



# The Great Pizza Analytics Challenge

Transforming IDC Pizza's raw sales data into actionable insights using SQL

# Project Objectives



## Database Exploration

- Understand IDC\_Pizza tables & relationships

## Data Quality

- Identify missing values & clean raw data customer experience through data-driven decision making.

## Sales Analysis

- Analyze pizzas, orders, pricing, and category performance

## Real-World Application

- Apply SQL concepts to solve practical business questions



# Key Tasks Performed

## Database Setup

- Installed IDC\_Pizza database and reviewed schema

## Data Profiling

- Listed unique categories & inspected missing ingredient/price fields

## Product Analysis

- Filtered pizzas by size, price range, and name patterns

## Order Insights

- Extracted date-wise and time-based order behaviour

## Revenue Calculations

- Computed order values and category-level sales

## Advanced Analysis

- Identified unordered pizzas
- Compared price differences using self-joins

# Skills Demonstrated

## Core SQL Techniques

- Filtering (WHERE, LIKE, IN, BETWEEN)
- Aggregations: SUM, AVG, COUNT
- DISTINCT & COALESCE for cleaning
- GROUP BY & HAVING

## Advanced SQL Concepts

- INNER, LEFT, RIGHT joins
- Self-join for comparative analysis
- Query optimization fundamentals
- Structured analytical problem-solving



# Phase 1: Foundation & Inspection

## Tasks Covered:

- List unique categories
- Replace NULL ingredients
- Identify missing pizza prices
- Inspect table structure

```
-- Q2. List all unique pizza categories using DISTINCT.
SELECT DISTINCT category from pizza_types;

/* Display pizza_type_id, name, and ingredients, replacing NULL ingredients with "Missing Data".
Show only the first 5 rows.*/

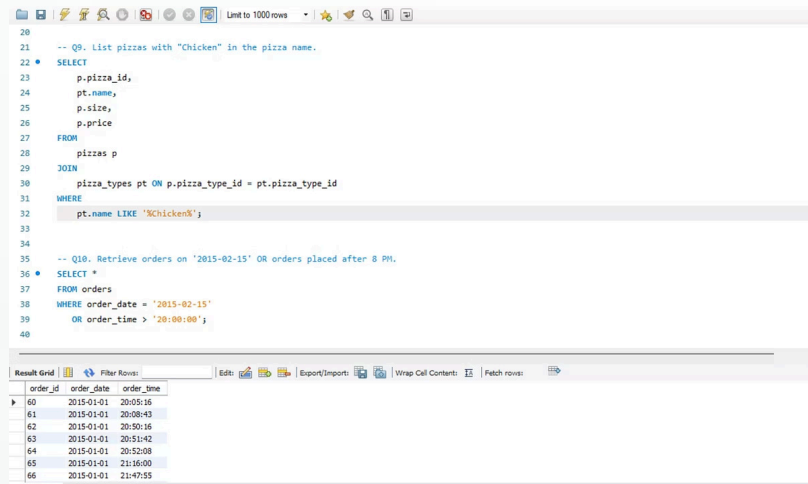
SELECT
    pizza_type_id,
    name,
    IFNULL(ingredients, 'Missing Data') AS ingredients
FROM
    pizza_types
LIMIT 5;

-- Check for pizzas missing a price using IS NULL.
SELECT *
FROM pizzas
WHERE price IS NULL;
```

# Phase 2: Filtering & Exploration

## Tasks Covered:

- Orders on specific days
- Price sorting
- Size-based filtering
- Range-based price filtering
- Name contains “Chicken”
- Orders after 8 PM



The screenshot shows a SQL IDE interface. The top pane contains two SQL queries. The first query, labeled Q9, filters pizzas by name containing 'Chicken'. The second query, labeled Q10, filters orders by date and time. The bottom pane shows the results of the first query as a table with columns order\_id, order\_date, and order\_time.

```
-- Q9. List pizzas with "Chicken" in the pizza name.
SELECT
  p.pizza_id,
  pt.name,
  p.size,
  p.price
FROM
  pizzas p
JOIN
  pizza_types pt ON p.pizza_type_id = pt.pizza_type_id
WHERE
  pt.name LIKE '%Chicken%';

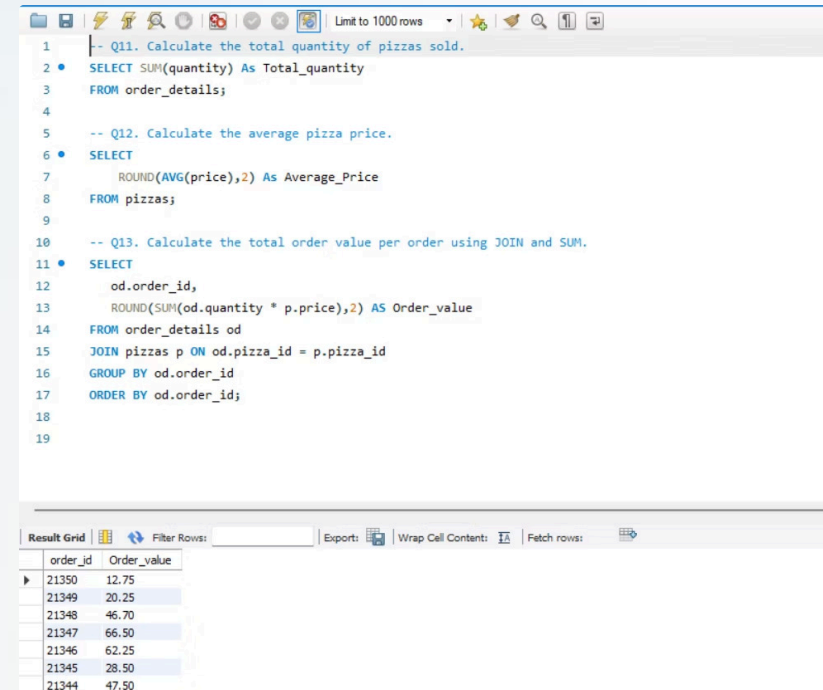
-- Q10. Retrieve orders on '2015-02-15' OR orders placed after 8 PM.
SELECT *
FROM orders
WHERE order_date = '2015-02-15'
OR order_time > '20:00:00';
```

order_id	order_date	order_time
60	2015-01-01	20:05:16
61	2015-01-01	20:08:43
62	2015-01-01	20:50:16
63	2015-01-01	20:51:42
64	2015-01-01	20:52:08
65	2015-01-01	21:16:00
66	2015-01-01	21:47:55

# Phase 3: Sales Performance

## Tasks Covered:

- Total pizzas sold
- Average pizza price
- Order value per order
- Category-wise quantity sold



The screenshot shows a SQL IDE interface with three queries and their results. The first query calculates the total quantity of pizzas sold. The second query calculates the average pizza price. The third query calculates the total order value per order using JOIN and SUM. The results are displayed in a table below the queries.

```
1 -- Q11. Calculate the total quantity of pizzas sold.
2 • SELECT SUM(quantity) As Total_quantity
3   FROM order_details;
4
5 -- Q12. Calculate the average pizza price.
6 • SELECT
7   ROUND(AVG(price),2) As Average_Price
8   FROM pizzas;
9
10 -- Q13. Calculate the total order value per order using JOIN and SUM.
11 • SELECT
12   od.order_id,
13   ROUND(SUM(od.quantity * p.price),2) AS Order_value
14   FROM order_details od
15   JOIN pizzas p ON od.pizza_id = p.pizza_id
16   GROUP BY od.order_id
17   ORDER BY od.order_id;
18
19
```

order_id	Order_value
21350	12.75
21349	20.25
21348	46.70
21347	66.50
21346	62.25
21345	28.50
21344	47.50



# Phase 3 Continued



## Advanced Analytics:

- Categories with >5000 units sold
- Pizzas never ordered
- Price difference across sizes (Self Join)

```
1  -- Sales analysis by category (all included in ONE answer):
2
3  -- Total quantity sold per pizza category (SUM, GROUPBY)
4  • SELECT pt.category, SUM(od.quantity) AS quantity_sold
5    FROM order_details od
6   JOIN pizzas p
7   ON od.pizza_id = p.pizza_id
8   JOIN pizza_types pt
9   ON p.pizza_type_id = pt.pizza_type_id
10  group by pt.category;
11
12  -- Categories with more than 5,000 pizzas sold
13  • SELECT pt.category, SUM(od.quantity) AS quantity_sold
14    FROM order_details od
15   JOIN pizzas p
16   ON od.pizza_id = p.pizza_id
17   JOIN pizza_types pt
18   ON p.pizza_type_id = pt.pizza_type_id
19  group by pt.category
20  having quantity_sold > 5000;
21
```

Result Grid

pizza_type_id	size_1	price_1	size_2	price_2	price_difference
bbq_dkn	L	20.75	M	16.75	-4.00
bbq_dkn	M	16.75	S	12.75	-4.00
bbq_dkn	L	20.75	S	12.75	-8.00
big_meat	L	20.50	M	16.00	-4.50
big_meat	M	16.00	S	12.00	-4.00
big_meat	L	20.50	S	12.00	-8.50
calabrese	L	20.25	M	16.25	-4.00





# Key Takeaways

## Database Relationships

- Strong understanding of how tables connect

## Query Excellence

- Ability to write clean and optimized SQL queries

## Data Quality Discipline

- Handling NULLs & cleaning inconsistent values

## Actionable Insights

- Extracting trends that impact decision-making

## Independent Problem-Solving

- Solved analytical challenges without guidance

## Practice Rigor

- Experienced multi-phase SQL workflow

# Project Outcome

A comprehensive SQL-driven analysis pipeline was successfully developed, uncovering key insights across pricing, category performance, and sales behavior. The project strengthened practical data analytics skills by applying real-world SQL techniques—from data cleaning and filtering to complex joins and aggregation-based decision insights.

## Lessons Learned

### The Foundation of Data Quality

Clean, accurate data is the bedrock of reliable analytics. Identifying and addressing inconsistencies early was crucial for valid insights.

### SQL as a Strategic Tool

Beyond querying, SQL proved to be a powerful strategic tool for translating complex business questions into clear, actionable data-driven answers.

### Iterative Data Exploration

The project reinforced the value of an iterative approach, allowing for continuous refinement of queries and deeper dives into emerging patterns.

### Business Context is Critical

Understanding the intricacies of the pizza business was vital for framing meaningful questions and interpreting findings effectively for strategic decision-making.