

Mohammad Athoillah - CCIE #37705

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Experienced Product Manager, Excellent skills in troubleshoot problem, very good at design and presenting the solution, Able to work in a team, proactive, hard worker, highly motivated, flexible, and adaptable person.



Basic Info & Education

Place/date of birth	Jakarta / March 26 th 1984
Nationality	Indonesian
Degree	Master of Business Management (MBA) Bachelor in Engineering (ST)
University	Institut Teknologi Bandung (ITB)
Major	Business Management (MBA) for Masters degree Electrical Engineering for Bachelor's degree Sub-Majoring in Telecommunication
Senior High School	SMA Negeri 8 Jakarta (1999-2002)
Junior High School	SMP Negeri 74 Jakarta (1996-1999)

Skills & Competences

Language

- Mother tongue : Indonesia
- Other language : English

Skills

- CISCO Certified Internetwork Expert (CCIE) R&S # 37705
- Certified as CISCO Certified Network Professional (CCNP)
- Certified as CISCO Certified Network Associate (CCNA)
- Excelent in Troubleshooting Routing and Switching networks.
- Experienced on system Linux server and other related internet services (DNS, SMTP, MX, CACTI, OpManager)
- Design and implement ipv6 for Next Generation Networks.
- CISCO Certified Internetwork Expert Data Center (Written)
- Certified VMWare Sales Professional (VSP)
- Certified VMWare Technical Sales Professional (VTSP)

Training & Seminars

- CCIE Bootcamp by ID Networker 2011
- Workshop IPv6 Expanding the internet connectivity (APJII)
- e-Indonesia Initiatives (STEI - Bandung Institute of Technology)
- Biz-IT (HMIF - Bandung Institute of Technology)
- ITB-OPEN (UATM-ITB - Bandung Institute of Technology)
- Technopreneur (HME - Bandung Institute of Technology)
- Introduction to Linux OS Workshop (ComLabs TPB - Bandung Institute of Technology)



Working Experiences



One of the most comprehensive and advanced Information and Communication Technology service providers in Indonesia, connecting businesses, make business easier for customer with innovative solution.

Lintasarta is part of Indosat Ooredoo Hutchinson group and Lintasarta tagline is Empowering your Future (B2B) and together with IOH to Empowering Indonesia
<http://www.lintasarta.net>

Senior Product Manager Government Industry Solution, (2023 - Present)

- Analyse the market
- Make the product roadmap
- Responsible revenue of the product
- Responsible end-to-end of customer experience
- Make strategy to achieve of the target given
- Delegate the team with clear goals and timeline
- Monitor the progress and performance

Senior Product Manager Datacom Product Management, (2018 - 2023)

- Analyse the market
- Make the product roadmap
- Responsible revenue of the product
- Responsible end-to-end of customer experience
- Make strategy to achieve of the target given
- Growth Internet revenue from 0.5T (2018) to 0.8T (2022), CAGR 12% twice the market (IDC)
- Maintain Growth datacom revenue slightly above market (IDC)
- Make Internet Lite [new package] for boosting Internet Revenue
- Make Managed CPE [new package] for maintain Datacom Revenue

Senior Product Manager Security, Collaboration & IT Optimization, (2017 - 2018)

- Analyse the market
- Make the product roadmap
- Responsible revenue of the product
- Responsible end-to-end of customer experience
- Make strategy to achieve of the target given
- Make SDWAN as a focus roadmap (before acquisition with datacom)

Lintasarta IT Services Expert, (2015 - 2017)

- Create custom solution for customer
- Create Bill of Quantity
- Make Proposal for customer
- Meeting and present the solution
- Find a partner that match the solution for customer
- Responsible in design that proposed for customer
- Partnership management especially for CISCO
- Success Project:
 - Jarkom Airnav
 - Router Indosat
 - Network infrastructure PELINDO 3



Astra Graphia Information Technology (AGIT) is a leading Information and Communication Technology solutions provider in Indonesia. Attaining your business growth by combining our wide range of ICT portfolios, trusted skillful professionals and proven track records with good reputation in managing large and complex ICT projects especially for SAP Implementation, Systems Integration and Outsourcing Projects.
<http://www.ag-it.com>

Solution Architect at Astra Graphia Information Technology, (2014 - 2015)

- Provide the management of marketing process for each network and system infrastructure portfolio
- Maintain the presales process by supporting the BC as a translator of customer needs and wants appropriately
- Responsible in design and as an architect by designing and mapping customer requirements
- Create Bill of Quantity (BOQ) and proposal for customer
- Responsible in presenting the solutions



Imediabiz Pty Ltd is a privately owned, international IT corporation located in Sydney, Australia and Jakarta, Indonesia. Since the inception of our company, we already provide web services, vps, cloud system and media streaming for our valued clients.
<http://www.imediabiz.com>

Network Manager at Imediabiz PTY LTD, (2013 - 2014)

- Evaluate current IT Infrastructure (system, network and mobile) architecture and propose effective and value-added improvement.
- Explore new IT infrastructure technologies and develop business cases and standards for prospective initiatives.
- Lead piloting and implementation of new IT infrastructure technology.
- Lead a group of IT Infrastructure architects and engineers.
- Build strong network of strategic and prospective niche vendors and practitioners in relevant areas.
- Point of escalation and resolution for complex issues
- Ensuring the successful functioning and operation of the data centre
- Manage facilities, production & disaster recovery sites
- Define & implement ITIL processes for the data centre
- Monitoring of all systems & networking components with emphasis to Production activities & schedule batch & checklists tasks
- Manage coordination of centralized application & system monitoring & support through operations NOC
- Develop and establish policies and procedures which guarantee the security of the computer system
- Provide reports, statistics and correspondence relating to Data Centre issues
- Implement and manage defined SLA's in relation to building services and delivery guarantee the security of our client's computer facility, with respect to unauthorized access and/or malicious damage to hardware and the physical security of personnel
- Manage medium to large projects including the coordination of installation and removal of computer equipment, whilst ensuring minimum disruption of existing systems
- Provide technical leadership/supervision/mentoring of assigned staff (including contractors), and review work and activities to ensure objectives, deadlines and commitments are met
- Ensuring the maintenance of servers on both production and staging platforms with focus on reliability, availability, stability, security and optimal efficiency. This includes by doing server upgrades, configuration, patches, optimization, tuning and migration



*Gold Partner CISCO and Microsoft,
over 28 years delivered IT Service in
the most efficient manner.*

*Dimension data provide IT
integration and management
services and win many awards and
certification because our recognition
of commitment to technical
excellence, innovation, and client
satisfaction.*

<http://www.dimensiondata.com>

Senior System Engineer at Dimension Data, (2012 - 2013)

- Project Team Leader, provide the solution of technical issue
- Ensure the delivered solution are meets the technical spesifications and design requirement
- participate in and provide input into the design, re-design and development of technology products
- Act as a point of technical escalation and resolution during the project lifecycle as it relates to technical decisions
- Communicate daily regarding project status with appropriate team members

Project

- **IP Connectivity** Telkomsel April 2012 – October 2012

Provide New Infrastructur for Core and CS domain for new site
Box C7600 C6500 ASR9k

- **Future State Architecture** TELKOMSEL

In collaboration with CISCO AS Providing blue print for IP Reengineering and Optimization for TELKOMSEL

- Migration on 7th Region Tsel
October 2012 - September 2012
Box C7600 C6500 C7200
- Migration on 6th Region Tsel
November 2012 - January 2013
Box CRS1 ASR9010 C7600 C6500 C7200
- Migration on 3rd Region Tsel
January 2013 - March 2013



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and advanced Information and
Communication Technology
service providers in Indonesia,
connecting businesses throughout
the length and breadth of the
archipelago, bringing data
communication, business
information services and Internet
even to remote areas.*

<http://www.lintasarta.net>

System Engineer at PT Aplikanusa Lintasarta, (2007 - 2012)

- Third Level of Technical Escalation Procedure, to assists in resolving simple to complex issues and problems related to network configurations and services.
- Design, implement and troubleshoot layer 2 technologies, 3 technologies and other technologies, such as
- Frame Relay, PPP, PPPoE, First hop redudancy, GLBP, HSRP, VRRP, GRE, MPLS, vpn, vrf, ldp, BGP Free core, etc
- Design and implement IPv6 for Internet routing in Lintasarta, and also Quality of Service (QOS) policies with MIKROTIK.
- Perform troubleshooting functions of routing and switching and other related internet/network services (DNS, SMTP, MX)
- Coordinate with concerned teams, vendors, and/or appropriate third party as part of operations escalation as necessary. Ensures that all escalation information is accurate and periodically updated, and that all relevant members of the team are regularly informed on the status of the operations escalation process.
- Monitor traffic, system performance and implements performance tuning to ensure network designs will comply with Service Level Agreements.
- Install all new hardware, systems, and software for networks. (OpManager, CACTI)
- Customizing networks to meet client's needs



PT PLN (Persero)
Listrik Untuk Kehidupan Yang Lebih Baik

*a state-owned electricity company, to
manage electricity power
and has a motto "Electricity for a
Better Life"*

<http://www.pln.co.id/>

PT. PLN PERSERO, -Internship (2005)

- Provide telemonitoring between electrical substations through power lines at high voltages.

Business Incubator Center (ITB), Revo Engineering (2006 - 2007)

- Designed, implemented, and monitored management productions systems in order to improve quality, speed up process, and decrease wasting expenses

Organizational Skills

- **Senator** of KM-ITB Bandung Institute of Technology
- **Committee** of DIVKOM HME-ITB Bandung Institute of Technology
- **Committee** of HME-ITB Bandung Institute of Technology
- **Committee** of UATM-ITB Bandung Institute of Technology
- **Committee** of Teenage Red Cross SMUN 8 Bukit Duri, Jakarta
- **Committee** of PASKIBRA SLTPN 74 Rawamangun, Jakarta

Personal Interest

I love being active in my private life as well as my professional life. I enjoy **learning** and **developing new skills**, love **travelling** and **making some new friends**. Interested in **internetwork system, design and implementing some networks services**.

I declared the details stated to be true.

Best Regards,
Mohammad Athoillah