

region market division All All customer All 2019

P & L By Fiscal Months All values in USD

Fiscal Quarters

| Q1 | | | Q2 | | | Q3 | | | Q4 | | | Grand Total | | |
|--------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------------------|-------|--|
| Metrics | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | | |
| Net Sales | 6.5N | 8.0M | 10.7M | 11.4M | 6.5M | 6.1M | 6.4M | 6.3M | 6.5M | 6.2M | 6.5M | 6.3M | 87.5M | |
| COGS | 3.8N | 4.7M | 6.3M | 6.7M | 3.9M | 3.5M | 3.8M | 3.7M | 3.8M | 3.6M | 3.8M | 3.7M | 51.2M | |
| Gross Margin | 2.6N | 3.4M | 4.5M | 4.7M | 2.7M | 2.6M | 2.7M | 2.6M | 2.6M | 2.6M | 2.7M | 2.6M | 36.2M | |
| GM % | 40.9% | 42.0% | 41.5% | 41.4% | 40.9% | 41.9% | 41.5% | 41.4% | 40.8% | 42.0% | 41.5% | 41.4% | 41.4% | |

Report created by Md Nurjaman Ali