# Ilen Zazueta-Hall

Product + UX leader bringing together design, engineering and business teams to build smarter, more connected solutions.

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#### PRODUCT EXPERIENCE

### **Bidgely,** Mountain View, CA *VP, Product*

SEP 2018 - PRESENT

Re-building product management and UX team organized around applications and users served. Hands-on product management of B2B2C solution including customer journey mapping and user testing.

### **Exponential Machines,** Berkeley, CA

Director, Product

MAY 2017 - SEP 2018

Defined roadmap for machine learning platform through iterative prototyping and solutions development for Global 500 clients. Scaled process for client engagement from pre-sales discovery to project execution.

### **Enphase Energy**, Petaluma, CA *Sr. Director, Product Management*

APR 2013 - MAY 2017

Led product management, product marketing and UX teams for residential systems and energy management. Developed 3-year product transformation strategy for evolution of product-based approach into an integrated home energy platform.

#### Principal Product Manager

SEP 2010 - FEB 2012

Built Agile product owner team including UX and interaction design. Introduced mobile-first design practice for cloud software. Mentored new product managers.

#### Sr. Product Manager, Software

SEP 2010 - FEB 2012

Product Owner for embedded and cloud software teams. Designed and launched mobile app for onboarding and system commissioning.

### **Salesforce**, San Francisco *Sr. Product Manager*

AUG 2009 - AUG 2010

Spearheaded identification and implementation of key technologies for customer acquisition. Leader for marketing organization transition to agile methods, coordinating an "all-in" effort across 9 marketing teams.

#### **SKILLS**

**Building Teams** 

Roadmap & Portfolio Planning

Product Design & Development

User Experience Design

**Product Marketing** 

Applied Al/Machine Learning

IoT/Connected Devices

#### **TOOLS & METHODS**

User Centered Design,
Design Thinking, Journey
Mapping, A/B testing,
Prototyping, Balsamiq, Axure,
Sketch, Marvel, Invision,
Figma, Google Analytics,
Mixpanel, Looker, Lean,
Scrum, Kanban, Jira,
Confluence

#### **PATENTS**

Grant: Method and apparatus for smart climate control *US 8620476 B2* 

Application: Method and apparatus for energy data visualization *US 20140210845 A1* 

Application: Method and apparatus for distributed generator lifecycle management *US 20110106654 A1* 

#### **PRODUCT EXPERIENCE (CONT.)**

### **Working Point,** San Francisco, CA *Sr. Product Manager*

DEC 2007 - AUG 2009

Established new business model, architecture and relaunched multi-tenant SaaS bookkeeping system for small businesses under new brand.

## **MarketLive,** Petaluma, CA *Product Manager*

FEB 2005 - DEC 2007

Managed full product life cycle for e-commerce platform. Piloted user-centered design and agile development methodologies. Team delivered 200% of anticipated functionality in first 6 months.

#### OTHER EXPERIENCE

**LeapFrog Enterprises,** Emeryville, CA *Sr. Manager Developer Studio Programs* 

**Snowball.com,** San Francisco, CA *Development Manager* 

**IGN Entertainment,** Brisbane, CA. *Software Engineer* 

#### **EDUCATION**

BA, Humanities — New College of Florida, Sarasota FL

#### **LANGUAGES**

Spanish, conversational