

סיכום פגישות

Adler Group

Meeting at HQ

Owner name: Paolo Scudieri

Business partner: Roberta Anati

Amir has presented the gen 1 and gen 2 presentations.

Paolo has been very impressed and showed an interest in parts production although he hasn't

understood the full scale of the MTB capabilities for molds manufacturing...

Sales Flow:

CPO for mirror printing (Carbon Product)

Amir has promised if the MTB will fail they send the machine back.

TTA Meeting

Contacts

Raffaele Letizia-Technical Manager Engineering division.

Paolo Capriolo-Head of sales

Patricia- Purchasing manager

General information

OEM subcontractor of Aeronautics and Automotive industries.

TTA plant main products

90% Carbon

10% Glass

Technology Methods

Autoclave

RTM

1.Aw Helicopter

Leonardo Helicopter

Main Core

Interiors

Preprags

2.CM compression molding (PCM) •

5 bar

Mirrors

Preprags- gg200-121dt

4 layers

15 min per part.

3.prototypes

4.Fixtures

Parts for mold 150...

Pain Point

12 weeks for production of mold.

Action items

None...

Maybe for the 10% of Glass production.

Customer demands

Epoxy resin spec

ROI

Surface quality

Thermal suitability

Customer potential annual volume thousands of molds...

Berindisi Plant

50% Glass production

Technology Methods

Hand wet lay up

We haven't visit the plant yet...

Action Items

CAD file for hand wet lay up mold is needed.

Conference call with Raffaele on Monday.