



University of
Zurich UZH



From Skinner Box experiments to Black Box games

Radical behaviorism for experimental game theory

<https://osf.io/4n295/>

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A. Masiliūnas, H. Nax

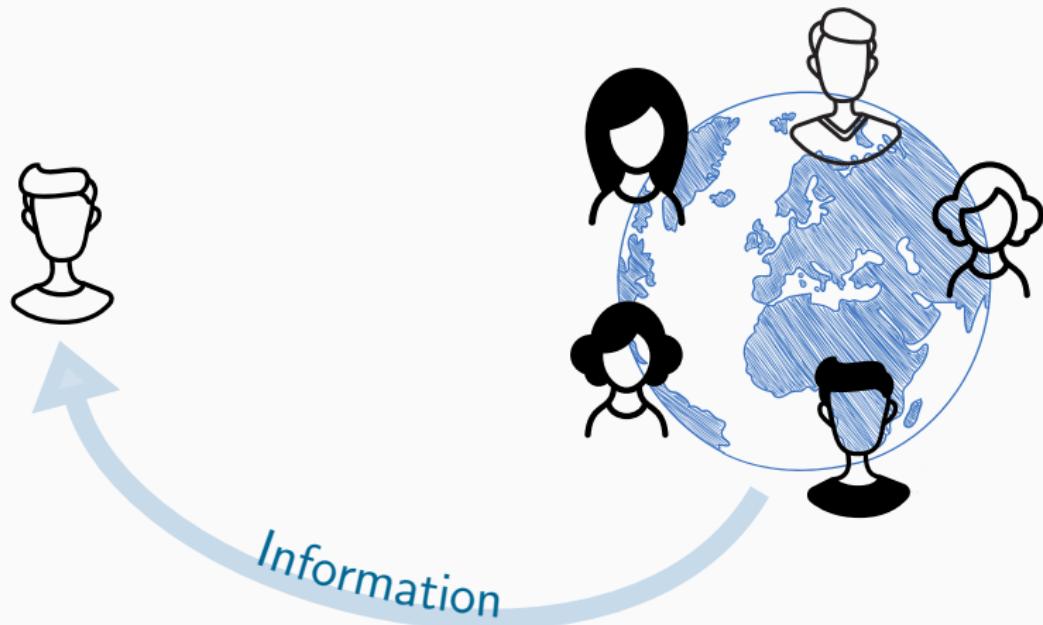
October 23, 2020

University of Zürich



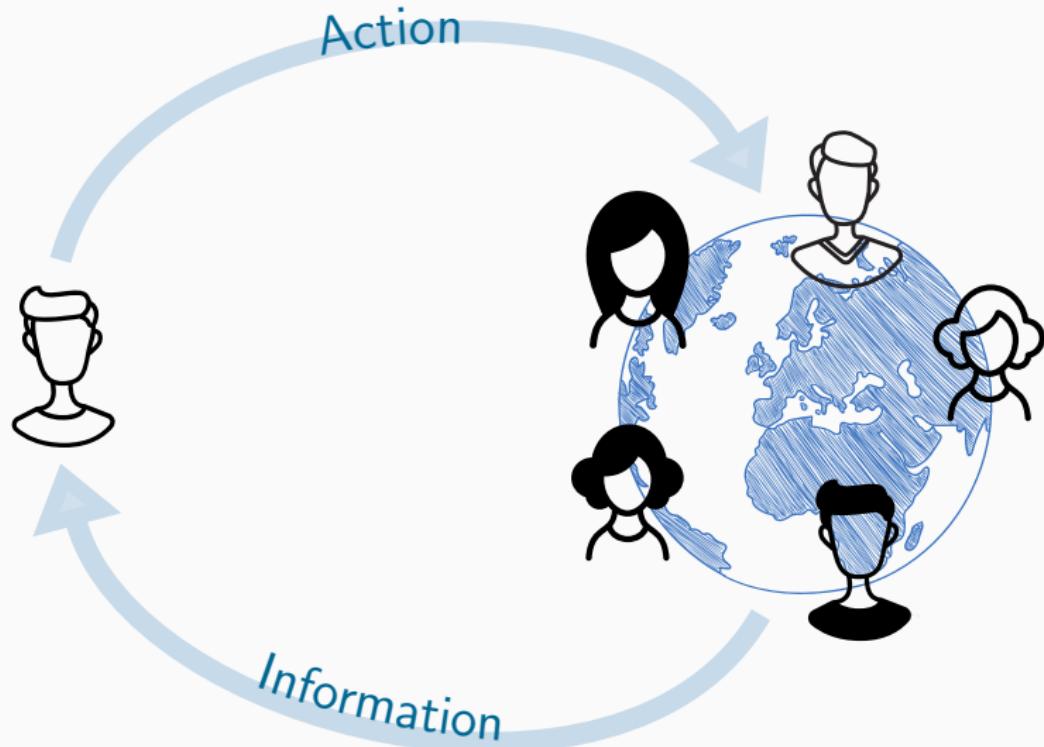
Motivation

How useful are the existing explanations of learning in complex situations?



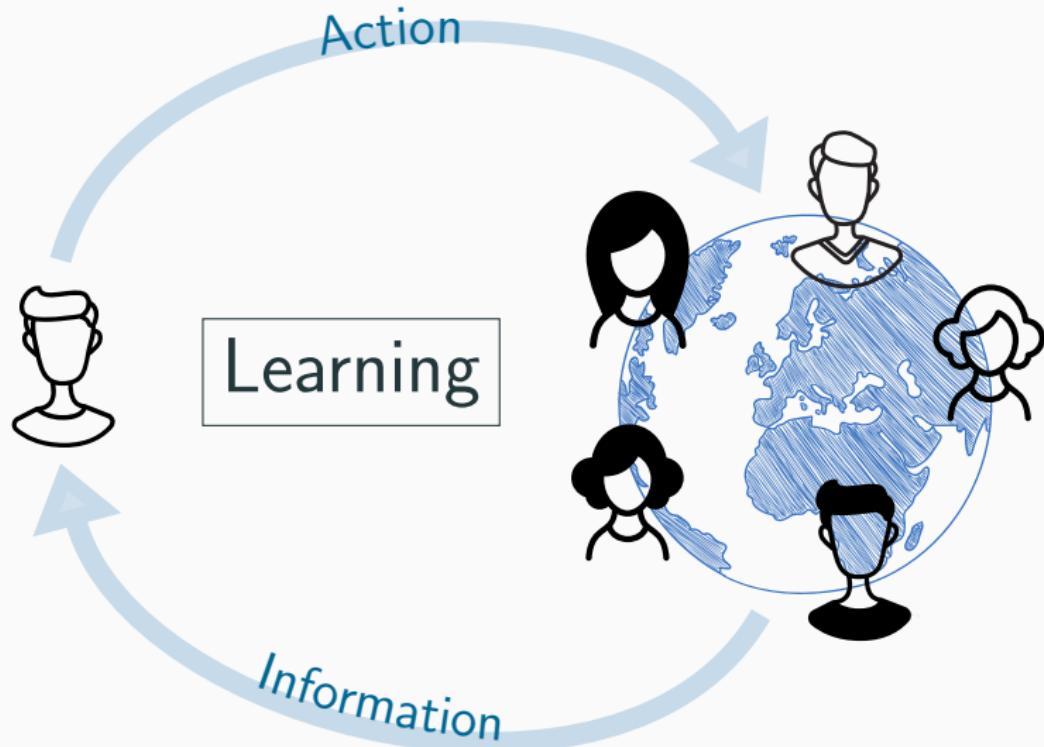
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Motivation

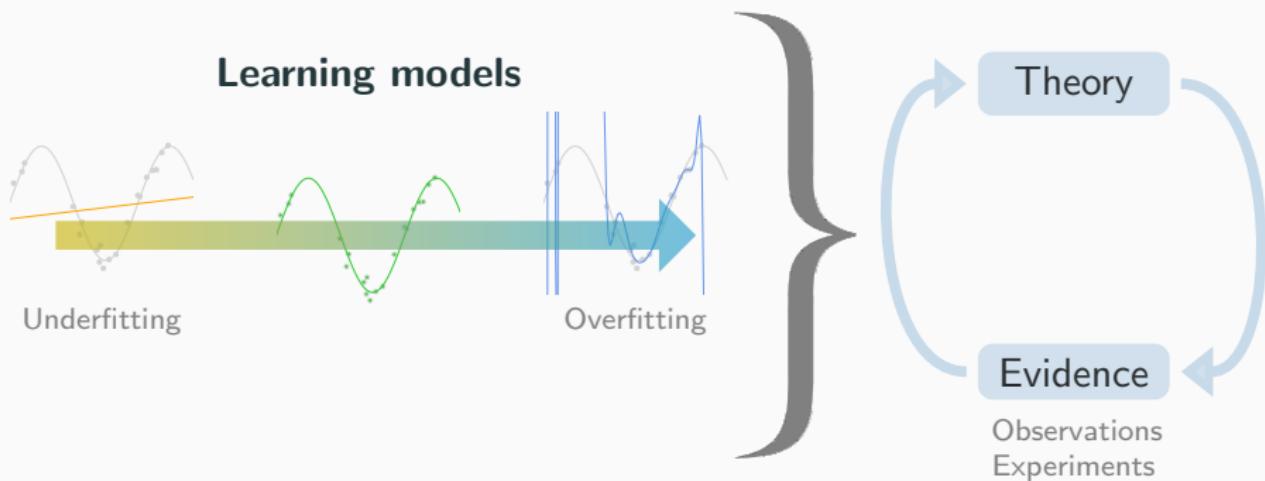
How useful are the existing explanations of learning in complex situations?



Motivation

How useful are the existing explanations of learning in complex situations?

Motivation



Motivation

Morgan's Canon

“ *In no case is an animal activity to be interpreted in terms of higher psychological processes, if it can be fairly interpreted in terms of processes which stand lower in the scale of psychological evolution and development.* **”**

C. Lloyd Morgan, 1903



Motivation

Morgan's Canon

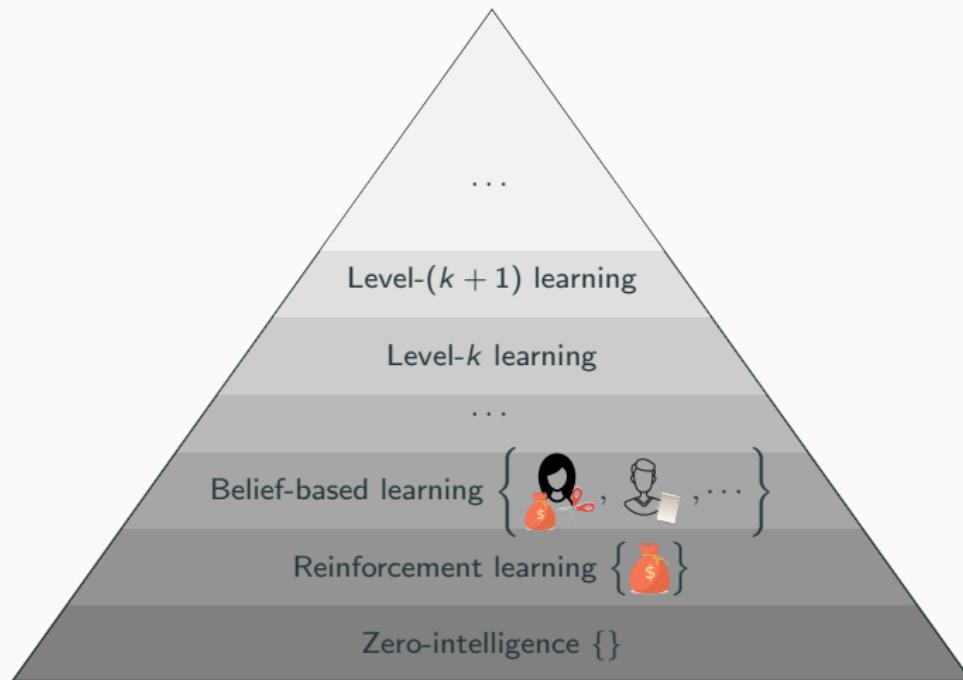
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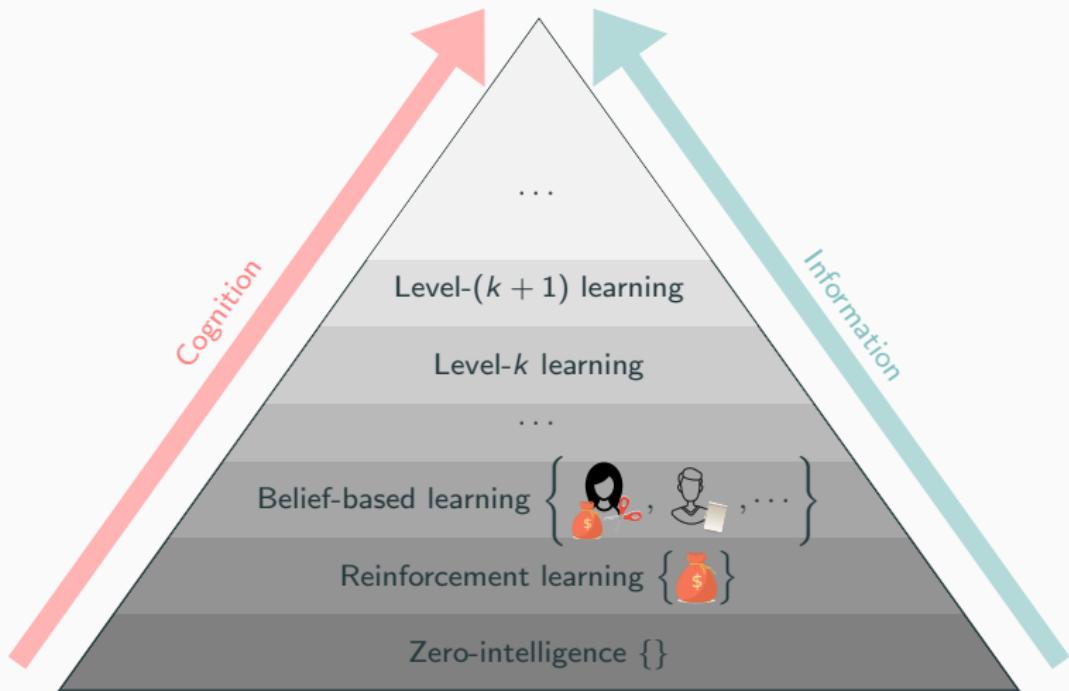
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Hierarchy of learning models



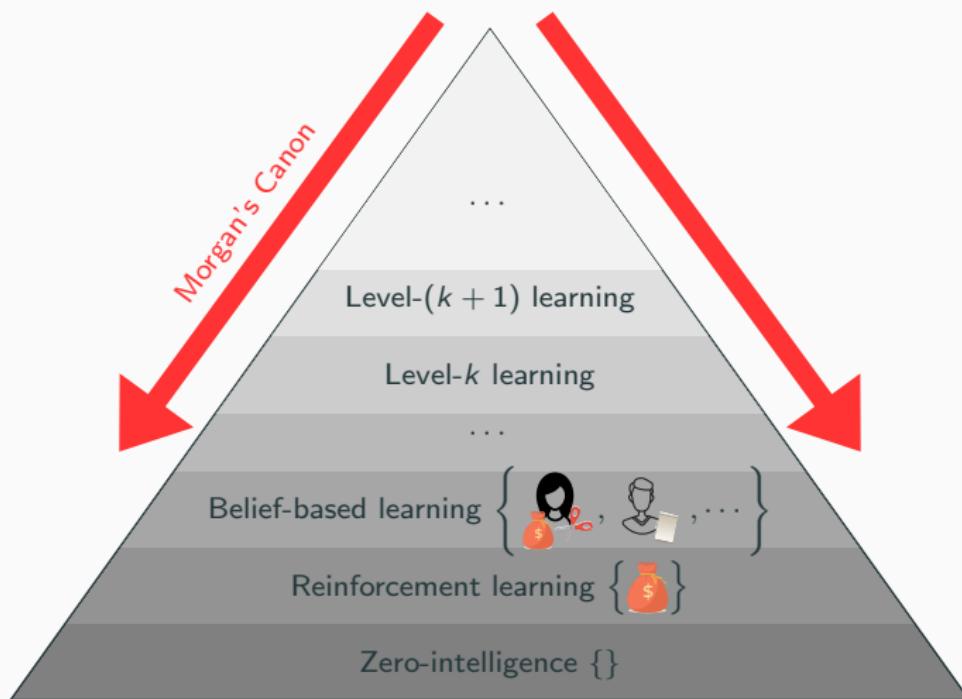
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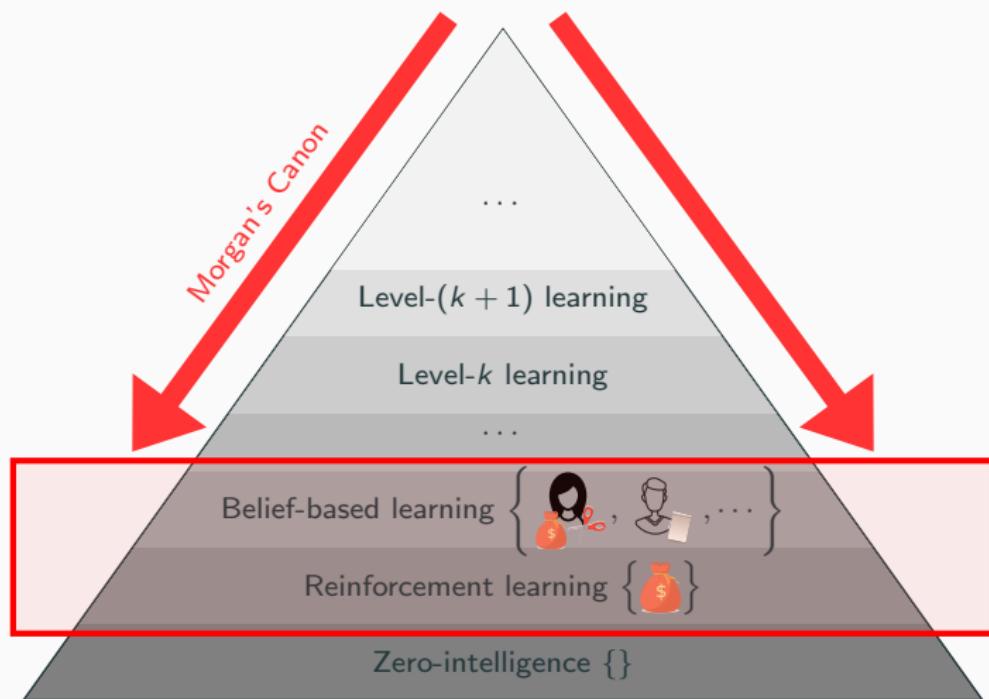
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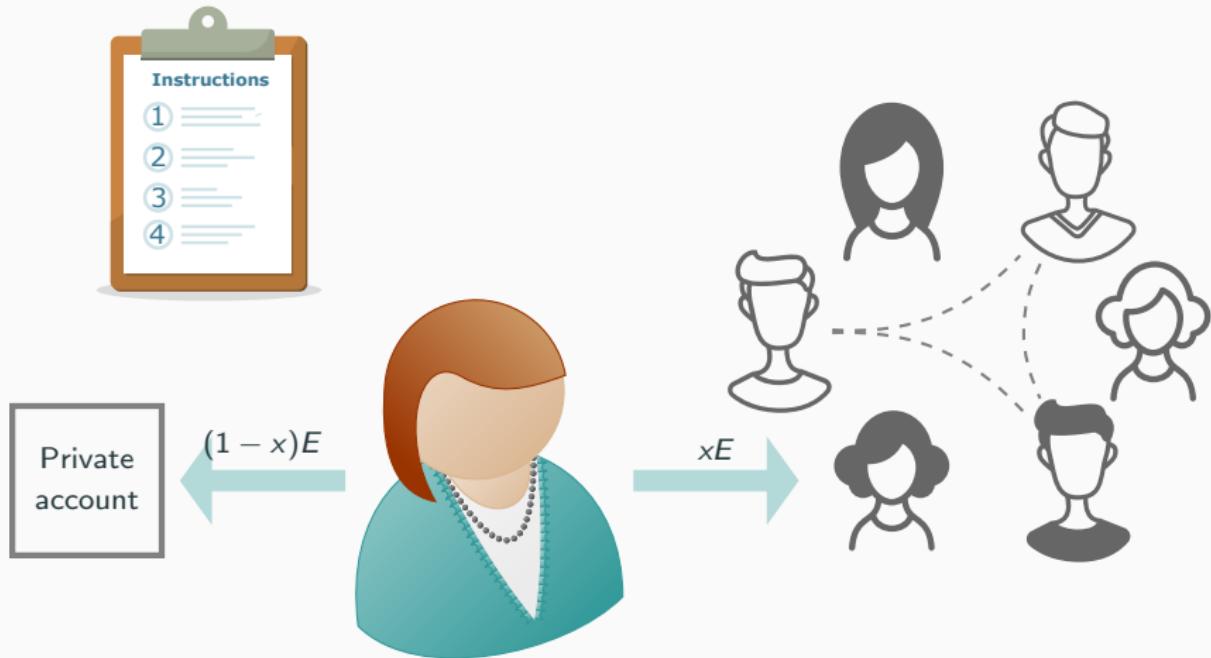
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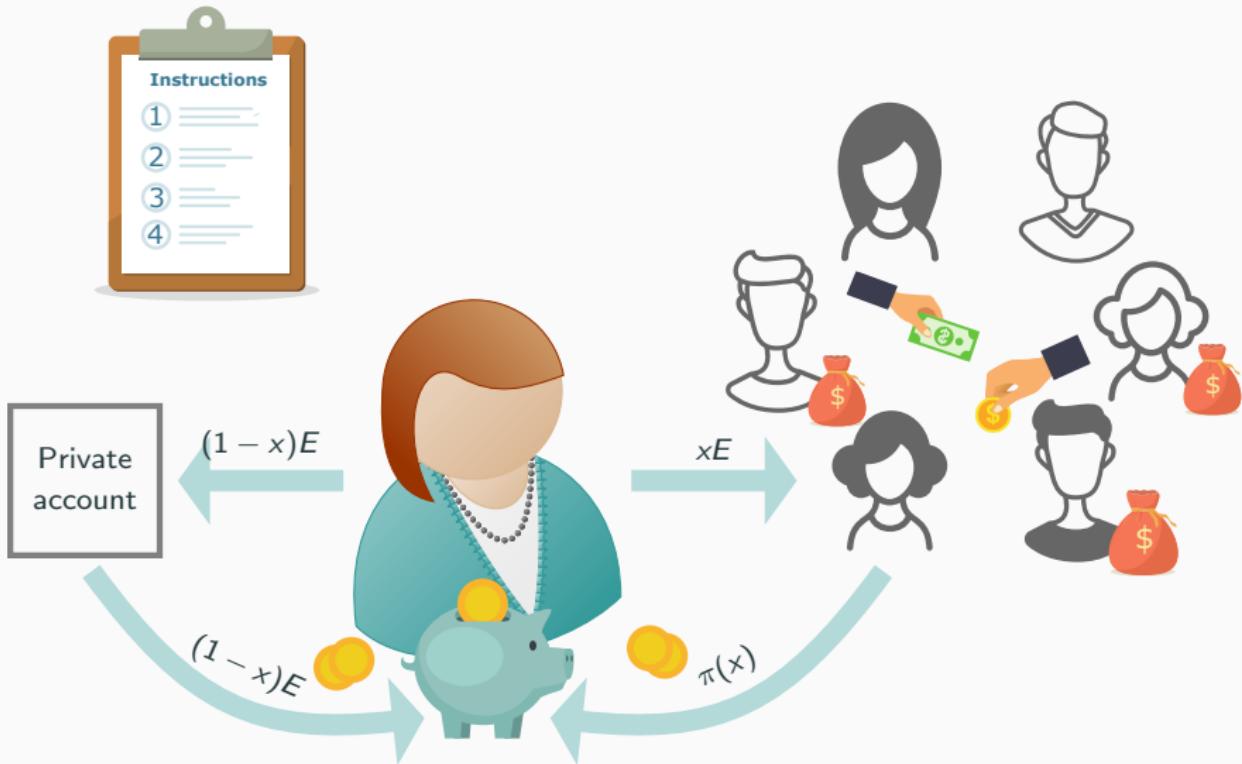
Black Box approach



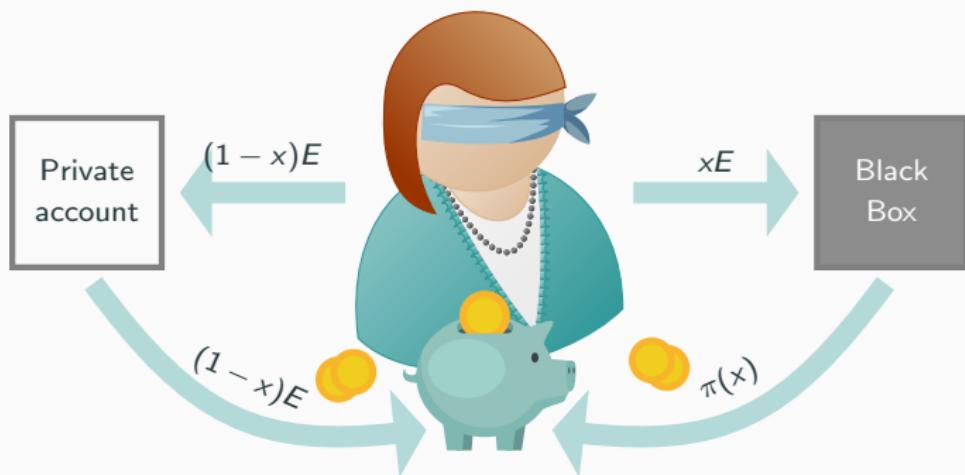
Black Box approach



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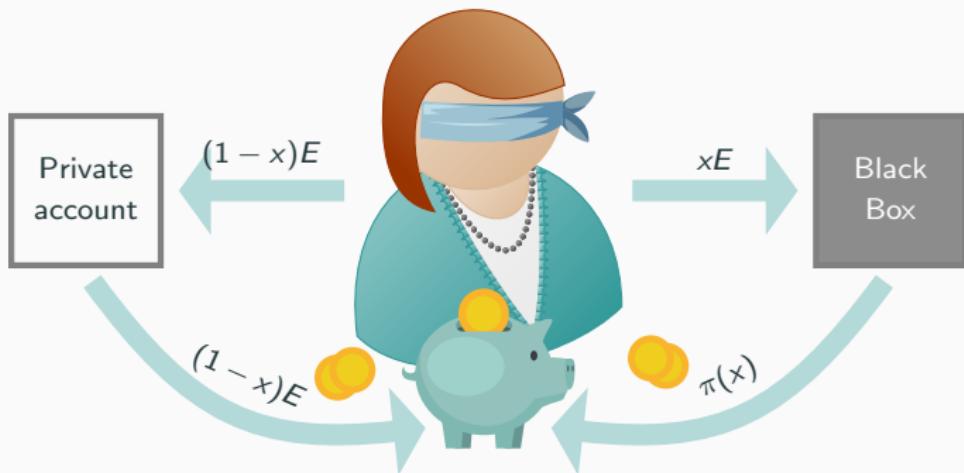


Black Box approach



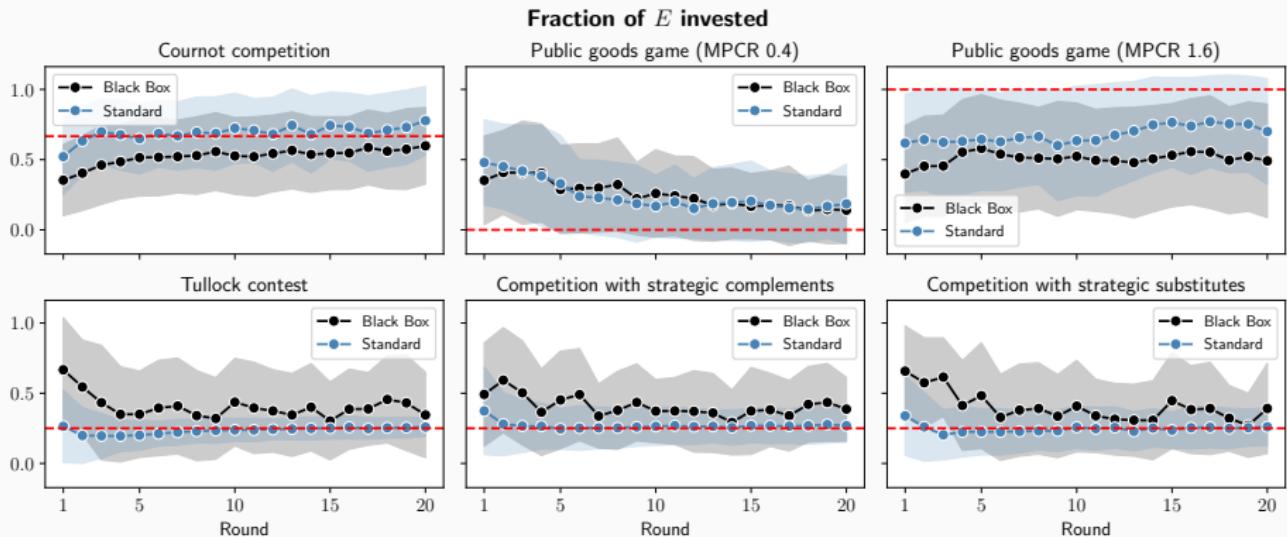
Black Box approach

1. Learning model
2. Black Box \leftrightarrow standard game



Case study / Setup

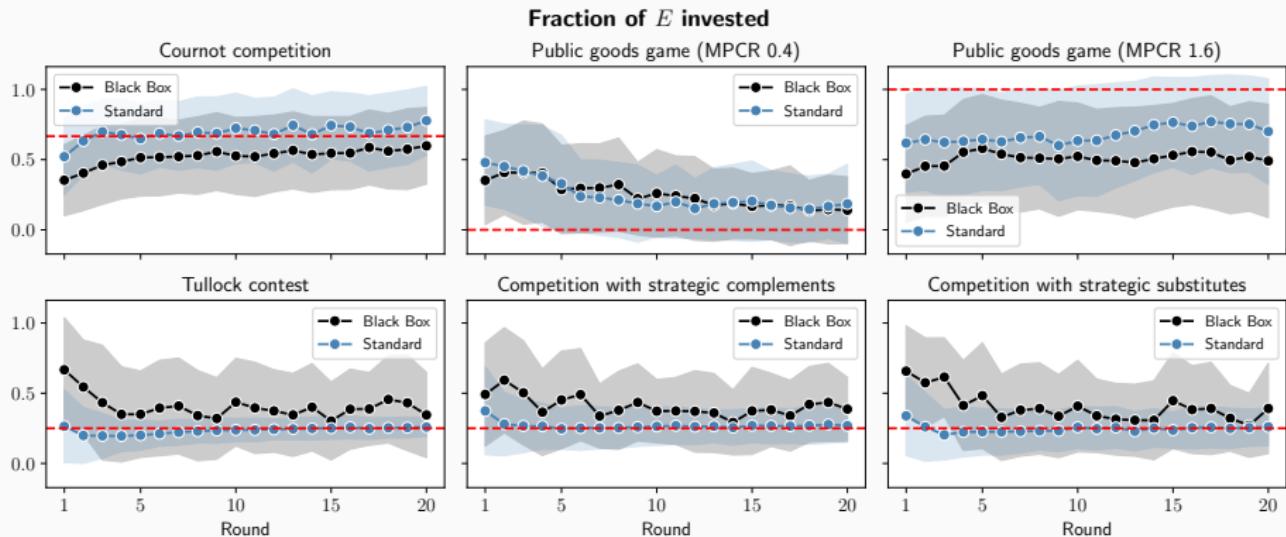
1. Experimental data



Setting	Sessions	Rounds	Subjects	Decisions
Black Box	24	20	391	7,820
Standard	32	20	580	11,600
Total	56	20	971	19,420

Case study / Setup

1. Experimental data



2. Learning model

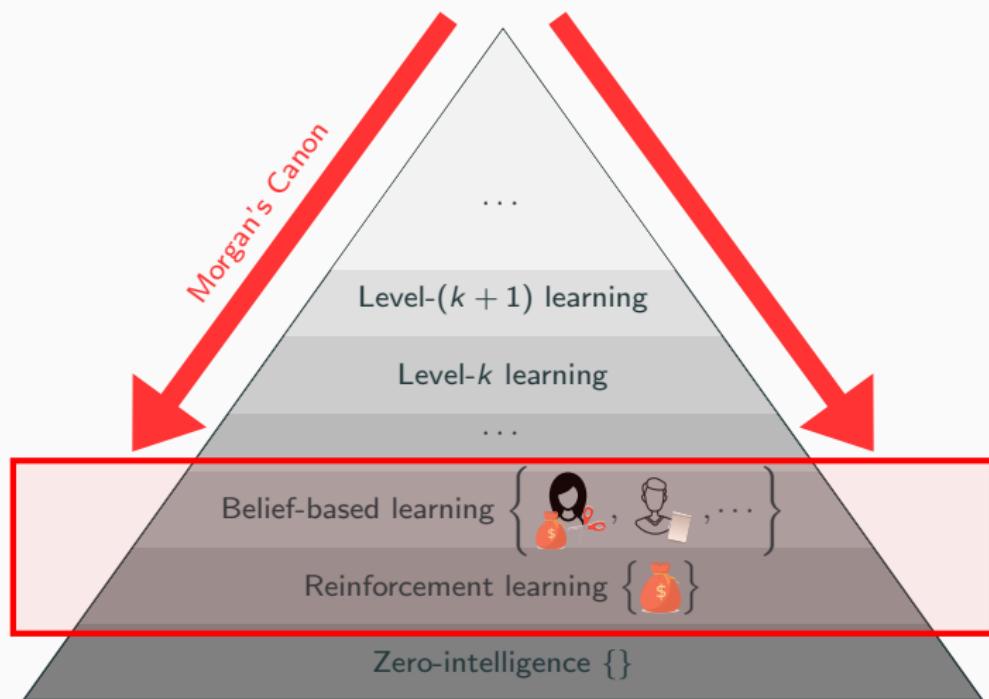
Experience-weighted
attraction learning

Reinforcement learning

Belief-based learning

Case study / Setup

Hierarchy of learning models



Case study / Results

Game	Parameter estimates				Goodness of fit				
	ϕ	λ	δ	ρ	LL	ρ^2	AIC	BIC	BS
Cournot	0.85	2.70	0.09	0.19	-8201	0.07	16411	16436	0.84
	0.84	6.90	0.35	0.32	-6094	0.06	12196	12220	0.80
PGG (MPCR 0.4)	0.82	4.55	0.52	0.37	-1864	0.11	3736	3756	0.65
	0.80	5.56	0.52	0.40	-1752	0.16	3512	3533	0.61
PGG (MPCR 1.6)	0.84	4.43	0.06	0.67	-2311	0.13	4629	4650	0.73
	0.82	9.55	0.46	0.75	-1454	0.22	2915	2935	0.56
Tullock	0.72	6.09	0.21	0.69	-840	0.16	1688	1705	0.71
	0.67	15.42	0.85	0.37	-2011	0.26	4029	4052	0.49
Complements	0.82	4.30	0.29	0.65	-933	0.10	1874	1891	0.79
	0.61	12.27	0.85	0.13	-2559	0.36	5125	5148	0.49
Substitutes	0.64	4.08	0.26	0.44	-842	0.18	1691	1708	0.70
	0.66	13.42	0.86	0.20	-2241	0.26	4491	4513	0.52



Black Box
Standard

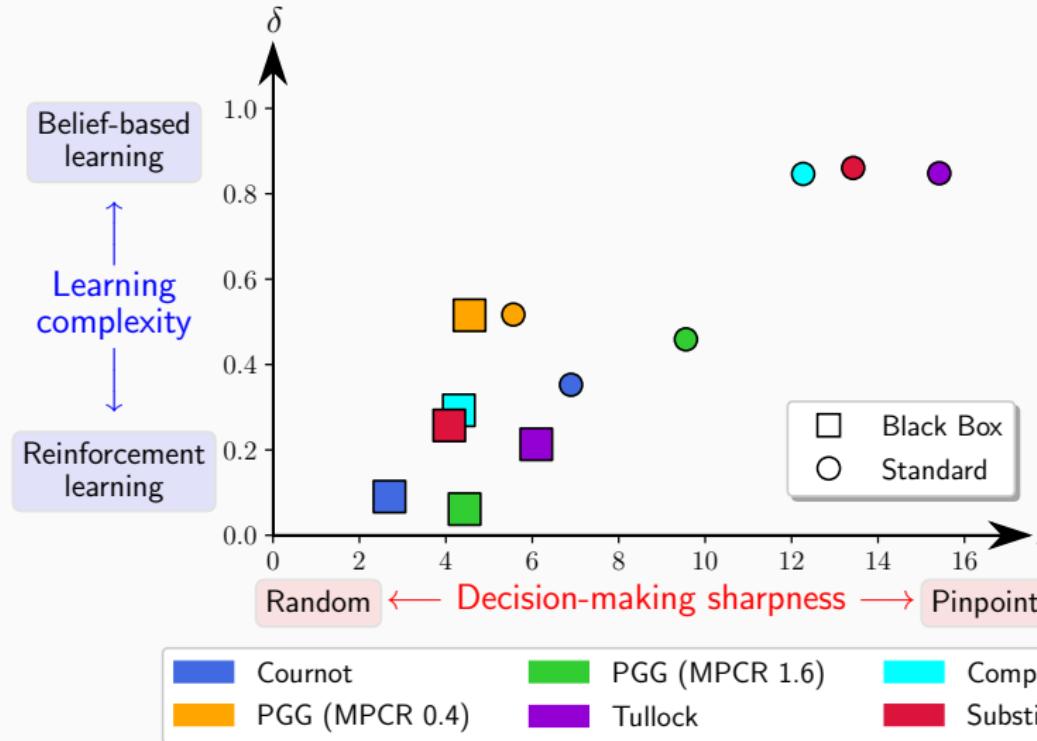
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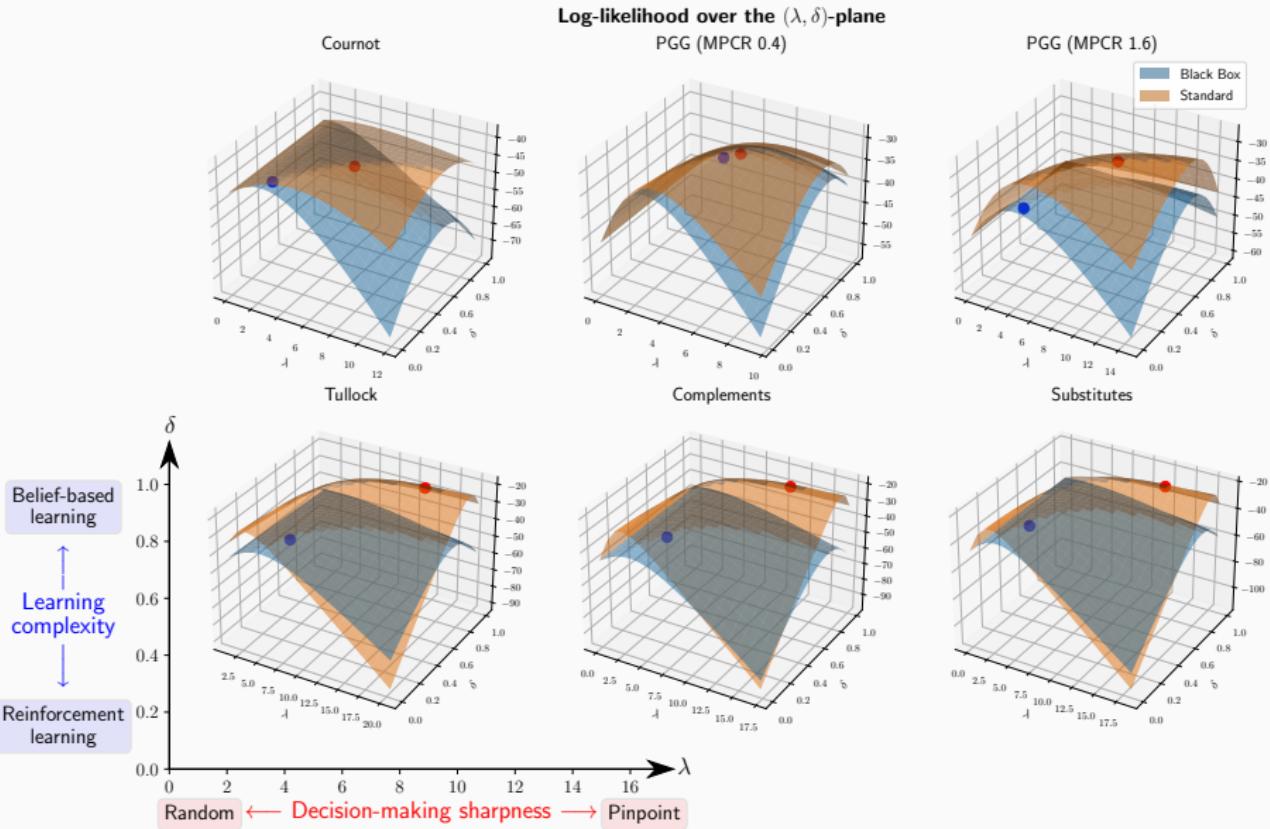


Black Box
Standard

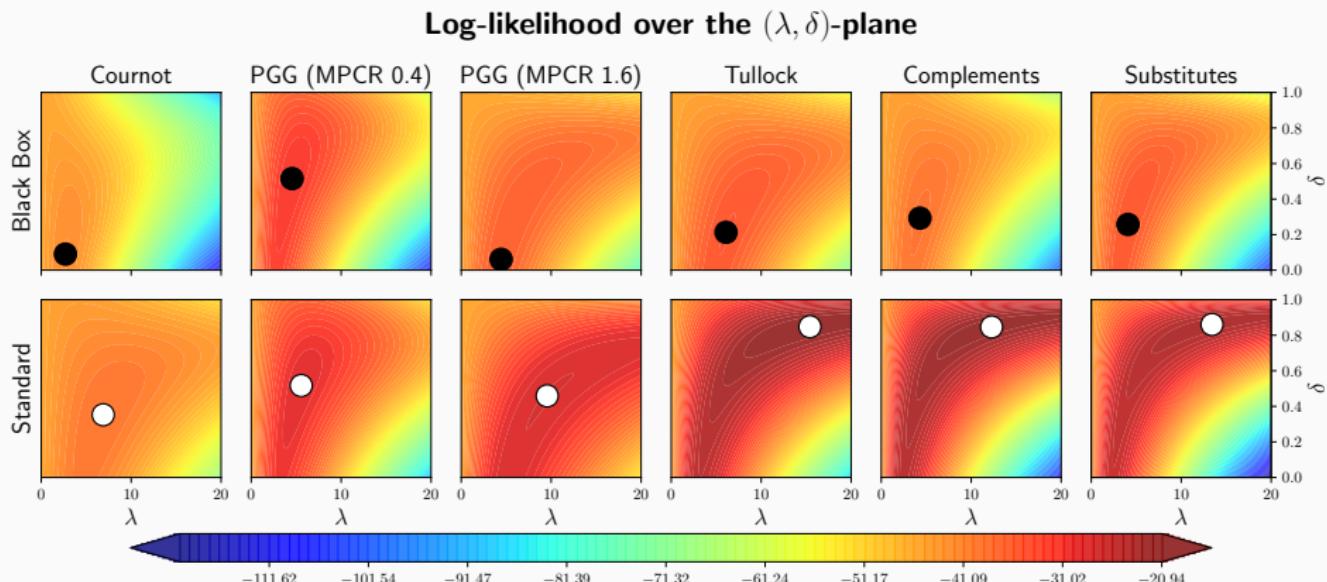
Case study / Results



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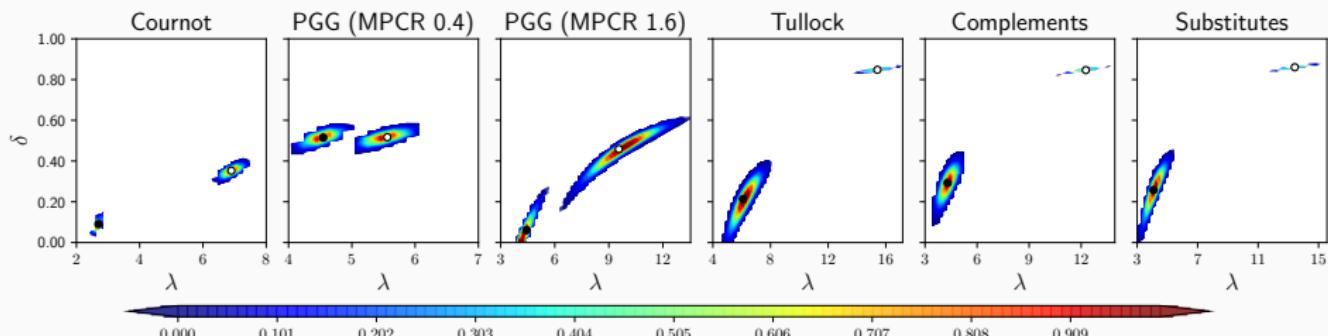


Case study / Results



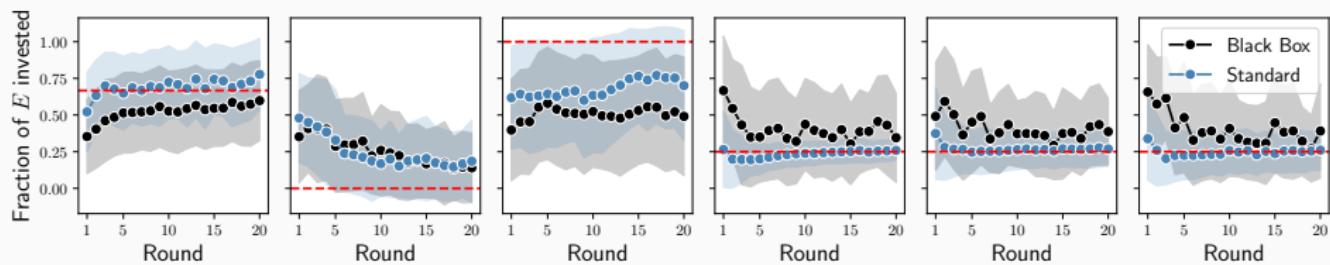
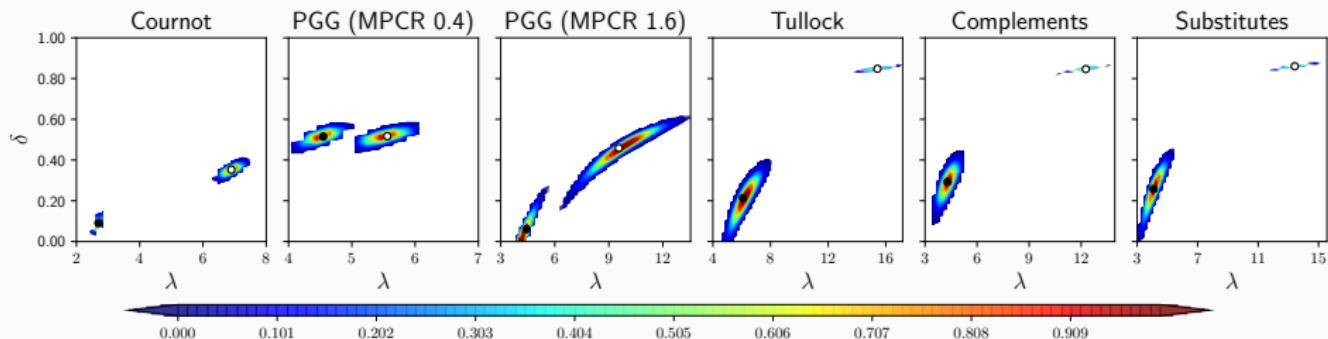
Case study / Results

χ^2 likelihood-ratio test



Case study / Results

χ^2 likelihood-ratio test



Take-home message

“ ... *all models are approximations. Essentially, all models are wrong, but some are useful. However, the approximate nature of the model must always be borne in mind.* **”**

George E. P. Box & Norman R. Draper, 1987