

# Try and Buy - Purchase Order-MASSIVit 5000 3D Printer



Tesla Mr. Scott Danniel	10/22/2021
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Thank you for your interest in our products. We are pleased to offer you a 3D-printing system for the building of 3D objects directly from digital data. Following you will find our quotation and our general terms and conditions. We would be happy to discuss the quotation in more detail. For further questions please do not hesitate to contact me.

Kind regards,

Sales Manager Juergen Huemer

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### Massivit 3D Printing Technologies Ltd.

11 Pesakh Lev st. Lod 712936, Israel. Tel: +972-8-6519486, Fax+972-8-6900758



#### Price Proposal

Item	Description	Qty	Uni	t Price	Tota	
1	Massivit 5000 3D printer with 2 print heads	1	\$	450,000	\$	450,000
2	12 Month Manufacturer Warranty	1		Included		Included
3	Training & Installation	1	\$	7,500	\$	7,500
4	Massivit Smart (Slicer software/a pre-press)*	1	\$	5,000	\$	5,000
5	Dimengel® Start-Up for installation (1 pail x 19kg)	1		included		included
6	Shipping	1	\$	9,500	\$	9,500
				Sub Total	\$	472,000

#### Payment Terms

10% Down-Payment with signed order, non refundable	\$47,200

#### **General Terms**

- 1. This offer is valid for 30 days.
- 2. All prices do not include any applicable tax or VAT.
- 3. Shipping Terms: Ex-Works\* Lod, Israel.
- 4. Estimated Delivery: up to 4-6 weeks from receiving a signed order and down payment prior shipping.
- 5. No CAD or 3D modeling software is supplied with the machine.
- 6. Manufacturers' warranty covers all parts and labor except print heads.
- 7. No additional equipment or devices are supplied other than items specifically listed in this quote.

#### Shipping:

8. \*For Ocean Freight Shipment: Shipping Terms: Ex-Works, Kiryat Gat, Israel.

#### *Try and Buy terms:*

- Try and Buy period starts with the day of completed installation and lasts for 5 months.
- Tesla buys materials (Dimengel 90 and/or Dimengel 110) at regular list prices or joins
   MASSIVit's 'All You Can Print Program' (separate agreement) for the Try and Buy period.
- Tesla agrees to purchase equipment as listed in this agreement, after Tesla's expectations are met within the Try and Buy period.
- Expectations, goals and milestones are set in a separate agreement attached to this proposal.
- Tesla grants MASSIVit's staff members full access to equipment for all reasons to make the Try and Buy period a success for both sides.
- MASSIVit will install an Application Engineer on site for multiple periods during the Try and Buy phase to help, support and train Tesla's staff members.
- Tesla works closely with MASSIVit to make the Try and Buy period a success for both sides.
- If Tesla purchases equipment as listed in this agreement, down-payment (\$ 47,200) will be subtracted from the total buying price.
- Equipment is owned by MASSIVit 3D until the end of the Try and Buy period, and/or until
  it is 100% purchased by Tesla.



# **Printer Specifications**

Print configuration	2 printing heads capable of printing 2 different objects simultaneously
Print volume	W x L x H: 1.17 x1.5 x 1.8m / ~4 x 5 x 6 feet
Maximum Object Weight	Max. object weight 150kg /330 lbs
Productivity	Up to 35cm/14 inch per hour on z-axis Print speed dependent on object's geometric shape, object size 8 print mode
Printing material	Dimengel®90 – Massivit proprietary opaque UV Curing Gel Dimengel®100 – Massivit proprietary translucent UV Curing Gel Dimengel®110 – (Capable of 0.5mm Resolution)
Workflow and software	Software on machine: Massivit proprietary front-end software Massivit Smart: Massivit proprietary software for slicing / pre-printing file preparation Included Features: Scale, rotate, slice, support generation Automated file preparation to be run on separate PC (not included) Input format: STL
System Dimensions	W x L x H: 3.1 x 2.2 x 2.8 meters / 10.17 x 7.2 x 9.1 feet
System weight	Unpacked ~2500kg / 5511 lbs. Packed ~3000kg / 6613 lbs.

# Note

For estimating site preparations, please consult your local providers, based on the attached site preparation

<sup>\*</sup> Computer not included

<sup>\*\*</sup> Features not included – file repair & healing, object design & editing, cut; solution may include several steps and several tools and not necessarily one integrated solution. Some features may be delivered through online tools.



Definition of success for the Try and Buy period which shall lead to a purchase of the equipment listed in this agreement by Tesla.

- Specific projects will be defined and named by Tesla.
- Tesla will provide project related 3D files to MASSIVit.
- MASSIVit will evaluate provided files and define the possibilities of success before starting the Try and Buy period.
- Both parties will work closely to ensure the highest possible success rate.
- Both parties shall hold weekly calls/meetings for the first 2 months and every 14 days for the last 3 months of the Try and Buy period. Target is to report challenges, experiences and to set the right steps to meet Tesla's expectations.

Accepted and Agreed this day of [date]							
MASSIVit 3D LTD:							
Name & Title:							
Signature:							
Accepted and Agreed this day of [date]							
MASSIVit 3D LTD:							
Name & Title:							
Signature:							

### **Massivit Bank Details:**

Account name: MASSIVIT 3D PRINTING TECHNOLOGIES LTD

IBAN: IL92-011-010-0000-163660222

SWIFT: IDBLILIT

Bank Name: Israel Discount Bank Ltd.

Branch #: 010

Account #: 163660222

Bank Address: 23 Yehuda Halevi St., Tel Aviv, Israel

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