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| Name | Mahesh K Singh | Depot Coordination | Coordinating with 16 depot |
| Basic Qualification | B.E. (Mechanical) | Inventory & Production Planning | Inventory 5 cr .MIS Report sent to ,MD |
| Highest Qualification | <i>MBA in Supply Chain</i> | Sales Forecasting | He is doing sales forecasting only in current organization |
| Current Location | | Team size if in a team lead role | 10 no. |
| Position applied for | Material Head & Supply Chain Management (SCM) in Pan India. | Area/Region been managed in current profile | PAN India |
| Domain | Purchase& SCM | Reporting to | Jt. MD |
| Total Experience | 22 Years | No of job changes | 5 |
| Relevant Experience | 16 Years | Average stability in career (yrs) | 8 Years |
| Current Designation | Material Head & Supply Chain Management. | Current CTC | 15.50 Lacs PA (Fixed) . |
| Current Employer | Kores India Ltd | Expected CTC | 30% Hike - Negotiable |
| Product Category | FMCG products/ Chemicals. Plastic Packaging Materials | Notice Period | 30 days |
| Industry Segment | | Willing to relocate (if yes names of cities) | All over India. |
| | | Languages known | English, Hindi & Marathi |
| Travel Frequency | Approx. thrice in a month | Reason for change | For Growth |

Mahesh P Singh.

Present Address

: Sukh Shanti Co-op. Housing Society,
D/1/03, Sector -9, Koperkhairane,
Navi Mumbai – 400705.

Telephone No.

: (R) 022-27543857, (M) 09320253232.
E-mail-ID.- singhmp48@rediffmail.com

Sex : Male

Marital Status : Married

Nationality : Indian

No. of Dependents: 02, Date of Birth : 05.05.1978, Passport No: H-67450180

MATERIAL HEAD & SUPPLY CHAIN MANAGEMENT – BE MECHANICAL

Seeking challenging and growth-oriented Opportunities with reputed organizations across Project Management/Supply Chain Management/Procurement/Purchasing/Logistics Management.

PROFILE

- A committed professional with **22 years** of experience in **Production Planning, Demand Planning & Forecasting, Distribution Planning, Warehouse Planning, Supplier Management, General Procurement, Inventory Management, Cost Reduction & Team Management**; currently performing in the capacity of **Material Head & Supply Chain Management (SCM) with Kores india Ltd Mumbai**.
- Comprehensive industrial experience primarily in Procurement, Planning, Logistics, Commercial Operations, Distribution, Supply Chain Management and Budgeting.
- Professional record demonstrates hands on exposure to various facets of Supply chain & Inventory Management thereby garnered strong capabilities in Stock Management & Replenishment, Valuation and Analysis.
- St effective and speed sourcing planning for **Master Batch Black, White, Color & UV Stabilizer** Planning & Purchasing of Raw and Aux. Materials.
- Sourcing material locally & from China Independently. RM – **PP, HDPE, LLDP, LDPE, PVC, CPVC ETC.**

PROFESSIONAL EXPERIENCE

Kores India Ltd. FMCG Group of Company Mumbai NOV-2015 to Till Material Head & Supply Chain Management (SCM) in Pan India.

- ❖ Will be full responsible for Preparation of Overall Schedule for Job & Monitoring Procurement of **RM/PM/Local Engg. Electrical, Electronics &Mechanical bought out** components. Chemical process equipment's like. – **Reactors, Mixers, Pumps, Etp plant pressure vessel, Transformer & Material** handling equipments, thermax oil heaters, Boilers, utility equipments, storage tanks etc.
- ❖ Operation and Maintenance of electrical system and components like switchgear, transformer, cables, UPS, DG sets etc. **ALL KIND OF ENGG/ Plastic Packaging Materials**

Heavy Machine Building components. Purchase for 04 Plant in India & Overseas.

- ❖ Extruder Assembly: Gear Box: Motor, Extruder, Heaters, And Thermocouple.
- ❖ Accumulator: Accumulator, Heater, Die &Die core, Thermocouple, Hydraulic Cylinder, LDVT.
- ❖ Clamping unit Assy.: Clamping Unit, Hydraulic Cylinder, and LVDT.
- ❖ Blow pin Table Assy. Blow pin Table, Hydraulic Cylinder, Gear Box, Hydro Motor, Bearing,
- ❖ Hydraulic Power pack
- ❖ Electrical Control panel with Cables and accessories.
- ❖ Inj. Moulding Inj. Parts.
- ❖ Subcontracting Customer Reporting Monitor/Cost Control. The job also Involves Vendor Development &**Bid Evaluation**.**SCM. Done ABC analysis.**

Additional Key Responsibilities

- Factory Operations Management

Oversee daily operations of the manufacturing facility, ensuring production targets and quality standards are met. Implement lean manufacturing practices to enhance productivity and reduce waste.

- Warehouse Management

Supervise warehouse operations, including inventory control, storage, and distribution. Ensure that warehouse practices comply with safety regulations and industry standards.

- Procurement and Purchasing

Manage the procurement process of raw materials and other essential supplies. • Establish and maintain relationships with suppliers, negotiating favourable terms and ensuring timely delivery of materials.

- Brand Distribution

Develop and execute strategies for the distribution of brand products to various markets. Coordinate with sales and marketing teams to align distribution efforts with business goals.

- Export and Import Operations

Oversee the export of commodities and ensure compliance with international trade regulations. Manage the import of necessary materials, optimizing costs and ensuring timely availability.

- Inventory Management and Audit

Implement a just-in-time inventory strategy to minimize holding costs while ensuring product availability. • Conduct regular inventory audits to verify stock levels and accuracy, identifying and addressing any discrepancies.

- Strategic Planning and Execution

Develop and implement supply chain strategies to support business growth and operational efficiency. Analyse market trends and adjust supply chain strategies accordingly.

- Team Leadership and Development

Lead and mentor a team of supply chain professionals, fostering a culture of continuous improvement and excellence. Provide training and development opportunities to enhance team capabilities. Make process and implement the supply chain strategies for product mobility in an streamline way.

Reliance Petrochemicals Ltd JULY.2000 to May-2008 **DGM** Supply Chain Management (**SCM**) in Pan India.

- Capacity Planning & Purchase planning for all Mexican, Progresso foods, MMSD products for GMI and vendor locations in SAP APO.
- Generating concrete production plans for 4 -12 weeks, long range 18 months in APO, adhering service level, capacity utilization to maintain optimal inventory at CFS.
- Optimizes overall cost of materials.
- Forecast Analysis while supporting unplanned and incremental demand from Marketing/ Projects of new launch.
- Managing production and Distribution by analysing forecast to maintain 99.0% customer service.. **Reliance Communications**
- Collaborating with Inventory Analyst Team in planning and maintaining Target Days of Supply across all Product Category.
- Achieving first pass quality on key process like Capacity Planning, Financial IPD and APO.
- Integral part of Project DORY (cost reduction) which involved complete plant transition and setup at new location.
- Monitoring and sustaining core process such as Age analysis, Inventory analysis, and Capacity analysis.
- End to end supply chain process coordination with India and US Stakeholders including Sales, Marketing and Customer Service.

Hindustan lever Limited, Navi Mumbai Jan.1994 to Aug 1996

Assistant Manager (Procurement & Supply Chain Planning)

United Phosphorus Ltd.ISO-9002, 14001.

(**Ankleshwar**).

Sept. 1996- JUNE-2000.

Assistant Manager (Procurement & Supply Chain Planning)

Gargi HA (P) Ltd Navi Mumbai May-2008- Nov-2010

Sr Manager (Procurement & Supply Chain Planning)

Have worked as a Sr.Manager Purchase (SCM) an India with **M/s. TIME TECHNOPLAST LIMITED (FORMERLY TIME PACKAGING LTD from November 2010 to November-2015**

- St effective and speed sourcing planning for **Master Batch Black, White, Color & UV Stabilizer** Planning & Purchasing of Raw and Aux. Materials.
- Sourcing material locally & from China Independently. RM – **PP,HDPE,LLDPE,LDP, PVC, CPVC ETC**
- Strong negotiation skills and follow up with Vendor & Plant. For RM PM Egg item.
- Capital goods & Project expansion.
- Source Steel Category items e.g. Structural Steel Angles, Channel, Plates, & TMT Re-Bars at Group level.
- Egg. & General items, Packing materials.
- Managing stores (warehousing, clearing & passing of the bills.
- Inventory control & optimization.
- Done ISO/SAP Implementation.
- Responsible for handling and facing all audits.

Quality Management Systems

Implementation of ISO-10006, ISO- 50001, ISO- 9000, ISO- 9001, ISO- 2008, EMS 14001, OHAS -18001 systems. TPM, WCM, Six sigma

EDUCATIONAL & PROFESSIONAL CREDENTIALS

Professional Course:

- B.sc in Sambalpur University (Orissa). **Chemistry.**
BEin Mechanical Engg.
- **MBA in Material from ISBM. SUPPLY CHAIN MANAGEMENT**
- **Operating System: MS-DOS, MS-WINDOWS.**
- **Software/Package: SAP,MS- Office, FoxPro**
Operating: SAP.MM (4.5, R/3 – modules)

IT Proficiency:

SAP APO, ERP, BEX, MS Office (Word, Excel and PowerPoint) and Internet Applications.

Academic Projects Undertaken:

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| Project Title | Inventory Management System |
| Organization | TATA TOYO , Pune |
| Duration | During MBA (Production & Material Management) |
| Synopsis | The Project targeted WIP and improvement in throughput time. |
| Project Title | Design and Development of Vertical Axle Windmill, Karjat |
| Duration | During B.E. (Mechanical) |
| Synopsis | The Project aimed at harnessing renewable energy |