

Ilya Makovoz

(203) 321-5503

503 Macon St Unit 3 ♦Brooklyn, NY

im725@nyu.edu

Education

New York University, New York, NY

Gallatin School for Individualized Study, GPA: 3.305

Concentration: Behavioral economics; influencing decision making paradigms

Work Experience

Tefen USA, Ltd.

August 2015–September 2017

Consultant

- Developed and implemented improvements in pharmaceutical, chemical, and general manufacturing environments
- Created custom dashboards and packages to track KPIs, inventory movement and perform real-time data analysis
- Increased worker efficiency by 26% and generated \$1.2 million in savings (OT, qualifications & working capital)
- Freed €5.2 million in working capital (26% of inventory) and reduced annual expenses by €1 million by transitioning manufacturer from a MTS to MTO model

Sweet Loren's, New York, NY

January 2014–August 2015

Production Manager

- Oversaw manufacturing process and insured quality finished product
- Sourced ingredients and established/maintained business connections
- Pursued innovative business strategies and clients for expansion
- Provided input regarding new product and design strategies

CC Market Research, Stamford, CT

July 2011–September 2014

Market Researcher

- Solicited surveys to conduct interviews and administer product testing for clients
- Worked with clients to insure production of relevant results
- Managed resource allocation to ensure quota fulfillment

Skills

Computer Skills:

- R, Stata, Weka, Adobe Photoshop, CRM, and social media management
- Experience with Python, VBA, Ruby, HTML, CSS,

Language proficiencies:

- Native English and Russian speaker and proficient in Spanish