



# | BET REVIEWER

[www.betreviewer.ro](http://www.betreviewer.ro)

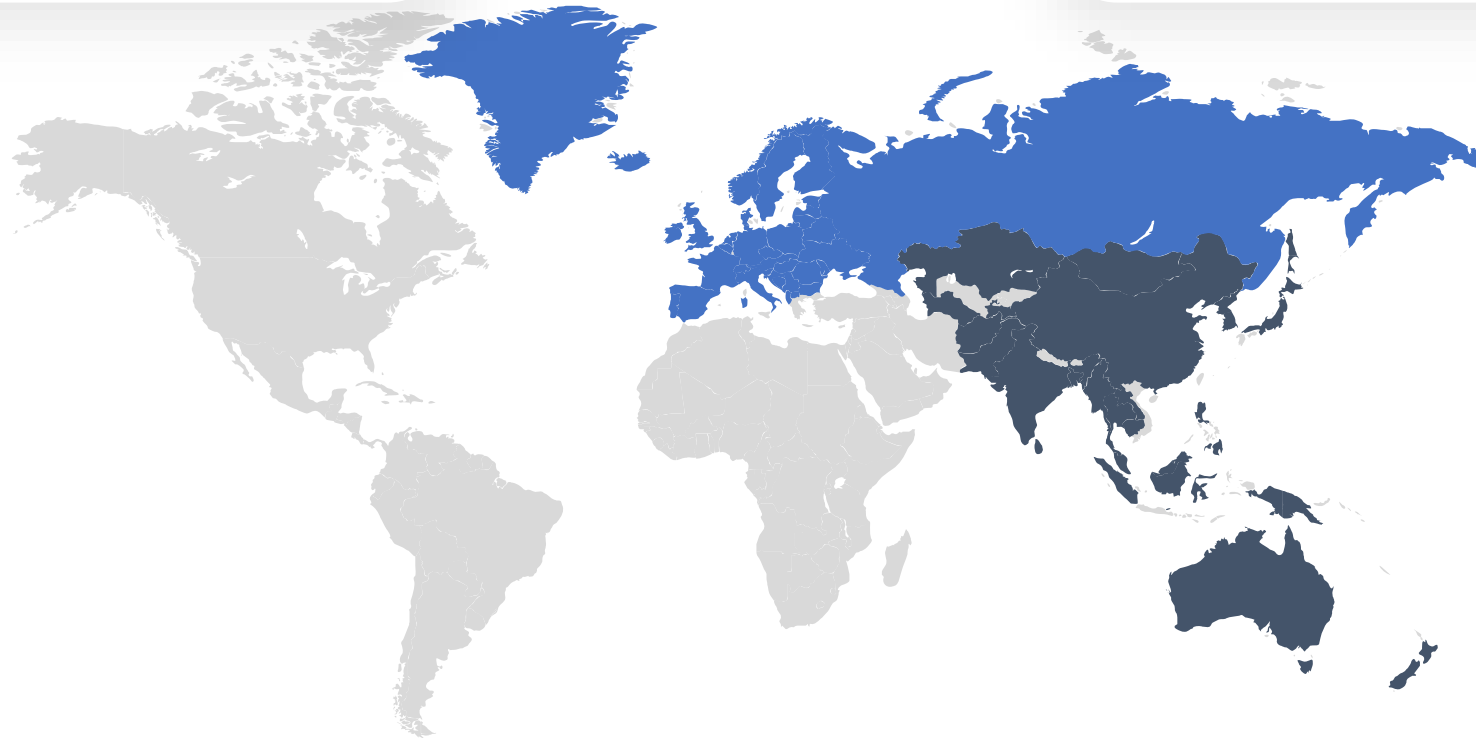


# SPORTS BETTING MARKET

- Expanding Digital Infrastructure
- UX Innovation
- New Developing Segments (fastest: eSports)

## Trends by Region

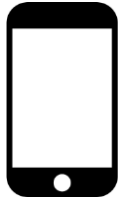
**35% Revenue Share,  
2022**



• Largest Market

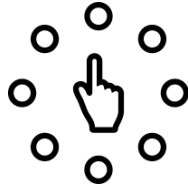


• Fastest Growing Market



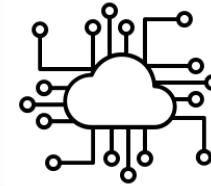
### DIGITAL EXPANSION

causes a growing demand for services that provide user analytics, predictions and insights.



### VARIETY OF SPORTS TYPE

ensures favorable outcomes for specialized services



### ADVANCED TECHNOLOGIES

like AI can be leveraged to provide more accurate and personalisation

## MARKET OPPORTUNITIES

The product capitalizes on several market opportunities within the betting industry. Next step is researching and understanding the needs of the target audience.



# NEEDS

## *WHAT DEMANDS CAN THE SERVICE FULLFILL*



### **Risk Mitigation**

Users may seek methods that reduce inherent risks.



### **Desire for winning**

Easy and convenient way to increase chances.



### **Data-Driven Decisions**

Shifting the focus away from luck, users can take a strategic approach.



### **Community Engagement**

Connecting with others who share similar interests and strategies.



### **Continuous Improvement**

Ongoing efforts to develop and enhance strategies signals to users commitment.



# TARGET PERSONAS

**WHO CAN *BENEFIT*?**



## Sports Enthusiasts

Target engagement 80%



Individuals who engage in sports betting casually and are looking for an easy and convenient way to improve their chances of winning.



## Data Analyst

Target Engagement 17%



Individuals who have an interest in data-driven decision-making and appreciate the shift from luck to mathematics and probabilities.



## Other Businesses

Target Engagement 3%



Businesses specializing in sports technology can integrate the platform's innovative AI-powered predictions into their existing solutions.



# ***UNDERSTANDING - PERSONA BACKGROUND***

**BetReviewer**



- Varying ages
- Occasional Participation
- Basic Sports Knowledge
- Usually Low Stakes
- Limited Research
- Social Engagement

**CASUAL ENJOYER**

- 30-50 years old, likely higher education
- May enjoy sports
- Data-centric
- Validation

**ANALYST**

- Leverage platform's predictions
- Use match analytics
- Value insights about audience and traffic

**BUSINESS**



# VALUE: PERSONAS AND MEETING EXPECTATIONS

- **Simplicity and Accessibility**
- **Transparency and Trust**
- **User-Friendly Support**
- **Data-Driven Precision**
- **Continuous Improvement**
- **Profitability Goals**
- **Customizable Analytics**
- **Increased User Engagement**
- **User Behavior Insights**
- **Affiliate Marketing Advantage**

CASUAL BETTORS

DATA-CENTRIC  
USERS

BUSINESSES





**NerdyTips**

AI Football Tips Platform



**AI Score**

Football Live Scores & AI



**Stats24**

Football Predictions Tips



## **Competing Solutions - Understanding the Landscape**

**Variances in strategy, user interface, and transparency distinguish competing solutions.**

Primary competition includes other sports betting prediction platforms, tipster services, and traditional betting methods.







## ***OUR OFFERINGS FOR SUCCESS -***

- Increased winning chances through user-friendly strategies, simplicity, and risk mitigation.
- Data-driven decision-making and a 3-day free trial for risk-free testing.
- Ongoing innovation, community engagement, and transparent information sharing.





# EXPANDING REACH AND CHANNELS TO MARKET

- Utilize dedicated website, social media, and affiliated websites for promotion.
- Partner with influencers to broaden the product's reach.
- Enhance accessibility by distributing through popular app stores if applicable.

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# **UNDERSTANDING OUR *AUDIENCE***

## **BetReviewer**

- ✓ Casual / Risk-Averse Bettors
- ✓ Data Enthusiasts
- ✓ Community-Oriented Individuals



**EARLY ADOPTERS**



**NEXT WAVE**



**SECURING**



# MEASURING

## Our **Impact**

### **User Acquisition**

Tracking the growth  
in the number of  
users over time

### **Conversion Rates**

Monitoring the  
percentage of trial  
users converting to  
paid subscriptions

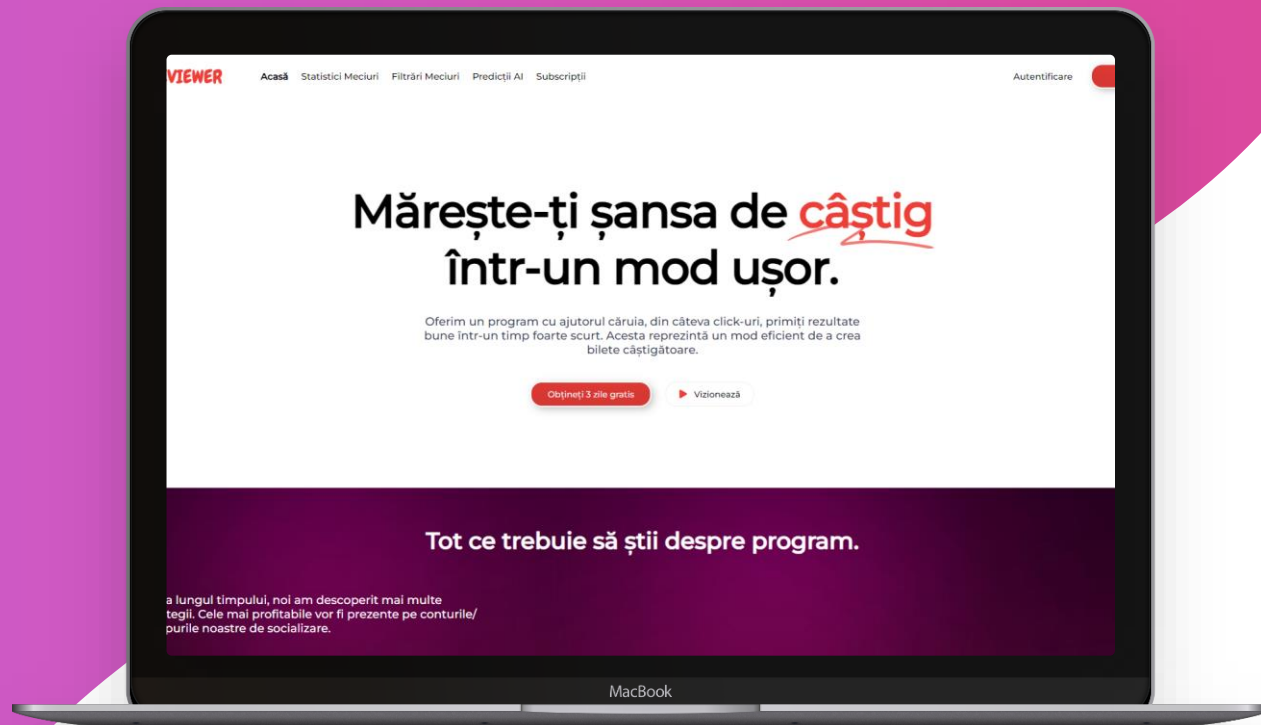
### **Winning Percentage**

Monitoring the actual  
success rate of  
provided strategies

### **Customer Satisfaction**

Gathering feedback  
and measuring  
overall satisfaction





# TYPE OF APPLICATION - Web Application Hosted on DigitalOcean

Our web application offers a multitude of statistics that can give users a vision of the outcome of a match.

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# INNOVATION COMPONENT



## UX/UI

Friendly user interface, ensuring a pleasant experience for users.



## Stripe Integration

Secure payment portal for purchasing subscriptions, providing security to users.



## Webscraping

Data is retrieved using webscraping techniques to provide up-to-date information.



## AI Algorithms and Models

Integrating predefined strategies with favorable winning odds, providing an innovative approach to match outcome predictability.



- **INTERNAL DEVELOPMENT OF ALGORITHMS FOR STATISTICAL ANALYSIS AND PREDICTION STRATEGIES**

- **CUSTOM IMPLEMENTATION FOR MANAGING SUBSCRIPTIONS AND OFFERING 3 FREE DAYS UPON REGISTRATION**

**PROPRIETARY  
ALGORITHMS**





# NUMERICAL RESULTS FOR AI MODELS

*Advanced statistics and numerical results available to users with an active subscription.*

BET REVIEWER [Acasă](#) [Statistici Mecluri](#) [Filtrări Mecluri](#) [Predictii AI](#) [Subscripții](#) [Baza de date](#) 307.75 zile

19-01-2024 - Vineri

Strategia 1: Se marchează în prima repriză

[Generate Excel](#)

Time	Game (24)	Overall Standings	Place Standings	Overall Avg. Goals	Place Avg. Goals	BTTS	Over 0.5 HT	Over 0.5 SH	Over 1.5
03:06 19-01-2024	Pachuca F vs Juarez F 0 - 0	#4 (7:2) - (3:1) #6	#10 (2:2) - (1:1) #10	3.25	3.00	57%	79%	93%	50%
10:45 19-01-2024	Sydney FC vs Newcastle Jets 1 - 1	#9 (20:24) - (20:23) #10	#8 (10:10) - (14:17) #6	3.63	3.64	64%	86%	93%	29%
15:00 19-01-2024	Nes Tziona vs M. Herzliya 1 - 1	#13 (18:31) - (17:24) #10	#14 (6:12) - (8:14) #7	2.65	2.50	50%	79%	71%	29%
15:00 19-01-2024	Nof Hagallil vs Ihud Bnei Shfaram 1 - 1	#6 (23:22) - (18:32) #15	#4 (12:8) - (9:15) #12	2.88	2.75	57%	79%	86%	21%
19:00 19-01-2024	MC Alger vs Biskra 1 - 1	#1 (30:5) - (12:14) #10	#1 (23:4) - (7:7) #4	2.60	2.93	43%	93%	71%	43%
19:00 19-01-2024	Benfica U19 vs Alverca U19 1 - 1	#1 (56:17) - (29:30) #8	#1 (34:10) - (14:15) #7	3.30	3.65	71%	79%	86%	64%
19:30 19-01-2024	Karlsruher vs Osnabruck 1 - 1	#12 (30:30) - (15:38) #18	#6 (17:13) - (5:22) #18	3.32	3.35	50%	86%	79%	57%
19:30 19-01-2024	Kiel vs Braunschweig 1 - 1	#1 (33:23) - (16:31) #17	#4 (19:16) - (5:16) #17	3.03	3.29	50%	86%	86%	57%



# THANK YOU

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**Project made by:**

**Pătru Denis-Marian  
Petruțiu Rareș-Dan**



