

A		V	W	X	Y	Z	AA	BC	BD	BE	BF	BG
1	Direct Connect Weekly Report - Jul 3											
2	Week Ending	6/27/23	6/28/23	6/30/23	6/30/23	6/29/23	7/2/23	Week N	13 Week Total	YTD	YTD	13 Week
3	Overall Revenue	\$1,073,063	\$1,089,688	\$1,125,432	\$1,146,254	\$1,168,188	\$1,125,688					
4	Gross Direct Connect Value	\$1,073,063	\$1,089,688	\$1,125,432	\$1,146,254	\$1,168,188	\$1,125,688					
5	Estimated Concessions	(42,446)	(42,446)	(42,446)	(42,446)	(42,446)	(42,446)					
6	Overall Revenue	\$1,030,617	\$1,047,242	\$1,082,986	\$1,103,808	\$1,125,742	\$1,083,242					
7	Woe % Change	2%	2%	2%	2%	2%	2%					
8	Woe % Change Last Year	10%	10%	10%	10%	10%	10%					
9	YTD % Change	100%	100%	100%	100%	100%	100%					
10	4 Week CWGR	123%	123%	123%	123%	123%	123%					
11	13 Week CWGR	123%	123%	123%	123%	123%	123%					
12	Overall Revenue by Feature											
13	Overall Revenue by Feature	\$1,040,431	\$1,057,238	\$1,082,401	\$1,113,835	\$1,134,890	\$1,105,638					
14	Weekly Overall Revenue Goal	\$838,227	\$834,022	\$847,418	\$847,415	\$847,440	\$847,415					
15	Variance to Weekly Goal over/under	\$202,204	\$223,216	\$235,983	\$266,420	\$287,450	\$258,223					
16	% Variance to Weekly Goal over/under	24%	27%	28%	24%	34%	23%					
17	YTD Revenue	\$18,183,403	\$19,181,831	\$20,468,032	\$21,581,047	\$22,713,917	\$23,901,171					
18	YTD Revenue Goal	\$18,183,403	\$19,181,831	\$20,468,032	\$21,581,047	\$22,713,917	\$23,901,171					
19	Variance to YTD Goal over/under	\$0	\$0	\$0	\$0	\$0	\$0					
20	% Variance to YTD Goal over/under	0%	0%	0%	0%	0%	0%					
21	4-wk Annual Run Rate	\$41,718,156	\$41,683,805	\$43,617,003	\$43,706,787	\$43,626,812	\$43,917,812					
22	Variance to Run Rate Goal over/under	\$0	\$0	\$0	\$0	\$0	\$0					
23	% Variance to Run Rate Goal over/under	0%	0%	0%	0%	0%	0%					
24	Overall Revenue by Feature											
25	Overall Revenue by Feature	\$1,040,431	\$1,057,238	\$1,082,401	\$1,113,835	\$1,134,890	\$1,105,638					
26	Direct Connect Port Hours Revenue Goal	\$64,129	\$61,019	\$55,129	\$57,129	\$55,459	\$57,129					
27	% Variance to Weekly Goal over/under	8%	8%	12%	13%	10%	10%					
28	Revenue from Connection Port Hours	\$74,144	\$72,440	\$78,305	\$78,807	\$74,274	\$75,082					
29	IC Ports	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
30	IG Ports	\$55,961	\$54,257	\$60,122	\$60,624	\$56,091	\$56,899					
31	IGM Ports	\$7,980	\$7,980	\$7,980	\$7,980	\$7,980	\$7,980					
32	Direct Connect Data Transfer Revenue Goal	\$17,017	\$17,017	\$17,017	\$17,017	\$17,017	\$17,017					
33	% Variance to Weekly Goal over/under	40%	73%	72%	79%	64%	127%					
34	Revenue from Data Transfer Out	\$18,910	\$17,735	\$18,940	\$18,145	\$18,910	\$18,910					
35	Direct Connect Usage											
36	Direct Connect Port Hours	1,534,204	1,547,820	1,543,181	1,579,237	1,595,511	1,605,587					
37	Direct Connect Port Hours Goal	1,538,411	1,538,411	1,538,411	1,538,411	1,538,411	1,538,411					
38	% Variance to Weekly Goal over/under	1.74%	2.07%	2.28%	2.03%	3.96%	4.97%					
39	IC Ports	446,129	446,129	446,129	446,129	446,129	446,129					
40	IG Ports	1,088,075	1,101,691	1,097,052	1,133,108	1,149,382	1,159,458					
41	IGM Ports	1,088,075	1,101,691	1,097,052	1,133,108	1,149,382	1,159,458					
42	Direct Connect Data Transfer	15,796,289	16,179,602	16,638,871	17,088,464	18,106,548	18,824,739					
43	Direct Connect Data Transfer Goal	11,814,181	11,418,418	11,611,707	11,702,710	11,814,181	11,814,181					
44	% Variance to Weekly Goal over/under	33%	40%	42%	45%	51%	54%					
45	Data to Non VPC	\$1,442,204	\$1,442,204	\$1,442,204	\$1,442,204	\$1,442,204	\$1,442,204					
46	Data from Non VPC	\$1,442,204	\$1,442,204	\$1,442,204	\$1,442,204	\$1,442,204	\$1,442,204					
47	Data to VPC	\$13,354,085	\$14,737,398	\$15,196,667	\$15,646,260	\$16,664,344	\$17,382,535					
48	Data from VPC	\$13,354,085	\$14,737,398	\$15,196,667	\$15,646,260	\$16,664,344	\$17,382,535					
49	Direct Connect Active Accounts											
50	DX Active Accounts	16,410	16,410	16,410	16,410	16,410	16,410					
51	DX Active Accounts Goal	16,410	16,410	16,410	16,410	16,410	16,410					
52	% Variance to Weekly Goal over/under	0%	0%	0%	0%	0%	0%					
53	By Region											
54	Direct Connect Revenue by Region	\$1,040,431	\$1,057,238	\$1,082,401	\$1,113,835	\$1,134,890	\$1,105,638					
55	IAD	\$41,129	\$41,129	\$41,129	\$41,129	\$41,129	\$41,129					
56	DUB	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
57	SFO	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
58	NRT	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
59	PTX	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
60	SIN	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
61	GRU	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
62	FOY	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
63	SYD	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
64	BIS	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
65	FRA	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
66	ICN	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
67	BOM	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
68	CMH	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
69	YUL	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
70	LHR	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
71	Direct Connect Active Accounts by Region											
72	IAD	1,641	1,641	1,641	1,641	1,641	1,641					
73	DUB	1,641	1,641	1,641	1,641	1,641	1,641					
74	SFO	1,641	1,641	1,641	1,641	1,641	1,641					
75	NRT	1,641	1,641	1,641	1,641	1,641	1,641					
76	PTX	1,641	1,641	1,641	1,641	1,641	1,641					
77	SIN	1,641	1,641	1,641	1,641	1,641	1,641					
78	GRU	1,641	1,641	1,641	1,641	1,641	1,641					
79	FOY	1,641	1,641	1,641	1,641	1,641	1,641					
80	SYD	1,641	1,641	1,641	1,641	1,641	1,641					
81	BIS	1,641	1,641	1,641	1,641	1,641	1,641					
82	FRA	1,641	1,641	1,641	1,641	1,641	1,641					
83	ICN	1,641	1,641	1,641	1,641	1,641	1,641					
84	BOM	1,641	1,641	1,641	1,641	1,641	1,641					
85	CMH	1,641	1,641	1,641	1,641	1,641	1,641					
86	YUL	1,641	1,641	1,641	1,641	1,641	1,641					
87	LHR	1,641	1,641	1,641	1,641	1,641	1,641					
88	Direct Connect Revenue by Region											
89	IAD	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
90	DUB	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
91	SFO	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
92	NRT	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
93	PTX	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
94	SIN	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
95	GRU	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
96	FOY	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
97	SYD	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
98	BIS	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
99	FRA	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
100	ICN	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
101	BOM	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
102	CMH	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
103	YUL	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
104	LHR	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
105	Direct Connect Revenue by Region											
106	IAD	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
107	DUB	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
108	SFO	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
109	NRT	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
110	PTX	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
111	SIN	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
112	GRU	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
113	FOY	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
114	SYD	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
115	BIS	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
116	FRA	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
117	ICN	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					
118	BOM	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183	\$18,183					