1, Y1) to (X2, Y2) - but we can have "Circular/Oval" Placeholders or "Quadrant" Placeholders also.
2. Placeholders can have more "Placeholders" within them - infinite zooming.
3. Colors / Visuals on the PlaceHolders - how to make them look really visually appealing.

a. Here is an example of a complex Canvas;

4. Now it's time for you to practice the "empathy" portion of the exercise. As best you can, try to project yourself into that person's experience and understand the context you want to explore. Then start to fill in the diagram with real, tangible, sensory experiences. If you are filling in the "hearing" section, for example, try to think of what the person might hear, and how they would hear it. In the "saying" section, try to write their thoughts as they would express them. Don't put your words into their mouth — the point is to truly understand and empathize with their situation so you can design a better product, service or whatever.

5. Check yourself: Ask others to review your map, make suggestions, and add details or context. The more the person can identify with the actual stakeholder the better. Over time you will hone your ability to understand and empathize with others in your business ecosystem, which will help you improve your relationships and your results.



Download the [Empathy Map Canvas](#).

[Click here](#) for photos of empathy-mapping in action.

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Categories: [Core Games](#), [Games for fresh thinking and ideas](#), [Games for opening](#), [Games for vision and strategy meetings](#)

## Mural & How do we compete

While mural has a headstart - it does not bother me. When I started QuestionPro - SurveyMonkey was 6 years old and making 20M dollars. So - that does not matter. Zoom came in after GotoMeeting and WebEx.

Few ideas;

1. Keep it Free for a 99% of the planet and grab market share. Take a page out of Slack - it's free for the most part.
2. No point charging money now.
3. Enterprise / SSO - We charge for a SSO model - \$18K/Year - Unlimited Users.

## Technical Stack

- Linux / Mysql for Storage
- NodeJS (App / Server)
- React / Material UI (Front End)
- SocketIO / Websockets. (Communication Layer)

## Viral Loop

We want the onboarding experience for Fresco to be intrinsically viral. When users signup with Fresco with their email (Non Free emails) - then we need to allocate them to the same “Organization” - this enables us to create a sense of “Belonging” - similar to Slack and a bunch of other tools.

- If I use Questionpro.com domain - then we say something like - John Johonson, Anup Surendran and 56 others from QuestionPro are using Fresco!
- We send a “Daily Digest” to the other folks saying “Vivek has joined the Fresco team”

## Canvas Categories

We will launch with 5 Canvas Categories

1. Customer Journey Mapping
  - Journey Mapping Matrix
  -
2. Innovation
  - COSTAR
  - EDG BluePrint
3. Marketing
  - SWOT Analysis
4. Business Models
  - Business Model Canvas
  - Digital Policy Canvas
5. Product
  - Radar Product Roadmap

## Tabs, Resources & Tasks

Tabs - we are thinking of having a tabbed interface for each of the Boards. Boards can have multiple tabs - each - tab will be of a type. There are 3 types of Tabs;

1. Canvas
2. Resource
3. Task

## Canvas

The canvas tab is the same as a canvas. With the drawing elements. Users can add notes to predefined buckets.

## Resource

The Resource tab is almost like a wiki. Anyone can add rich text/html content in there. Almost like a google doc / scratch pad associated with the board.

## Task

A simple and basic task management. Each brainstorming session / Board will likely result in a set of tasks. Or at least we need a very simple way of allocating tasks to people.

Task have owners and due dates and a status. Simple.

## Focus View

Focus View. At a click on mouse - look at everything a particular person has contributed. All the notes get hidden except for that persons notes.