

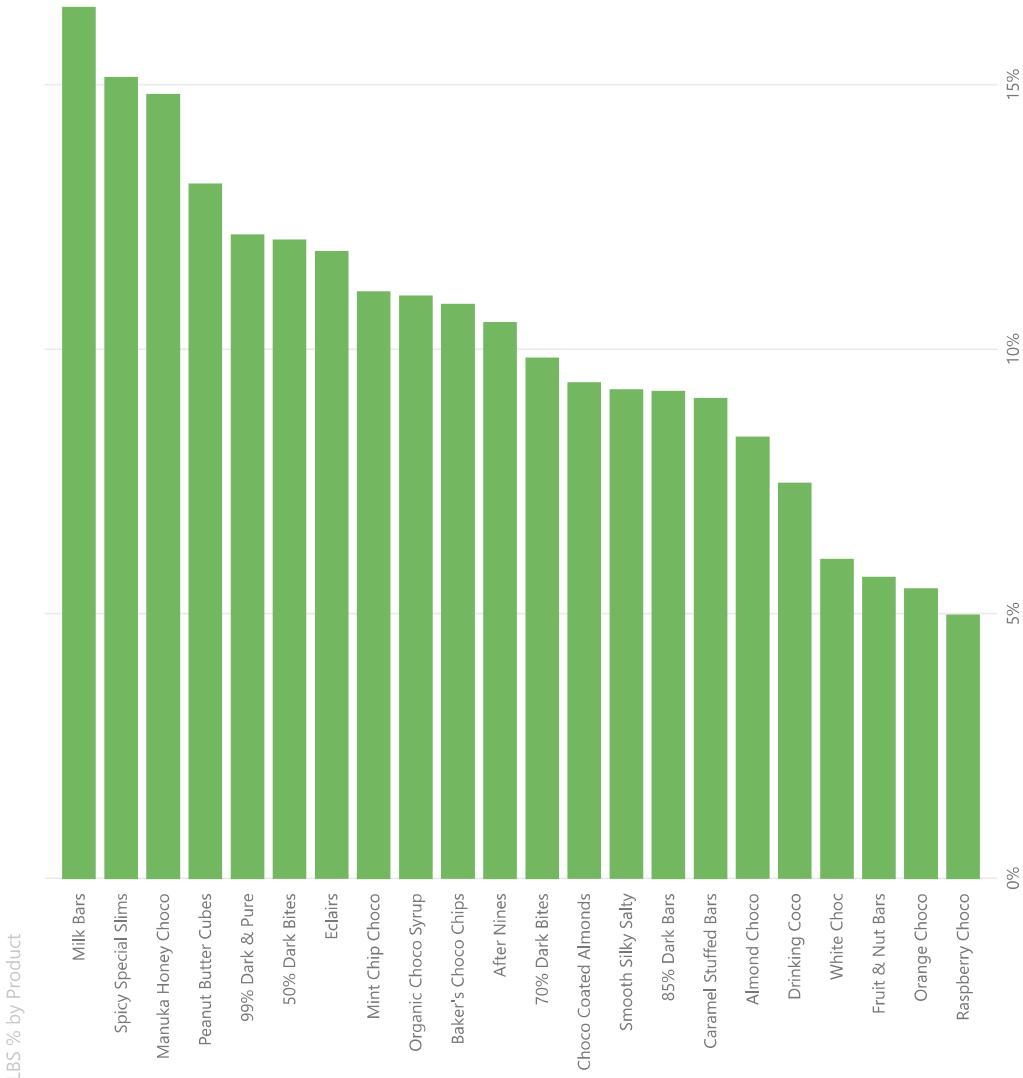
\$34M

Total Sales



















2M

Total boxes

60.29%	2077844
Profit %	Total boxes
\$13,518,440.91	\$20,524,070
Total Costs	Total Profit
\$34,042,511	6113
Total Sales	Total Shipments
624	10.21%
LBS Count	LBS %



Start of Month	Total Sales	Total sales (prev month)	MOM Sales Change %
Wednesday, February 01, 2023	\$2,271,726		
Wednesday, March 01, 2023	\$2,769,476	2,271,726	21.9%
Saturday, April 01, 2023	\$2,395,139	2,769,476	-13.5%
Monday, May 01, 2023	\$2,797,045	2,395,139	16.8%
Thursday, June 01, 2023	\$2,543,715	2,797,045	-9.1%
Saturday, July 01, 2023	\$2,599,720	2,543,715	2.2%
Tuesday, August 01, 2023	\$2,591,705	2,599,720	-0.3%
Friday, September 01, 2023	\$2,649,668	2,591,705	2.2%
Sunday, October 01, 2023	\$2,845,233	2,649,668	7.4%
Wednesday, November 01, 2023	\$2,279,050	2,845,233	-19.9%
Friday, December 01, 2023	\$2,938,829	2,279,050	28.9%
Monday, January 01, 2024	\$2,833,090	2,938,829	-3.6%
Thursday, February 01, 2024	\$2,528,118	2,833,090	-10.8%
Total	\$34,042,511		

Picture	Sales person	Total Sales	Total Profit	Profit %	LBS %	Profit Target Indicator
	Andria Kimpton	\$1,254,488	\$717,522	<div></div>	57.20% 8.79%	
	Barr Faughny	\$1,334,268	\$792,159	<div></div>	59.37% 10.04%	
	Beverie Moffet	\$1,345,673	\$722,645	<div></div>	53.70% 10.08%	✗
	Brien Boise	\$1,307,102	\$814,999	<div></div>	62.35% 9.62%	✓
	Camilla Castle	\$1,398,227	\$853,802	<div></div>	61.06% 11.89%	✓
	Ches Bonnell	\$1,219,331	\$654,065	<div></div>	53.64% 6.58%	✗
	Curtice Advani	\$1,386,668	\$835,607	<div></div>	60.26% 8.98%	✓
	Dennison Crosswaite	\$1,337,234	\$782,536	<div></div>	58.52% 10.36%	
	Doty Strutley	\$1,423,994	\$892,576	<div></div>	62.68% 12.08%	✓
	Gigi Bohling	\$1,365,107	\$858,416	<div></div>	62.88% 9.88%	✓
	Gunar Cockshoot	\$1,382,373	\$860,284	<div></div>	62.23% 10.74%	✓
	Husein Augar	\$1,473,073	\$926,895	<div></div>	62.92% 13.28%	✓
	Jan Morforth	\$1,372,491	\$788,685	<div></div>	57.46% 10.76%	
	Jehu Rudeforth	\$1,388,151	\$853,163	<div></div>	61.46% 7.26%	✓
	Kaine Padly	\$1,380,400	\$844,962	<div></div>	61.21% 10.93%	✓
	Karlen McCaffrey	\$1,311,800	\$752,434	<div></div>	57.36% 9.24%	
	Kelci Walkden	\$1,517,603	\$988,320	<div></div>	65.12% 10.53%	✓
	Madelene Upcott	\$1,303,576	\$702,768	<div></div>	53.91% 9.68%	✗

