

ANDREW MCINTIRE

SENIOR OPERATIONS MANAGEMENT EXECUTIVE

(503) 358-5567

mcintireaw@gmail.com

Portland, OR

Strategic and multi-disciplinary business operations leader with a proven aptitude for delivering high-growth results, exceeding operational performance targets, and yielding measurable outcomes while managing an extensive scope of responsibility. Transforms strategic plans into actionable solutions and benchmarks performance against key operational targets/goals. Establishes open and transparent relationships with colleagues, clients, and business partners to organically bridge the gaps between disparate groups, cultures, concepts, perspectives, and expectations

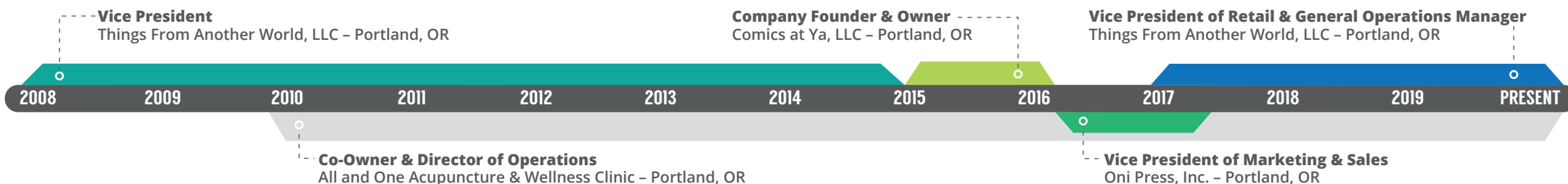


AREAS OF EXPERTISE

⚡ Operational Analysis	●●●●●	⚡ Process Improvement	●●●●●	⚡ Fiscal Efficiency	●●●●●	⚡ Client Relations	●●●●●
⚡ Organizational Development	●●●●●	⚡ Project Management	●●●●●	⚡ Negotiation	●●●●●	⚡ Team Training/Development	●●●●●
⚡ Multi-Site Operations	●●●●●	⚡ Change Management	●●●●●	⚡ Risk Assessment/Mitigation	●●●●●	⚡ Operations Infrastructure	●●●●●
⚡ Strategic Planning & Execution	●●●●●	⚡ Budget/P&L Management	●●●●●	⚡ Tactical Problem Solving	●●●●●	⚡ Cross-Functional Leadership	●●●●●



PROFESSIONAL TIMELINE



EDUCATION

Bachelor of Arts in Graphic Design 2005
Portland State University – Portland, OR



PROFESSIONAL AFFILIATIONS

Board of Directors 2012 – 2015
Comic Book Legal Defense Fund

Judge, Annual Scholarship Program 2011 – 2014
Blount International, Inc.

Board Member 2010 – 2012
Clackamas County Economic Development Commission



SKILLS DEVELOPED

Teamwork Open Mind Curiosity Determination

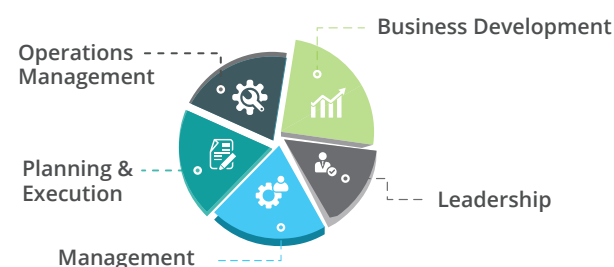


KEY ACHIEVEMENTS

- ⚡ Facilitated launch of new TFAW.com e-commerce site as Project Owner following four failed attempts by company prior to tenure
- ⚡ Spearheaded companywide C.R.A.F.T. (communication, respect, accountability, fairness, and trust) HR initiative; increased average tenure from 4.7 to 5.6 years and reduced turnover rate from 38.9% to 23.3% (well below industry average of 67.5%)
- ⚡ Led company's first-ever apparel launch from conception through execution as Project Owner; project spanned seven months and successfully achieved targeted sell through goals of 80%+
- ⚡ Brought 18-month sales decline to an end within 12 months of tenure, generating 8% YOY revenue increase in 2018 while reducing operational costs by 15%; on-track to close 2019 with 10% YOY increase in revenue, despite industry -wide decline



AREAS OF FOCUS



TECHNICAL SKILLS

