

Ed Schiff

From: Ed Schiff [schiff@fau.edu]
Sent: Monday, August 03, 2009 7:57 AM
To: 'Linda Matzen'; amontero@fau.edu; 'Ed Schiff'; 'Steven Saposnik'; cunningham@fau.edu; 'Loretta Hodgkin'; 'Nicholas Toropainen'; 'Judy Stanwyck'; 'Iris Coyle'; 'Stephanie Marshall'; 'Leroy Clemenzi'; 'Randy Gross'
Cc: 'Dorothy Russell'; 'Dennis Crudele'
Subject: PA Stats, July '09

Here's the stats for July:

Buyer	Qty	Dollars	Turn-over
M	005	8,260	5.60
T	023	6,814,739	20.13
D	253	2,920,819	4.11
S	254	3,040,231	4.18
L	242	1,951,437	2.54
O	265	1,416,750	3.13
J	059	256,754	3.17
I	224	1,412,606	1.41
1	016	66,682	1.89
R	192	217,245	1.39
C	128	1,519,374	2.82
	===	=====	===
PO Total	1661	19,624,897	4.57
pCard	2,005	437,285	
	=====		
Totals	3666	20,062,182	

 July '08 (Comparison)

PO Total	2232	20,942,136	4.01
pCard	2104	515,302	
	===	=====	
Totals	4336	21,457,438	

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Ed Schiff

From: Ed Schiff [schiff@fau.edu]
Sent: Tuesday, September 01, 2009 8:05 AM
To: schiff@fau.edu
Subject: PA Stats, Aug '09

Buyer	Qty	Dollars	Turn-over
M	003	1,455	3.67
T	024	946,428	30.00
D	172	5,095,327	3.60
L	196	492,022	2.38
O	111	904,395	3.17
S	084	285,672	4.57
J	082	495,772	4.84
I	006	32,919	2.00
I	105	615,717	1.24
R	203	184,736	2.20
C	081	350,045	2.74
	===	=====	===
Total PO's	1067	9,404,488	5.49
pCard	1921	391,096	
	=====	=====	
Totals	2988	9,795,584	

Aug '08 (comparison)

Total PO's	930	5,925,558	4.74
pCard	1810	389,754	
	===	=====	
Totals	2740	6,315,312	

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Ed Schiff

From: Ed Schiff [schiff@fau.edu]
Sent: Thursday, October 01, 2009 8:21 AM
To: amontero@fau.edu; stanwyck@fau.edu; 'Linda Matzen'; schiff@fau.edu; cunningham@fau.edu; 'Nicholas Toropainen'; saposnik@fau.edu; lhodgkin@fau.edu; icoye@fau.edu; 'Randy Gross'; 'Leroy Clemenzi'
Cc: 'Dorothy Russell'; 'Dennis Crudele'
Subject: PA Stats, Sept '09
 Here's the stats for September, '09:

Buyer	Qty	Dollars	Turn-over
M	003	4,405	3.33
T	014	653,653	21.79
D	103	3,325,663	3.47
J	063	239,643	2.62
L	152	489,919	3.05
S	106	452,421	2.90
O	088	551,339	2.70
I	085	197,890	1.74
R	141	150,834	1.26
C	134	371,904	5.10
	===	=====	=====
Po Total:	889	6,437,671	5.32
pCard:	2609	597,860	
	===	=====	
Totals:	3498	7,035,531	

Sept '08 (Comparison)

PO Total	776	4,670,809	4.61
pCard	2314	447,923	
	===	=====	
Totals:	3090	5,118,732	

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Ed Schiff

From: Ed Schiff [schiff@fau.edu]
Sent: Monday, November 02, 2009 7:34 AM
To: schiff@fau.edu; 'Anthony Montero'; stanwyck@fau.edu; 'Linda Matzen'; icoyle@fau.edu; 'Randy Gross'; 'Leroy Clemenzi'; saposnik@fau.edu; 'Nicholas Toropainen'; 'Loretta Hodgkin'; cunningham@fau.edu
Cc: 'Dorothy Russell'; 'Dennis Crudele'
Subject: PA stas, Oct '09

Here's the stats for October '09:

Buyer	Qty	Dollars	Turn-over
M	005	2,542	5.00
T	016	514,638	9.43
D	147	5,702,223	4.53
L	174	416,340	2.20
O	121	842,772	2.98
S	100	420,029	2.39
J	064	168,098	3.00
I	090	377,527	1.90
R	178	250,012	1.18
C	058	262,548	2.89
	===	=====	===
PO Total	953	8,956,729	3.55 days
pCard	2832	527,616	
	=====	=====	
Total	3785	9,484,345	

October '08 (comparison)

PO Total:	894	5,764,033	4.03 (avg)
pCard:	2589	499,356	
	=====	=====	
	3483	6,263,389	

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Ed Schiff

From: Ed Schiff [schiff@fau.edu]
Sent: Tuesday, December 01, 2009 8:03 AM
To: 'schiff@fau.edu'; 'Anthony Montero'; 'John Matzen'; 'stanwyck@fau.edu'; 'saposnik@fau.edu';
 'Nicholas Toropainen'; 'cunningham@fau.edu'; 'Wedgkin@fau.edu'; 'icoyle@fau.edu'; 'Randy Gross'; 'Leroy Clemenzi'
Cc: 'Dorothy Russell'
Subject: PA stats, November '09

Here's the stats for November '09:

Buyer	Qty	Dollars	Turn over
M	0	0	
T	013	1,373,300	1.10
D	078	696,610	3.10
S	077	201,979	2.04
L	126	172,011	2.54
O	070	995,003	4.30
J	059	66,883	4.22
I	058	263,279	1.79
R	155	139,954	1.07
C	040	172,489	1.23
	====	=====	
PO Total	676	4,084,508	5.15
pCard	2288	501,304	
	====	=====	
Totals	2964	4,585,812	

November '08 (Comparison)

PO Totals	597	2,961,655
pCard	1984	446,580
	====	=====
	2581	3,408,235

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Ed Schiff

From: Ed Schiff [schiff@fau.edu]
Sent: Monday, January 04, 2010 7:25 AM
To: schiff@fau.edu; 'Anthony Montero'; 'Judy Stanwyck'; 'Linda Matzen'; saposnik@fau.edu; cunningham@fau.edu; 'Nicholas Toropainen'; lhodgkin@fau.edu; icoyle@fau.edu; 'Randy Gross'; 'Leroy Clemenzi'
Cc: 'Dennis Crudele'; 'Dorothy Russell'
Subject: PA Stats, Dec '09

Here's the states for December '09:

Note the significant decrease in order turnover since we converted to scanning/emailing our orders. We crushed last December's average turn-over by 100% despite an increase in volume!!!

Buyer	Qty	Dollars	Turn-over
M	001	2000	4.00
T	010	269,980	6.00
D	104	2,442,197	1.65
S	075	590,218	1.66
L	112	183,300	2.47
O	116	1,008,750	12.93
J	052	249,337	2.60
I	064	272,651	2.30
R	118	306,908	1.44
:	058	561,105	1.83
	===	=====	=====
PO Total	710	5,886,446	7.68
pCard	1825	384,694	
	===	=====	
Totals	2535	6,271,140	

Dec '08 (Comparison)

PO Total	608	6,087,119	7.17
pCard	1796	318,257	
	=====	=====	
Totals	2404	6,405,376	

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Ed Schiff

From: Ed Schiff [schiff@fau.edu]
Sent: Monday, February 01, 2010 8:39 AM
To: 'Ed (Ed)'; 'Tony Montero'; 'Judy Stanwyck'; lmatzen@fau.edu; saposnik@fau.edu; icoyle@fau.edu; 'Nicholas Toropainen'; lhodgkin@fau.edu; cunningham@fau.edu; 'Randy Gross'; 'Leroy Clemenzi'
Cc: 'Dorothy Russell'; 'Dennis Crudele'
Subject: PA Stats Jan '10

Here's the stats for Jan '10:

PA	Qty	Dollars	Turn-over
M	002	110	12.50
T	017	1,719,882	11.84
D	103	3,234,834	4.16
S	094	830,274	1.66
L	108	156,892	9.30
O	107	330,043	6.30
J	063	252,835	2.35
I	072	214,790	1.69
R	165	168,951	1.50
C	030	185,282	7.39
	===	=====	=====
Total PO's	761	7,093,897	5.81
pCards	2163	426,043	
	===	=====	
Totals	2924	7,519,940	

PA Stats Jan '09 (comparison)

PO Total	859	3,827,438	5.26
pCard	2308	654,752	
	=====	=====	
Totals:	3167	4,482,190	

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From: Ed Schiff [schiff@fau.edu]
Sent: Monday, March 01, 2010 7:41 AM
To: lmatzen@fau.edu; 'Tony Montero'; 'Judy Stanwyck'; 'Schiff, Ed'; 'Steven Saposnik'; 'Nicholas Toropainen'; cunningham@fau.edu; lhodgkin@fau.edu; mbaron11@fau.edu; 'Randy Gross'; 'Leroy Clemenzi'; icoyle@fau.edu
Cc: 'Dorothy Russell'; 'Dennis Crudele'
Subject: PA Stats, February '10

Here's the stats for February '10:

Nice job on the turn-around time everyone!

Buyer	Qty	Dollars	Turn-over
M	001	1670	0
T	012	810,017	4.92
D	092	1,785,093	1.06
S	101	401,079	5.20
J	075	163,269	2.32
O	108	601,981	1.92
L	153	212,079	2.41
I	079	239,046	1.78
R	225	261,069	1.86
C	056	516,009	2.48
	=====	=====	=====
PO Total	902	4,991,412	<u>2.39 Avg</u>
pCard	2539	560,532	
	=====	=====	
Totals	3441	5,551,944	

Feb '09 (Comparison)

PO Total	1001	4,780,734	3.80
pCard	2256	477,166	
	=====	=====	
Totals:	3257	5,257,900	

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From: Ed Schiff [schiff@fau.edu]
Sent: Thursday, April 01, 2010 8:08 AM
To: 'Schiff, Ed'; lmatzen@fau.edu; 'Tony Montero'; saposnik@fau.edu; cunningham@fau.edu; 'Loretta Hodgkin'; 'Nicholas Toropainen'; 'Judy Stanwyck'; icoyle@fau.edu; 'Randy Gross'; 'Leroy Clemenzi'
Cc: 'Dorothy Russell'; 'Dennis Crudele'
Subject: PA Stats, March '10

Here's the stats for March 2010. This is the first time we have broken the 2 day turnover barrier in FAU history! We processed almost 1000 orders in March, with an average turn-over of 1.95 days. By comparison, last March we averaged 5.24 days with a 10% variance in volume. This is a huge increase in efficiency under our new system. Keep up the great work!

Buyer	Qty	Dollars	Turn-over
M	0	0	0
T	012	377,619	4.08
D	117	3,592,407	1.15
S	125	1,013,856	0.70
L	138	200,207	0.81
O	133	628,877	1.87
J	095	219,351	1.63
I	078	290,521	1.80
R	211	435,419	1.19
C	084	450,549	4.33
	===	=====	===
Total PO's	993	6,918,285	1.95 (avg)
pCard	2640	635,625	
Totals:	3633	7,553,910	

March '09 (Comparison)

PO Total	1089	5,932,845	5.24
pCrad	2389	508,292	
	=====		
Totals	3478	6,441,137	

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From: Ed Schiff [schiff@fau.edu]
Sent: Monday, May 03, 2010 7:17 AM
To: 'Schiff, Ed'; 'Tony Montero'; 'Judith E. Stanwyck'; 'Steven Saposnik'; lmatzen@fau.edu; icoyle@fau.edu; cunningham@fau.edu; 'Nicholas Toropainen'; jfeirst@fau.edu; 'Randy Gross'; 'Leroy Clemenzi'
Cc: 'Dorothy Russell'; 'Dennis Crudele'
Subject: PA stats, April '10

Here's the stats for April:

Buyer	Qty	Dollars	Turn-over
M	0	0	0
T	8	149,598	21.75
J	103	537,469	2.01
D	139	11,583,374	1.34
S	136	2,971,217	0.84
L	117	193,656	1.28
O	75	299,952	0.90
F	7	14,066	3.29
I	78	188,999	1.73
R	200	196,118	1.42
C	66	93,467	6.70
	===	=====	===
Total PO's	929	16,227,916	3.75
pCard	2334	494,794	
	=====	=====	
Totals	3263	16,722,710	

----- April '09 (Comparison)

PO Total	1031	4,714,180	3.97
pCard	2293	603,442	
	=====	=====	
Totals	3324	5,317,622	

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Thought you might like to see how we're doing! J

From: Loretta Hodgkin [mailto:rette66@yahoo.com]
 Sent: Wednesday, June 02, 2010 10:37 AM
 To: Ed Schiff
 Subject: Re: PA Stats, May '10

Looks like Jerry's keeping busy
 Thanks for including me

From: Ed Schiff <schiff@fau.edu>
 To: Tony Montero <amontero@fau.edu>; stanwyck@fau.edu; Steven Saposnik <saposnik@fau.edu>; imatzen@fau.edu; Sean (Sean) <Cunningham@fau.edu>; ntoropan@fau.edu; Jerry Feierstone <jfeierst@fau.edu>; Iris (Iris) <icoyle@fau.edu>; Randy Gross <rgross9@hboi.fau.edu>; Leroy Clemenzi <lclemenzi@hboi.fau.edu>; Loretta Hodgkin <rette66@yahoo.com>
 Cc: Dorothy Russell <druss@fau.edu>; Dennis Crudele <crudele@fau.edu>
 Sent: Tue, June 1, 2010 8:05:13 AM
 Subject: PA Stats, May '10

Here's the PA Stats for May 2010:

Buyer over	Qty	Dollars	Turn-
M	004	7655	1.0
T	016	661,757	25.59
D	136	5,715,333	1.36
J	056	603,872	1.48
S	119	1,120,394	0.76
O	092	369,040	1.46
F	166	379,686	1.68
I 1.39	116	235,748	
R	217	183,994	1.28

C	129	401,553	2.33
	===	=====	=====
PO Totals	1051	9,679,032	3.83
pCard	2358	659,717	
	=====	=====	
Total	3409	10,338,749	

May '09 (Comparison)

PO Total	1055	5,641,571	4.35 (avg)
pCard	2170	518,093	
	=====	=====	
Totals	3225	6,159,664	

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Here's the PA stats for June '10. Note that for consistency I have included the 10/11 PO's keyed prior to 7/1. This is done to offer a relevant comparison between June '09 and June '10 figures.

Good job everyone... some really impressive numbers here!

Buyer	Qty	Dollars	Turn-over
M	002	3,925	2.00
T	021	1,412,979	6.77
D	295	9,579,116	1.51
S	279	3,825,774	1.68
O	276	2,138,117	1.01
F	181	883,526	1.21
J	102	761,236	2.01
I	141	1,465,732	1.88
C	103	274,860	6.69
R	295	384,293	1.51
	===	=====	=====
Total PO's:	1695	20,729,558	2.57 (!)
pCard:	2561	647,390	
	=====	=====	
Totals	4256	21,376,948	

June '09 (Comparison)

Total PO's:	1637	27,052,049	3.24 (!)
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pCard:	2398	693,617
	====	=====

Totals	4035	27,745,666
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June '08 (Comparison)

Total PO's	1433	21,469,814	5.65
pCard	2203	532,854	
	===	=====	
Totals	3636	22,022,668	

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