Jaime Andres Ceballos Ceballos

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I have 6 years of experience in Cold Calling, Sales & Telemarketing, Lead Generation, B2B, Appointment Setting, E-mail Handling, Customer Service and Excellent Communication. I've worked for many industries and different Campaigns, Hard worker and very Responsible.

Client Development Specialist (ISA) - Residential Real Estate - Full Time

o Apr 2019 - Jun 2019

Sales Development Representative

o Mar 2019 - Apr 2019

Set appointments to explain an opportunity to participate in an ecommerce industry initiative.

o Nov 2018 - Mar 2019

B2B Outbound Sales Phone Calls for Distribution Channel Development (Consumer Goods)

o Feb 2018 - Mar 2019

Join our team! Market Research and Lead Generation

o Apr 2018 - Oct 2018

B2B Sales - Inside Sales Specialist - Flexible Hours

o Feb 2018 - Apr 2018

Customer Discovery Call + Closing Leads

o Nov 2017 - Mar 2018

WALLSTREET FUND NEED OPENING CALL CENTER FOR MERCHANT CASH ADVANCE

QUESTIONAIRE

o Dec 2016 - Mar 2018

B2B Sales Leads

o Jan 2017 - Jan 2018

special phone calls

o Mar 2017 - Oct 2017

Marketing Administrator - Appointment setting and CRM update B2B Restaurant Accounting

• Sep 2016 - Mar 2017

Telemarketer and Customer Development Specialist

• Apr 2016 - Sep 2016

Marketing and Business Development Coordinator

• Jul 2016 - Sep 2016

Expert Professional Cold Calling | Telemarketing | Appointment Setting team needed.

• Jun 2015 - Jul 2016

TELEMARKETING SALES B2B

• Mar 2016 - May 2016