



Account...	Year	x	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
▼ Net Income	(234,918)		(21,566)	(19,818)	(14,881)	(19,220)	(25,181)	(20,216)	(20,934)	(15,421)	(22,340)	(18,016)	(18,140)	(19,185)
▼ Operating Profit	(234,185)		(21,504)	(19,760)	(14,824)	(19,162)	(25,114)	(20,158)	(20,873)	(15,364)	(22,276)	(17,955)	(18,075)	(19,120)
▼ Gross Margin	29		-	-	-	-	-	5	-	22	-	-	2	-
▼ Net Sales	29		-	-	-	-	-	5	-	22	-	-	2	-
▼ Gross Sales	29		-	-	-	-	-	5	-	22	-	-	2	-
Retail	29		-	-	-	-	-	5	-	22	-	-	2	-
▼ Operating Expenses	234,214		21,504	19,760	14,824	19,162	25,114	20,163	20,873	15,386	22,276	17,955	18,077	19,120
▼ Labor Expenses	88,386		8,927	7,620	5,154	8,025	7,854	7,952	8,283	5,515	8,747	6,958	6,479	6,872
Employee Benefits	88,386		8,927	7,620	5,154	8,025	7,854	7,952	8,283	5,515	8,747	6,958	6,479	6,872
▼ Travel Expenses	39,660		3,612	3,007	1,995	2,465	8,318	3,161	3,597	2,219	3,676	2,424	2,440	2,746
Travel Transportation	12,491		1,290	1,200	700	975	1,120	1,125	1,290	784	1,312	855	864	976
Travel Lodging	11,362		1,173	1,092	637	887	1,019	1,023	1,173	713	1,193	778	786	888
Meals	5,712		585	540	336	450	512	510	570	364	592	405	400	448
Entertainment	8,845		435	55	252	55	5,555	390	435	280	448	300	304	336
Other Travel Related	1,250		129	120	70	98	112	113	129	78	131	86	86	98
▼ Marketing	1,872		195	175	109	156	166	175	195	109	187	136	124	145
Conferences	1,872		195	175	109	156	166	175	195	109	187	136	124	145
Office Supplies	7,970		760	721	509	643	707	702	760	546	790	585	603	644
Professional Services	5,154		501	478	344	416	442	456	501	369	490	380	374	403
▼ Telephone and Utilities	25,828		2,288	2,226	1,842	2,100	2,284	2,184	2,268	1,881	2,396	2,036	2,128	2,195
Telephone	9,225		817	795	658	750	816	780	810	672	856	727	760	784
Utilities	16,603		1,471	1,431	1,184	1,350	1,468	1,404	1,458	1,209	1,540	1,309	1,368	1,411
Other Expenses	4,765		388	398	362	392	406	398	389	358	426	395	424	429
▼ Depreciation	44,199		3,483	3,785	3,249	3,615	3,497	3,785	3,530	3,129	4,124	3,691	4,065	4,246
Building Leasehold	19,443		1,543	1,653	1,440	1,590	1,562	1,653	1,559	1,396	1,797	1,622	1,780	1,848
Vehicles	12,034		955	1,023	891	984	967	1,023	965	864	1,112	1,004	1,102	1,144
Equipment	1,228		96	106	89	100	95	106	98	85	117	102	114	120
Furniture and Fixtures	4,291		334	372	312	351	331	372	341	296	408	358	397	419
Expenditure Other Assets	3,772		288	333	268	309	278	333	294	252	364	318	355	380
Amortization of Goodwill	3,431		267	298	249	281	264	298	273	236	326	287	317	335
Rent	16,380		1,350	1,350	1,260	1,350	1,440	1,350	1,350	1,260	1,440	1,350	1,440	1,440
▼ Other Income and Expense	1,042		79	93	74	87	76	93	81	70	100	87	98	104
Interest Income	3,682		281	325	262	302	271	325	287	246	356	310	346	371
Interest Expense	5,659		432	499	403	463	417	499	441	378	547	477	532	571

Gain/Loss on Sales of Asset	(4,528)	(346)	(399)	(322)	(370)	(334)	(399)	(353)	(302)	(438)	(382)	(426)	(457)
Other Income	7,547	576	666	537	618	556	666	588	504	729	636	710	761
Taxes	1,775	141	151	131	145	143	151	142	127	164	148	163	169