



# Module 1: Hospital Pricing and Selection on Observables

## Part 2: Introduction to Causal Inference

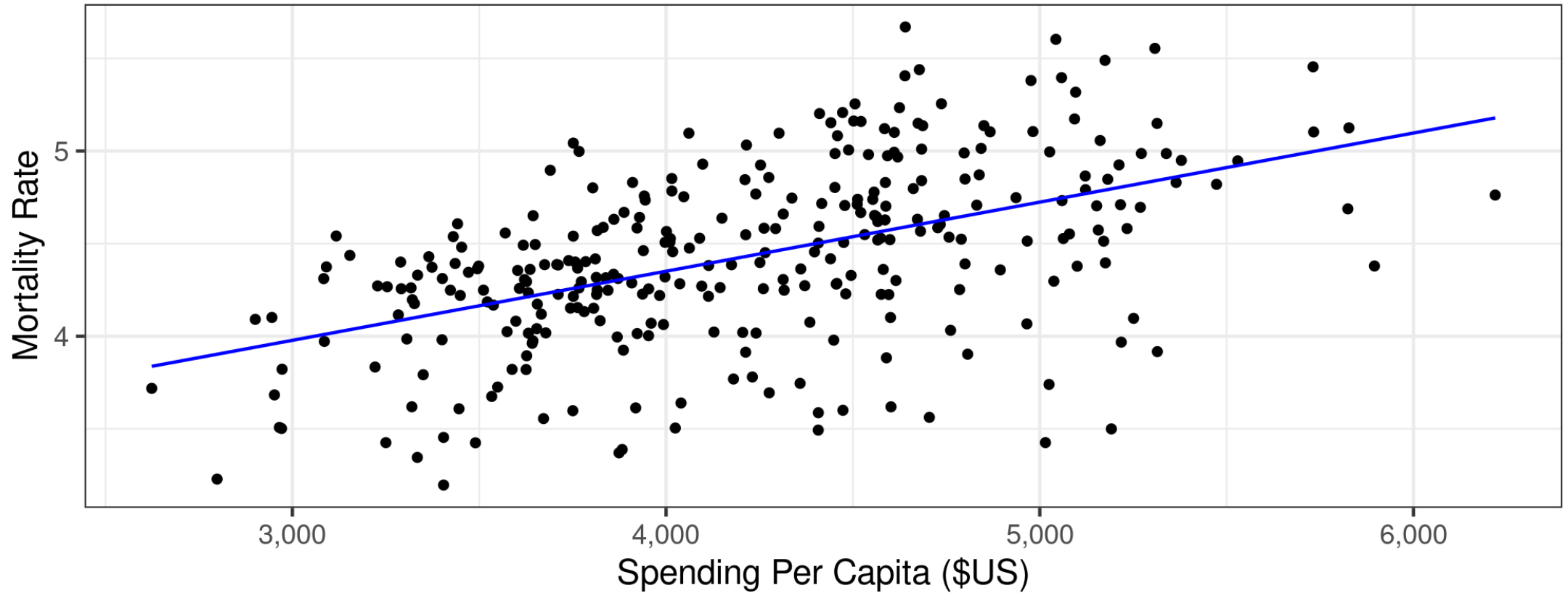
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Econ 470 & HLTH 470

# Why causal inference?

Mortality and Health Care Spending



# Why causal inference?

Another example: **What price should we charge for a night in a hotel?**

## Machine Learning

- Focuses on prediction
- High prices are strongly correlated with higher sales
- Increase prices to attract more people?

## Causal Inference

- Focuses on **counterfactuals**
- What would sales look like if prices were higher?

# Goal of Causal Inference

- **Goal:** Estimate effect of some policy or program
- Key building block for causal inference is the idea of **potential outcomes**

# Some notation

**Treatment**  $D_i$

$$D_i = \begin{cases} 1 & \text{with treatment} \\ 0 & \text{without treatment} \end{cases}$$

# Some notation

## Potential outcomes

- $Y_{1i}$  is the potential outcome for unit  $i$  with treatment
- $Y_{0i}$  is the potential outcome for unit  $i$  without treatment

# Some notation

## Observed outcome

$$Y_i = Y_{1i} \times D_i + Y_{0i} \times (1 - D_i)$$

or

$$Y_i = \begin{cases} Y_{1i} & \text{if } D_i = 1 \\ Y_{0i} & \text{if } D_i = 0 \end{cases}$$

Assumes **SUTVA** (stable unit treatment value assumption)...no interference across units

# Example of "Potential Outcomes"



$$Y_1 = \$75,000$$



$$Y_0 = \$60,000$$



# Example of "Potential Outcomes"



$$Y_1 = \$75,000$$



$$Y_0 = \$60,000$$

$$\text{Earnings due to Emory} = Y_1 - Y_0 = \$15,000$$

# Example of "Potential Outcomes"



$$Y_1 = \$75,000$$



$$Y_0 = ?$$

# Example of "Potential Outcomes"



$$Y_1 = \$75,000$$

$$\text{Earnings due to Emory} = Y_1 - Y_0 = ?$$



$$Y_0 = ?$$

# Do we ever observe the potential outcomes?



Without a time machine...not possible to get *individual* effects.

# Fundamental Problem of Causal Inference

- We don't observe the counterfactual outcome...what would have happened if a treated unit was actually untreated.
- *ALL* attempts at causal inference represent some attempt at estimating the counterfactual outcome. We need an estimate for  $Y_0$  among those that were treated, and vice versa for  $Y_1$ .

# Average Treatment Effects

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# Different treatment effects

Tend to focus on **averages**<sup>1</sup>:

- **ATE**:  $\delta_{ATE} = E[Y_1 - Y_0]$
- **ATT**:  $\delta_{ATT} = E[Y_1 - Y_0 | D = 1]$
- **ATU**:  $\delta_{ATU} = E[Y_1 - Y_0 | D = 0]$

<sup>1</sup> or similar measures such as medians or quantiles

# Average Treatment Effects

- **Estimand:**

$$\delta_{ATE} = E[Y_1 - Y_0] = E[Y|D = 1] - E[Y|D = 0]$$

- **Estimate:**

$$\hat{\delta}_{ATE} = \frac{1}{N_1} \sum_{D_i=1} Y_i - \frac{1}{N_0} \sum_{D_i=0} Y_i,$$

where  $N_1$  is number of treated and  $N_0$  is number untreated (control)

- With random assignment and equal groups, inference/hypothesis testing with standard two-sample t-test



# Selection Bias

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# Selection bias

- Assume (for simplicity) constant effects,  $Y_{1i} = Y_{0i} + \delta$
- Since we don't observe  $Y_0$  and  $Y_1$ , we have to use the observed outcomes,  $Y_i$

$$\begin{aligned} E[Y_i | D_i = 1] - E[Y_i | D_i = 0] \\ &= E[Y_{1i} | D_i = 1] - E[Y_{0i} | D_i = 0] \\ &= \delta + E[Y_{0i} | D_i = 1] - E[Y_{0i} | D_i = 0] \\ &= \text{ATE} + \text{Selection Bias} \end{aligned}$$

# Selection bias

- Selection bias means  $E[Y_{0i}|D_i = 1] - E[Y_{0i}|D_i = 0] \neq 0$
- In words, the potential outcome without treatment,  $Y_{0i}$ , is different between those that ultimately did and did not receive treatment.
- e.g., treated group was going to be better on average even without treatment (higher wages, healthier, etc.)

# Selection bias

- How to "remove" selection bias?
- How about random assignment?
- In this case, treatment assignment doesn't tell us anything about  $Y_{0i}$

$$E[Y_{0i} | D_i = 1] = E[Y_{0i} | D_i = 0],$$

such that

$$E[Y_i | D_i = 1] - E[Y_i | D_i = 0] = \delta_{ATE} = \delta_{ATT} = \delta_{ATU}$$

# Selection bias

- Without random assignment, there's a high probability that

$$E[Y_{0i}|D_i = 1] \neq E[Y_{0i}|D_i = 0]$$

- i.e., outcomes without treatment are different for the treated group

# Omitted variables bias

- In a regression setting, selection bias is the same problem as omitted variables bias (OVB)
- Quick review: Goal of OLS is to find  $\hat{\beta}$  to "best fit" the linear equation  $y_i = \alpha + x_i\beta + \epsilon_i$

# Regression review

$$\min_{\beta} \sum_{i=1}^N (y_i - \alpha - x_i \beta)^2 = \min_{\beta} \sum_{i=1}^N (y_i - (\bar{y} - \bar{x} \beta) - x_i \beta)^2$$

$$0 = \sum_{i=1}^N \left( y_i - \bar{y} - (x_i - \bar{x}) \hat{\beta} \right) (x_i - \bar{x})$$

$$0 = \sum_{i=1}^N (y_i - \bar{y})(x_i - \bar{x}) - \hat{\beta} \sum_{i=1}^N (x_i - \bar{x})^2$$

$$\hat{\beta} = \frac{\sum_{i=1}^N (y_i - \bar{y})(x_i - \bar{x})}{\sum_{i=1}^N (x_i - \bar{x})^2} = \frac{Cov(y, x)}{Var(x)}$$

# Omitted variables bias

- Interested in estimate of the effect of schooling on wages

$$Y_i = \alpha + \beta s_i + \gamma A_i + \epsilon_i$$

- But we don't observe ability,  $A_i$ , so we estimate

$$Y_i = \alpha + \beta s_i + u_i$$

- What is our estimate of  $\beta$  from this regression?



# Omitted variables bias

$$\begin{aligned}\hat{\beta} &= \frac{Cov(Y_i, s_i)}{Var(s_i)} \\&= \frac{Cov(\alpha + \beta s_i + \gamma A_i + \epsilon_i, s_i)}{Var(s_i)} \\&= \frac{\beta Cov(s_i, s_i) + \gamma Cov(A_i, s_i) + Cov(\epsilon_i, s_i)}{Var(s_i)} \\&= \beta \frac{Var(s_i)}{Var(s_i)} + \gamma \frac{Cov(A_i, s_i)}{Var(s_i)} + 0 \\&= \beta + \gamma \times \theta_{as}\end{aligned}$$

# Removing selection bias without RCT

- The field of causal inference is all about different strategies to remove selection bias
- The first strategy (really, assumption) in this class: **selection on observables** or **conditional independence**

# Intuition

- Example: Does having health insurance,  $D_i = 1$ , improve your health relative to someone without health insurance,  $D_i = 0$ ?
- $Y_{1i}$  denotes health with insurance, and  $Y_{0i}$  health without insurance (these are **potential** outcomes)
- In raw data,  $[Y_i | D_i = 1] > E[Y_i | D_i = 0]$ , but is that causal?

# Intuition

Some assumptions:

- $Y_{0i} = \alpha + \eta_i$
- $Y_{1i} - Y_{0i} = \delta$
- There is some set of "controls",  $x_i$ , such that  $\eta_i = \beta x_i + u_i$  and  $E[u_i | x_i] = 0$  (conditional independence assumption, or CIA)

$$\begin{aligned} Y_i &= Y_{1i} \times D_i + Y_{0i} \times (1 - D_i) \\ &= \delta D_i + Y_{0i} D_i + Y_{0i} - Y_{0i} D_i \\ &= \delta D_i + \alpha + \eta_i \\ &= \delta D_i + \alpha + \beta x_i + u_i \end{aligned}$$

# ATEs versus regression coefficients

- Estimating the regression equation,

$$Y_i = \alpha + \delta D_i + \beta x_i + u_i$$

provides a causal estimate of the effect of  $D_i$  on  $Y_i$

- But what does that really mean?

# ATEs vs regression coefficients

- *Ceteris paribus* ("with other conditions remaining the same"), a change in  $D_i$  will lead to a change in  $Y_i$  in the amount of  $\hat{\delta}$
- But is *ceteris paribus* informative about policy?

# ATEs vs regression coefficients

- $Y_{1i} = Y_{0i} + \delta_i D_i$  (allows for heterogeneous effects)
- $Y_i = \alpha + \beta D_i + \gamma X_i + \epsilon_i$ , with  $Y_{0i}, Y_{1i} \perp\!\!\!\perp D_i | X_i$
- Aronow and Samii, 2016, show that:

$$\hat{\beta} \rightarrow_p \frac{E[w_i \delta_i]}{E[w_i]},$$

where  $w_i = (D_i - E[D_i | X_i])^2$

# ATEs vs regression coefficients

- Simplify to ATT and ATU
- $Y_{1i} = Y_{0i} + \delta_{ATT}D_i + \delta_{ATU}(1 - D_i)$
- $Y_i = \alpha + \beta D_i + \gamma X_i + \epsilon_i$ , with  $Y_{0i}, Y_{1i} \perp\!\!\!\perp D_i | X_i$

$$\beta = \frac{P(D_i = 1) \times \pi(X_i | D_i = 1) \times (1 - \pi(X_i | D_i = 1))}{\sum_{j=0,1} P(D_i = j) \times \pi(X_i | D_i = j) \times (1 - \pi(X_i | D_i = j))} \delta_{ATU} + \frac{P(D_i = 0) \times \pi(X_i | D_i = 0) \times (1 - \pi(X_i | D_i = 0))}{\sum_{j=0,1} P(D_i = j) \times \pi(X_i | D_i = j) \times (1 - \pi(X_i | D_i = j))} \delta_{ATT}$$



# ATEs vs regression coefficients

What does this mean?

- OLS puts more weight on observations with treatment  $D_i$  "unexplained" by  $X_i$
- "Reverse" weighting such that the proportion of treated units are used to weight the ATU while the proportion of untreated units enter the weights of the ATT
- This is *an* average effect, but probably not the average we want