

Ihab AbouDiab

Software Developer

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I'm a trained Software Developer with a passion for creating eye-catching and original content. My desire to achieve perfection in all projects I undertake is what sets me apart from the rest. By combining technical skills with instinctual knowledge of consumer markets, I create content that takes your business to the next level.

Skills

C#, MySQL , HTML , CSS , JavaScript, ASP.NET, API.

IT security analyst, Malware Cybersecurity, Database vulnerabilities

Linux Operating Systems

Education

2022-09 Full Stack Software Engineering

TrueCoders - Alabama

2014-10 - 2018-07 Bachelor's degree of Business Administration: Management Information Systems

Lebanese International University

Certifications

2022-08 BrainStation, Web Development

2022-05 IBM, Cybersecurity Analyst certificate

2022-01 Harvard University, Statistical Inference for Experiments

Work History

2018-12 - 2022-08 Sales Representative

LIFCO

Create new methods or strategies to help the sales team reach monthly. Give customers in-person product demonstrations and teach them about the features and benefits of each item the company offers. Monitors competition by gathering current marketplace information on pricing, products, new products, delivery schedules, and merchandising techniques. Recommends changes in products, service, and policy by evaluating results and competitive developments.

Resolves customer complaints by investigating problems, developing solutions, preparing reports, and making recommendations to management
Responsible closing deals and processing payments
Overcome objections of prospective customers
Emphasize product/service features and benefits, quote prices, discuss credit terms, and prepare sales order forms and/or reports.

2014-05 - 2018-10 **Admin & Sales Executive**

B5 Trading & Contracting

Maintaining and developing relationships with all clients in the market area to ensure high levels of client satisfaction
Representing the company at trade exhibitions, events
Adheres to all company policies, procedures, and business ethics codes; that I research and assist in preparing them
Attending team meeting and sharing best practice with colleagues Type correspondence, reports, and other documents
Coordinate repairs to office equipment
Prepare documents and reports on the computer
Maintain the leave management system - Supervise completion of the payroll Review payroll reports