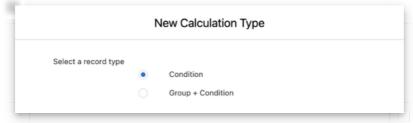
A Calculation Type is an option that provides different ways of discount calculation. This calculation can be carried out based on a single Condition or a Group of conditions. This article describes the overall structure of the Calculation Type setting and its elements used for the setup process.

- Record Types
- Calculation Type Overview
- Calculation Type Settings
 - Applied Logic based on the selected Record Type
- Condition Group Overview
- Condition Overview

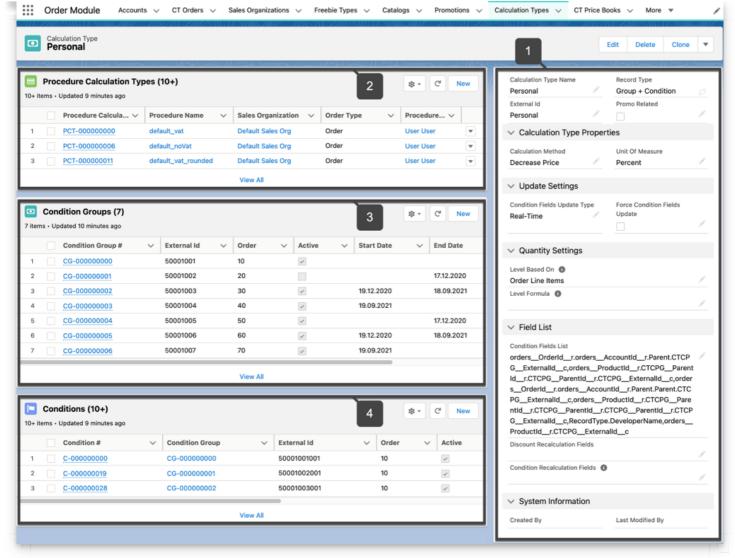
Record Types

CT Orders package introduces two record types for the Calculation Type object that can be used for different scenarios; in some cases, both record types might be applied. These are the main differences you need to consider when creating a new Calculation Type:



- Condition: discount calculation conditions that allow using advanced calculation methods.
 - Supports difficult cases for **Promotions**, for example:
 - Allows setting the number of unique SKUs to be eligible for the discounting.
 - Allows setting the required min for a particular product from the group to get the discount.
 - Uses JSON syntax.
 - Created automatically if related to a promo.
 - Can be set up by a developer or an advanced consultant.
- Group + Condition: Condition records that store specific calculation conditions and are linked to the parent Condition Group object.
 - Inherits the structure of ERP systems and is easier for integration.
 - Uses Salesforce syntax and can be set up by consultants.

Calculation Type Overview



The Calculation Type detail page consists of four sections:

- 1. Calculation Type settings.
- 2. Procedure Calculation Types linking the Calculation Type to Pricing Procedures.

This relationship is managed by the system automatically.

3. List of related **Condition Groups** which store the set of conditions.

Only if the Calculation Type is of the **Group + Condition** record type.

4. List of related ${\bf Conditions}$ which store details for discount calculation.

Calculation Type Settings

- 1. General Settings:
 - Name and Record Type.

If you want to change the Condition + Group record type to Condition, you need to delete all related Condition Group records beforehand.

- External Id, which will be used in Pricing Procedure to specify the Calculation Type.
- **Promo Related** checkbox to signify that the Calculation Type is used to calculated discounts for promo products.

Only **Condition** record type can be used for promo discounts calculation.

- $2. \ \ \textbf{The \textbf{Calculation Type Properties} section:}$
 - Calculation method that allows to increase or decrease the product price during discount calculation.
 - Unit Of Measure that allows selecting the units in which you want to give a discount: amount or percent.
- 3. The **Update Settings** section for the optimization of API calls during the integration.
 - Condition Fields Update Type to choose if the update of the fields will be performed in real-time or in batches.
 - Checkbox to imply the Force Condition Fields Update.

4. The Quantity Settings section:

- the Level Based On option allows to define the location of source quantity field to apply conditions and calculate discounts: on Delivery Line Items or on Order Line Items.
- The Level Formula allows quantity calculations based on several fields of a Number data type either from the Order Line Item or Delivery Line
 Item objects. The resulting quantity is used for the discount recalculation on the selected Level Based On object record. If the field is empty
 the discount is calculated based on the quantity field specified in the mapping settings for Order Line Item and Delivery Line Item.

For the Level Formula, you can also use the fields of a *Number* and *Currency* types that are used for the quantity (**Quantity**) and the cost (**Amount**) calculations. The values from these fields can be used for the discount calculation based on the entire order or the previous deliveries. In this case, an additional Step should be specified in the Pricing Procedure to process this summary.

5. The Field List section:

- Condition Fields List is used for specifying the path to fields on the Order Line Item that will be checked for matching conditions.
- If specified, Discount Recalculation Fields will initialize a partial discount recalculation within the applied Condition.
- If specified, Condition Recalculation Fields will initialize a complete discount recalculation by re-matching and applying all Conditions anew.

Note that both fields can retrieve the information only from certain objects and field types. See the limitations in this article.

See more on the JSON syntax used in the Level Formula and Recalculation Fields and the examples in this article.

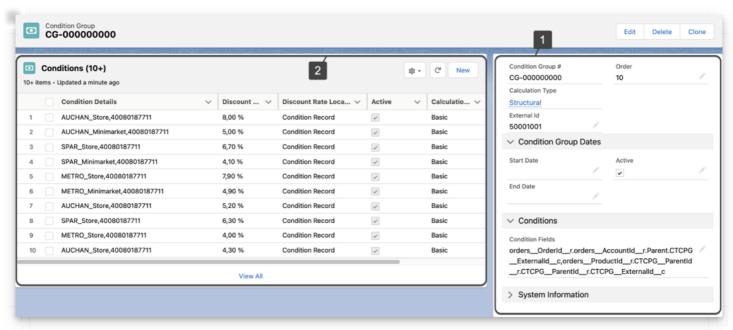
Applied Logic based on the selected Record Type

Depending on the chosen record type the processing logic may vary:

- For the Group + Condition calculation type: the Condition Field List aggregates all paths to the Condition Field fields on Condition
 Group records. This occurs automatically when creating the conditions but may require manual editing of the Condition Field List if any changes or
 the removal of the conditions was made. Therefore, the Condition Details field on the Condition Group record contains the path to the fields, while
 the Condition record included in this group contains the value used for checking for matching conditions for Order Line Item fields.
- For the Condition calculation type: the Condition Field List aggregates all paths to the Condition Detail field on Condition records.
 In this case, the in Condition Details field will be defined both the path to the fields and the value used for checking for matching conditions in JSON format.

The **Condition Field List** filed update is performed automatically in one of two possible ways depending on the option selected in the **Condition Fields Update Type** picklist.

Condition Group Overview



The Condition Group page consists of two sections:

- 1. The Condition Group settings.
- 2. List of related **Conditions** which store details for discount calculation.

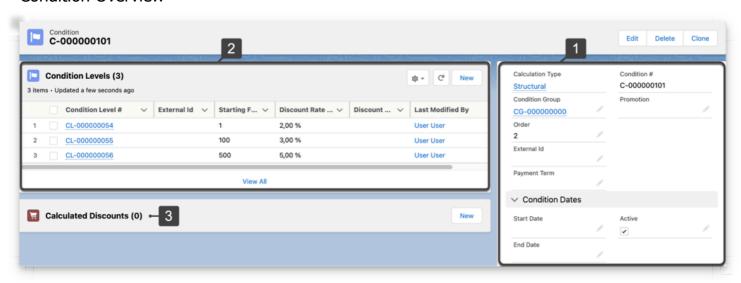
The Condition Group settings page includes:

- 1. General settings:
 - External Id, which will be used in **Pricing Procedure** to specify the **Calculation Type**.

- · Group's application Order number.
- 2. Condition Group Dates:
 - A range of dates for the application of the conditions within the Condition Group.
- 3. Conditions:
 - A specified lookup path to the field on the Order Line Item which will be checked for matching conditions.

The specified fields must have a constant value (as Brand, Parent Account, etc), i.e. cannot be altered during order creation or editing. For example, no price-related fields can be specified, as they will be dynamically changed in the process. Dynamically changing fields can only be specified in the Advanced Criteria field on a Condition.

Condition Overview



The Condition page includes three sections:

- 1. Set of Condition Levels.
- 2. Set of Calculated Discounts.
- 3. Condition Settings
 - a. General settings:
 - The names of related Calculation Type and Condition Group.
 - External Id, which will be used in Pricing Procedure to specify the Calculation Type.
 - A Promotion for which the Condition can be applied, if the Calculation type is related to a Promo.
 - b. Condition Dates:
 - A range of dates when the **Condition** is active.
 - c. Conditions:
 - Specified values of Condition details.
 - d. Exception Condition:
 - Specifies an Exception condition logic to exclude the discount application.
 - e. Discount Settings:
 - Calculation Method: Basic or Advanced.

The Advanced calculation method requires Advanced Criteria to be specified with JSON.

 Discount Rate Location for this condition: defines the source of the Discount rate (%) field either on Condition or Condition Level record.

If the **Level record** is selected as a rate location, the discount value should be specified on the **Condition Level** record.

- Discount Rate (%): The rate of the discount in %.
- Discount Rate (Amt): The rate of the discount in number (amount).
- Discount Rate Source Field (%):

The API name of the field of <u>Percent type</u> to be used as the source for the discount rate (%).

 Discount Rate Source Field (Amt):
 The API name of the field of <u>Number type</u> to be used as the source for the discount rate (Amt).

f. Advanced Criteria:

 This field determines the group discount for a product and is considered only if the Advanced calculation method was selected.

