

Ihab AbouDiab

Software Developer

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I'm a trained Software Developer with a passion for creating eye-catching and original content. My desire to achieve perfection in all projects I undertake is what sets me apart from the rest. By combining technical skills with instinctual knowledge of consumer markets, I create content that takes your business to the next level.

Skills

C#, MySQL , HTML , CSS , JavaScript, ASP.NET
IT security analyst, Malware Cybersecurity, Database vulnerabilities
Linux Operating Systems

Education

2022-08 – 2022-09 **Full Stack Software Engineering**

TrueCoders - Alabama

2014-10 - 2018-07 **Bachelor's degree of Business
Administration: Management Information Systems**

Lebanese International University

Certifications

2022-08 BrainStation, Web Development
2022-05 IBM, Cybersecurity Analyst certificate
2022-01 Harvard University, Statistical Inference for Experiments

Work History

2018-12 - 2022-08 **Sales Representative**

LIFCO

Create new methods or strategies to help the sales team reach monthly
Give customers in-person product demonstrations and teach them about the features and benefits of each item the company offers
Monitors competition by gathering current marketplace information on pricing, products, new products, delivery schedules, and merchandising techniques
Recommends changes in products, service, and policy by evaluating results and competitive developments

Resolves customer complaints by investigating problems, developing solutions, preparing reports, and making recommendations to management
Responsible closing deals and processing payments
Overcome objections of prospective customers
Emphasize product/service features and benefits, quote prices, discuss credit terms, and prepare sales order forms and/or reports.

2014-05 - 2018-10 **Admin & Sales Executive**

B5 Trading & Contracting

Months - Negotiating the terms of an agreement and closing sales

Maintaining and developing relationships with all clients in the market area to ensure high levels of client satisfaction

Representing the company at trade exhibitions, events

Adheres to all company policies, procedures, and business ethics codes; that I research and assist in preparing them

Attending team meeting and sharing best practice with colleagues

Type correspondence, reports, and other documents

Coordinate repairs to office equipment

Prepare documents and reports on the computer

Maintain the leave management system - Supervise completion of the payroll Review payroll reports