

Section 1: Hospital Pricing and Selection on Observables

Ian McCarthy | Emory University Econ 470 & HLTH 470

Table of contents

- 1. Hospital Pricing
- 2. HCRIS Data
- 3. Potential Outcomes Framework
- 4. Average Treatment Effects
- 5. Selection on Observables
- 6. Regression and Weighting
- 7. Pricing and Profit Status

Background on Hospital Pricing

Defining characteristic of hospital services: it's complicated!

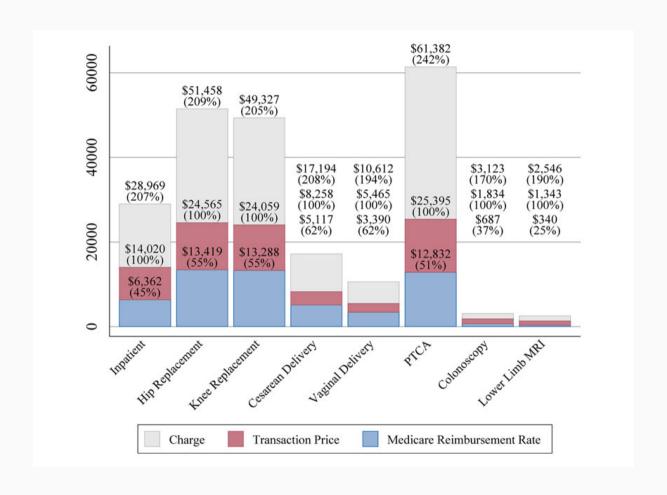
	The second second			
1/04/11	ī	041666	LEARLINX DUO-VENT	17.00
1/04/11	า	0406462	TUBE CONNECTING STERIL 6FT	27.00
1/05/11	ī	0406462	TUBE CONNECTING STERIL STT	27.00
1/05/11	1	3005741	ACCU-CHEK CCRV	18.00
1/05/11	i	3019692	SURGICEL 2X14 STRIP EACH	451.00
1/05/11	1	3005741	ACCU-CHEK CCRV	18.00
1/05/11	1.	3005741	ACCU-CHEK CCRV	18.00
1/05/11	1	3019692	SURGICEL 2X14 STRIP EACH	451.00-
1/05/11	1	3005741	ACCU-CHEK CCRV	10.00
1/05/11	10	2900025	ACCU-CREK CCRV	18.00
1/05/11	1	0402230	OXYGEN HOURLY	560.00
1/05/11	1	0416826	LEURINS TUBE SPECIM TRAP	77.00
1/05/11	1	0406793	SET EXTENSION 1-VALVE	12.00
1/05/11	1	0416018	SUCTION YANKAUER	44.00
	terret.	041444	SECOND AWE SET LUER LOCK	5.00

Brill, Steven. 2013. "Bitter Pill: Why Medical Bills are Killing Us." *Time Magazine*.

Lots of different payers paying lots of different prices:

- Medicare fee-for-service prices
- Medicaid payments
- Private insurance negotiations (including Medicare Advantage)
- But what about the price to patients?

Price \neq charge \neq cost \neq patient out-of-pocket spending



Source: Health Care Pricing Project

Not clear what exactly is negotiated...

Fee-for-service

- price per procedure
- percentage of charges
- markup over Medicare rates

Capitation

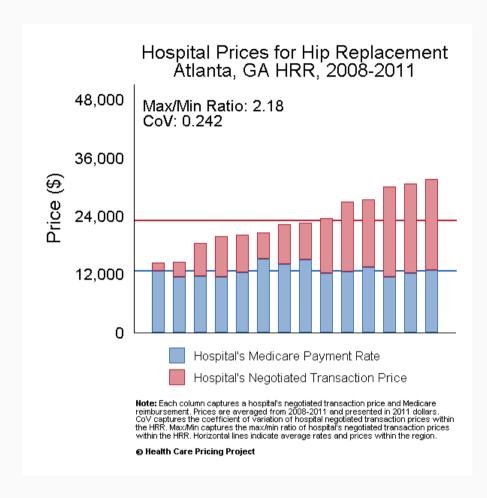
- payment per patient
- pay-for-performance
- shared savings

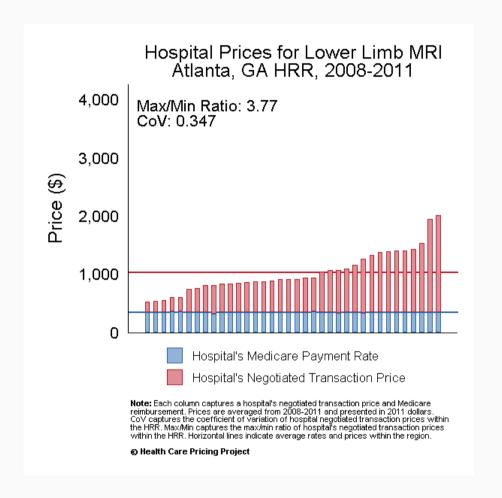
Hospital prices in real life

A few empirical facts:

- 1. Hospital services are expensive
- 2. Prices vary dramatically across different areas
- 3. Lack of competition is a major reason for high prices

Hospital prices in real life





Source: Health Care Pricing Project

Understanding HCRIS Data

What is HCRIS?

Healthcare Cost Report Information System ('cost reports')

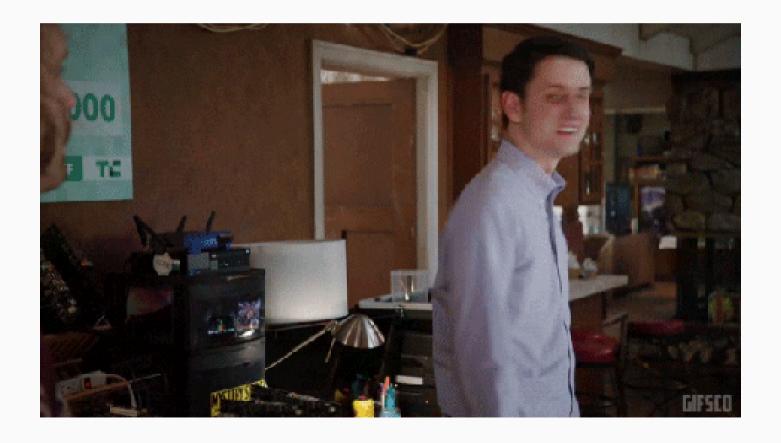
- Nursing Homes (SNFs)
- Hospice
- Home Health Agencies
- Hospitals

Hospital Cost Reports

10-1	2 FORM	FORM CMS-2552-10			4090 (Cont.)	
	EMENT OF PATIENT REVENUES OPERATING EXPENSES	PROVIDER CCN:	PERIOD: FROM TO _	WORKSHEET G-2, PARTS I & II		
PART	I I - PATIENT REVENUES					
	REVENUE CENTER	INPATIENT 1	OUTPATIENT 2	TOTAL 3		
	GENERAL INPATIENT ROUTINE CARE SERVICES	•				
1	Hospital				1	
2	Subprovider IPF				2	
3	Subprovider IRF				3	
4	Subprovider (Other)				4	
5	Swing bed - SNF				5	
6	Swing bed - NF				6	
7	Skilled nursing facility				7	
8	Nursing facility				8	
9	Other long term care				9	
10	Total general inpatient care services (sum of lines 1-9)				10	
	INTENSIVE CARE TYPE INPATIENT HOSPITAL SERVICES					
11	Intensive care unit				11	
12	Coronary care unit				12	
13	Burn intensive care unit				13	
14	Surgical intensive care unit				14	
15	Other special care (specify)				15	
16	Total intensive care type inpatient hospital services (sum of				16	
	of lines 11-15)					
17	Total inpatient routine care services (sum of lines 10 and 16)				17	
18	Ancillary services				18	
19	Outpatient services				19	
20	Rural Health Clinic (RHC)				20	
21	Federally Qualified Health Center (FQHC)				21	
22	Home health agency				22	

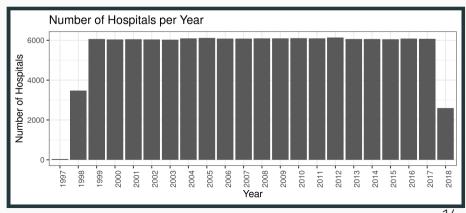
The Data

Let's work with the HCRIS GitHub repository. But forming the dataset is up to you this time.

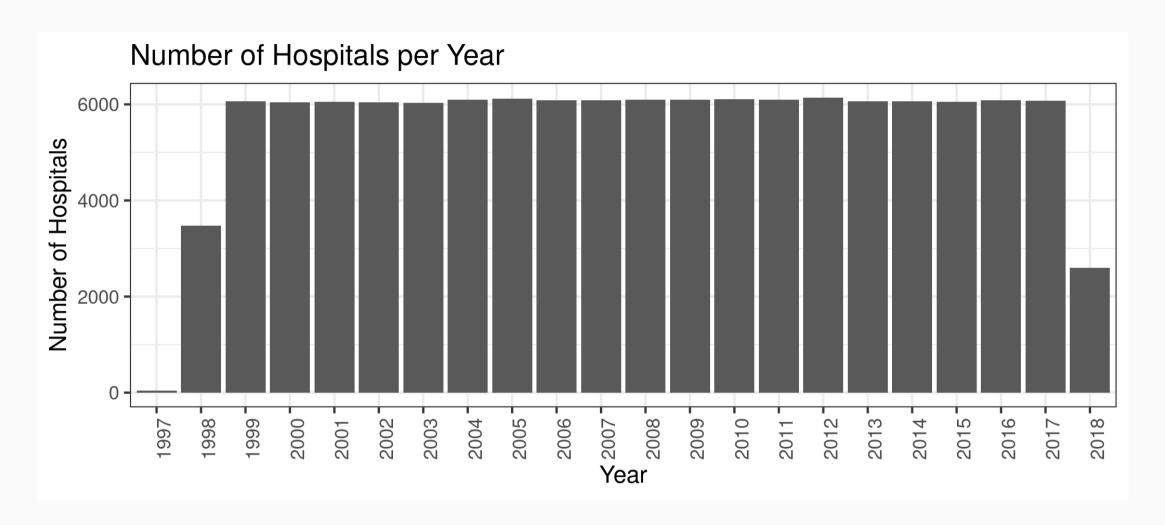


The Data

```
hcris.data %>%
  ggplot(aes(x=as.factor(year))) +
  geom_bar() +
  labs(
    x="Year",
    y="Number of Hospitals",
    title="Number of Hospitals per Year"
  ) + theme_bw() +
  theme(axis.text.x = element_text(angle = 90, hjust=1))
```

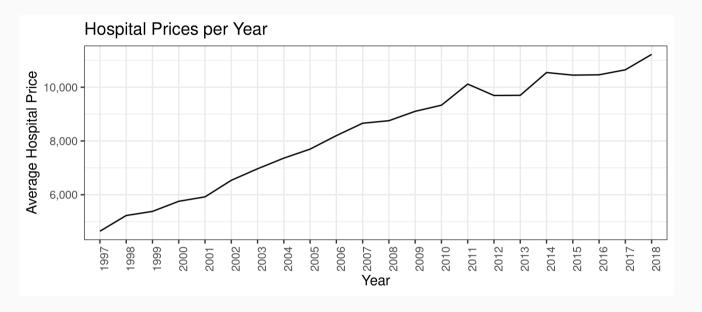


Number of hospitals

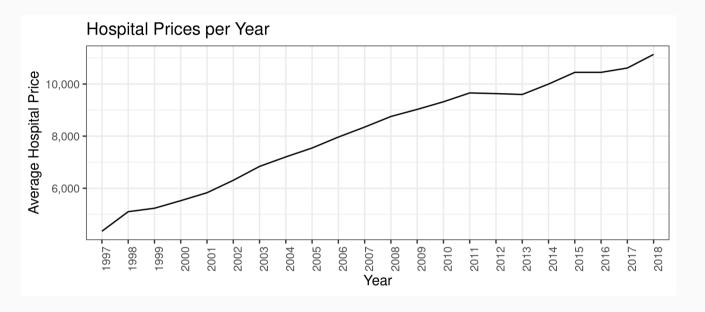


Estimating hospital prices

Estimating hospital prices



Estimating hospital prices



Potential Outcomes Framework

Causal Inference and Potential Outcomes

- Goal: Estimate effect of some policy or program
- Key building block for causal inference is the idea of **potential outcomes**

Some notation

Observed outcome

$$Y_i = Y_{1i} imes D_i + Y_{0i} imes (1-D_i)$$

or

$$Y_i = \left\{ egin{aligned} Y_{1i} ext{ if } D_i = 1 \ Y_{0i} ext{ if } D_i = 0 \end{aligned}
ight.$$

Assumes **SUTVA** (stable unit treatment value assumption)...no interference across units

Example of "Potential Outcomes"





$$Y_0$$
= \$60,000

Earnings due to Emory = $Y_1 - Y_0$ = \$15,000

Example of "Potential Outcomes"



Earnings due to Emory = $Y_1 - Y_0$ = ?



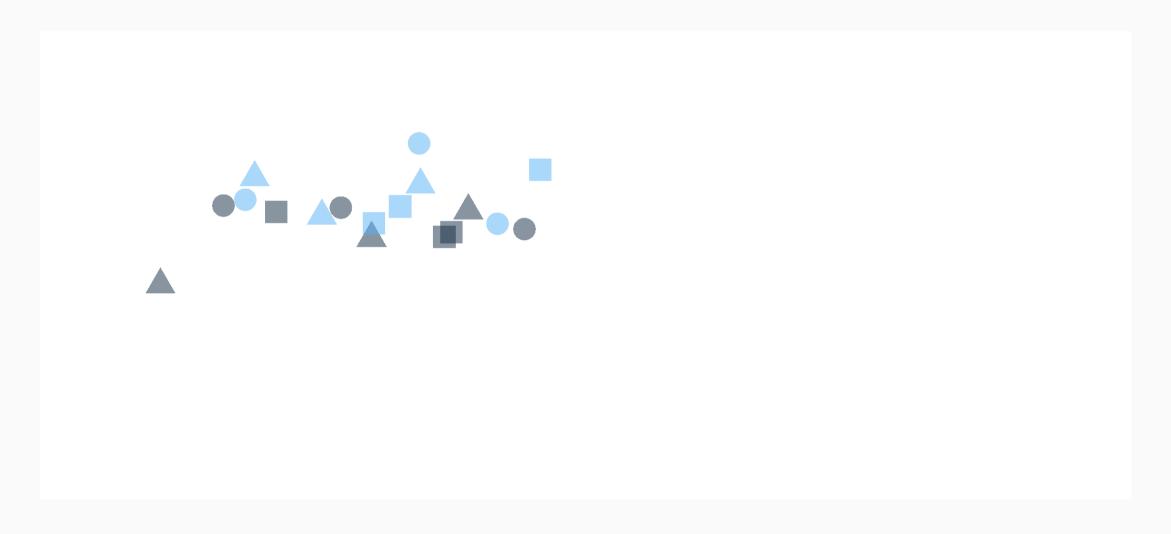
$$Y_0$$
= ?

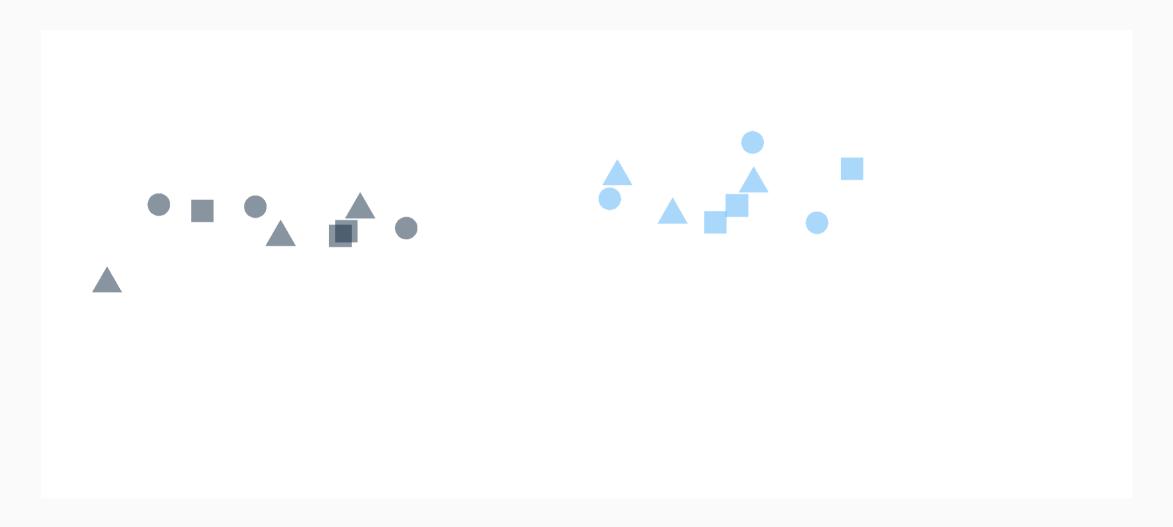
Do we ever observe the potential outcomes?

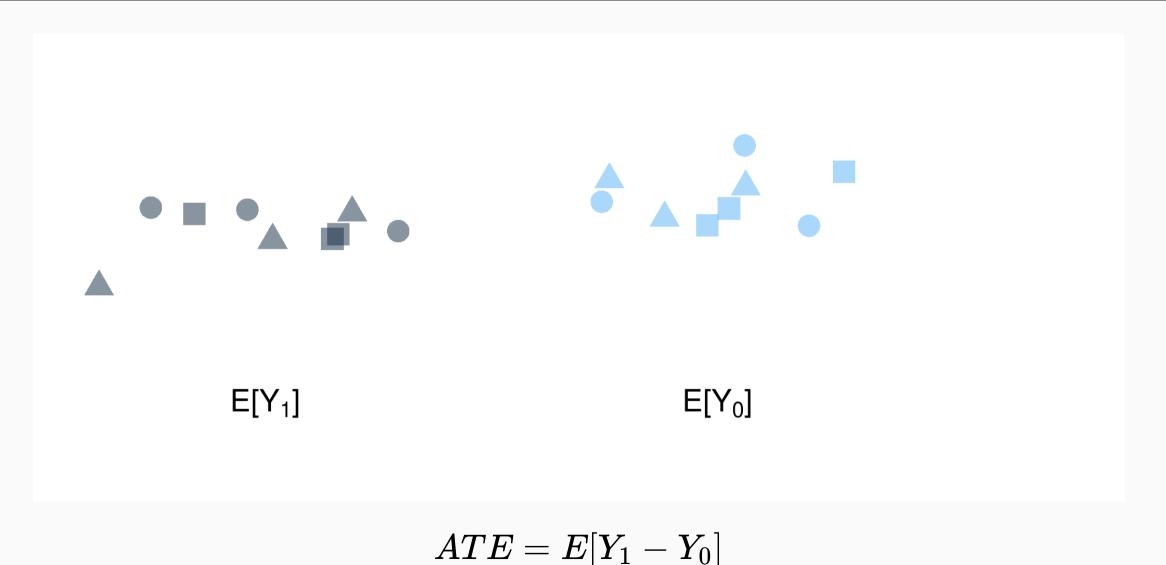


Without a time machine...hard (impossible?) to get individual effects.









More formally

- ullet ATE: $\delta_{ATE}=E[Y_1-Y_0]$
- ATT: $\delta_{ATT} = E[Y_1 Y_0 | D = 1]$
- ATU: $\delta_{ATU}=E[Y_1-Y_0|D=0]$

Easy to write, hard to estimate

- In words, the potential outcome without treatment, Y_{0i} , is different between those that ultimately did and did not receive treatment.
- e.g., treated group was going to be better on average even without treatment (higher wages, healthier, etc.)

Alleviating Selection Bias

- Easiest way to think of this is with random assignment
- ullet In this case, treatment assignment doesn't tell us anything about Y_{0i}
- ullet So, when D_i is randomly assigned,

$$E[Y_{0i}|D_i=1]=E[Y_{0i}|D_i=0],$$

such that

$$E[Y_i|D_i=1]-E[Y_i|D_i=0]=\delta_{ATE}=\delta_{ATT}=\delta_{ATU}$$

In practice

- Nothing more than averages
- Estimand:

$$\delta_{ATE} = E[Y_1 - Y_0] = E[Y|D=1] - E[Y|D=0]$$

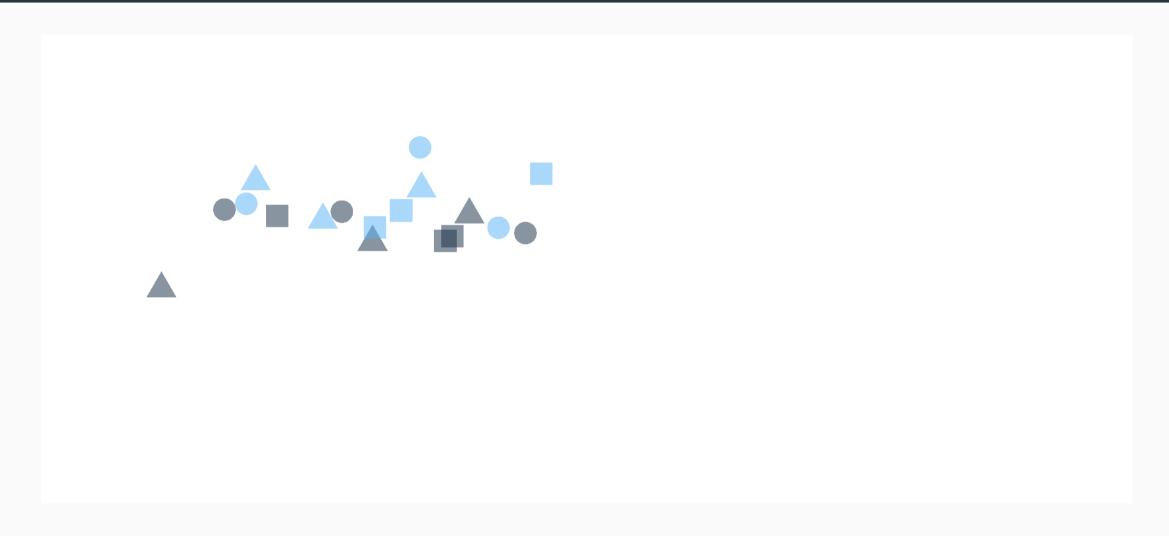
• Estimate:

$$\hat{\delta}_{ATE} = rac{1}{N_1} \sum_{D_i=1} Y_i - rac{1}{N_0} \sum_{D_i=0} Y_i,$$

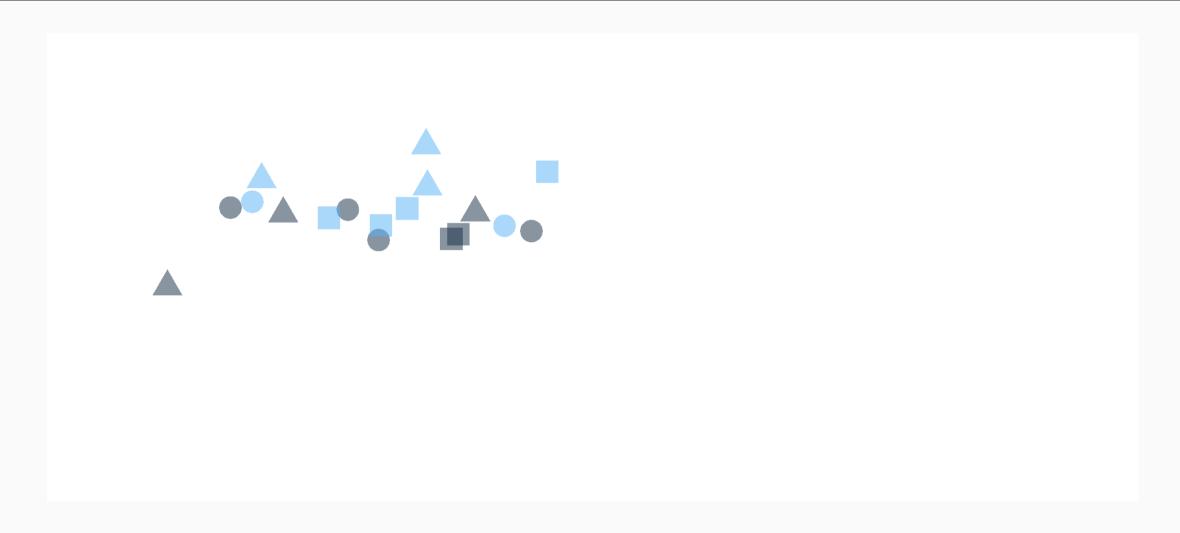
where N_1 is number of treated and N_0 is number untreated (control)

• Inference/hypothesis testing with standard two-sample t-test

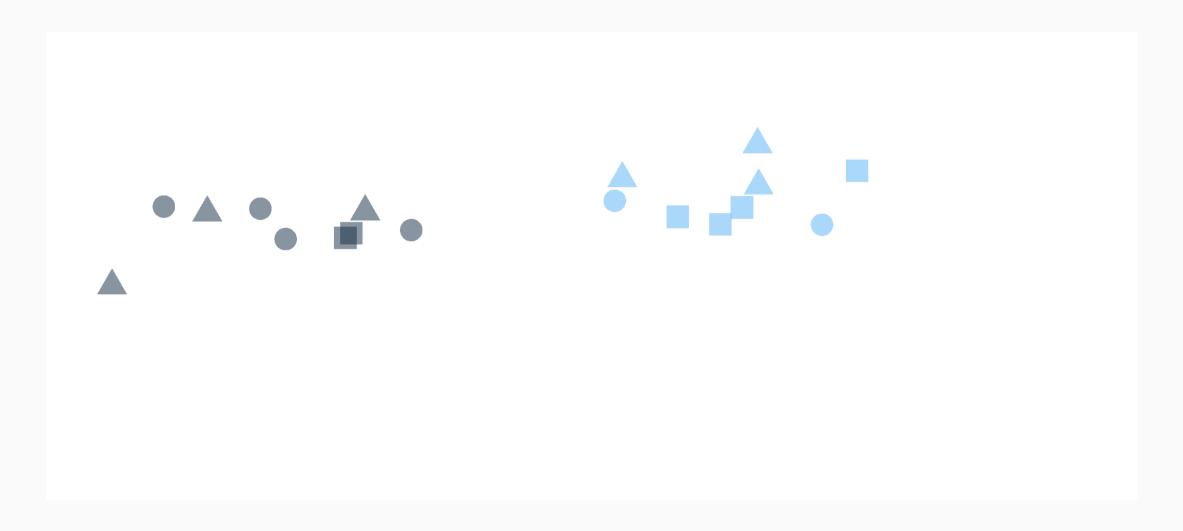
Selection on Observables



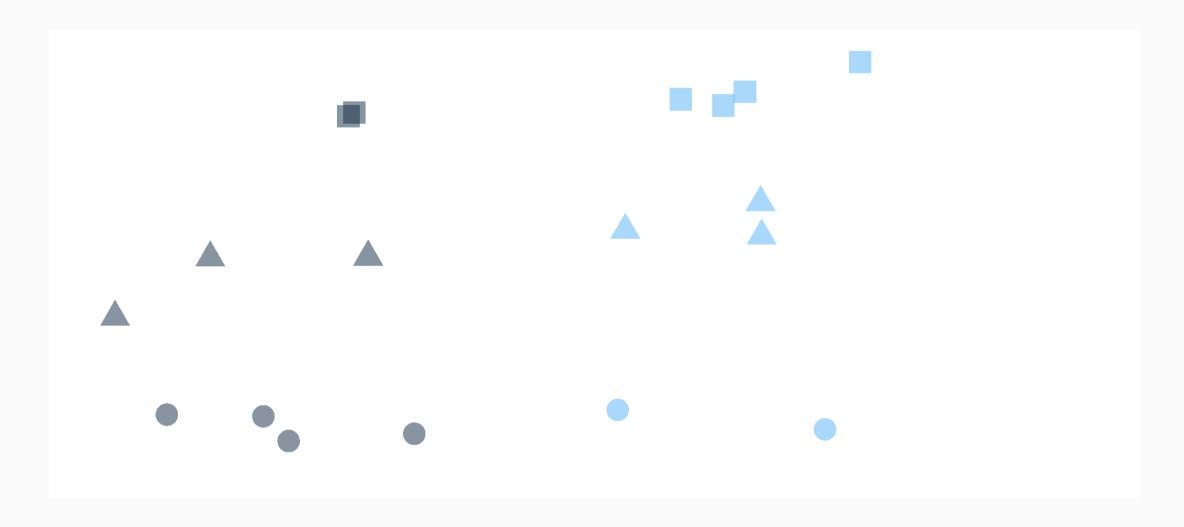
...with Selection



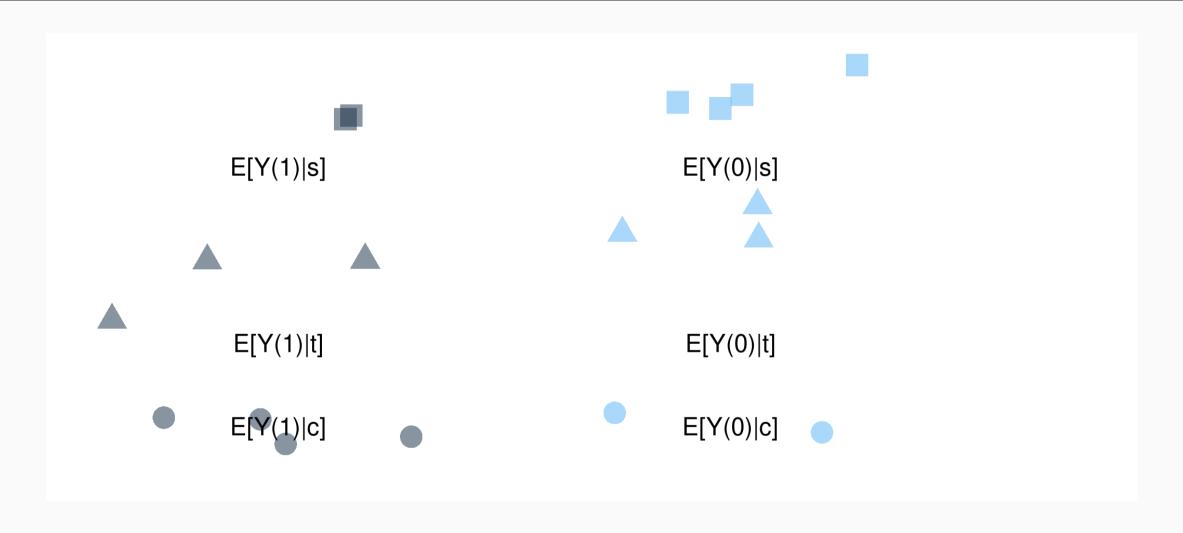
...with Selection



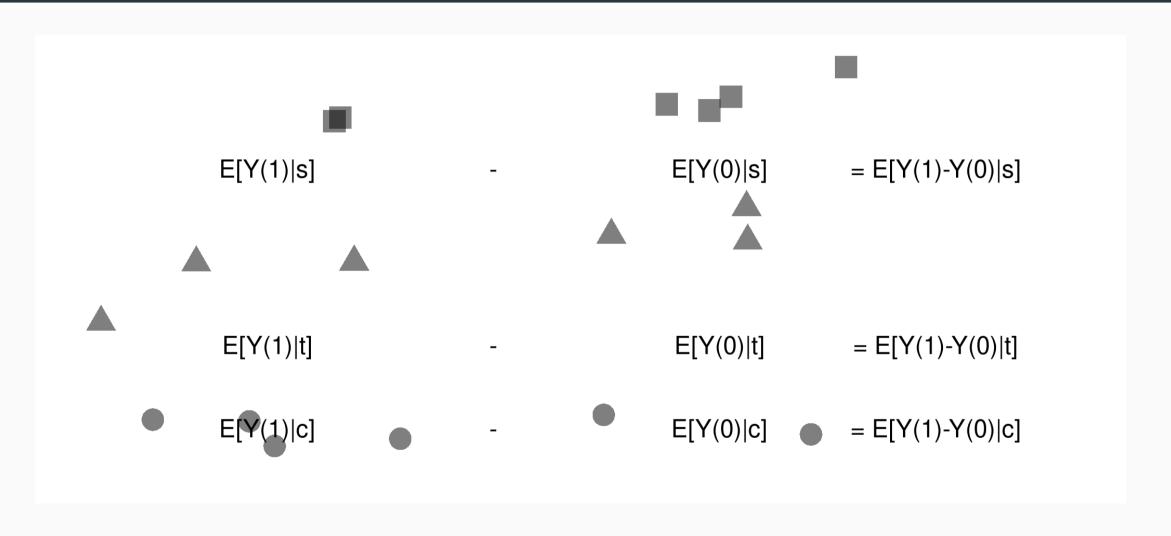
...with Selection



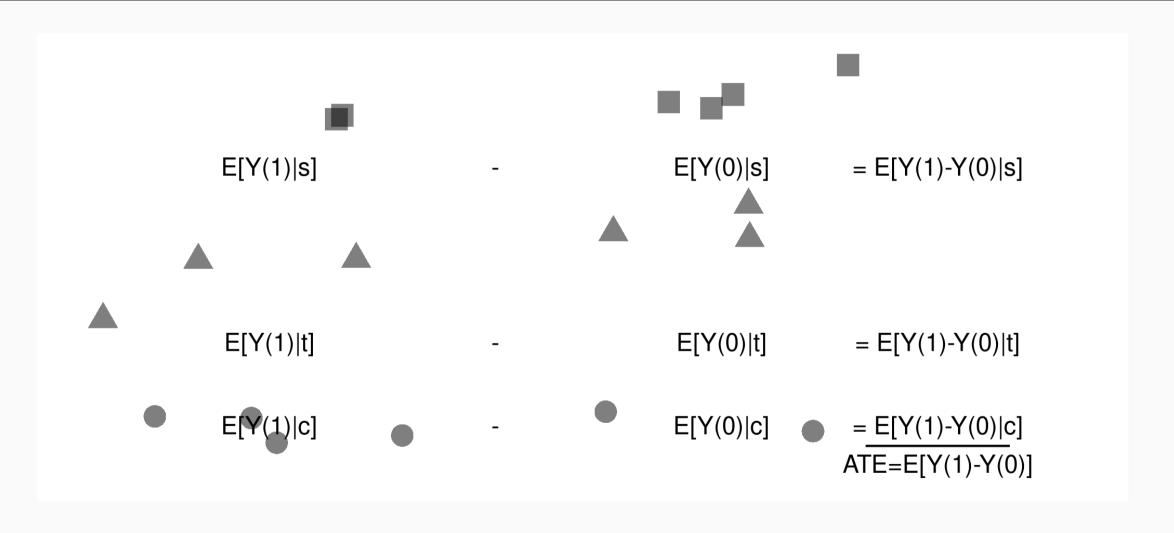
...with Selection



Assumption 1: Selection on Observables



Assumption 1: Selection on Observables



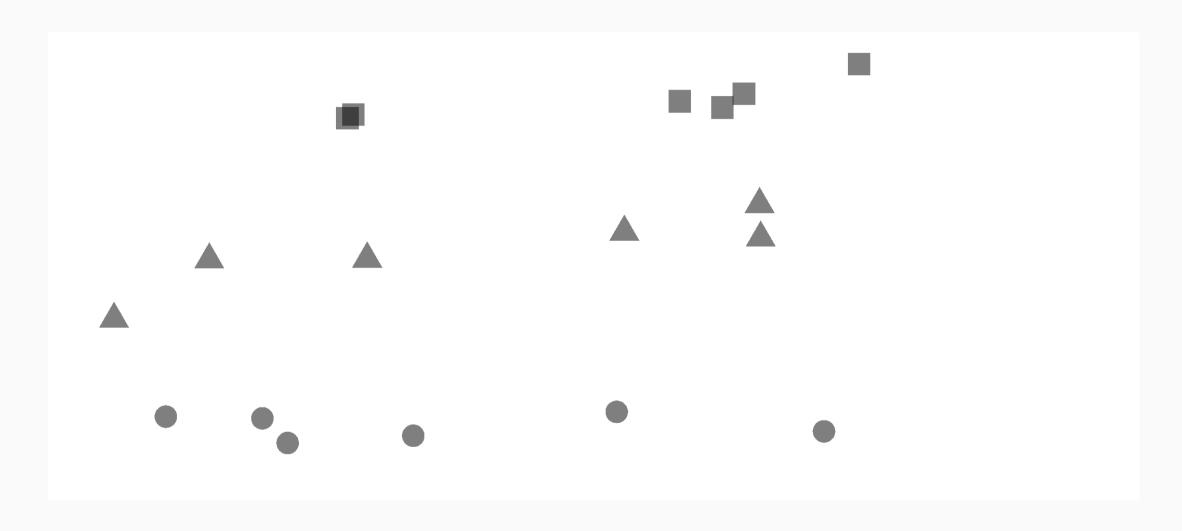
Assumption 1: Selection on Observables

More formally:

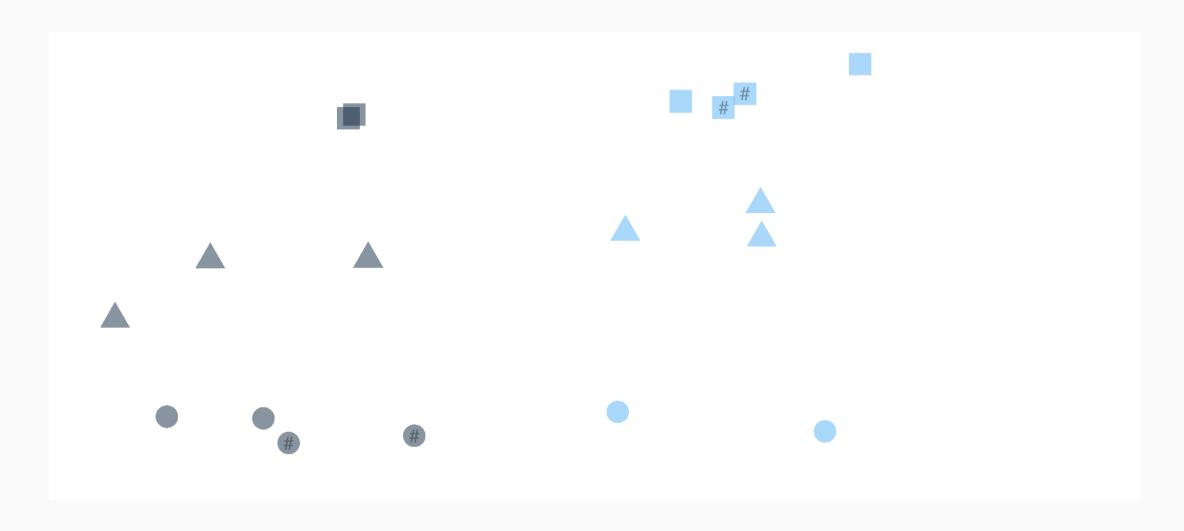
- E[Y(1)|W, shape] = E[Y(1)|shape]
- $Y(1), Y(0) \perp \!\!\! \perp W | shape$

In words...nothing unobserved that determines treatment selection and affects your outcome of interest.

Violation of Selection on Observables



Violation of Selection on Observables

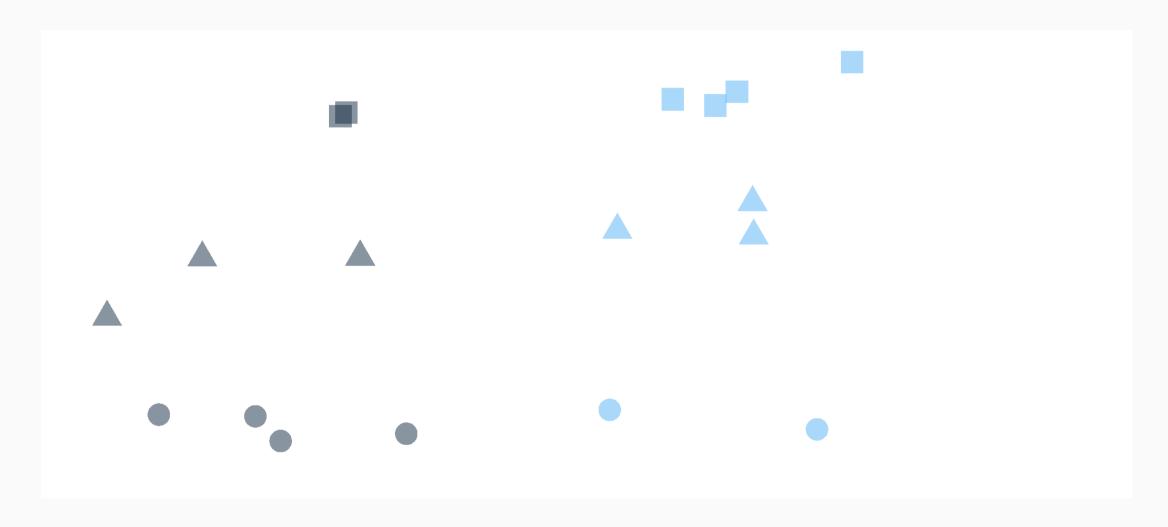


Assumption 2: Common Support

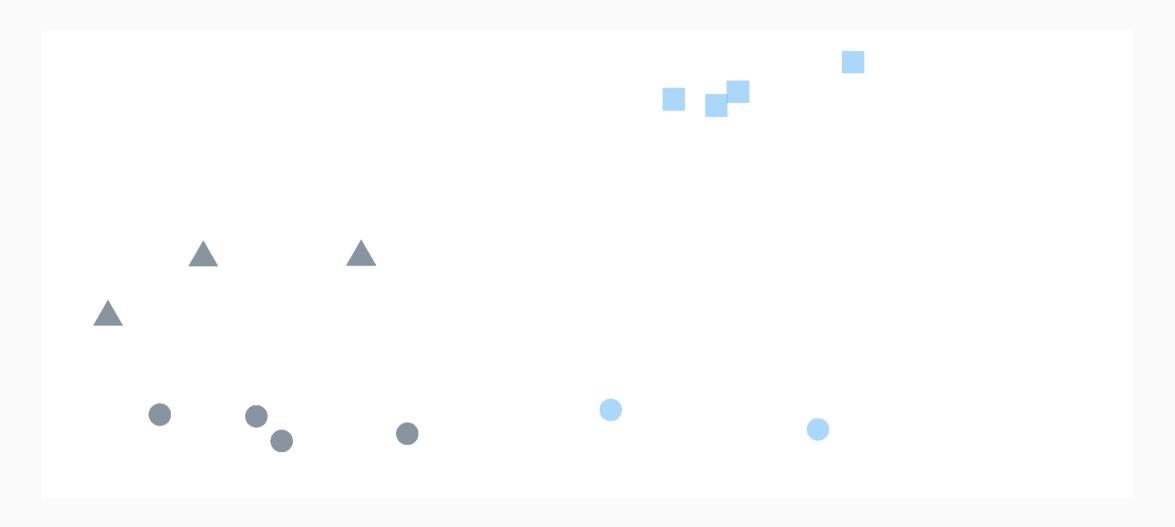
Someone of each type must be in both the treated and untreated groups

$$0<\Pr(W=1|X)<1$$

Assumption 2: Common Support



Violation of Common Support



Causal Inference with Observational Data

Fundamental Problem of Causal Inference

Potential outcomes:

- ullet $Y_i(1)$ for $W_i=1$
- $Y_i(0)$ for $W_i=0$

Average treatment effect is $E[Y_i(1)-Y_i(0)]$, but:

- $E[Y_i|W_i=1]
 eq E[Y_i(1)]$
- $E[Y_i|W_i=0]
 eq E[Y_i(0)]$

Fundamental Problem of Causal Inference

- We don't observe the counterfactual outcome...what would have happened if a treated unit was actually untreated.
- ALL attempts at causal inference represent some attempt at estimating the counterfactual outcome. We need an estimate for $E[Y_i(0)]$ among those that were treated, and vice versa for $E[Y_i(1)]$.

Causal inference with observational data

Solution for now: find covariates X_i such that the following assumptions are plausible:

1. Selection on observables:

$$Y_i(1), Y_i(0) \perp \!\!\! \perp W_i | X_i$$

2. Common support:

$$0<\Pr(W_i=1|X_i)<1$$

Causal inference with observational data

With selection on observables and common support:

1. Matching estimators:

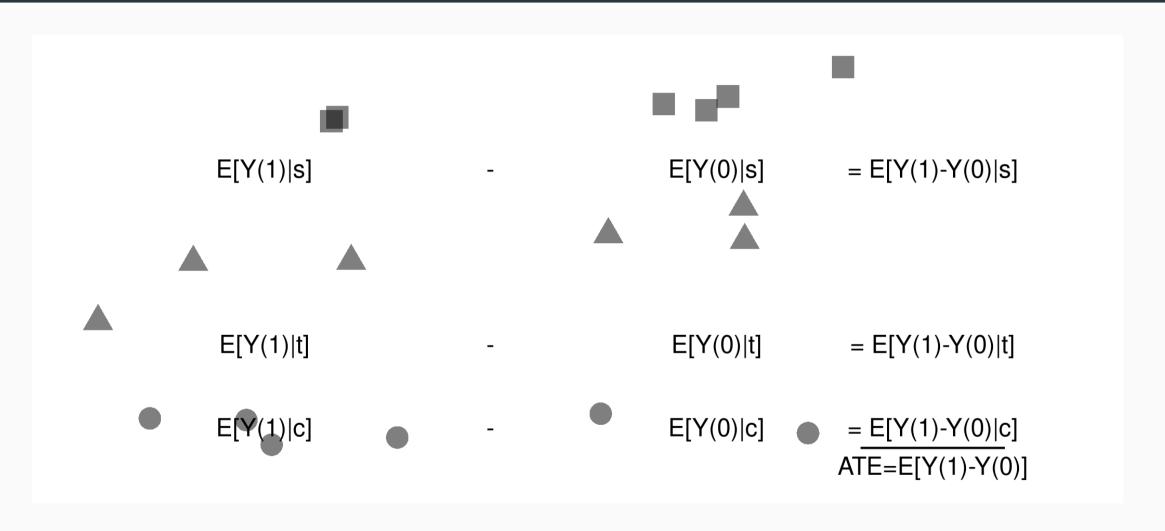
$$E[Y_i(1) - Y_i(0)] = E[E[Y_i|W_i = 1, X_i] - E[Y_i|W_i = 0, X_i]]$$

2. Regression estimators:

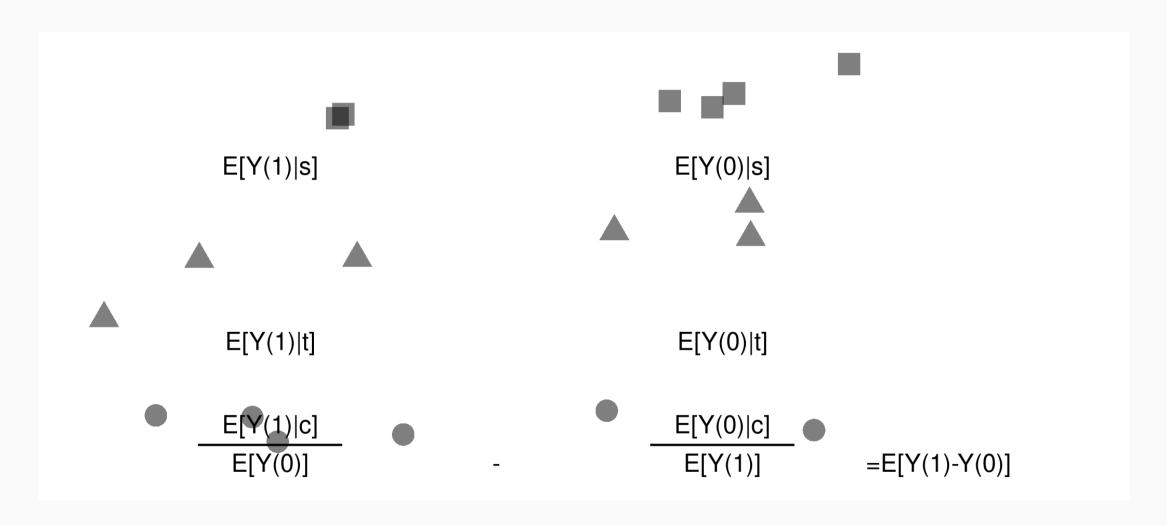
$$E[Y_i(1) - Y_i(0)] = E[E[Y_i|W_i = 1, X_i]] - E[E[Y_i|W_i = 0, X_i]]$$

What's the difference?

Matching



Regression



Estimation options

- Matching
- Weighting
- Regression
- Doubly-robust weighting + regression (won't cover)

Matching: The process

- 1. For each observation i, find the m "nearest" neighbors, $J_m(i)$.
- 2. Impute $\hat{Y}_i(0)$ and $\hat{Y}_i(1)$ for each observation:

$$\hat{Y_i}(0) = \left\{egin{array}{ll} Y_i & ext{if} & W_i = 0 \ rac{1}{m} \sum_{j \in J_m(i)} Y_j & ext{if} & W_i = 1 \end{array}
ight.$$

$$\hat{Y}_i(1) = \left\{ egin{array}{ll} Y_i & ext{if} & W_i = 1 \ rac{1}{m} \sum_{j \in J_m(i)} Y_j & ext{if} & W_i = 0 \end{array}
ight.$$

3. Form "matched" ATE:

$$\hat{\delta}^{ ext{match}} = rac{1}{N} \sum_{i=1}^{N} \left(\hat{Y}_i(1) - \hat{Y}_i(0)
ight)$$

Matching: Defining "nearest"

1. Euclidean distance:

$$\sum_{k=1}^K (X_{ik}-X_{jk})^2$$

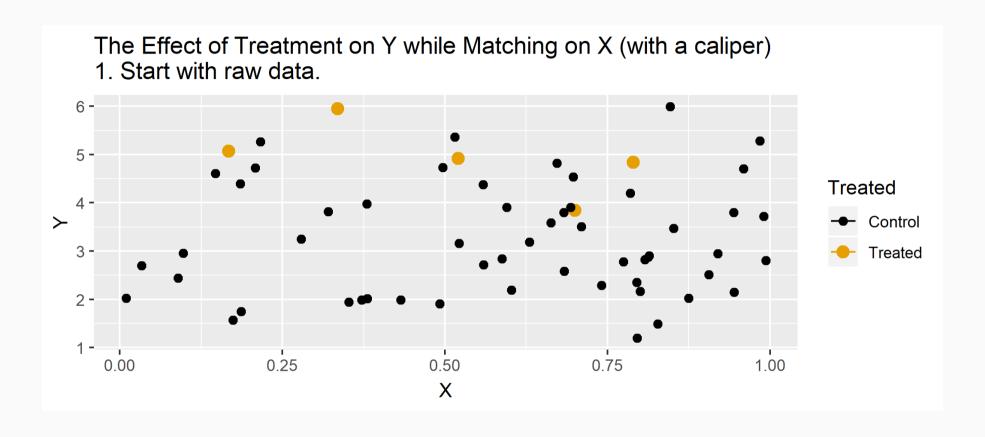
2. Scaled Euclidean distance:

$$\sum_{k=1}^K rac{1}{\sigma_{X_k}^2} (X_{ik} - X_{jk})^2$$

3. Mahalanobis distance:

$$(X_i-X_j)'\Sigma_X^{-1}(X_i-X_j)$$

Animation for matching



Weighting

- 1. Estimate propensity score ps \leftarrow glm(W~X, family=binomial, data), denoted $\hat{\pi}(X_i)$
- 2. Weight by inverse of propensity score

$$\hat{\mu}_1 = rac{\sum_{i=1}^N rac{Y_i W_i}{\hat{\pi}(X_i)}}{\sum_{i=1}^N rac{W_i}{\hat{\pi}(X_i)}}$$
 and $\hat{\mu}_0 = rac{\sum_{i=1}^N rac{Y_i (1-W_i)}{1-\hat{\pi}(X_i)}}{\sum_{i=1}^N rac{1-W_i}{1-\hat{\pi}(X_i)}}$

3. Form "inverse-propensity weighted" ATE:

$$\hat{\delta}^{IPW} = \hat{\mu}_1 - \hat{\mu}_0$$

Regression

- 1. Regress Y_i on X_i among $W_i=1$ to form $\hat{\mu}_1(X_i)$
- 2. Regress Y_i on X_i among $W_i=0$ to form $\hat{\mu}_0(X_i)$
- 3. Form difference in predictions:

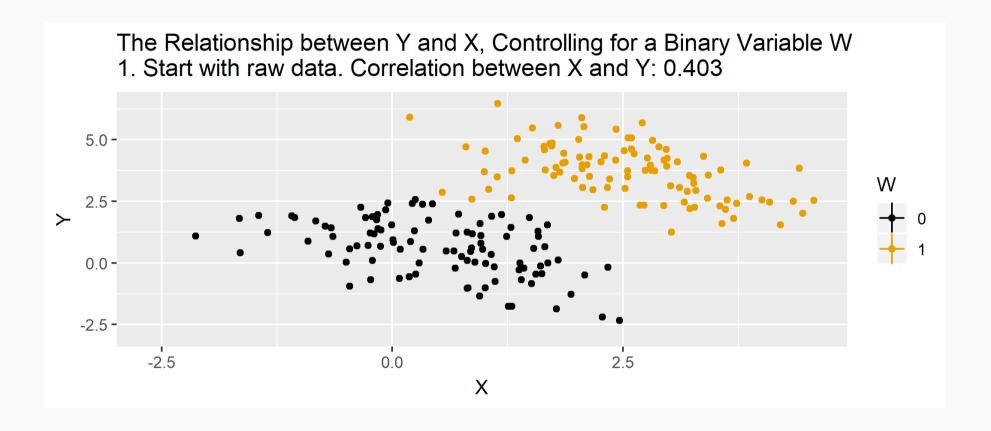
$$\hat{\delta}^{reg} = rac{1}{N} \sum_{i=1}^N \left(\hat{\mu}_1(X_i) - \hat{\mu}_0(X_i)
ight)$$

Regression

Or estimate in one step,

$$Y_i = \delta W_i + eta X_i + W_i imes \left(X_i - ar{X}
ight) \gamma + arepsilon_i$$

Animation for regression



Simulated data

Now let's do some matching, re-weighting, and regression with simulated data:

```
n \leftarrow 5000

select.dat \leftarrow tibble(

x = runif(n, 0, 1),

z = rnorm(n, 0, 1),

w = (x>0.65),

y = -2.5 + 4*w + 1.5*x + rnorm(n,0,1),

w_alt = (x + z > 0.35),

y_alt = -2.5 + 4*w_alt + 1.5*x + 2.25*z + rnorm(n,0,1)
```

Simulation: nearest neighbor matching

Original number of treated obs.....

Matched number of observations.....

Matched number of observations (unweighted). 5016

```
nn.est1 ← Matching::Match(Y=select.dat$y,
                           Tr=select.dat$w.
                           X=select.dat$x,
                           M=1,
                           Weight=1,
                           estimand="ATE")
summary(nn.est1)
## Estimate ... 4.0175
## AI SE..... 0.52954
## T-stat..... 7.5869
## p.val..... 3.2863e-14
##
## Original number of observations.....
                                               5000
```

1732

5000

Simulation: nearest neighbor matching

Matched number of observations (unweighted). 5016

```
nn.est2 ← Matching::Match(Y=select.dat$y,
                          Tr=select.dat$w.
                          X=select.dat$x,
                          M=1,
                          Weight=2,
                          estimand="ATE")
summary(nn.est2)
## Estimate ... 4.0175
## AI SE..... 0.52954
## T-stat..... 7.5869
## p.val..... 3.2863e-14
##
## Original number of observations.....
                                              5000
## Original number of treated obs.....
                                             1732
## Matched number of observations.....
                                             5000
```

Simulation: regression

```
reg1.dat \( \times \text{ select.dat } \%>\% \text{ filter(w=1)}
reg1 \( \times \text{ lm(y \( \times \text{ x, data=reg1.dat)}} \)

reg0.dat \( \times \text{ select.dat } \%>\% \text{ filter(w=0)}
reg0 \( \times \text{ lm(y \( \times \text{ x, data=reg0.dat)}} \)
pred1 \( \times \text{ predict(reg1,new=select.dat)} \)
pred0 \( \times \text{ predict(reg0,new=select.dat)} \)
mean(pred1-pred0)
```

[1] 4.076999

Violation of selection on observables

NN Matching

```
##
## Estimate ... 7.6642
## AI SE.... 0.052903
## T-stat.... 144.87
## p.val.... < 2.22e-16
##
## Original number of observations .... 5000
## Matched number of observations (unweighted). 23014</pre>
```

Regression

```
reg1.dat \leftarrow select.dat %>% filter(w_alt=1)
reg1 \leftarrow lm(y_alt \simeq x, data=reg1.dat)

reg0.dat \leftarrow select.dat %>% filter(w_alt=0)
reg0 \leftarrow lm(y_alt \simeq x, data=reg0.dat)
pred1_alt \leftarrow predict(reg1,new=select.dat)
pred0_alt \leftarrow predict(reg0,new=select.dat)
mean(pred1_alt-pred0_alt)
```

[1] 7.646532

Pricing and Hospital Profit Status

Penalized hospitals

Summary stats

Always important to look at your data before doing any formal analysis. Ask yourself a few questions:

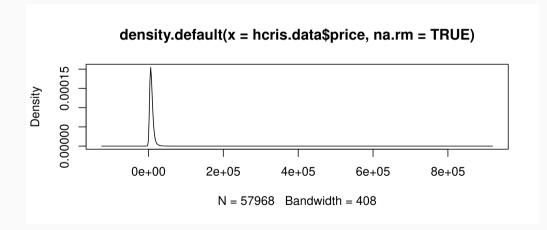
- 1. Are the magnitudes reasonable?
- 2. Are there lots of missing values?
- 3. Are there clear examples of misreporting?

Summary stats

```
summary(hcris.data$price)

### Min. 1st Qu. Median Mean 3rd Qu. Max. NA's
### -123697 4783 7113 Inf 10230 Inf 63662

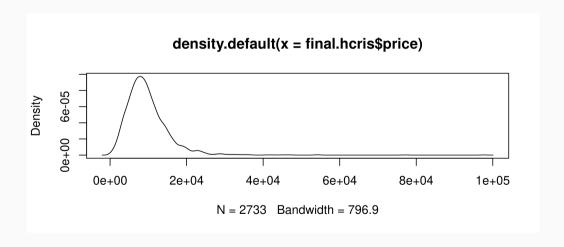
plot(density(hcris.data$price, na.rm=TRUE))
```



```
summary(final.hcris$price)

## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 340.8 6129.9 8705.4 9646.9 11905.4 97688.8

plot(density(final.hcris$price))
```



Dealing with problems

We've adopted a very brute force way to deal with outlier prices. Other approaches include:

- 1. Investigate very closely the hospitals with extreme values
- 2. Winsorize at certain thresholds (replace extreme values with pre-determined thresholds)
- 3. Impute prices for extreme hospitals

Differences among penalized hospitals

- Mean price among penalized hospitals: 9,896.31
- Mean price among non-penalized hospitals: 9,560.41
- Mean difference: 335.9

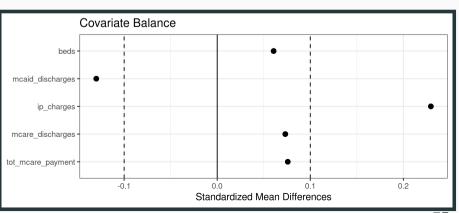
Comparison of hospitals

Are penalized hospitals sufficiently similar to non-penalized hospitals?

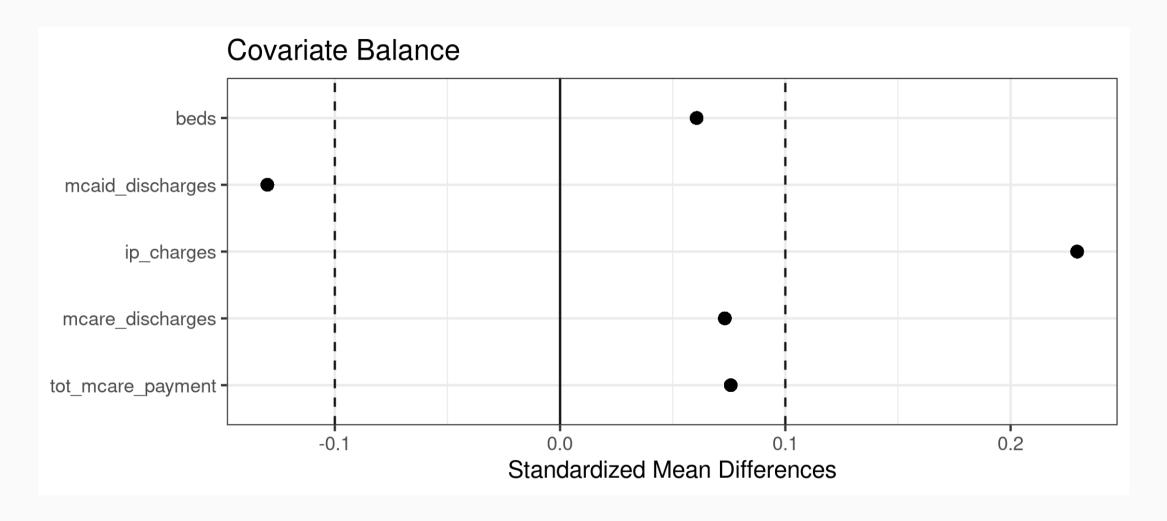
Let's look at covariate balance using a love plot, part of the library(cobalt) package.

Love plots without adjustment

```
love.plot(bal.tab(lp.covs,treat=lp.vars$penalty), colors="black", shapes="circle", threshold=0.1) +
theme bw() + theme(legend.position="none")
```



Love plots without adjustment



Using matching to improve balance

Some things to think about:

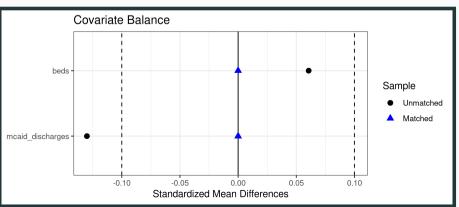
- exact versus nearest neighbor
- with or without ties (and how to break ties)
- measure of distance

1. Exact Matching

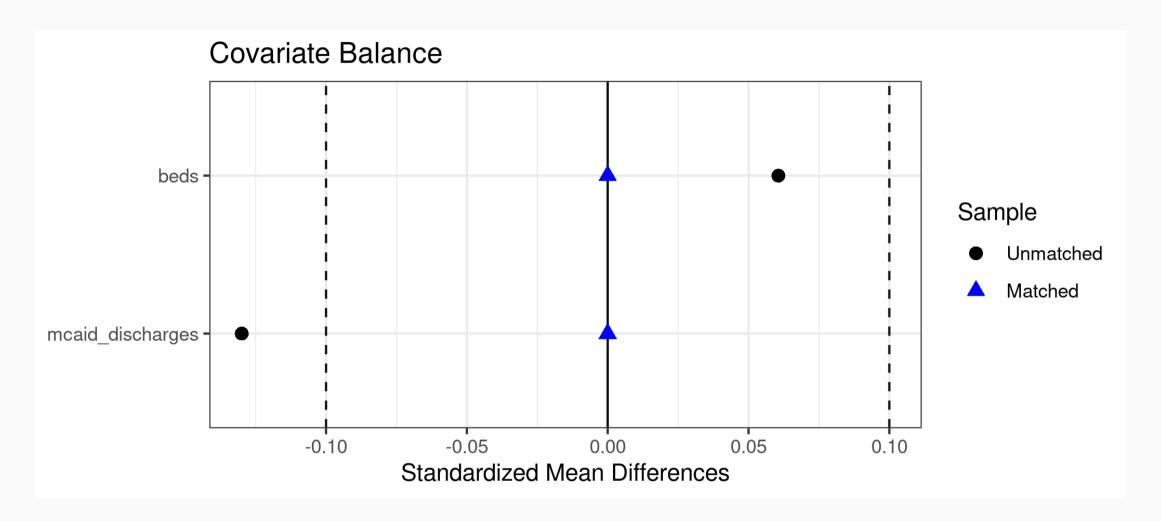
[1] "Match"

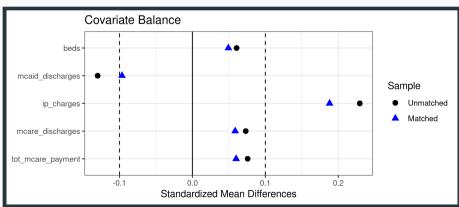
1. Exact Matching (on a subset)

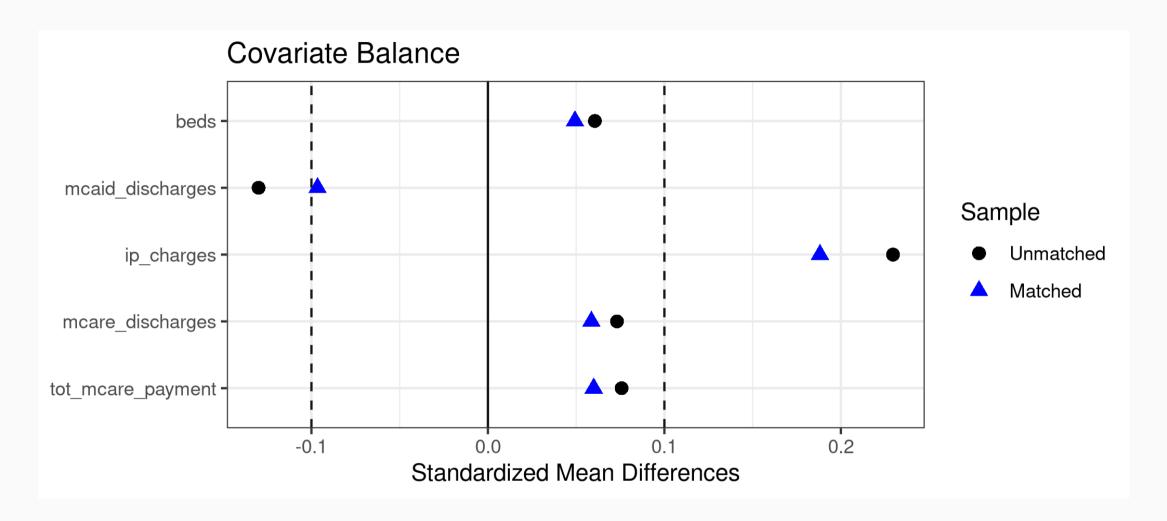
1. Exact Matching (on a subset)

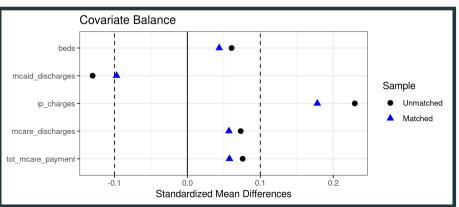


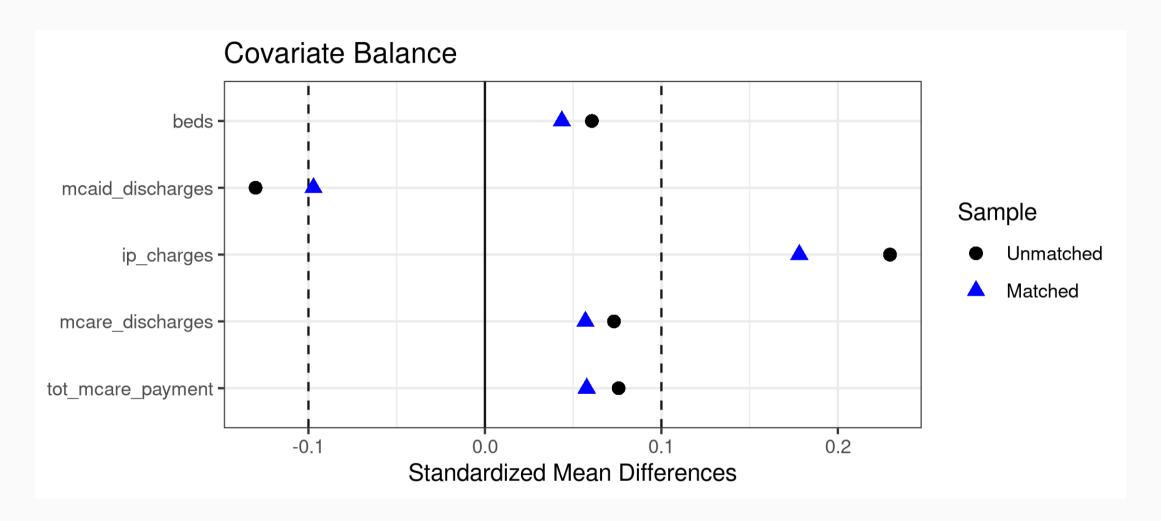
1. Exact Matching (on a subset)





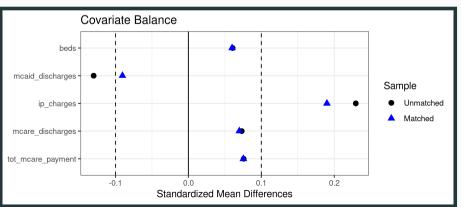




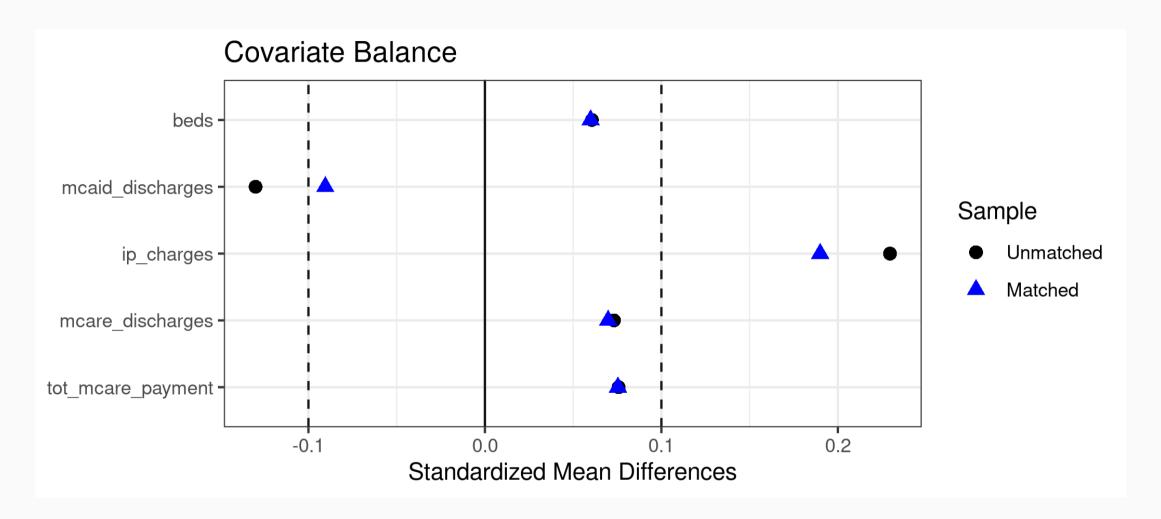


2. Nearest neighbor matching (Mahalanobis)

2. Nearest neighbor matching (Mahalanobis)

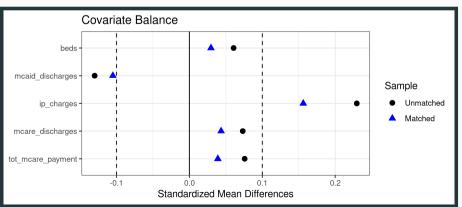


2. Nearest neighbor matching (Mahalanobis)

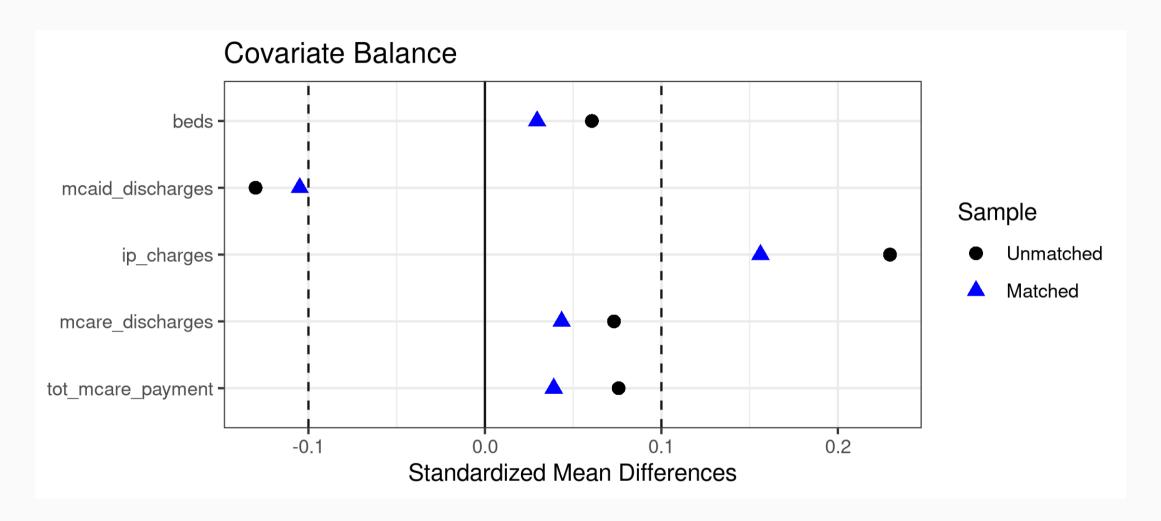


2. Nearest neighbor matching (propensity score)

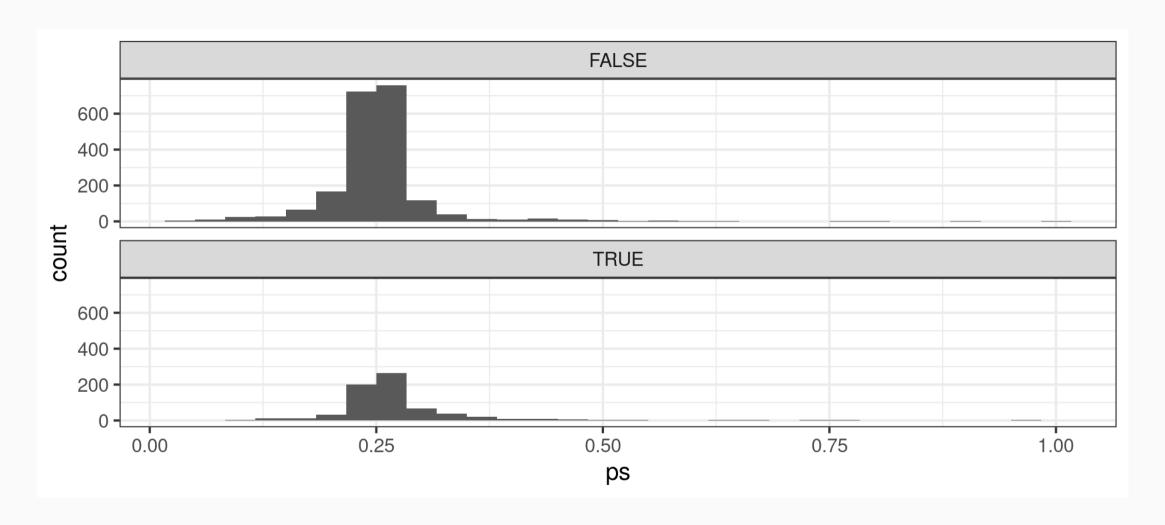
2. Nearest neighbor matching (propensity score)



2. Nearest neighbor matching (propensity score)



3. Weighting



Results: Exact matching

```
##
## Estimate... 1777.6
## AI SE.... 34.725
## T-stat.... 51.191
## p.val.... < 2.22e-16
##
## Original number of observations.... 2707
## Original number of treated obs.... 698
## Matched number of observations (unweighted). 12
## Matched number of observations (unweighted). 12
##
## Number of obs dropped by 'exact' or 'caliper' 2695</pre>
```

Results: Nearest neighbor

• Inverse variance

```
##
## Estimate... -526.95
## AI SE..... 223.06
## T-stat.... -2.3623
## p.val.... 0.01816
##
## Original number of observations..... 2707
## Original number of treated obs..... 698
## Matched number of observations (unweighted). 2711
```

Results: Nearest neighbor

Mahalanobis

```
##
## Estimate... -492.82
## AI SE..... 223.55
## T-stat.... -2.2046
## p.val.... 0.027485
##
## Original number of observations..... 2707
## Original number of treated obs..... 698
## Matched number of observations (unweighted). 2708
```

Results: Nearest neighbor

Propensity score

```
##
## Estimate... -201.03
## AI SE..... 275.76
## T-stat.... -0.72898
## p.val..... 0.46601
##
## Original number of observations...... 2707
## Original number of treated obs...... 698
## Matched number of observations (unweighted). 14795
```

Results: IPW weighting

```
lp.vars \leftarrow lp.vars %>%
mutate(ipw = case_when(
    penalty=1 ~ 1/ps,
    penalty=0 ~ 1/(1-ps),
    TRUE ~ NA_real_
))
mean.t1 \leftarrow lp.vars %>% filter(penalty=1) %>%
    select(price, ipw) %>% summarize(mean_p=weighted.mean(price,w=ipw))
mean.t0 \leftarrow lp.vars %>% filter(penalty=0) %>%
    select(price, ipw) %>% summarize(mean_p=weighted.mean(price,w=ipw))
mean.t1$mean_p - mean.t0$mean_p
```

```
## [1] -196.8922
```

Results: IPW weighting with regression

```
ipw.reg ← lm(price ~ penalty, data=lp.vars, weights=ipw)
summarv(ipw.reg)
##
## Call:
### lm(formula = price ~ penalty, data = lp.vars, weights = ipw)
##
## Weighted Residuals:
     Min
          1Q Median
                       3Q
                               Max
## -18691 -4802 -1422 2651 94137
##
## Coefficients:
             Estimate Std. Error t value Pr(>|t|)
## (Intercept) 9876.4 147.8 66.808 <2e-16 ***
## penaltyTRUE -196.9 211.2 -0.932 0.351
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 7829 on 2705 degrees of freedom
## Multiple R-squared: 0.0003211, Adjusted R-squared: -4.85e-05
## F-statistic: 0.8688 on 1 and 2705 DF, p-value: 0.3514
```

Results: Regression

```
## [1] -5.845761
```

Results: Regression in one step

Results: Regression in one step

```
##
## Call:
## lm(formula = price ~ penalty + beds + mcaid discharges + ip charges +
      mcare discharges + tot mcare payment + beds diff + mcaid diff +
###
      ip diff + mcare diff + mpay diff, data = reg.dat)
###
##
## Residuals:
     Min
             10 Median
                          3Q
                                Max
## -38175 -2900
                 -597
                        2105 67409
##
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
## (Intercept) 8.466e+03 1.711e+02 49.482 < 2e-16 ***
## penaltyTRUE
                   -5.846e+00 2.124e+02 -0.028 0.97804
## beds
                  1.107e+00 1.421e+00 0.779 0.43618
## mcaid discharges -4.714e-01 7.296e-02 -6.462 1.23e-10 ***
## ip charges
                    6.426e-06 1.285e-06 5.002 6.04e-07 ***
## mcare discharges -8.122e-01 9.257e-02 -8.774 < 2e-16 ***
                                        13.857 < 2e-16 ***
## tot_mcare_payment 9.502e-05
                              6.858e-06
## beds diff
                    2.517e+00 2.986e+00
                                         0.843 0.39931
## mcaid diff
             1.058e-01 1.570e-01
                                        0.674 0.50050
## ip_diff
                   -4.534e-06 2.027e-06 -2.237 0.02539 *
                                        2.657 0.00793 **
## mcare diff
             4.806e-01 1.809e-01
## mpay diff
                   -5.452e-05 1.321e-05 -4.128 3.78e-05 ***
## ---
```

Summary of ATEs

- 1. Exact matching: 1777.63
- 2. NN matching, inverse variance: -526.95
- 3. NN matching, mahalanobis: -492.82
- 4. NN matching, pscore: -201.03
- 5. Inverse pscore weighting: -196.89
- 6. IPW regression: -196.89
- 7. Regression: -5.85
- 8. Regression 1-step: -5.85

So what have we learned?

Key assumptions for causal inference

- 1. Selection on observables
- 2. Common support

These become more nuanced but the intuition is the same in almost all questions of causal inference.

Causal effect assuming selection on observables

If we assume selection on observables holds, then we only need to condition on the relevant covariates to identify a causal effect. But we still need to ensure common support...

- 1. Matching
- 2. Reweighting
- 3. Regression