

## RESUME

Deepak Chaplot

Bhilwara (Raj.)

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### **OBJECTIVE**

To Pursue a long term career in a reputed organization for achieving the objectives of organization's growth and to enjoy challenge seeking opportunity so as to learn and improve my skills.

### **EDUCATION**

#### Graduation:

<u>YEAR</u>	<u>DEGREE</u>	<u>COLLEGE</u>	<u>UNIVERSITY</u>	<u>CGPA</u>
2012-2014	MBA	Correspondence	Sikkim University	65.91%
1999	B. A .	MDS University Ajmer (Rajasthan)	MDS University Ajmer (Rajasthan)	6.73CGPA

#### School Education:

<u>YEAR</u>	<u>EXAMINATION</u>	<u>BOARD</u>	<u>INSTITUTION</u>	<u>PERCENTAGE</u>
1996	Higher Secondary(12 <sup>th</sup> )	RBSE BOARD	Sr. Sec. Exam (in Commers)Gulabpura	75.85%
1994	High School(10 <sup>th</sup> )	RBSE BOARD	Sec.Exam Gulabpura	68.67%

## **WORKINGEXPRIANCE**

1. I have worked in dimend Market, opera house in Mumb ( 2000-2005)
- 2 I have worked in AutoMotive oil marketing in bhilwara (2005 –2009)
- 3 I have worked in SANGAM INDIA BHILWARA Sales Store Deartment in store  
2009 - 2014
- 4 I have worked in Polyspin filtration india Ltd Delhi Work for industrial lubricant (ENI & Rocal ) Bearing, Tools & Equipment in Bhilwara , Chittorgarh and Baswara Market since 2014 – Feb.2025
- 5 I have worked in Castrol india Limited Work for industrial lubricant,in Bhilwara, Chittorgarh and Baswara Market since Feb 2025 to Sept.2025

### **Job Description & Responsibility.**

- Generating business for Organization by creating sales.
- Generating in quiries for oil Segment (Bearings, ENI lubricant & Rocal oil )
- Making customer visits as per visit plan.
- Participati on intrade fairs and exhibitions.
- Maintaining relations with end users and Purchaser at customer end.
- Preparing offers and payment follow up.

( Develop retailer nework in remote area industrial Bearing & Industrial oil & Spair parts in Bhilwara , Chittorgarh and Banswara Market )

6) Currently , Gave Consultancy to Bhagwati Enterprises (An Authorized Distributor of Agnee Transmissions India Pvt Ltd.) From Oct 2025 till Date.

### **Job Description & Responsibility.**

- Generating business for Organization by creating sales.
- Generating inquiries for all plat form ( Industrial Oil, Gearbox, KTR Couplings , IPC-Cleaning Equipment, Oil Seals, V belt & all Industrial Producat )
- Adding new customers (Industrial & Automotive).
- Product presentations and demonstrations (existing & new products).
- Conducting Seminars ( Knowledge Sharing Program) at customer place.
- Making customer visits as per visit plan.
- Up grading knowledge with help of Principle company and share it with customers.
- Maintaining relations with end user sand Purchaser at customer end.
- Preparing offer sand payment followup.
- Made customer visit plan for Principal Company.
- Manage In ventory (By Controlling & Forecasting).
- Launch sales scheme among customer and sub dealer

## **INDUSTRIALVISITS**

- Shree Alloys Bhilwara
- Chaturbhuj Pvt.Ltd.Hamirgarh
- Minova Runaya Pvt Ltd.
- Jindal Saw Ltd.
- Kanchan India Ltd
- BSL LTD.
- Chairman silk Mill Pvt Ltd ( Ethanol Division )
- All Bhilwara Spining & Weawing Prosses Unit & Mining Unit Visit-

## **COMPUTERSKILLS**

Course: Basic software knowledge Operating  
Systems: Windows XP, Vista and Windows 7  
Other Tools: MSOffice(Word,Excel,PowerPoint)

## **STRENGTH**

- Focused
- Motivated
- GoalOriented
- Quick

## **PERSONALINFORMATION**

Date

DEEPAKCHAPLOT