From: Ed Schiff [schiff@fau.edu]

Sent: Tuesday, August 01, 2006 8:30 AM

To: 'COYLE IRIS'; 'CUNNINGHAM SEAN'; 'HODGKIN LORETTA'; 'MARSHAL STEPHANIE'; 'MATZEN

LINDA'; 'MONTERO ANTHONY'; 'PRUSHANSKI ANN'; 'SAPOSNIK, STEVEN'; 'SCHIFF ED';

'STANWYCK JUDY'

Cc: 'Ken Jessell'; 'Dennis Crudele'

Subject: PA Stats Jul '06 (Record Month!)

Here's the stats for Jul '06. Note that this is a record month for both volume and dollars processed!!! The prior record month was last July.

| PA        | Qty          | Dollars      | Turn-over |
|-----------|--------------|--------------|-----------|
| М         | 013          | 5,363        | 4.54      |
| T         | 059          | 5,922,015    | 14.90     |
| D         | 437          | 12,478,217   | 6.99      |
| J         | 281          | 661,546      | 4.01      |
| 1         | 220          | 502,480      | 2.54      |
| L         | 549          | 2,629,942    | 4.74      |
| S         | 999 (1000 🕲) | 7,391,754    | 2.32      |
| 1         | 039 `        | 69,424       | 4.76      |
|           | ===          | ======       | ===       |
| PO Totals | 4571         | \$29,660,741 | 5.6 avg   |
| pCard     | 1974         | \$ 373,772   |           |
|           | ====         | ========     |           |
| TOTALs    | 4571         | \$30,034,513 |           |
|           |              |              |           |

July '05 (comparison)

PO Totals 2486 \$26,549,665 pCard 2041 \$ 337,845 === TOTALs 4527 \$26,887,510

Ed Schiff
Director of Purchasing
Florida Atlantic University
777 Glades Rd
Administration, Rm 121
Boca Raton, FL. 33431
561-297-3081
(FAX) 561-297-3084
www.fau.edu/purchasing

\*\*\*\*\*

From: Ed Schiff [schiff@fau.edu]

Sent: Friday, September 01, 2006 8:20 AM

To: 'COYLE IRIS'; 'CUNNINGHAM SEAN'; 'HODGKIN LORETTA'; 'MARSHAL STEPHANIE'; 'MATZEN

LINDA'; 'MONTERO ANTHONY'; 'PRUSHANSKI ANN'; 'SAPOSNIK, STEVEN'; 'SCHIFF ED';

'STANWYCK JUDY'

Cc: 'Ken Jessell'; 'Dennis Crudele'

Subject: PA Stats, Aug '06

## Here's the PA stats for August '06:

| Buyer     | Qty  | Dollars   | Turn-around |
|-----------|------|-----------|-------------|
| M         | 012  | 10,210    | 3.58        |
| T         | 131  | 1,334,454 | 14.32       |
| D         | 157  | 1,930,021 | 4.60        |
| J         | 185  | 654,349   | 4.55        |
| 1         | 242  | 662,865   | 1.70        |
| L         | 274  | 665,071   | 3.72        |
| S         | 304  | 1,372,388 | 3.77        |
| 1         | 001  | 3,200     | 1.00        |
|           | ===  | ======    | ===         |
| Total Pos | 1306 | 6,632,558 | 4.65        |
| pCard     | 2179 | 413,213   |             |
| •         | ===  | ======    |             |
| TOTAL     | 3485 | 7,045,771 |             |

# Ayg '05 (comparison)

| TOTAL POs<br>pCard | 1342<br>2183 | 8,175,905<br>430,715 | 4.50 (avg) |
|--------------------|--------------|----------------------|------------|
| •                  | ===          | ======               |            |
| TOTALS             | 3525         | 8,606,620            |            |

Ed Schiff [schiff@fau.edu] From:

Tuesday, October 03, 2006 7:37 AM Sent:

'COYLE IRIS'; 'CUNNINGHAM SEAN'; 'HODGKIN LORETTA'; 'MARSHAL STEPHANIE'; 'MATZEN LINDA'; 'MONTERO ANTHONY'; 'PRUSHANSKI ANN'; 'SAPOSNIK, STEVEN'; 'SCHIFF ED'; To:

'STANWYCK JUDY'

'Ken Jessell'; 'Dennis Crudele' Cc:

Subject: PA stats, Sept '06

# Here's the PA stats for Sept '06:

| Buyer      | Qty  | Dollars   | Turn-over |
|------------|------|-----------|-----------|
| М          | 025  | 18,197    | 2.48      |
| Т          | 109  | 1,936,736 | 15.20     |
| D          | 132  | 2,311,445 | 4.56      |
| L          | 309  | 630,950   | 3.63      |
| J          | 174  | 470,644   | 3.97      |
| S          | 246  | 461,825   | 5.05      |
| l          | 079  | 150,529   | 1.20      |
| 1          | 001  | 250       | 3.00      |
|            | ===  | ======    | ===       |
| Total PO's | 811  | 5.980,576 | 4.88      |
| pCard      | 2659 | 523,773   |           |
| -          | ==== | ======    |           |
| TOTALS     | 3470 | 6,504,349 |           |
|            |      |           |           |
|            |      |           |           |

# Sept '05: Comparison

| Total PO's | 1015 | 5,127,945 | 4.67 |
|------------|------|-----------|------|
| pCard      | 2505 | 472,704   |      |
|            | ===  | ======    |      |
| TOTAL's    | 3520 | 5,600,649 |      |

Last year we missed several days due to Hurricane Wilma. It's interesting to see the difference in volume and dollars for October!

## PA Stats October '06:

| Buyer    | Qty  | Dollars   | Turn-over  |
|----------|------|-----------|------------|
|          |      |           |            |
| M        | 021  | 12,576    | 4.64       |
| Т        | 062  | 480,153   | 10.9       |
| D        | 155  | 2,676,529 | 4.01       |
| J        | 149  | 235,718   | 4.53       |
| L        | 245  | 475,249   | 3.58       |
| s        | 290  | 1,266,286 | 3.31       |
| 1        | 094  | 195,179   | 1.70       |
| 1        | 013  | 4,422     | 4.15       |
| N        | N/A  | N/A       | N/A        |
|          | ===  | ======    | ===        |
| PO Total | 1029 | 5,346,112 | 4.60 (avg) |
| pCard    | 3123 | 664,348   |            |
|          | ===  | ======    |            |
| TOTALs   | 4152 | 6,010,460 |            |

October '05, (comparison) \* Hurricane Wilma

PO Total 689 2,275,403 4.75

From: Ed Schiff [schiff@fau.edu]

Sent: Monday, December 04, 2006 7:53 AM

'COYLE IRIS'; 'CUNNINGHAM SEAN'; 'HODGKIN LORETTA'; 'MARSHAL STEPHANIE'; 'MATZEN LINDA'; 'MONTERO ANTHONY'; 'PRUSHANSKI ANN'; 'SAPOSNIK, STEVEN'; 'SCHIFF ED'; To:

'STANWYCK JUDY'; TOROPAINEN, NICK

Cc: 'Ken Jessell'; 'Dennis Crudele'

Subject: PA stats, Nov '06

| Buyer    | Qty  | Dollars   | Turn-over |
|----------|------|-----------|-----------|
| M        | 015  | 11,673    | 3.60      |
| T        | 062  | 452,593   | 12.79     |
| D        | 104  | 1,172,463 | 4.21      |
| J        | 115  | 324,007   | 3.69      |
| 1        | 070  | 84,699    | 2.28      |
| L        | 225  | 772,676   | 3.18      |
| S        | 201  | 663,421   | 3.58      |
| 0        | 117  | 164,534   | 2.38      |
| 1        | 015  | 38,849    | 4.40      |
|          | ===  |           | ====      |
| PO Total | 924  | 3,684,855 | 4.45      |
| pCard    | 2262 | 477,813   |           |
|          | ==== | ======    |           |
| TOTAL    | 3186 | 4,162,668 |           |

# Nov '05 (comparison)

| PO Total | 743  | 5,379,620 |
|----------|------|-----------|
| pCard    | 1937 | 344,848   |
|          | ==== | =======   |
| TOTAL    | 2680 | 5,724,468 |

From: Ed Schiff [schiff@fau.edu]

Sent: Tuesday, January 02, 2007 9:46 AM

To: 'COYLE IRIS'; 'CUNNINGHAM SEAN'; 'HODGKIN LORETTA'; 'MARSHAL STEPHANIE'; 'MATZEN

LINDA'; 'MONTERO ANTHONY'; 'PRUSHANSKI ANN'; 'SAPOSNIK, STEVEN'; 'SCHIFF ED';

'STANWYCK JUDY'; TOROPAINEN, NICK

Cc: 'Ken Jessell'; 'Dennis Crudele'

Subject: PA Stats, Dec '06

## Happy New Year!

| Buyer    | Qty  | Dollars   | Turn-over  |
|----------|------|-----------|------------|
| M        | 012  | 18,648    | 3.47       |
| T        | 028  | 739,247   | 17.65      |
| Ð        | 094  | 1,015,833 | 3.54       |
| S        | 165  | 716,315   | 4.66       |
| L        | 278  | 679,333   | 3.42       |
| 0        | 074  | 276,284   | 3.35       |
| J        | 114  | 1,044,504 | 3.34       |
| I        | 081  | 149,896   | 1.26       |
| 1        | 016  | 28,244    | 2.69       |
|          | ===  | =======   | ====       |
| PO Total | 862  | 4,668,304 | 4.86 (avg) |
| pCard    | 2109 | 519,470   | ` 0,       |
|          | ==== | ======    |            |
| TOTALs   | 2971 | 5,187,774 |            |

# Dec '05 (comparison)

| PO Total | 895  | 4,703,415 | 5.80 |
|----------|------|-----------|------|
| pCard    | 1933 | 439,723   |      |
|          | ==== | ======    |      |
| TOTALs   | 2828 | 5,143,138 |      |

From: Ed Schiff [schiff@fau.edu]

Sent: Thursday, February 01, 2007 9:42 AM

To: 'COYLE IRIS'; 'CUNNINGHAM SEAN'; 'HODGKIN LORETTA'; 'MARSHAL STEPHANIE'; 'MATZEN

LINDA'; 'MONTERO ANTHONY'; 'PRUSHANSKI ANN'; 'SAPOSNIK, STEVEN'; 'SCHIFF ED';

'STANWYCK JUDY'; TOROPAINEN, NICK

Cc: 'Ken Jessell'; 'Dennis Crudele'

Subject: PA Stats, Jan '07

#### Here's the stats for Jan '07:

| Buyer | Qty        | Dollars                 | Turn-over     |                                       |
|-------|------------|-------------------------|---------------|---------------------------------------|
| M     | 023        | 16,657                  | 4.23          |                                       |
| Ď     | 021<br>118 | 15,692,062<br>2,195,258 | 20.35<br>3.98 |                                       |
| Š     | 180        | 517,643                 | 2.90          |                                       |
| L     | 225        | 736,636                 | 2.80          |                                       |
| 0     | 108        | 249,670                 | 2.49          |                                       |
| J     | 131        | 351,141                 | 4.84          |                                       |
| 1     | 053        | 61,445                  | 1.38          |                                       |
| 1     | 017        | 34,354                  | 4.41          |                                       |
|       | ===        | ========                | ===           |                                       |
| PO To | t 876      | 19,854,866              | 5.26          | * includes \$15M St Lucie Cty PO      |
| pCard | 2879       | 574,563                 |               | , , , , , , , , , , , , , , , , , , , |
|       | ====       |                         |               |                                       |
| Total | 3755       | 20,429,429              |               |                                       |
|       |            |                         |               |                                       |

## Jan '06 (comparison)

| Total PO's | 868  | 3,208,307 | 5.82 |
|------------|------|-----------|------|
| pCard      | 2363 | 428,474   |      |
|            | ===  | ======    |      |
| TOTALs     | 3231 | 3,636,781 |      |

To:

From: Ed Schiff [schiff@fau.edu]

Sent: Tuesday, March 06, 2007 7:42 AM

'COYLE IRIS'; 'CUNNINGHAM SEAN'; 'HODGKIN LORETTA'; 'MARSHAL STEPHANIE'; 'MATZEN LINDA'; 'MONTERO ANTHONY'; 'PRUSHANSKI ANN'; 'SAPOSNIK, STEVEN'; 'SCHIFF ED';

'STANWYCK JUDY'; TOROPAINEN, NICK

Cc: 'Ken Jessell'; 'Dennis Crudele'

Subject: PA stats Feb '07

#### Here's the stats for Feb '07:

| Buyer    | Qty  | Dollars   | Turn-over |
|----------|------|-----------|-----------|
| М        | 023  | 25,687    | 2.83      |
| Ŧ        | 035  | 1,621,277 | 14.47     |
| D        | 126  | 1,712,162 | 3.42      |
| L        | 236  | 270,578   | 2.73      |
| J        | 113  | 169,568   | 2.61      |
| S        | 163  | 369,488   | 2.86      |
| 0        | 115  | 353,903   | 2.43      |
| l        | 092  | 95,377    | 1.78      |
| 1        | 019  | 28,522    | 2.11      |
|          | ===  | ======    | ===       |
| PO Total | 922  | 4,646,562 | 3.91      |
| pCard    | 2806 | 576,285   |           |
|          | ==== | ======    |           |
| TOTAL    | 3728 | 5,222,847 |           |

# Feb '06 (Comparison)

| PO Total | 974  | 4,036,233 | 3.84 (avg) |
|----------|------|-----------|------------|
| Pcard    | 2413 | 512,229   |            |
|          | ==== | ======    |            |
| TOTALs   | 3387 | 4,548,462 |            |

From: Ed Schiff [schiff@fau.edu]

Sent: Monday, April 02, 2007 8:01 AM

To: 'COYLE IRIS'; 'CUNNINGHAM SEAN'; 'HODGKIN LORETTA'; 'MARSHAL STEPHANIE'; 'MATZEN

LINDA'; 'MONTERO ANTHONY'; 'PRUSHANSKI ANN'; 'SAPOSNIK, STEVEN'; 'SCHIFF ED';

'STANWYCK JUDY'; TOROPAINEN, NICK

Cc: 'Ken Jessell'; CRUDELE@fau.edu

Subject: PA Stats, March '07

Here's the PA stats for March '07

| Buyer  | Qty  | Dollars   | Turn-over  |
|--------|------|-----------|------------|
| М      | 020  | 17,307    | 2.45       |
| T      | 039  | 914,816   | 10.44      |
| D      | 121  | 1,419,761 | 2.64       |
| S      | 166  | 565,128   | 3.08       |
| L      | 187  | 413,080   | 2.27       |
| J      | 136  | 580,066   | 2.66       |
| 0      | 163  | 1,367,523 | 2.53       |
| 1      | 080  | 192,545   | 1.49       |
| 1      | 012  | 9,772     | 2.67       |
|        | ===  | =======   | ====       |
| PO Tot | 916  | 5,479,998 | 3.35 (avg) |
| pCard  | 3092 | 657,837   |            |
|        | ==== | =======   |            |
| TOTALs | 4008 | 6,137,835 |            |

# March '06 (comparison)

| PO Total | 1048 | 6,592,422 | 4.42 |
|----------|------|-----------|------|
| pCard    | 2998 | 582,178   |      |
|          | ==== | ======    |      |
| TOTALs   | 4046 | 7,174,600 |      |

From: Ed Schiff [schiff@fau.edu]

Sent: Tuesday, May 01, 2007 8:22 AM

To: 'COYLE IRIS'; 'CUNNINGHAM SEAN'; 'HODGKIN LORETTA'; 'MARSHAL STEPHANIE'; 'MATZEN

LINDA'; 'MONTERO ANTHONY'; 'PRUSHANSKI ANN'; 'SAPOSNIK, STEVEN'; 'SCHIFF ED';

'STANWYCK JUDY'; TOROPAINEN, NICK

Cc: 'Ken Jessell'; 'Dennis Crudele'

Subject: PA Stats, April '07

## Here's this months stats:

| Buyer      | Qty  | Dollars   | Turn-around |
|------------|------|-----------|-------------|
| M          | 023  | 15,381    | 3.70        |
| T          | 031  | 337,575   | 14.26       |
| D          | 123  | 1,702,723 | 3.72        |
| S          | 208  | 1,286,917 | 3.35        |
| J          | 126  | 230,361   | 4.79        |
| L          | 218  | 278,953   | 2.55        |
| I          | 120  | 364,044   | 4.31        |
| O          | 160  | 913,009   | 3.28        |
| 1          | 015  | 15,864    | 4.53        |
| Total PO's | 1024 | 5,144,827 | ===         |
| pCard      | 2556 | 500,168   | 4.94 (avg)  |
| Totals     | 3580 | 5,644,995 |             |

# April '06 (Comparison)

| Total PO's | 880  | 3,308,378 | 4.25 |
|------------|------|-----------|------|
| pCard      | 2307 | 478,463   |      |
|            | ===  | =====     |      |
| TOTAL      | 3187 | 3,786,841 |      |

Ed Schiff Director of Purchasing Florida Atlantic University 777 Glades Rd Administration, Rm 121 Boca Raton, FL. 33431 561-297-3081

# Here's the stats for May '07

| Buyer    | Qty  | Dollars   | Turn-over  |
|----------|------|-----------|------------|
|          |      |           |            |
| M        | 021  | 22,524    | 8.09       |
| Т        | 042  | 733,599   | 7.72       |
| J        | 156  | 300,688   | 4.30       |
| D        | 116  | 1,020,492 | 4.77       |
| S        | 474  | 1,403,561 | 2.30!!     |
| L        | 350  | 451,672   | 2.70       |
| 1        | 067  | 74,753    | 4.12       |
| 0        | 155  | 560,022   | 2.17       |
| 1        | 022  | 46,151    | 1.00       |
|          | ===  | ======    | ====       |
| PO Total | 1403 | 4,613,012 | 4.13 (avg) |
| pCard    | 2502 | 606,155   |            |
|          | ==== | ======    |            |
| Totals   | 3905 | 5,219,167 |            |

# May '06 (Comparison)

| PO Total | 1144 | 6,625,136 |
|----------|------|-----------|
| pCard    | 2667 | 617,086   |
|          | ==== | ======    |
| Totals   | 3811 | 7,242,222 |

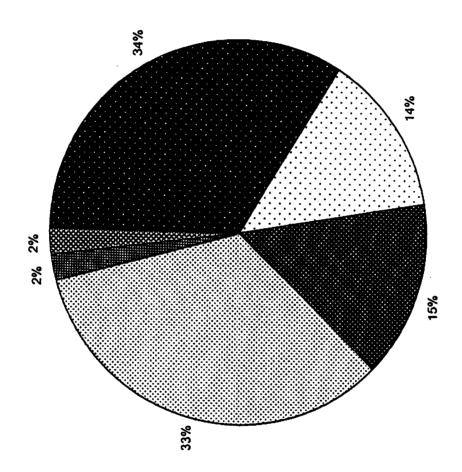
Here's the stats for June. Note that any orders keyed for next year, will be counted in July. This is done to keep the dollars reported in the proper period. Great job everyone on another successful year end!

| Buyer     | Qty  | Dollars   | Turn-over |
|-----------|------|-----------|-----------|
| M         | 004  | 3000      | 3.25      |
| Т         | 019  | 179,197   | 14.27     |
| D         | 125  | 1,192,262 | 4.47      |
| J         | 116  | 254,383   | 3.82      |
| S         | 208  | 872,414   | 2.63      |
| L         | 152  | 834,472   | 5.92      |
| 1         | 091  | 225,996   | 5.39      |
| 0         | 084  | 382,598   | 2.4       |
| 1         | 800  | 31,751    | 2.0       |
|           | ==== | ======    | ====      |
| PO Totals | 807  | 3,976,073 | 4.90      |
| pCard     | 2606 | 594,492   |           |
|           | ==== | ======    |           |
| Totals    | 3413 | 4,570,565 |           |
|           |      |           |           |
|           |      |           |           |

Stats Jun '06 (Comparison)

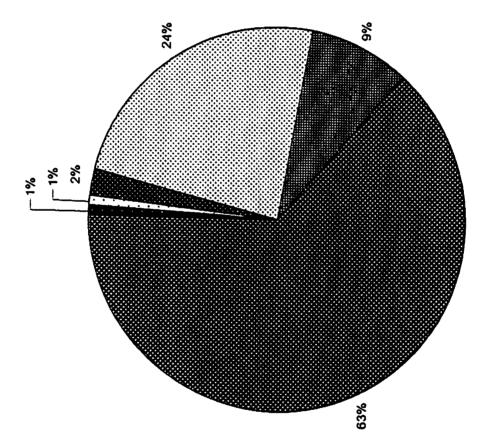
| PO Total<br>pCard | 1034<br>2617 | 4,912,992<br>562,270 | 6.83 (AVG) |
|-------------------|--------------|----------------------|------------|
|                   | ====         | ======               |            |
| TOTAL             | 3651         | 5,475,262            |            |

PO Categories by Volume



■LESS THAN \$250 □\$250 - \$499 ■\$500 - \$999 □\$1000 - \$12,499 图\$12,500 - \$24,999 図GREATER THAN \$25K

PO Categories by Total Dollars



■LESS THAN \$250 ☐ \$250 - \$499 🖪 \$500 - \$999 ☐ \$1000 - \$12,499 🖪 \$12,500 - \$24,999 ☒ GREATER THAN \$25K

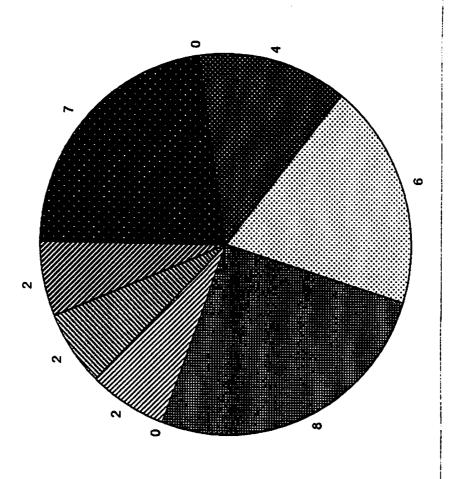
|                           | Qty. | Dollars      |
|---------------------------|------|--------------|
| LESS THAN \$250           | 458  | 2 450,966    |
| \$250 - \$499             | 188  | 3 658,773    |
| \$500 - \$999             | 202  | 4 1,392,692  |
| \$1000 - \$12,499         | 456  | 8 15,419,108 |
| \$12,500 - \$24,999       |      | 2 5,572,911  |
| <b>GREATER THAN \$25K</b> |      | 5 40.915.252 |

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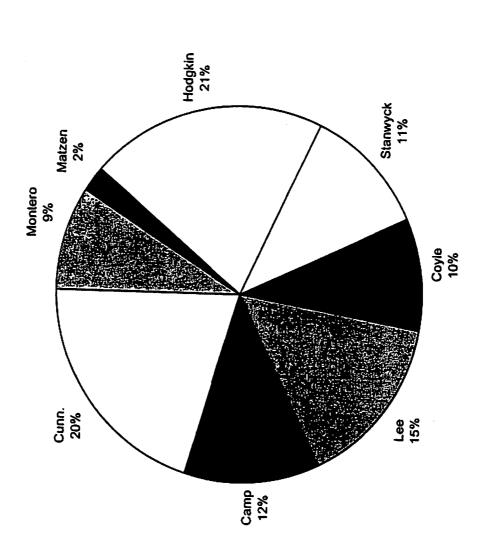
(

Bids Issued by PA



Stanwyck Stanwyck Z Schiff Montero Montero 图 Matzen **E**ree ⊞ Hodgkin Cunningham □ Coyle ■ Camp

Orders Processed by PA



■ Montero
■ Matzen
□ Hodgkin
□ Stanwyck
■ Coyle
■ Coyle
■ Camp

Cunn. Camp Lee Coyle Stanwyck Hodgkin Matzen Montero 3000 2500 2000 1500 1000 200 0

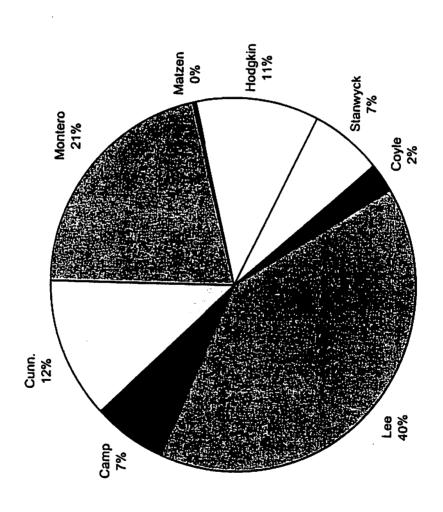
Annual Volume by PA

ĺ

N N MAY APR MAR FEB Monthly Volume by PA JAN DEC > Q OCT SEP AUG ゴ 700 900 200 400 300 200 100 0

।□Montero ■Matzen □Hodgkin □Stanwyck ■Coyle □Lee ■Camp □Cunn.

Dollars Processed by PA

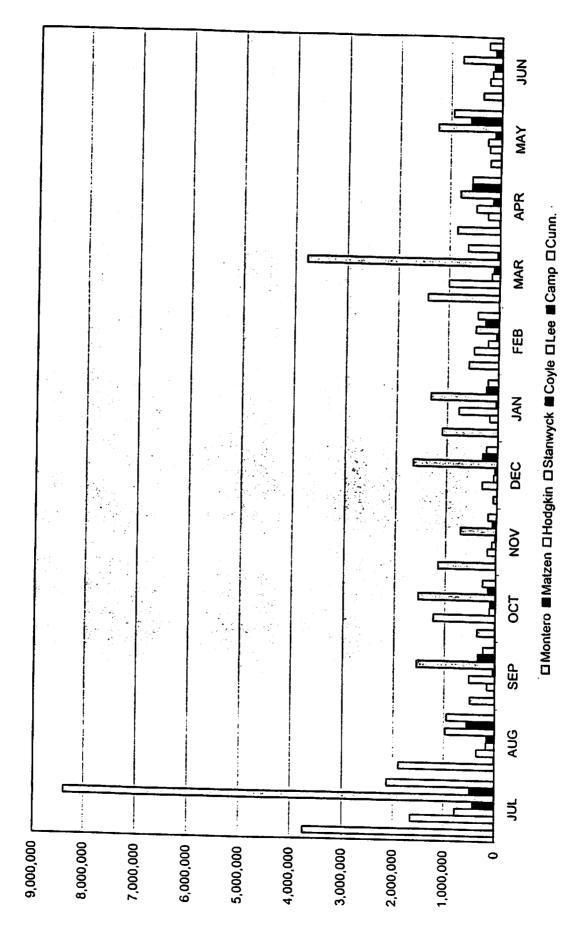


■ Montero
■ Matzen
□ Hodgkin
□ Stanwyck
■ Coyle
□ Lee

Cunn. Camp Lee Coyle Stanwyck Hodgkin Matzen Montero 25,000,000 20,000,000 15,000,000 10,000,000 5,000,000 \_

Annual Dollars by PA

Monthly Dollars by PA



AVG: S □Montero ■Matzen □Hodgkin □Stanwyck ■Coyle □Lee ■Camp □Cunn. MAY APR MAR **Avg Processing Time** FEB JAN DEC OCT NOV SEP AUG ٦ . 16 14 12 10 œ 9 0 0 skep

APR MAR 11% July July AUG 11% AUG 11% AUG 8% 8% 8% 11% AVG 10% MAR 11% PEB JANN 6% 6% 6% 6%

