

Mansha Kshatriya

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PROFILE SUMMARY

Presales & Solutions Intern aspirant with hands-on experience in customer requirement discovery, solution mapping, and value proposition development within SaaS- and CRM-like environments. Skilled in supporting demos, preparing solution documentation, and collaborating with sales, product, and technical teams to deliver a seamless prospect experience. Strong communicator with a problem-solving mindset and eagerness to learn sales-tech platforms.

EDUCATION

Vellore Institute of Technology, Bhopal <i>B.Tech in Computer Science (Health Informatics)</i> CGPA 8.38	Bhopal, India 2022-2026
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EXPERIENCE

Content Intern – Inamigos Foundation Remote 	<i>Nov 2023 – Jan 2024</i>
• Supported stakeholder discovery by translating field and operational data into 15+ donor-facing solution narratives, improving engagement by 35%	
• Collaborated with operations, marketing, and field teams to understand requirements and align content solutions with stakeholder needs, reducing information gaps by 40%	
• Assisted in preparing presentations, documentation, and structured content under tight timelines, demonstrating ability to handle sales-cycle pressure and cross-functional coordination	

PROJECT EXPERIENCE

RaktSetu	<i>Aug 2025</i>
<i>FastAPI, Machine Learning, Python, Uvicorn, JS</i>	
• Identified a critical business problem in emergency healthcare: delays in donor–patient matching	
• Designed and presented a scalable end-to-end solution enabling faster matching through automation and real-time alerts	
• Demonstrated clear value impact, reducing response time by ~60% and improving operational efficiency.	

PredictoCare

<i>Python, Machine Learning, Scikit-learn, SHAP</i>	<i>Feb 2024</i>
• Analyzed healthcare data to identify opportunities for early diagnosis and decision support	
• Built a predictive solution that helped doctors make faster, more confident decisions.	
• Focused on accuracy, explainability, and trust, ensuring the solution could be adopted by non-technical medical users with positioned the solution as a decision-support tool, delivering measurable value with 97% prediction accuracy	

LEADERSHIP SKILLS

AI For Good Hackathon (Blend)	Hyderabad, India
<i>Semi-Finalist</i>	

- Led solution pitch development, effectively communicating technical concepts as business value to judges, advancing to semi-finals

UX Club — VIT Bhopal	Bhopal, India
<i>Content Strategist</i>	

- Created 30+ SEO-optimized articles and social media posts, increasing club engagement by 40%.

Gujarati Cultural Club — VIT Bhopal	Bhopal, India
<i>Event Organizer</i>	

- Planned and executed 3+ large-scale cultural events with 500+ attendees, managing budgets and logistics.

SKILLS & INTERESTS

Skills: • Customer Requirement& Discovery • Solution Design & Architecture • Value Proposition Development
• Cross-functional Collaboration• Solution Implementation • Technical Documentation
• Python • SQL • REST APIs • Data Analysis • Machine Learning

