

RESUME

Deepak Chaplot

Bhilwara (Raj.)

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OBJECTIVE

To Pursue a long term career in a reputed organization for achieving the objectives of organization's growth and to enjoy challenge seeking opportunity so as to learn and improve my skills.

EDUCATION

Graduation:

<u>YEAR</u>	<u>DEGREE</u>	<u>COLLEGE</u>	<u>UNIVERSITY</u>	<u>CGPA</u>
2012-2014	MBA	Correspondence	Sikkim University	65.91%
1999	B. A .	MDS University Ajmer (Rajasthan)	MDS University Ajmer (Rajasthan)	6.73CGPA

School Education:

<u>YEAR</u>	<u>EXAMINATION</u>	<u>BOARD</u>	<u>INSTITUTION</u>	<u>PERCENTAGE</u>
1996	HigherSecondary(12 th)	RBSE BOARD	Sr. Sec. Exam (in Commer)Gulabpura	75.85%
1994	HighSchool(10 th)	RBSE BOARD	Sec.Exam Gulabpura	68.67%

WORKINGEXPIRIANCE

1. I have worked in dimend Market,opera house in Mumb (2000-2005)
- 2 *I have worked*in AutoMotive oil marketing in bhilwara (2005 –2009)
- 3 *I have worked* in SANGAM INDIA BHILWARA Sales Store Deartment in store
2009 - 2014
- 4 *I have worked* in Polyspin filtration india Ltd Delhi Work for industrial lubricant (ENI & Rocal) Bearing,Tools & Equipment in Bhilwara , Chittorgarh and Baswara Market since 2014
– Feb.2025
- 5 *I have worked* in Castrol india Limited Work for industrial lubricant,in Bhilwara,
Chittorgarh and Baswara Market since Feb 2025 to Sept.2025

Job Description & Responsibility.

- Generating business for Organization by creating sales.
- Generating in quiries for oil Sagment (Bearings, ENI lubricant & Rocal oil)
- Making customer visits as per visit plan.
- Participati on intrade fairs and exhibitions.
- Maintaining relations with end users and Purchaser at customer end.
- Preparing offers and payment follow up.

(Develop retailer nework in remote area industrial Bearing & Industrial oil & Spair parts in Bhilwara , Chittorgarh and Banswara Market)

6) Currently , Gave Consultancy to Bhagwati Enterprises (An Authorized Distributor of Agnee Transmissions India Pvt Ltd.) From Oct 2025 till Date.

Job Description & Responsibility.

- Generating business for Organization by creating sales.
- Generating inquiries for all plat form (Industrial Oil, Gearbox, KTR Couplings , IPC- Cleaning Equipment, Oil Seals, V belt & all Industrial Producat)
- Adding new customers (Industrial & Automotive).
- Product presentations and demonstrations (existing & new products).
- Conducting Seminars (Knowledge Sharing Program) at customer place.
- Making customer visits as per visit plan.
- Up grading knowledge with help of Principle company and share it with customers.
- Maintaining relations with end user sand Purchaser at customer end.
- Preparing offer sand payment followup.
- Made customer visit plan for Principal Company.
- Manage In ventory (By Controlling & Forecasting).
- Launch sales scheme among customer and sub dealer

INDUSTRIALVISITS

- Shree Alloys Bhilwara
- Chaturbhuj Pvt.Ltd.Hamirgarh
- Minova Runaya Pvt Ltd.
- Jindal Saw Ltd.
- Kanchan India Ltd
- BSL LTD.
- Chairman silk Mill Pvt Ltd (Ethanol Division)
- All Bhilwara Spining & Weaving Prosses Unit & Mining Unit Visit-

COMPUTERSKILLS

Course: Basic software knowledge Operating
Systems: Windows XP, Vista and Windows 7
Other Tools: MSOffice(Word,Excel,PowerPoint)

STRENGTH

- Focused
- GoalOriented
- Motivated
- Quick

PERSONALINFORMATION

Date

DEEPAKCHAPLOT