

1) Poors & the middle class  
work for money. The rich  
have money work for them.

2) fear, Desire, emotions  
use in your favor  
delay reactions, think

'money work for you'  
even not there

Asset & Liability

\* KISS - Keep It Simple Stupid

Number's Story

what the words are telling?

→ asset!

Asset - put money in pocket  
(nice & simple, usable)

Liability - out of pocket

asset

Stock bond notes real estate

Intellectual prop

Income dividends, interest

Rental income, Royalties.

## \* Fool & his money - one big party

Social security  
medicare tax  
property tax  
mortage debt  
Credit - card debt

Interest on  
home-tax  
deduction

8% consolidation - long term debt  
(30 yrs)

dilemma

\* Spending habits. - more income

power of sword, Jewel & mirror

weapon

money

Self  
knowledge  
(most imp)

Does this makes sense?

Innate wisdom - true genius  
Inside us

Don't conform - ask question?

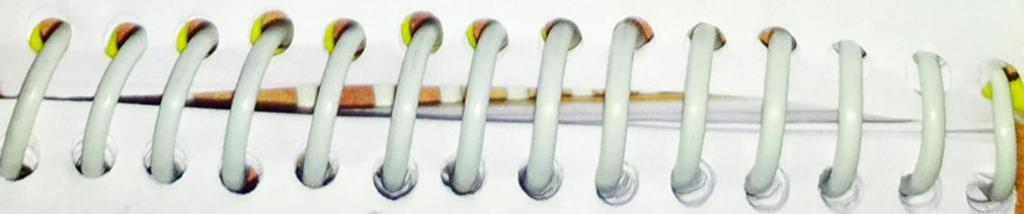
public speaking

fear of standing out

dissent, criticism, ridicule  
outcast

→ seek ways to solve problems.

question - Common Opinions/  
trends.



Great financial problem - Cause  
(go with the crowd)

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Intelligent people hire more  
intelligent people than them

1) Time

2) Capital

3) Education (Investment experience)

Buy asset, Cashflow → Buy house

Income > expense

Asset > Liability.

Income → Asset → more income

Increase cash flow from assets  
Then ↑ expenses

Cover expenses - with

Excess cashflow - reinvest!

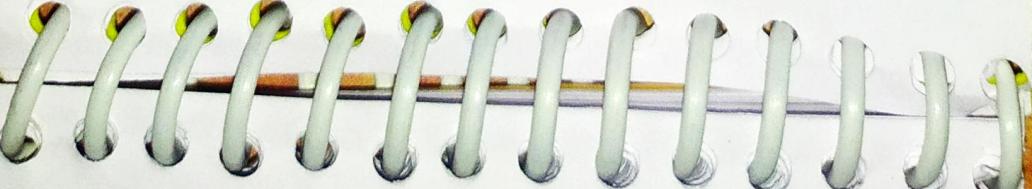
mind your own business

\* Real estate - under cash washes

\* Make asset income

profession, Business  
different.

asset column



Additional money - buy income

generating assets.

Additional money - buy income generating assets.

\* Sell assets - tax on profit  
(gain)

\* Real assets ?

1) Business - AOK requires my presence.

2) Stocks

3) Bonds

4) Mutual funds

5) Real estate (income generating)

6) Notes (ROUS)

7) Royalties from IP

8) Produce Pncome.

→ Understand - Know the game

Small Companies < years (sell)  
Prop. → trade for high prop.

### 1031 - International Revenue Code

delay tax - Capital  
gain sold through an exchange  
for a more expensive piece.

Trade up - relieve from tax  
(until liquidate)

Corporation - Secret of rich

Knowledge - Keep & multiple  
money.

Big bully - Tax man.

Financial expertise:

Knowledge - keep & multiple  
money.

Big bully - Tax man.

### Financial expertise:

- \* Accounting - read & understand fin. statements
  - \* Investing - creative
  - \* understand markets.
- (emotional) ↗ (Christmas) ..
- \* Law

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Corporation - earn - Spend as much

↳ tax on left!

Vacation, car..., food

↳ legal pre-tax expenses.

Inc. and grow rich

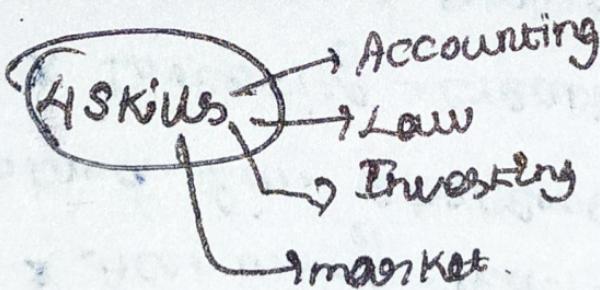
Corp owners: earn, spend, tax

work: earn, pay tax, spend

Invent money!

\* Not Smart - Be bold too!

work to learn! Not for money



JOB - Just over Broke

Network marketing

management → cash flow  
→ system (time)

## Network marketing

management → cash flow  
→ system (time)  
→ people.

### \* Give & receive

Fear —

Cynicism

Lazy

Bad habits

Arrogance.

Barriers

1. How handle gear? matters  
start early!

2. Compound interest.

3. Texans' attitude - win/lose.

Everyone wants heaven - no one  
willing to die

winners - losing inspires!

disaster → opportunity

'unafraid to lose'

Balanced people go nowhere.  
Unbalanced - makes progress

How do I respond to failure?

How do I respond to failure?

Cynic Criticize - winners Analyze

A great property manager.

Pay yourself first before others

Way to pay them - pressure  
motivation

Things I know - makes money

Don't know - loses money

Educate yourself - don't  
blabber.

Gold is everywhere - not trained  
to see!

1. Reason greater than reality

Love - gets me over hurdles &  
sacrifices

Purpose - want, don't wants

Strong purpose.

2. Choose - what to do with time  
money? (everyday)

3) Invest first in education  
welcome new ideas

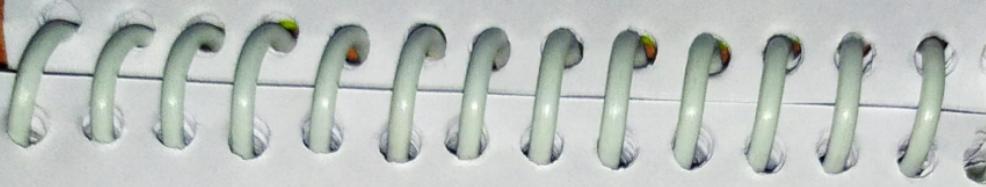
4) Choose friends carefully.

Don't listen to poor / frightened.

"There is always another wave"  
hurry & catch a wave bite-boom

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Don't listen to poor/frightened.

'There is always another wave'  
hurry & catch a wave late-boom

\*Search for next one

Don't time market

Insider trading

Information (next boom)  
but

5) Master a formula &  
learn a new one.

Tired of doing - Not making enough  
↓  
Change formula.

fasten formula!

How fast you learn?

6. Pay attention to yourself first!

Self Control

\* Management Skills

Cashflow, people  
Personal time

## \* Management Skills

Cashflow, people  
personal time

### Tenants

Don't - get into large debt  
keep expenses low  
Build assets - financial.

pressure - bring financial genius  
make money.

Don't touch savings

↓  
Create more  
money - not to  
pay bills.

Without sacrificing life

Life is meant for enjoying

7. Pay brokers well.

(more money they take - more  
money I make)

good broker - info, education,

Saves time + more money

own eyes & ears in market.



\* have best interests.

\* Manage - Smoother people

\*

8) Be an Indian giver.

blanket (get it back)

How ~~fast~~ I get my money back

Put money - before rise

How ~~fast~~ I get my money back

- \* Put money - before use  
then pull the money out.

only play with money - afford  
to lose

assets - you get free  
after getting money back.

9) Assets buy luxuries

- \* motivate financial genius to  
Invest.

## Need for heroes

- \* Copy leaders, true powers  
Find heroes - inspire, make  
look easy.

## Teach & you shall receive

Powers of giving.

Give first!

Smile, Love, friendship.

Comes back in multiples

- \* help someone else - Sell Something
- \* humans - need to give

- \* Take a break - assess -

working? not working?

\* Take a break - ask  
working? not working?  
expect dlop result.

\* New ideas - books

16 percent solution  
Joel moskowitz

\* Find someone - who done it  
ASK kip S, krick b.

\* Take classes. (newspaper)

\* make lot of oppoers.

Most sellers - ask too  
much.

Subject to approval by business  
Partner.

Talk lot of people, offer, counter  
offer, negotiate, reject &  
accept.

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Jog, walk, drive - certain  
area - Fund Investments.

Bargain & haggle

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drivers, postal carriers,

# Peter Lynch - Beating the Street

Know - what looking for

Then go out.

Profit is made when you buy - not when you sell

Who wants to buy? → info

Then who wants to sell?

Buy the pie - cut it in pieces

Small thinkings - won't get big breaks

Retailers — Volume discount

Act as a group

Action beats inaction.

→ tax deferred exchange

Think & grow rich