

**Development Committee Dashboard**  
**2008-09 Fiscal Year End - June 30, 2009**

<b>2008-09</b>	<b>Goal</b>	<b>2008-09 Fiscal Year Total 6-30-09</b>	<b>2007-08 Fiscal Year Total 6-30-08</b>	<b>Notes</b>
<b>Total in new gifts and commitments</b>	<b>\$12,820,000</b>	<b>\$13,248,525</b>	<b>\$13,387,902</b>	1% decrease; (\$139,377)
\$1 million	\$3,000,000 3 donors	<b>\$5,198,857</b> <b>3 donors</b>	\$2,606,604 2 donors	100% increase in commitments
\$500,000 - 999,999	\$3,000,000 6 donors	<b>\$1,936,371</b> <b>3 donors</b>	\$2,770,679 4 donors	30% decrease in commitments
\$100,000 – 499,999	\$2,400,000 19 donors	<b>\$1,808,126</b> <b>12 donors</b>	\$3,385,569 19 donors	47% decrease in commitments
\$10,000 – 99,999	\$2,920,000 146 donors	<b>\$2,778,516</b> <b>100 donors</b>	\$3,151,424 131 donors	12% decrease in commitments
\$9,999 and less	\$1,500,000	<b>\$1,526,655</b> <b>5,047 donors</b>	\$1,473,626 3,790 donors	4% increase in commitments 33% increase in donors
New Cash received		<b>\$4,797,486</b>	\$6,245,168	
Pledge commitments		<b>\$2,004,474</b>	\$3,751,147	
Deferred commitments		<b>\$4,873,001</b>	\$ 810,000	
In Kind commitments		<b>\$ 374,707</b>	\$1,785,933	
State match pledge		<b>\$1,198,857</b>	\$ 795,654	
<b>Alumni participation *</b> solicitable number: 85,521	2,000 donors 2.3%	<b>1,693</b> <b>2%</b>	1,371 1.6%	23% increase
<b>Total number of donors *</b>		<b>4,905</b>	3,946	24% increase; 528 HBOI
<b>Cash received **</b>		<b>\$7,006,753</b>	\$16,311,292	
<b>Unrestricted/Undesignated Gifts (UNR301) *</b>	\$85,000	<b>\$60,338</b> <b>626 donors</b>	\$54,951 307 donors	104% increase in donors
<b>Unrestricted/Designated Donors *</b>	\$762,000	<b>\$579,664</b> <b>1,049 donors</b>	\$590,089 941 donors	11% increase in donors
<b>Pledge payment rate</b> (annual fund phonathon)	50%	<b>68%</b>	22%	
<b>Scholarships awarded</b> 334 scholarships	100%	<b>75%</b> <b>250 scholarships</b>	83%	These numbers will be updated 7-30
<b>Endowment reports sent</b> 360 endowments	100%	<b>297</b> <b>83%</b>	95%	These numbers will be updated 7-30

\* Alumni and donor participation, as well as unrestricted giving are reported on cash gifts and payments received; pledge commitments are not included.

\*\* Cash received includes new cash, as well as cash payments on pledge commitments that were previously counted.