



# ILIA VATAFOV

## WEB DEVELOPER

### ABOUT ME


Highly motivated Web Developer with a passion for detail. Completed software training at Software University with outstanding results and proficiency in ReactJS, Express, Mongoose, JavaScript, HTML, and CSS.

Seeking a Web Developer role to utilize my skills and experience to drive innovation and further my professional growth.

English

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### HARD SKILLS

JavaScript	<div><div></div></div>
HTML	<div><div></div></div>
CSS	<div><div></div></div>
React/Redux	<div><div></div></div>
Express.js	<div><div></div></div>
Mongoose	<div><div></div></div>
Trainings	<div><div></div></div>
Agile and Scrum	<div><div></div></div>

### SOFT SKILLS

Team Work	<div><div></div></div>
Communication	<div><div></div></div>
Loyalty	<div><div></div></div>
Integrity	<div><div></div></div>

### LINKS TO CERTIFICATES

<b>JS Basics</b> SoftUni	<b>JS Fundamentals</b> SoftUni
<b>JS Advanced</b> SoftUni	<b>JS Applications</b> SoftUni
<b>Js Back-End</b> SoftUni	<b>HTML &amp; CSS</b> SoftUni
<b>Agile Essentials with Scrum</b> SoftUni	<b>React - The Complete Guide</b> Udemy
<b>ReactJS</b> SoftUni	<b>Train the Trainer</b> Ninety Nine
<b>Agile Advaced</b> SoftUni	



### PORTFOLIO

#### welovebooks.online

**Description** - An online bookstore that provides users with the ability to purchase, rate, and add books to their favorite collection, welovebooks.online offers a seamless shopping experience. The platform also includes an admin panel that gives the site administrator basic tools to manage orders and messages from customers.

**Technologies** - React, HTML, CSS and Firebase

**Github repo** - <https://github.com/iliavatafov/welovebooks.online>

**Demo** - <https://welovebooks.online/>

#### Perfectjobs-lite

**Description** - Perfectjobs-lite is a demo job portal application. It is designed to connects job seekers with relevant job postings. The app features profile management, job filtering, and notification alerts, allowing users to easily find and apply for jobs. Additionally, it allows users to add new job posts. The admin panel provides the administrator with the ability to approve new job posts and receive real-time notifications.

**Technologies** - React, ANTD, HTML, CSS and Firebase

**Github repo** - <https://github.com/iliavatafov/Job-Portal-Desktop-React-App>

**Demo** - <https://perfectjobs-lite.netlify.app/>

#### Simple calculator

**Description** - A simple calculator providing the four basic arithmetic operations - multiplication, division, addition, and subtraction. The user can view and use results of previous calculations, and the calculator provides a good user experience and a responsive interface.

**Technologies** - React

**Github repo** - <https://github.com/iliavatafov/Simple-calculator>

**Demo** - <https://simple-calc-2893d.web.app/>

## EDUCATION

### SoftUni

JS Web Development

### D. A. Tsenov Academy of Economics

Master's degree in Finance and Financial Management

Bachelor's degree in Economics of the industry

## ENTIRE PORTFOLIO

<https://github.com/iliavatafov>

## My tasks

**Description** - My Tasks is a straightforward task management application built on the MERN stack. The application supports two types of accounts: administrator and employee. Administrators have the ability to create new employee records in the database and associate accounts with created employees. Additionally, administrators can create new tasks and assign them to employees. The home page of the application displays three statistics tables that present the top and bottom employees based on various metrics.

**Technologies** - React, Node.js, Express, Mongoose and MongoDB

**Github repo** - <https://github.com/iliavatafov/My-Tasks>

**Demo** - <https://my-tasks-2cbca.web.app/task-manager>



## WORK EXPERIENCE

### 2022 - 2023

#### Private Individuals Management Expert at UniCredit Bulbank

- Conduction of different kind of trainings
- Coaching of employees
- Communicates to the sales force the most effective and successful sales methods
- Participates in the monitoring of the results of individual segment, analyzes and proposes corrective actions on processes and product parameters in order to improve the sales process and increase the market share

### 2021 - 2022

#### Customer Experience Expert (Omnichannel E2E Room) at UniCredit Bulbank

- Organizing, conducting and documenting a UAT using Zephyr in Jira
- Organize and conduct surveys and in-depth interviews with customers and employees with aim to improve user experience and the product
- Conducting market research in order to gather information about competitors products in order to take them into account when creating the new product
- Leading some of the SCRUM rituals in the absence of the team's SCRUM master (daily SCRUM, sprint planning, etc.)
- Support Product Owner in translating Jira stories to Confluence and organizing them in a clear tree structure

### 2019 - 2020

#### Customer Experience, Coaching and Support Expert at UniCredit Bulbank

- Creation and conduction of all internal trainings related to individual clients
- Coaching of employees
- Development of a CX management program
- Conducting meetings with branches teams performing poorly on NPS to identify problem areas and providing advices for improvement

### 2017 - 2018

#### Relationship Manager Business Clients at UniCredit Bulbank

- Responsible for the Bank's relationships with a portfolio of SMEs
- Offers different bank products and services as solutions for the clients needs, based on portfolio analysis
- Prepares credit proposals on the basis of primary corporate and business analysis

### 2014 - 2016

#### Customer Advisor at UniCredit Bulbank

- Works with individual clients with the main goal to present them with the best customer satisfaction
- Supplies the full range of bank products and services for individuals

