

# KRISHNA VASHISTHA

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## ❖ Professional Summary

Assistant General Manager with 6+ years of diverse experience in Quality Assurance, R&D, Purchase, Sales, and Technical Management across aerosol, hygiene, and chemical industries. Strong expertise in ISO & AYUSH compliance, product innovation, vendor development, and cross-functional leadership. Skilled at managing complete product lifecycles—from formulation and QC/QA systems to sales enablement and client support—with a proven record of driving business growth and operational excellence.

## 💡 Core Competencies

- Leadership & Team Management
- Quality Control & Assurance (QC/QA)
- ISO & AYUSH Documentation (SOPs, BPR, BMR)
- R&D Formulation: Aerosols, Paints, Hygiene & Auto-Care
- Vendor Development & Procurement
- Sales Operations & Technical Training
- Market Complaint Handling & Customer Support
- MSDS, TDS, COA Documentation
- Lab Instrumentation & Calibration (KF Titrator, Refractometer, Spectrophotometer)

## 🔗 Professional Experience

### **Brahma Foam Industries Pvt. Ltd. – Assistant General Manager (AGM) (Feb 2024 – Present)**

- Heading R&D, Quality, Production, Purchase, Sales, and Technical divisions.
- Driving the development of innovative aerosol and chemical products aligned with market needs.
- Managing vendor development, supplier negotiations, and raw material procurement.
- Overseeing sales operations, delivering product training, and supporting client technical requirements.
- Ensuring strict compliance with ISO, AYUSH, and regulatory standards.
- Collaborating with management to define strategies for business expansion and process improvement.

### **Stanvac Prime Pvt. Ltd. – QC/QA & R&D Executive (Oct 2021 – Feb 2024)**

- Designed and tested MRO aerosols, paints, hygiene, and home-care formulations.
- Developed ISO & AYUSH documentation: SOPs, MSDS, TDS, COA.
- Conducted QC/QA testing on raw materials, packaging, and finished products.
- Operated & calibrated advanced lab instruments.
- Supported production teams, managed market complaints, and trained sales staff.
- Assisted during audits to ensure full regulatory compliance.

### **Creamy Foods Ltd. – QC Chemist (Earlier Role)**

- Conducted chemical analysis: Fiber, Protein, Moisture, Ash, Fat, Acidity.
- Managed shift operations and generated detailed analytical reports.

### **Superon Sweisstechnik Pvt. Ltd. – QC Chemist (Earlier Role)**

- Performed QC testing of raw, packaging, and finished products.
- Conducted analysis: Specific Gravity, Moisture, Refractive Index, Spray Rate.
- Maintained ISO documentation and performed instrument calibration.

### **Education**

- B.Sc. (Science) – Choudhary Charan Singh University, Meerut
- Senior Secondary (12th) – Shivam Public School, CBSE, Khurja
- Secondary (10th) – Basant Valley Sr. Sec. School, CBSE, Gurgaon

### **Additional Information**

- Date of Birth: 11 Dec 1995
- Languages: Hindi, English