

# NILESH JADHAV

Supply Chain & Manufacturing Operations Leader | Enhancing Supply Chain Profitability | Procurement & Operational Cost Optimization | Operational Excellence in Safety, Quality & People | Trusted High-Performance Leader

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## HIGHLIGHTS



### Business Cost (P&L)-Operational Excellence

Achieved 6.5% cost savings in sourcing, 15% reduction in operating costs, and 45% increase in production volume through Lean manufacturing and Operational Excellence (OE) initiatives.



### Delivery - OTIF

Instituted continuous improvement across supply chains, sustaining 90% OTIF (On Time In Full) delivery performance across sites.



### Transformation - Kaizen

Delivered award-winning plant transformations and capacity expansions by fostering a Kaizen-driven problem-solving culture.

## EXECUTIVE SUMMARY

Strategic and results-driven Manufacturing Supply Chain & Operations Excellence Leader with 21+ years of experience across global FMCG, Chemicals, Paints, Lubricants, and Food & Beverage sectors. Proven expertise in transforming manufacturing operations, procurement, and logistics while optimizing supply chains and driving digitization and compliance across multi-site clusters. Recognized for delivering award-winning excellence in TPM, WCM, TRACC, RBNQA, GPNQA, and BSC 5-star frameworks. Adept at leading Capex projects, labor negotiations, and regulatory alignment, consistently achieving measurable gains in cost efficiency, productivity, and customer satisfaction.

## CORE COMPETENCY

### Supply Chain Strategy & Manufacturing Optimization:

Manufacturing • Procurement • OTIF through multisite • Vendor Development • PPC (Production Planning & Control) • Logistics • Warehouse Digitization • 3PL Management • Transport Cost Optimization • Working Capital (Inventory) Control • Industry 4.0 • Benchmark Exercise Internal External (PIMS /UMAS/EFQM/BSC) • Digital Transformation (IOT, MES, ERP SAP Hana, SAS, PLM++, RTMS) • Strategic Thinking

### Compliance, Governance & Safety:

Chemical Process Safety • HIRA • ISO 9001 • ISO 14001 • ISO 22001 • ISO 45001 • IATF • GMP • HACCP • FPA • FPO • QMS • IMS • HAZID • BBS • PCB/DISH/PESO Regulations • Ethics • Culture & Governance Leader • CSR • Communication

### Operational Excellence:

5S • TPM • WCM • TQM • Lean • Six Sigma • Value Stream Mapping • Layout Optimization • Work Study • Motion Study • FMEA • Structured Problem Solving • RCA • CAPA • 4M Analysis • 6M Analysis • QC Tools • TRACC • Vendor Audits • Supplier Quality Control • MES-SAP Integration • Capex Execution

### Leadership & Change Management::

Strategic Goal Setting • Balances Business Scorecard • MIS • Talent Development • Train The Trainer • Succession Planning • Stakeholder Engagement • New Product Technology Transfer With R&T & Vertical Startup • Capex Project Management (Greenfield/Brownfield) • IR&ER & Labor Settlements • Promoting creativity • inculcating Organizational Skills & Interpersonal Skills

## EXPERIENCE

### TotalEnergies Marketing India Pvt Ltd

AVP Operations

Mumbai

04/2023 - Present

- Transformed plant operations, earning “Best SCM Plant – APAC (2024)” and “Best Production & Cost Optimization Award (2023)”
- Reduced supply chain costs (P & L) by 15% through SCM digitization, vendor strategy of cost negotiation & alternative suppliers, logistics optimization, warehouse, depots damages, slow-moving inventory & yield control & Partnered to acquire a 10% increase in OEM Volume with 3 new business clients
- Ensured 1.5% saving the 3PL, warehouse & Local logistics cost with negotiation through ariba & creating a BOT project with creating KPI monitoring dashboard in power BI & ERP SAP HANA
- Collaborated in the SMT (transport management system) audit (5\*) rating for improved transport cost, efficiency (fuel /TAT/load /damages) & safety Standards RTMS
- Spearheaded end-to-end supply chain optimization initiatives to ensure seamless alignment of annual and monthly demand and delivery cycles for finished goods, raw materials, and packing materials & Led, Assessed, Designed & monitored brownfield expansion and Greenfield planning, increasing capacity by 145%
- Negotiated long-term labor agreements, improving workforce productivity by 25%
- Institutionalized Behavior-Based Safety (BBS), achieving zero human behavior-related incidents and embedding a culture of proactive safety and accountability
- Strengthened industrial hygiene and safety, mitigating physical, chemical, ergonomic, psychological, and biological risks through a robust risk assessment framework
- Ensured 100% Process, Regulatory & management systems compliance across Safety, Quality, Environment, and Procurement functions

### Asian Paints Ltd

Manager – Production / Supply Chain

Hyderabad ,Mumbai, India

03/2013 - 04/2023

- Awarded Best Production & Cost Optimization for 92% PRSL across MTS and MTO categories, including paints and polymers (Alkyd, Polyester, Epoxy, Polyurethane) via condensation and addition polymerization, ensuring high service levels and product availability.
- Led process safety initiatives for hazardous chemicals (monomers, isocyanates, solvents), managing corrosive, flammable, exothermic, and high-pressure risks in collaboration with expert agencies—ensuring 100% safe production, quality, stores, warehouse, and ETP operations and full regulatory compliance.
- Improved supply chain efficiency by 20% through Capex debottlenecking & ASRS warehouse automation, streamlining material flow & reducing operational delays.
- Reduced made to order (MTO) products turnaround time by 25% with optimizing new SAP ERP connector development with JDA & addressed resource alignment.
- Reduced supply chain costs by 3% against budgeted cost via localization of alternative vendors and implementation of vendor-managed inventory (VMI) strategies.
- Partnered in 15% margin growth by aligning value-added products with key customer strategies.
- Delivered a landmark labor settlement, resulting in a 20% productivity gain while ensuring compliance across hazardous waste, utilities, and statutory licenses.
- Secured the British Safety Council 5-Star Award, recognizing excellence in safety and environmental management systems.

## EXPERIENCE

### Raychem RPG Pvt Ltd

Assistant Manager TPM

Pune, Vadodara, Baddi, Mumbai

03/2011 - 03/2013

- Secured British Safety Council 5-Star Award for safety and environmental excellence.
- Implemented JIPM TPM across three plants, earning TPM Excellence Category Awards & Trained the Pillar Champions.
- Boosted revenue by 10% through operational reliability.
- Yielded supply chain costs by 5% via TPM & Lean practices.

### Saint Gobain Gyproc India Limited

Production Engineer

Wada, Bangalore, Mumbai

05/2009 - 03/2011

- Achieved 35% reduction in production costs through WCM practices and SG20 safety standards, along with a 5% supply chain cost reduction by optimizing raw material to finished goods inventory and onboarding new vendors for ball and hammer mill spares.
- Awarded for the best cycle time reduction in plasterboard processing (Focused Improvement / Kobetsu Kaizen), transitioning from regular to high-temperature gypsum boards.

### Hindustan Coca-Cola Beverages Private

Team Leader Manufacturing

Ahmedabad

10/2008 - 05/2009

- Accelerated vertical startup of a new PET line with online blow molding of preforms to launch the product in 2 weeks.
- Secured 3rd place for plant and mechanical efficiency (RCM / COE) for high-speed returnable glass bottles line.
- Streamlined TPM and OE culture through coaching 16 different projects with a reduction of 0.5% in supply chain costs.

### Marico Limited

Subcontract, Production, TPM Executive

Hyderabad, Guntur, Jalgaon ,Baddi

06/2006 - 10/2008

- Integrated ISO 9001, 14001, 18001 & 22000 with TPM and OE to build Marico's award-winning Supply Chain Excellence Model, earning RBNQA, GPNQA, and CII Kaizen honors.
- Optimized supply chain costs by 4% via new third-party hubs in North and South, optimizing logistics and raw material sourcing.

### Hindustan Lever Limited

Asst TPM Secretariat /Production Officer

Silvassa, Khamgoan ,Mumbai

02/2004 - 06/2006

- Orchestrated TPM activities for the plant and presented to JIPM Auditors Suzuki San & Naksanishi San during TPM excellence category A award.
- Coordinated vertical startup of ketchup, powders, soups, and mayonnaise lines using ISO, GMP, HACCP, & TPM principles, earning TPM Excellence Category - A - award.
- Collaborated to reduce supply chain cost by 1% through new third-party vendors, GMP-compliant suppliers, and improved forecasting accuracy.

## EDUCATION

### IIM Ahmedabad

Accelerated General Management Program

Ahmedabad, India

2017 - 2018

### IIM Bangalore

Business Management Program (SCM)

Bangalore India

2020 - 2021

### Somaiya Institute of Management Studies & Research

MBA - Finance

Mumbai University

2011 - 2014

### K.J. Somaiya College of Engineering,

BE-Production Engineering

Mumbai University

1998 - 2002

## CERTIFICATION

Lean Six Sigma Master Black Belt - QT & T 2021

Advanced Computing Diploma CDAC ACTS - 2003

PMP Certification Training (Project Management Program Agile)- In progress Simplileran -PMI authorised institute - Pursuing -Jan 2026

## ENDORSEMENTS:

Nilesh is an exceptional senior leader and operational expert. His deep expertise in TPM, JIT, WCM, and ISO standards is matched by his outstanding leadership, ethics, and team alignment. He is highly effective at benchmarking processes for easy adoption and possesses an unmatched balance of toughness and maturity for resolving complex IR/manufacturing disruptions. I recommend him for any senior leadership role in Operations and Management. — Himanshu Gaur, Lead SCM SME, Bristlecone

Nilesh, I know is an individual who comes across as a very hardworking and committed. He takes up accountability of his work and delivers and pursues it even if there are challenges. A fast learner and people-oriented person who knows how to balance emotions and professionalism. — Yogesh Pethkar, Director, Amcor

I am pleased to recommend Nilesh as a visionary professional in supply chain management, whose strategic focus on profitability, cost optimization, and operational excellence has consistently delivered outstanding results.

Nilesh has demonstrated exceptional ability to align supply chain strategy with business goals, driving measurable improvements in margin and efficiency. His data-driven approach enables proactive decision-making and agile responses to market dynamics. He fosters a culture of safety and accountability, ensuring compliance and risk mitigation at every level. They champion quality assurance and empower teams through mentorship, training, and inclusive leadership. He is known for integrity, transparency, and collaborative spirit, builds trust across stakeholders—from suppliers to executive leadership. Their reputation as a reliable, forward-thinking leader makes them an invaluable asset to any organization. -Bhupendra Mavani AGM- Operation (Grand Polycoats)