# Rahul Arva

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### SUMMARY

Continuous Learner with 4+ years of experience in healthcare data operations and predictive analytics. Expertise in Excel, Power BI, Python, SQL and statistical modelling to transform complex datasets into actionable insights for optimized decision making.

#### **EDUCATION**

## Master of Operational Research (MOR)

Portfolio: https://imdeadlock.github.io/portfolio/

New Delhi, India

Hindu College, University of Delhi; CGPA: 7

June 2023 - May 2025

Relevant Coursework: Statistics & Econometrics Modeling, Financial Analytics, Marketing Research, Machine Learning

## **Bachelor of Computer Application (BCA)**

New Delhi, India

Mohyal Educational & Research Institute of Technology, IGNOU; CGPA: 7.2

June 2020 - May 2023

### **SKILLS & ABILITIES**

**Programming:** Python (Pandas, NumPy, Seaborn, Scikit-Learn, Matplotlib), SQL, VBA **Tools/Software:** MS-Excel Advanced, Power BI, Tableau, MS-Office, MySQL, GitHub, Canva

**Analytics:** Machine Learning, Predictive Modeling, A/B Testing, Data Cleaning & Wrangling, Data Visualization **Soft Skills:** Problem-Solving, Stakeholder Management, Communication, Leadership, Critical-Thinking, Research

### **WORK EXPERIENCE**

## Research Team Lead – Data Operations | Max Healthcare | Saket, New Delhi | September 2019 – September 2023

- Collected, cleaned, and validated large-scale surveillance data using Excel, ensuring high data integrity through rigorous QA/QC and governance protocols.
- Designed and delivered monthly Power BI and Excel dashboards on data quality and performance, equipping central teams and funding stakeholders with actionable insights enabling data-driven operational solutions and strategic decisions.
- Developed standardized Excel workflows and reporting templates, improving data consistency and reporting efficiency by 10%
- Streamlined field operations by troubleshooting data-related and technical challenges, contributing to a **5% cost reduction**.
- Managed secure data transfers to cloud servers and ensured timely data availability for analysis and reporting.

## **PROJECTS**

## A/B Testing & Ad Conversion Forecasting | Marketing Analytics

**View Project** 

- Conducted A/B testing with t-statistics on 1,000+ daily ad records; identified Facebook ads delivered 28% higher conversions than Google AdWords, leading to budget reallocation towards Facebook ads because of high-ROI channels.
- Identified ROI and correlation via EDA, identifying Facebook's 28% higher average conversion rate and superior ROI consistency.
- Forecasted ad conversions from clicks using a Linear Regression model (81.5% accuracy), enabling precise campaign planning and optimizing ad spend towards high-performing channels.

## **Credit Risk Assessment & Default Prediction**

**View Project** 

- Developed a Machine Learning Random Forest model (92% accuracy) to predict high risk borrowers, outperforming Logistic Regression by 17% with attributes (Income, Home Ownership, Interest Rate).
- Performed Exploratory Data Analysis (EDA) on 32K loan records, uncovering high default risk among renters with elevated loanto-income (correlation: 0.38) and interest rates (0.34); insights validated using logistic regression coefficients and charts.
- Reduced potential defaults by 48% by rejecting the top 10% riskiest loans (identified via Random Forest), while maintaining a low false-alarm rate (4% FP vs. 27% in Logistic Regression), resolved 22% class imbalance using RandomOverSampler.

#### Sales Report Dashboard

**View Project** 

- Developed interactive Power BI dashboards with visualizations showcasing daily/monthly order trends, Sales by category/size, and top 5 / bottom 5 performing pizzas, validated with SQL Query.
- Identified the top 5 best-selling pizzas, contributing to \$20M in sales, and achieved 13.2% month-over-month sales.
- Performed ETL and EDA using **DAX Query** and built KPIs to provide end-to-end business intelligence solutions.

#### CERTIFICATES

Introduction to Data Science – Cisco (Issued : 2025) | Certificate Data Analytics Essentials – Cisco (Issued : 2025) | Certificate Python Basic – HackerRank (Issued: 2024) | Certificate

Bioinformatics for biologists- an intro Linux, bash Scripting and R - FutureLearn (Issued: 2021) | Certificate