

Mansha Kshatriya

immanshasingh@gmail.com | 7850841091 | <https://www.linkedin.com/in/mansha-kshatriya-7188a5251/> | <https://github.com/immansha>

PROFILE SUMMARY

Presales & Solutions Intern aspirant with hands-on experience in customer requirement discovery, solution mapping, and value proposition development within SaaS- and CRM-like environments. Skilled in supporting demos, preparing solution documentation, and collaborating with sales, product, and technical teams to deliver a seamless prospect experience. Strong communicator with a problem-solving mindset and eagerness to learn sales-tech platforms.

EDUCATION

Vellore Institute of Technology, Bhopal

Bhopal, India

B.Tech in Computer Science (Health Informatics) CGPA 8.38

2022-2026

EXPERIENCE

Content Intern – Inamigos Foundation | Remote |

Nov2023 – Jan 2024

- Supported stakeholder discovery by translating field and operational data into 15+ donor-facing solution narratives, improving engagement by 35%
- Collaborated with operations, marketing, and field teams to understand requirements and align content solutions with stakeholder needs, reducing information gaps by 40%
- Assisted in preparing presentations, documentation, and structured content under tight timelines, demonstrating ability to handle sales-cycle pressure and cross-functional coordination

PROJECT EXPERIENCE

RaktSetu

Aug 2025

FastAPI, Machine Learning, Python, Uvicorn, JS

- Identified a critical business problem in emergency healthcare: delays in donor–patient matching
- Designed and presented a scalable end-to-end solution enabling faster matching through automation and real-time alerts
- Demonstrated clear value impact, reducing response time by ~60% and improving operational efficiency.

PredictoCare

Python, Machine Learning, Scikit-learn, SHAP

Feb 2024

- Analyzed healthcare data to identify opportunities for early diagnosis and decision support
- Built a predictive solution that helped doctors make faster, more confident decisions.
- Focused on accuracy, explainability, and trust, ensuring the solution could be adopted by non-technical medical users with positioned the solution as a decision-support tool, delivering measurable value with 97% prediction accuracy

LEADERSHIP SKILLS

AI For Good Hackathon (Blend)

Hyderabad, India

Semi-Finalist

- Led solution pitch development, effectively communicating technical concepts as business value to judges, advancing to semi-finals

UX Club — VIT Bhopal

Bhopal, India

Content Strategist

- Created 30+ SEO-optimized articles and social media posts, increasing club engagement by 40%.

Gujarati Cultural Club — VIT Bhopal

Bhopal, India

Event Organizer

- Planned and executed 3+ large-scale cultural events with 500+ attendees, managing budgets and logistics.

SKILLS & INTERESTS

Skills: • Customer Requirement& Discovery • Solution Design & Architecture • Value Proposition Development
• Cross-functional Collaboration• Solution Implementation • Technical Documentation
• Python • SQL • REST APIs • Data Analysis • Machine Learning

