HITENDRA KUMAR VERMA

Present Address: Gali Opp. shiv Mandir Madinath, Bareilly (UP)

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Summary:

Electrical Engineer with Good communication and presentation skills

Objective:

To provide best services with my skills & full potential to the organization and to create apositive and workaholic, application development environment. It will enhance my abilityto work and offers professional growth while being resourceful, innovative and flexible tohave a challenging carrier.

Specific Expertise:

- Proficient in Microsoft Office, Word, Excel and PowerPoint.
- Good speaker with communication & interpersonal skills.
- Versatile team player with result oriented skills.
- Good presentation skills, leadership qualities and self-motivated.

Educational Qualifications:

Bachelor of Electrical Engineering (B.E) from ITM Bhilwara, Rajasthan in

2008.12th from Uttaranchal Board of Secondary Education in 2004

10th from UP board of Secondary Education in 2001

Experience:

Working experience as a sales and Marketing Executive in SangamIndia Limited Sept. 2018 to Nov. 2020 .

Working in PT Ecological services PVT.LTD As Business development executive Nov. 2022 to March 2023.

Vashi Integrated Solutions as Relationship Manager in March 2023 to June 2023.

Responsibilities:

Vashi Integrated Solutions

Working as a sales manager where I look into generate new leads, close deals, and maintain customer relationships And Business Development. where I acquired technical knowledge and analytical skills that complement my sales acumen. My core competencies include time management, presentation, multiple key decision makers, and communication skills.

PT Ecological services PVT.LTD

Worked as a Field Executive where I look into sales products by establishing contact and developing relationships with prospects; recommending solutions.

SangamIndia Limited

Worked as a Field Executive where I look into Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.

Technical skills:

Operating systems: Windows XP, Windows 7/8, Vista, Macintosh.

Other Skills: Microsoft Word, Microsoft Excel, Adobe Reader, Photoshop and

otherTypical customized software's. Networking course: C.C.N. A

DECLARATION

I hereby declare that all the informations given above in resume are true in my knowledge.

Hitendra Kumar Verma