

To:	Honda HMSI Plot No. 1 Sector - 03 IMT Manesar Distt. Gurugram	Issued:	17-Jun-2025
Attn:	Akash Bulla	Quote #:	HMSI-01-01
Email:	akash.bulla@honda.hmsi.in	Validity Period:	30 Days
		Valid Until:	17-Jul-2025

Hosted Subscription Quote - Inclusive of Dedicated Hosting

Product	Quantity	Price in SGD
Package		
Essentials	1	\$33,255.00
with Professional Success Package	1	\$42,327.00
Users		
Studio Users	1	\$2,575.00
Enterprise Editors	8 incl. in Package + 1 Extra charged @ \$515/ea	\$515.00
Enterprise Modelers	2 incl. in Package + 3 Extra charged @ \$1,535/ea	\$4,605.00
Enterprise Viewers (Read Only Users)	*	Included
Shared Features		
Algorithms	1	Included
Collaboration Server	1	Included
ABACUS Enterprise		
Dashboards	1	Included
Browsing	1	Included
REST API	1	\$1,899.00
Reporting	1	\$7,275.00
Integrations & Adaptors		
SharePoint Sync	1	\$9,065.00
ServiceNow Sync	1	\$4,467.00
Google Sheets Sync	1	\$2,345.00
Support & Maintenance		
License S&M	1	Included
Expenses		
Expenses		See Term 2 below
Subscription:		\$117,502.00
Hosting:		Included
Expenses:		See Term 2 below
Support & Maintenance:		Included
Subtotal:		\$117,502.00
9%	GST:	\$10,575.18
Total		\$128,077.18

Terms

1. This ABACUS® sale, subscription and/or license is permitted for internal business purpose only, which does not permit resale, transfer, use with a third-party engagement, or use by or with related companies.
2. Travel, accommodation and meal expenses, etc. (Ex nearest Avolution office, unless otherwise agreed) incurred to deliver on-site Expert Assistance and/or Rapid Start Package services, as applicable, will be invoiced at cost and paid by customer within 30 calendar days, unless otherwise explicitly stated above.
3. Support Services include:
 - a) ABACUS® version release and upgrades made generally available to all customers for the products, components and services actually purchased/licensed by customer.
 - b) 24/7 email support system, English-language phone support during normal business hours and days of the above Avolution office, with certain after-hours English-language phone support through Avolution international support centers.
 - c) Full access to the ABACUS Community.
4. All release and upgrade entitlements are only available during the terms of paid-up ABACUS® Software Support Services or ABACUS® subscriptions.
5. Fees are exclusive of all GST/VAT and other taxes, withholdings and duties ("Taxes") unless stated otherwise, which are the sole responsibility of customer. If any Taxes are required on any fees owing to Avolution, customer shall pay such additional amounts as are necessary so that the net amount received by Avolution is equal to the prices stated in this quote or invoice. If customer is required by law or permitted by Avolution to withhold or deduct any required Taxes, customer will pay such Taxes to the appropriate government authority as and when required and will provide written documentation evidencing such Taxes payment to Avolution within thirty calendar days of payment.
6. This sale, subscription and/or licence is subject to the terms and conditions of the products/services agreement executed by customer and Avolution or, in the absence thereof, to [Avolution's Standard Terms and Conditions](#) for its product and services and to [Avolution's Privacy Policy](#).
7. The terms of and information relating to this Quotation, Invoice, ABACUS® and/or Avolution's other products and services are strictly confidential, even if not marked as such, and may only be disclosed, to the extent necessary, to a party's personnel or representatives who have a need to know to undertake obligations related to this Order and who are themselves under no less obligations of confidentiality. No ownership rights or other interest in or to any of Avolution's products, services or intellectual property are conveyed by this Order, except as expressly provided.
8. Avolution's (i) acknowledgement or acceptance of a customer purchase order ("PO") in any form, including via an online/electronic PO/invoice system, (ii) fulfillment of a customer Order and/or (iii) failure to object to any conflicting or additional PO or online term or condition shall not be deemed an acceptance of any such terms nor a waiver of any Avolution customer agreement, or standard term or condition.
9. Enterprise Viewers (Read Only Users) are unlimited (for internal business only); however, for ABACUS Cloud customers, a log-in limit of 50 or 10 x the number of ABACUS Studio users purchased, whichever is the greater, will apply. At Avolution's discretion this user cap may be enforced, requiring increased hosting fees for higher usage.
10. Avolution in its sole and absolute discretion reserves the right to increase the price of its products and services.
11. This Quote is valid for 30 calendar days from its date.
12. The Premium Bundle also has Volume Discounts on top of the applicable bundle discount as per the tables below

Studio Users		Enterprise Editors & Modelers (combined)	
Seats	Discounts	Seats	Discounts
20-49	5%	50-99	5%
50-99	10%	100-199	10%
100+	15%	200+	15%

Expert Assistance Terms

1. A current Support and Maintenance Agreement or Cloud Services Subscription, as applicable, is a pre-requisite to the provision of ongoing Expert Assistance.
2. Invoiced travel, meal, and accommodation expenses ("Travel Expenses") must be paid within 30 calendar days of invoice date ("Due Date").
3. Amounts unpaid by the Due Date will be deducted from the remaining Expert Assistance hours in accordance with the following calculation ("Deduction"). The Deduction shall be equivalent to: $[\text{Invoiced Travel Expenses}] / (50\% \times [\text{Blended Consulting Rate}])$.

Level	Includes
Bronze	- 20 hours of on-site / remote expert assistance
Silver	- 40 hours of on-site / remote expert assistance
Gold	- 80 hours of on-site / remote expert assistance

Platinum	- Priority issue and bug resolution - 200 hours of on-site / remote expert assistance
Diamond	- Priority issue and bug resolution - 480 hours of on-site / remote expert assistance