### Part\_I\_notebook

July 20, 2022

#### Part I - (Used Car Dataset)

#### by (Joseph Njuguna)

#### 1.2 Introduction

This dataset containing records of Used Cars that are up for sale. The dataset was downloaded from https://www.kaggle.com/datasets/shubham1kumar/usedcar-data/

```
In [49]: # import all packages and set plots to be embedded inline
         import pandas as pd
         import numpy as np
         import seaborn as sns
         import matplotlib.pyplot as plt
         import matplotlib.ticker
         matplotlib.rcParams['ytick.minor.size'] = 0
         matplotlib.rcParams['ytick.minor.width'] = 0
         %matplotlib inline
         pd.set_option('display.float_format', lambda x: '%.0f' % x)
1.2.1 Data Gathering
In [50]: Data=pd.read_csv('UserCarData.csv')
```

Data.head()

```
selling_price
Out[50]:
            Sales ID
                                                                  Region \
                         name
                                year
                                                      km_driven
                       Maruti
                                2014
                                             450000
                                                         145500
                                                                    East
         1
                        Skoda 2014
                                             370000
                                                         120000
                                                                    East
         2
                   3
                        Honda 2006
                                             158000
                                                         140000
                                                                 Central
                   4 Hyundai 2010
         3
                                             225000
                                                         127000
                                                                 Central
                       Maruti
                               2007
                                             130000
                                                         120000
                                                                    East
```

	State or	Province	City	fuel	seller_type	transmission	/
0	District of	Columbia	Washington	Diesel	Individual	Manual	
1		New York	New York City	Diesel	Individual	Manual	
2		Illinois	Chicago	Petrol	Individual	Manual	
3		Illinois	Chicago	Diesel	Individual	Manual	
4		New York	New York City	Petrol	Individual	Manual	

	owner	mileage	engine	max_power	torque	seats	\
0	$First_{Owner}$	23	1248	74	190Nm@ 2000rpm	5	
1	Second_Owner	21	1498	104	250Nm@ 1500-2500rpm	5	
2	${ t Third\_Owner}$	18	1497	78	12.70 2,700(kgm0 rpm)	5	
3	$First_{Owner}$	23	1396	90	22.4 kgm at 1750-2750rpm	5	
4	First Owner	16	1298	88	11.50 4.500(kgm@ rpm)	5	

sold

0 Y

1 Y

2 Y

3 Y

4 Y

#### 1.2.2 Data Wrangling

#### **Assessing Data**

#### **Quality Issues**

- 1. Mileage column has records with 0 mileage
- 2. km\_driven column values above 1000000
- 3. Datatype on the columns
- 4. Selling Price currency unit

#### **Tideness Issues**

1. Region, state or Province, City, torque and Sold Columns should be dropped

#### **Data Cleaning**

#### Mileage Column has records with 0 mileage Define:

Drop all records with 0 Mileage

Code:

```
In [52]: UserCarData=CarData.loc[CarData['mileage']!=0]
   Test:
In [53]: UserCarData.loc[UserCarData['mileage']==0].shape
```

#### **Selling Price currency unit** Define:

Change currency unit from Indian Rupees to US Dollars on Selling Price Column Code:

```
In [54]: UserCarData['selling_price'] = UserCarData['selling_price'] .apply(lambda x: x*0.013)
/opt/conda/lib/python3.6/site-packages/ipykernel_launcher.py:1: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead
```

See the caveats in the documentation: http://pandas.pydata.org/pandas-docs/stable/indexing.html#""Entry point for launching an IPython kernel.

Test:

#### km\_driven column has records above 1000000km Define:

We note that only two cars have  $km_driven$  above 600000. The two cars have been driven for 1500000 and 2360457. The selling price of the cars does not seem inline with the selling price, and this seems like a data entry error. We will drop these two records

Code:

```
In [56]: UserCarData.shape
Out [56]: (7889, 18)
In [57]: UserCarData.loc[UserCarData['km_driven']>600000]
Out[57]:
               Sales_ID
                                   year selling_price km_driven
                                                                     Region
                             name
                         Mahindra 2012
                                                                    Central
         1757
                   1811
                                                   6500
                                                           1500000
         3377
                   3487
                          Hyundai
                                   2007
                                                   7150
                                                           2360457
                                                                      South
              State or Province
                                         City
                                                  fuel seller_type transmission \
                       Illinois West Chicago Diesel Individual
         1757
                                                                         Manual
         3377
                                      Clinton Petrol Individual
                                                                         Manual
                    Mississippi
                             mileage engine
                                                                       torque
                      owner
                                              max_power
                                                                               seats
                                                          330Nm@ 1600-2800rpm
         1757
                First_Owner
                                  15
                                         2179
                                                     140
                                                             114.7Nm@ 4000rpm
               Second Owner
                                                                                    5
         3377
                                  19
                                         1197
                                                      82
              sold
                 γ
         1757
         3377
                 N
```

```
In [58]: UserCarData=UserCarData.loc[UserCarData['km_driven']<600000]</pre>
   Test:
In [59]: UserCarData.loc[UserCarData['km_driven']>600000].shape
Out[59]: (0, 18)
Datatype on the columns Define:
                                  the
                                          Sales-id
                                                      column
                                                                        Object
   Change
              datatype
                           of
                                                                 to
                                                                                   and
fuel,seller_type,transmission,owner,seats to Categorical
   Code:
In [60]: UserCarData['Sales_ID']=UserCarData['Sales_ID'].astype('object')
         category=['fuel','seller_type','transmission','owner','seats']
         for cat in range(len(category)):
             x=category[cat]
             UserCarData[x] = UserCarData[x] . astype('category')
   Test:
In [61]: UserCarData.info()
<class 'pandas.core.frame.DataFrame'>
Int64Index: 7887 entries, 0 to 7905
Data columns (total 18 columns):
Sales_ID
                     7887 non-null object
name
                      7887 non-null object
year
                      7887 non-null int64
                      7887 non-null float64
selling_price
km_driven
                      7887 non-null int64
Region
                     7887 non-null object
State or Province
                     7887 non-null object
City
                     7887 non-null object
fuel
                     7887 non-null category
                      7887 non-null category
seller_type
transmission
                      7887 non-null category
owner
                      7887 non-null category
                      7887 non-null float64
mileage
engine
                      7887 non-null int64
                     7887 non-null float64
max_power
torque
                     7887 non-null object
seats
                      7887 non-null category
sold
                      7887 non-null object
dtypes: category(5), float64(3), int64(3), object(7)
memory usage: 902.1+ KB
```

#### Region, state or Province, City, torque and Sold Columns Define:

```
Drop Region, State or Province, city, torque and Sold Columns Code:
```

#### **Check for Null Values**

```
In [64]: UserCarData.isnull().sum()
Out[64]: Sales_ID
                           0
                           0
         name
                           0
         vear
         selling_price
                           0
         km_driven
                           0
         fuel
                           0
         seller_type
                           0
         transmission
                           0
                           0
         owner
                           0
         mileage
         engine
                           0
         max_power
                           0
         seats
                           0
         dtype: int64
```

#### **Check for Duplicated Values**

```
In [65]: UserCarData.duplicated().sum()
Out[65]: 0
```

#### 1.2.3 What is the structure of your dataset?

The dataset contains the features name, year, selling price, km\_driven, fuel, seller\_type transmission and owner details of used cars

#### 1.2.4 What is/are the main feature(s) of interest in your dataset?

The main feature in our dataset is the selling price and how its impacted by the other features of the used car. However, we are also interested in finding out the relationship between the other features.

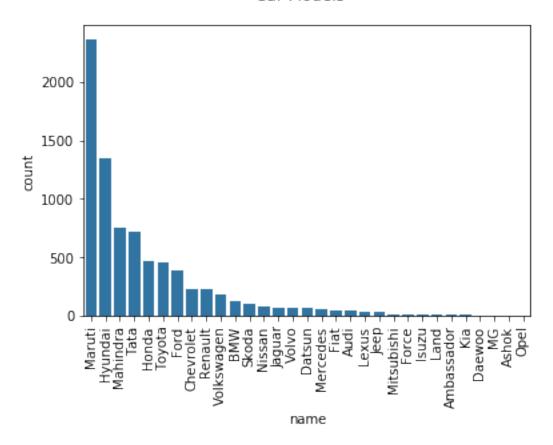
### 1.2.5 What features in the dataset do you think will help support your investigation into your feature(s) of interest?

We shall use the features:name, year, selling price, km\_driven, fuel, seller\_type transmission and owner

#### 1.2.6 Univariate Exploration

We will start by checking on the distribution of the name column

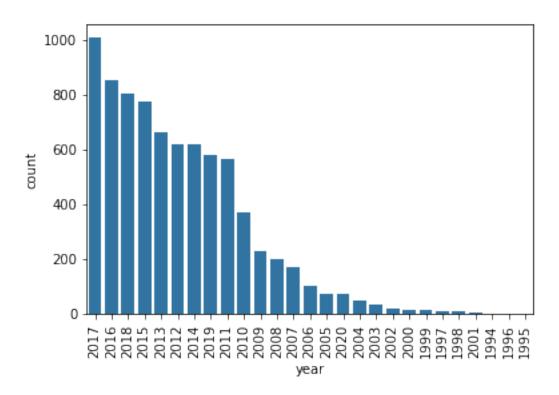
#### Car Models



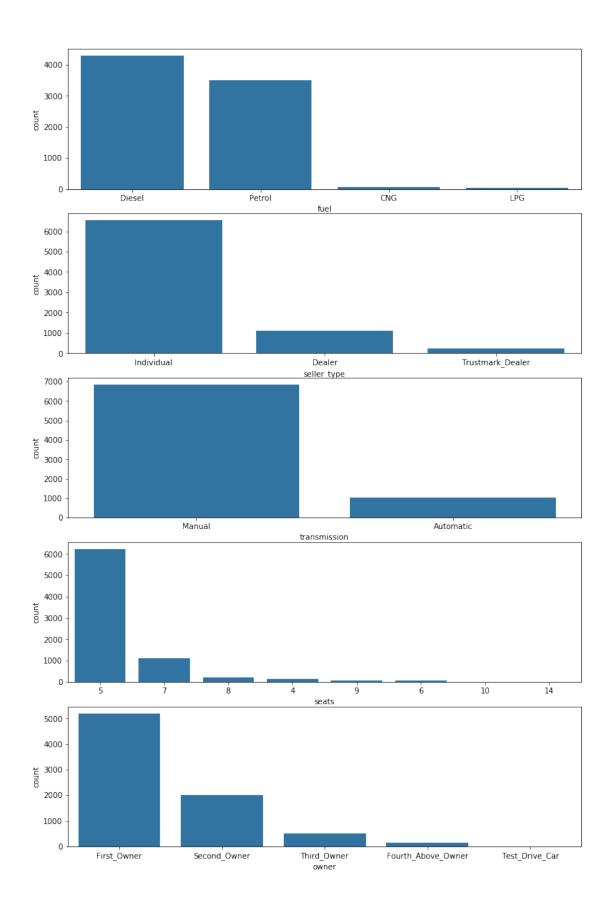
We note that the Model with the highest count among the used cars is Maruti followed by Hyundai. We note a steep decline between the number of Maruti, Hyundai and Mahindra models. Thereafter we note a steady decline among the other models count

Next, we will explore the year column inorder to group the models by year of Production

#### Vehicle Production Year

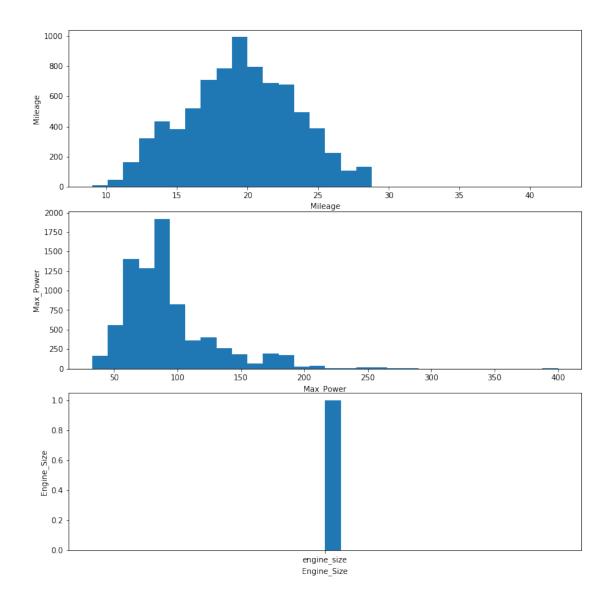


We note that most of the cars were produced in the year 2017. We note that 2020 had the lowest cars produced compared to the other years after 2010. Next, we will explore the Fuel,seller\_type,transmission,seats and owners Column



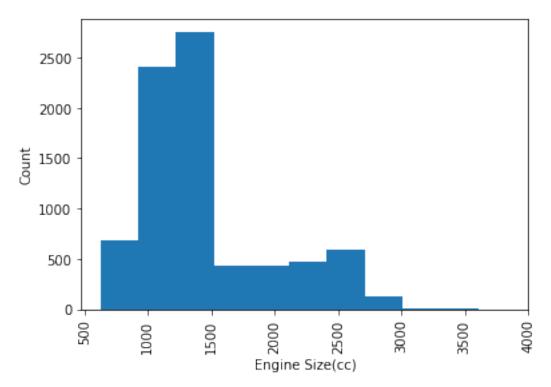
From the plots, we have noted that most of the cars are run on diesel followed by Petro,CNG and LPG. It is also evident from the plots, that a much higher percentage of the cars are sold by individuals sellers compared to dealers. Around 6500 of the used cars use manual transmission while approximately 1000 used cars use automatic transmission. A much bigger percentage of the used cars are 5 seaters and owned by first owners.

Next, we will explore the distribution of the Mileage, Max\_power and Engine\_size Features



We note that the mileage is unimodal and has a normal distribution. Max\_power distribution is noted to be a little skewed to the right but there are no outliers in the data. Engine size has a long-tailed distribution. We will adjust the x-ticks of the engine size plot in the next cell inorder to further check on the distribution of the values.

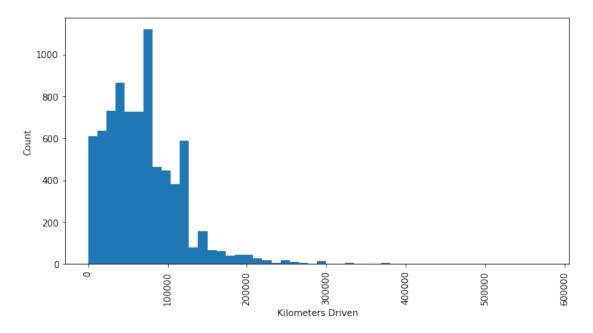




We note that the engine size distribution is skewed to the right, however there are no outliers in the data

Next, we will explore the distribution of the km\_driven feature

#### Kilometers Driven Distribution



From km\_driven distribution, we note that the distribution is skewed to the right, with much higher values upto 600000km, hence the skeweness. We note that most of the cars have not covered more than 200000km

Next, we will check on the distribution of the selling price

```
In [73]: binsize =100
    fig,ax=plt.subplots(1,2,figsize=(10,5))
    fig.tight_layout()
    ax[0].hist(data=UserCarData,x='selling_price')
    ax[0].set_title('Selling Price Distribution')
    ax[0].set_ylabel('Count')
    ax[0].set_xlabel('Car Selling Price($)')
    ax[1].hist(data=UserCarData,x='selling_price',bins=50)
    ax[1].set_title('Selling Price Distribution')
    ax[1].set_xlim((0,20000))
    ax[1].set_xlabel('Car Selling Price($)')
    plt.xticks(rotation=90)
    plt.show()
```



We have noted that the selling price is skewed to the right, due to the high values of upto 120000. Second plot x axis has been limited to 20000 so that we can be able to see the selling price distribution. The distribution is unimodal with most of the used cars, costing less than 10000\$.

### 1.2.7 Discuss the distribution(s) of your variable(s) of interest. Were there any unusual points? Did you need to perform any transformations?

The selling price of the used cars is skewed to the right due to high selling price of some of the cars . However, once we limit the scale to 20000\$, we note that the distribution is unimodal with most cars having a price tag of less than 10000 dollars.

# 1.2.8 Of the features you investigated, were there any unusual distributions? Did you perform any operations on the data to tidy, adjust, or change the form of the data? If so, why did you do this?

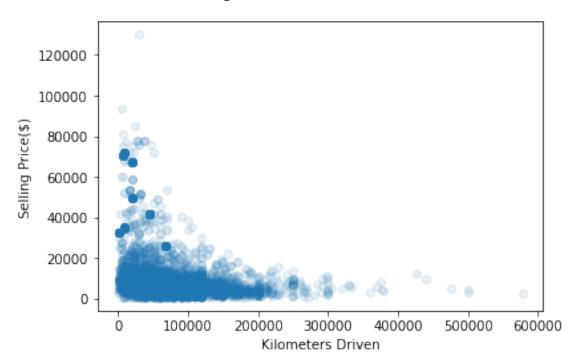
From the investigations, no unusual distributions were noted, as such no changes were carried out on the data. All the features were noted to each have a unimodal distribution with no outliers noted

#### 1.3 Bivariate Exploration

We will start by exploring the relationship between Selling Price and Kilometers Driven

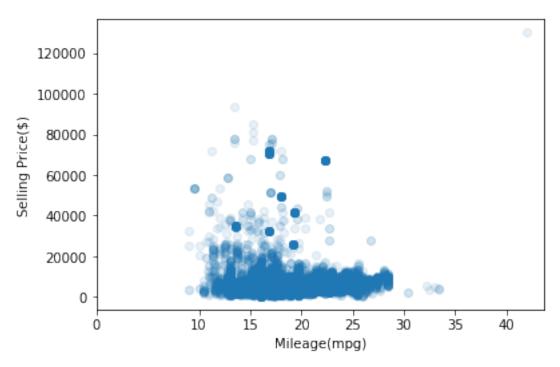
```
In [110]: fig,ax=plt.subplots()
          ax.scatter(data=UserCarData,x='km_driven',y='selling_price',alpha=0.1)
          plt.suptitle('Selling Price vs Kilometers Driven')
          plt.xlabel('Kilometers Driven')
          plt.ylabel('Selling Price($)')
          plt.show()
```

#### Selling Price vs Kilometers Driven



We note that Selling Price and Kilometers Driven are negatively correlated. Next, we will check on the relationship between Selling Price and Mileage

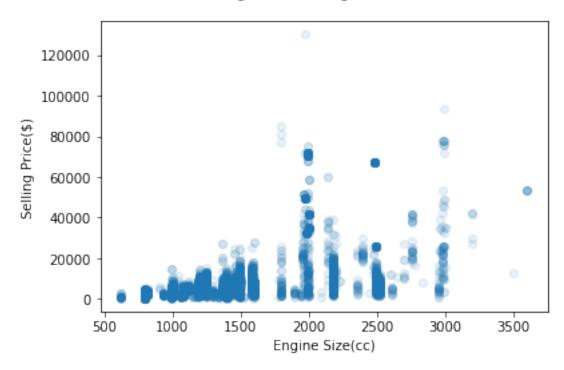
#### Selling Price vs Mileage



We do not see a clear correlation between Selling and a cars Mileage from our plot. However, we note that beyond 30mpg we can see the selling price of the vehicle decreases. We will investigate this further, as we would expect a vehicle with such a high mileage to be expensive

Next, we will investigate the relationship between Selling Price and Engine Size

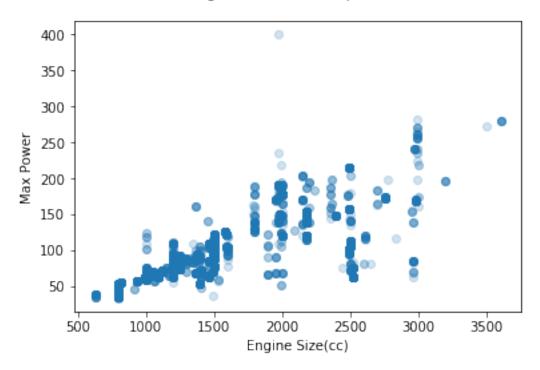
#### Selling Price vs Engine Size(cc)



From our plot, we note that the Selling Price and Engine Size(cc) are positively correlated. We however note that vehicles above 3000cc have very low prices compared to vehicles lower 3000cc. This is opposite the stated correlation and we will investigate this further.

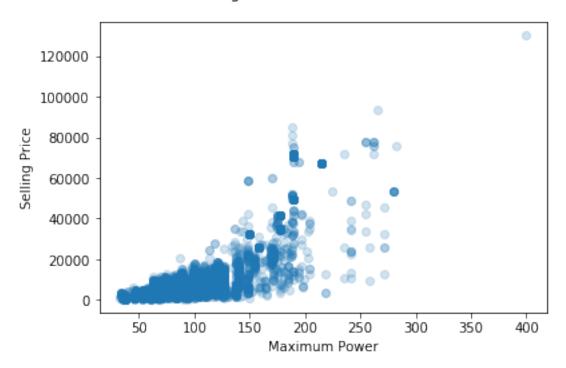
Next, we will investigate the relationship between Max power and Engine Size

Engine Size vs Max power



From the plot, we note that max\_power and engine size are positively correlated. Up next, is the relationship between Selling Price and Maximum Power

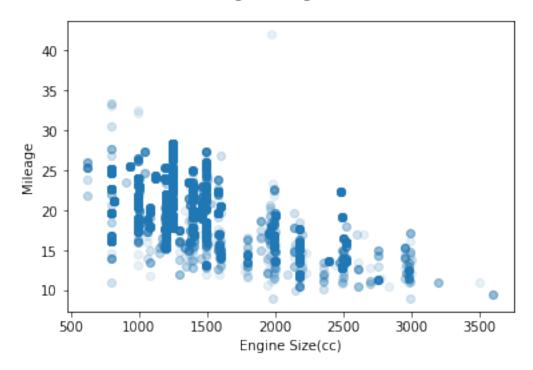
#### Selling Price vs Maximum Power



From the plot, we note that Selling Price and Maximum Power are positively Correlated.we however note that there are some vehicles with very high power(above 200) , yet very low selling prices. We shall get to the bottom of this in the next section

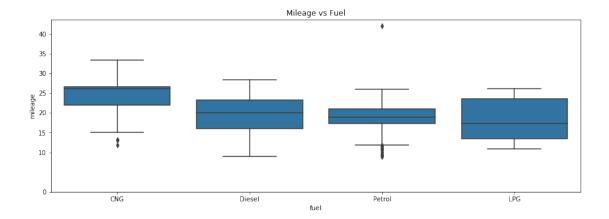
Next, we will check on the relationship between Mileage and Engine Size

#### Mileage vs Engine Size



From the plot, we note that Mileage and Engine Size are negatively Correlated. This is the expected behaviour where as the engine size increases, the Mileage reduces as the car consumes more fuel

Next, we will check on the relationship between Mileage and Fuel

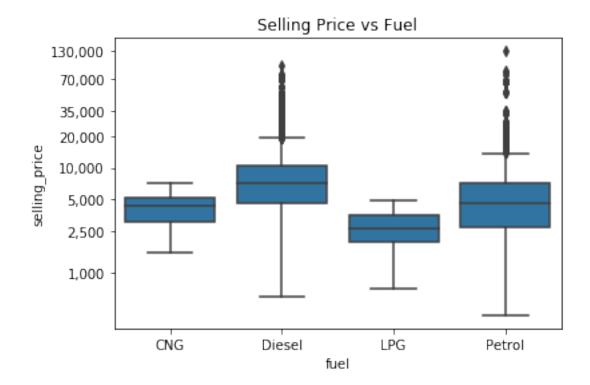


We note that vehicles with a higher/better Mileage use Diesel compared to Petrol. Diesel cars have better mileage than their petrol conterparts. Further, in our analysis, we would like to see how mileage compares between manual and automatic vehicles.

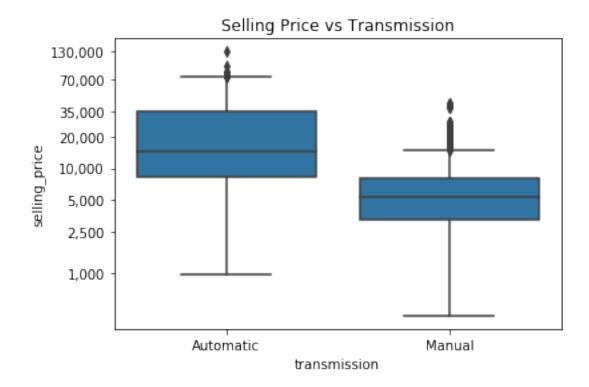
```
In [81]: #Define a function to plot box plots
    def boxplotter(x,y):
        base_color = sns.color_palette()[0]
        fig,ax=plt.subplots()
        plt.yscale('log')
        sns.boxplot(data=UserCarData,x=x,y=y,color=base_color)
        ax.set_yticks([1000,2500,5000,10000,20000,35000,70000,130000])
        ax.set_yticklabels(['1,000','2,500','5,000','10,000','20,000','35,000','70,000','13
        ax.set_title('{} vs {}'.format(y.replace('_',' ').title(),x.title()))
```

Lets review the relationship between Fuel and Selling Price

```
In [82]: boxplotter('fuel','selling_price')
    plt.show()
```

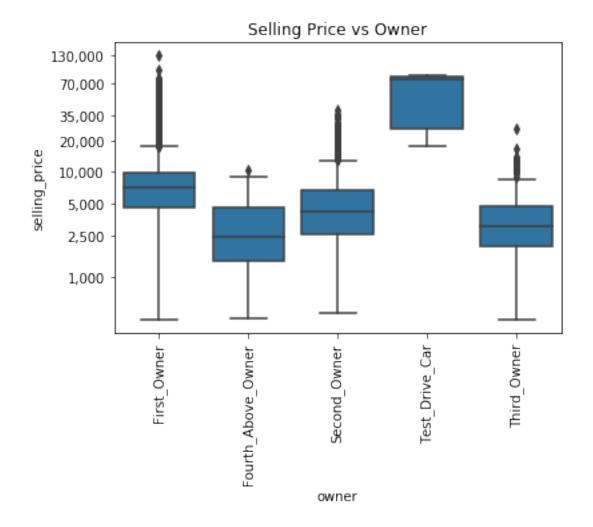


We note that cars using Diesel are more expensive on average compared to those using Petrol Relationship between Transmission and Selling Price



From the Plot, we are able to establish that Automatic vehicles are more expensive than manual cars.

Next, lets review the relationship between Selling Price and ownership

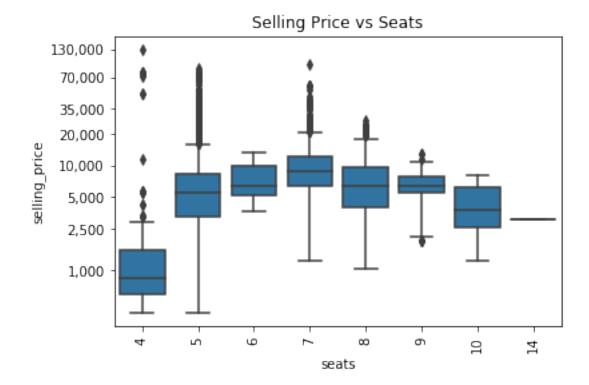


We note that Selling Price and Ownership status are negatively Correlated. As a car is passed along from first to second and third owners, we note the price continues to decrease. A different case is noted with Test Drive Cars, where we note that the price of Test Drive cars is relatively high. We will investigate this further on the next section

Next, lets review the relationship between Selling Price and Seller type



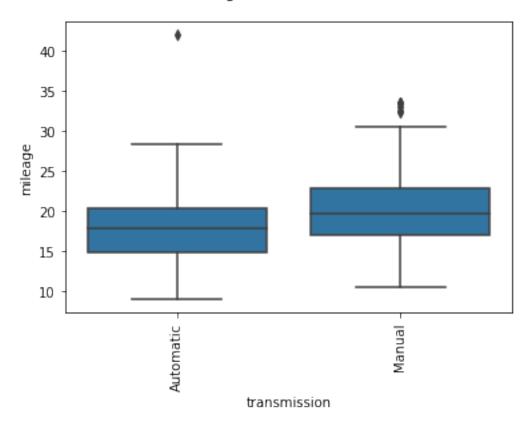
We note that cars sold by individuals are relatively cheaper compared to cars sold by Dealers. Selling Price vs Seats



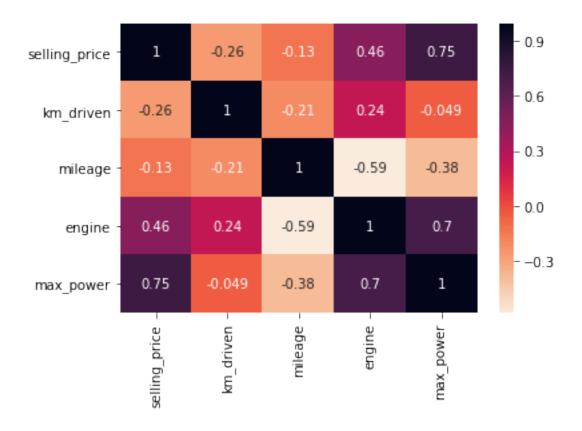
From the plot, we note that the selling price increases gradually for cars with seats greater than or equal to 4 and less than 8 seats . For cars with greater than or equal to 8 seats, the selling price decreases. We will need to investigate this further.

We will further review the relationship between Transmission and Mileage

#### Mileage vs Transmission



From the plot, we note that manual vehicles have better mileage compared to automatic cars. Next below, we shall review the correlation matrix of the Numeric features in the dataset.



We note a high positive correlation between Selling Price and max\_power and a low negative correlation between km\_driven and mileage

### 1.3.1 Talk about some of the relationships you observed in this part of the investigation. How did the feature(s) of interest vary with other features in the dataset?

- 1. From the investigation, we noted that the Selling price is positively correlated to the car engine size and max\_power. We noted a negative correlation between selling price and km driven.
- 2. We further noted that the Cars sold by individuals are much cheaper compared to cars sold by dealers.
- 3. Selling price increases gradually for cars with seats greater than or equal to 4 and less than 8 seats . For cars with greater than or equal to 8 seats, the selling price decreases gradually

### 1.3.2 Did you observe any interesting relationships between the other features (not the main feature(s) of interest)?

We further noted interesting relationships between other features as per below: 1. Manual cars have better mileage compared to automatic cars 2. Diesel cars have better mileage compared to Petrol cars.CNG cars have the best mileage. 3. We noted a negative correlation between engine size and mileage. '

#### 1.4 Multivariate Exploration

Under this section, we will start by investigating further some of the interesting relationships that were noted under univariate and Bivariate relationships

During investigation of the features Selling Price vs Owner, we noted that Test Drive cars had a higher selling price compared to other cars in the ownership category

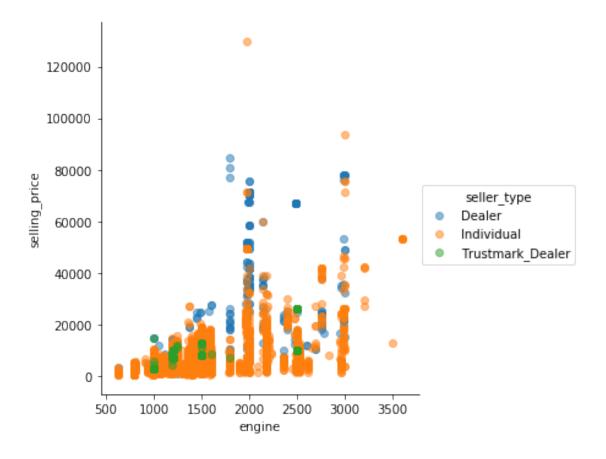
From the plot of Selling Price vs Km\_driven, we have noted that Test\_Drive cars have been driven for very low Kilometers . From the Bivariate section, we noted that the Selling Price is negatively correlated with km\_driven. This explains the high selling price for Test Drive cars.

From the Plot selling price vs Mileage, we noted that cars with mileage greater than 30mpg had very low selling prices

From the above plot, we have noted that cars with mileage greater than 30mpg are by a very high portion manual cars. From the Bivariate section, we noted that manual cars are cheaper compared to automatic cars. This explains the gradual decline in selling price above 25mpg

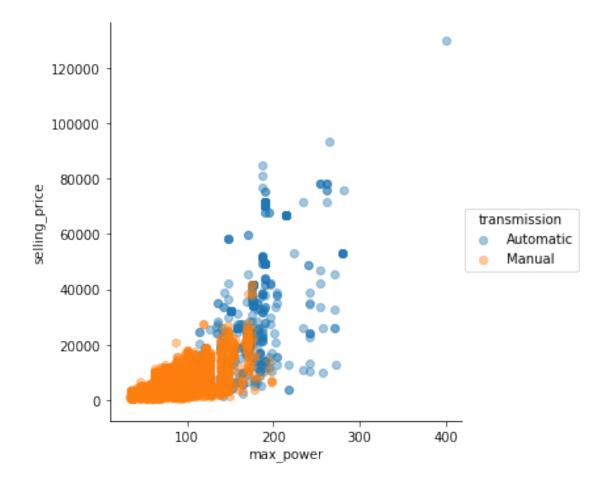
## From the Plot Selling Price vs Engine Size, we noted vehicles with Capacity above 3000cc had very low Selling Prices

Mileage(mpg)



From the above plot, we note that vehicles above 3000cc are owned by individuals. From the Bivariate section,we noted that vehicles sold by Individuals have the lowest selling prices.

From the Plot Selling Price vs Max\_power we noted that some vehicles with power above 200 have very low selling prices. This is contrary to our expectation where we expect all vehicles with high power to have high Selling Prices.

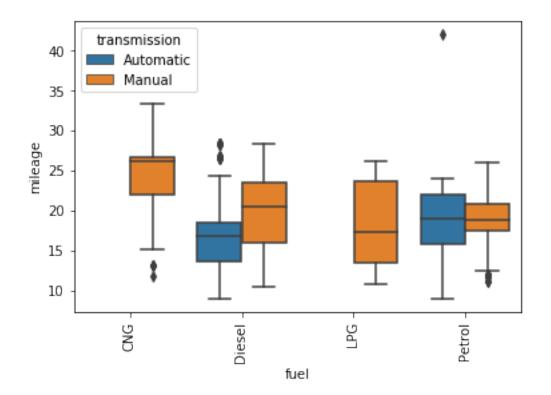


We start our investigation by checking on the transmission of cars with power above 200. We note all these cars are automatic cars. From our earlier analysis automatic cars have much high selling prices. We have to look at another feature inorder to get more insight. We will examine the seller\_type feature of these cars below:

```
In [144]: g = sns.FacetGrid(data = UserCarData, col= 'seller_type',size=5)
              g.map(plt.scatter, 'max_power', 'selling_price',alpha=0.2)
              g.add_legend()
              plt.show()
                      seller_type = Dealer
                                                                                           seller type = Trustmark Dealer
        120000
                                            120000
                                                                               120000
        100000
                                            100000
                                                                               100000
                                            80000
                                                                                80000
         80000
         60000
                                            60000
                                                                                40000
         40000
                                            40000
         20000
                                            20000
                                                                                20000
```

We are able to note that cars with max\_power greater than 200 and much lower Selling Prices are sold by individuals hence the low Selling price.

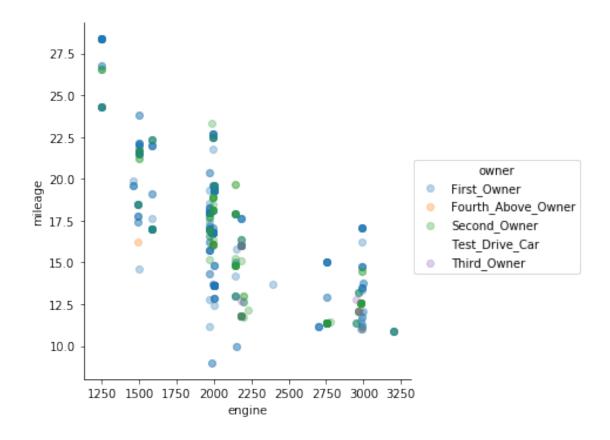
From the Plot Mileage vs Fuel on the Bivariate Section, we noted that Diesel cars have better mileage than Petrol cars We would like to determine if this is the case for both Manual and automatic cars under each category



From the above plot, we have noted Diesel automatic cars have much lower mileage compared to cars running on Petrol. We will investigate further on the next cell to determine the reason

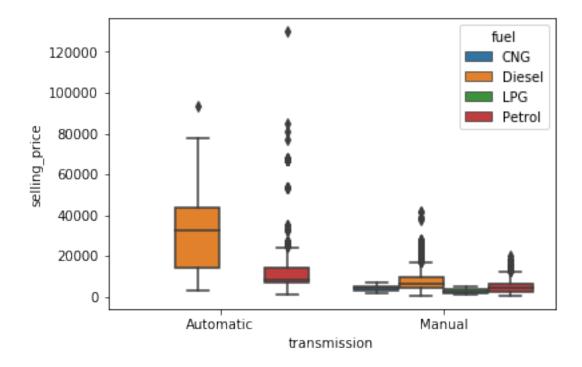
```
In [145]: #Filter Data for cars that use Diesel Fuel and automatic Transmission.
    g = sns.FacetGrid(data = UserCarData.loc[(UserCarData['fuel']=='Diesel')&(UserCarData[g.map(plt.scatter, 'engine', 'mileage',alpha=0.3)
    g.add_legend()
```

Out[145]: <seaborn.axisgrid.FacetGrid at 0x7f8567b7de80>

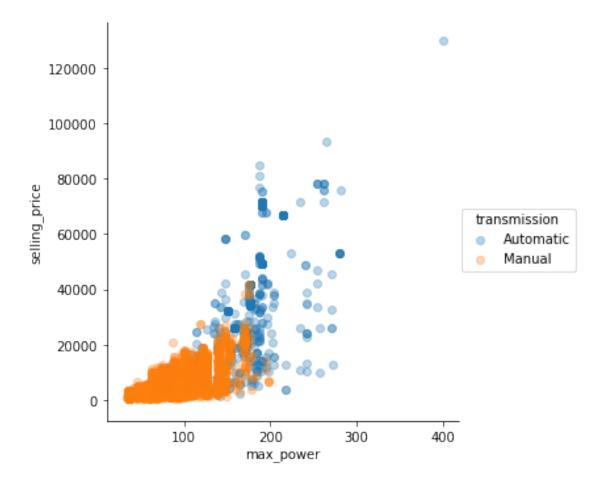


From the above Plot(x-axis ticks), we note that for automatic cars using diesel,most of them have engines above 2000cc(big engine). We noted that the relationship bet ween engine size and mileage is negatively correlated. This explains why diesel automatic cars have low mileage.

From our bivariate investigation, we noted that Automatic cars are more expensive than manual cars. We will take a further look at this to establish why this is the case

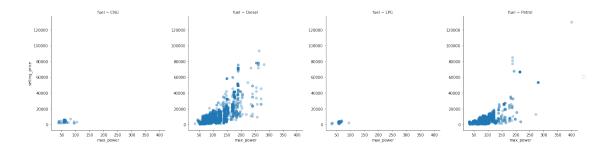


From the Plot, we have noted that Diesel Automatic cars have a much higher mean selling price compared to othe fuels. This is causing the high difference between manual and automatic cars selling prices. We will start by examining the power of manual vs automatic cars



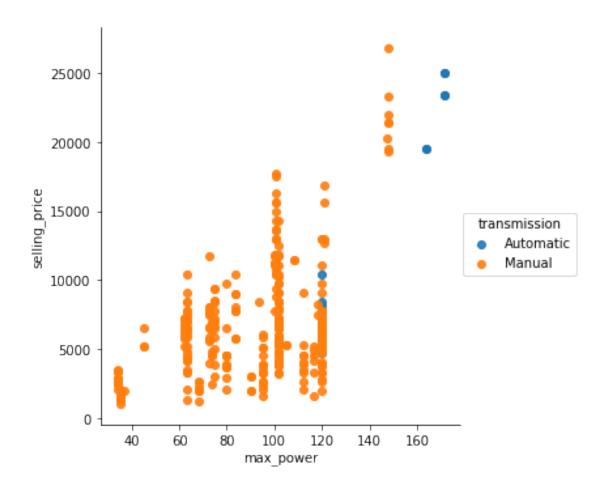
We note that all the powerful cars with power above 200 are automatic cars.

Out[149]: <seaborn.axisgrid.FacetGrid at 0x7f8566dade48>

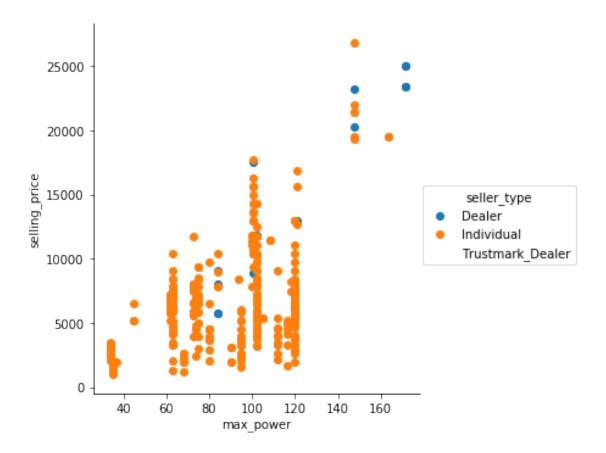


Checking further, shows that these automatic cars with power above 200, use Diesel. Since max power is positively correlated with selling price, this is the reason, the mean selling price of diesel automatic cars is much higher.

**Selling Price Decrease for cars with more than 7 seats.** On the bivariate section, we noted that selling price increases with number of seats upto 7 seats, after 7 seats, the selling price decreases. We start by filtering out our data of interest and checking on the properties of these cars.

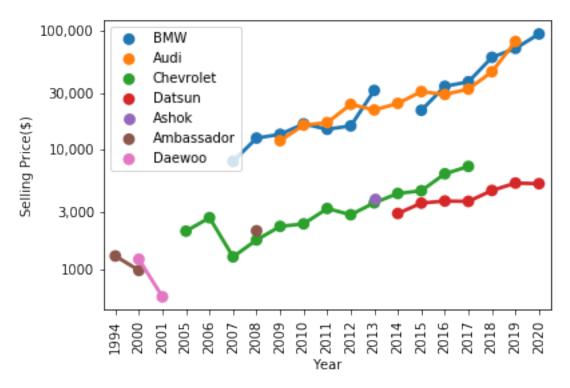


From the above plot, of the filtered data, we note that cars with more than 7 seats have very low power from the x-ticks, lower than 160 and are manual cars.



We further note that cars, with more than 7 seats are owned by individuals.

Selling Price vs Year



We note that in top 4 models in this group, the selling price has been increasing gradually over the years, except for the last two models.

## 1.4.1 Talk about some of the relationships you observed in this part of the investigation. Were there features that strengthened each other in terms of looking at your feature(s) of interest?

Automatic cars are more expensive than Diesel cars because automatic cars are more powerful than their Diesel counterparts. There is a positive correlation between selling price and max\_power.

#### 1.4.2 Were there any interesting or surprising interactions between features?

- 1. The Selling price of cars with more than 7 seats gradually reduces because these cars have very low power, use manual transmission and are sold by individuals
- 2. Diesel Automatic cars have very low mileage

#### 1.5 Conclusions

1. The selling price of the used cars is skewed to the right due to high selling price of some of the cars. However, the distribution is unimodal with most cars having a price tag of less than 1million dollars.

- 2. We noted that the Selling price is positively correlated to the car engine size and max\_power. We noted a negative correlation between selling price and km\_driven.
- 3. A negative correlation was also noted between selling price and ownership. As a car is handed down from one owner to the next, the price continues to decrease.
- 4. We further noted that the Cars sold by individuals are much cheaper compared to cars sold by dealers.
- 5. For cars with greater than or equal to 8 seats, the selling price decreases gradually because these cars have very low power, use manual transmission and are sold by individuals.
- 6. Automatic cars are more expensive than Diesel cars because automatic cars are more powerful than their Diesel counterparts. There is a positive correlation between selling price and max\_power.
- 7. We further noted interesting relationships between other features as per below: Manual cars have better mileage compared to automatic cars Diesel cars have better mileage compared to Petrol cars.CNG cars have the best mileage. We noted a negative correlation between engine size and mileage. We noted a positive correlation between engine size and max\_power of the car

#### In []: