

# Apurva Jadhav

POWER PLATFORM SOLUTIONS ARCHITECT

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## SUMMARY

Experienced Solution Architect with a proven track record of designing and delivering scalable, end-to-end solutions using the Microsoft Power Platform, Azure, and Dynamics 365. Adept at translating complex business requirements into innovative, technical architectures that drive efficiency, automation, and digital transformation. Skilled in leading presales, project management, and cross-functional collaboration with a passion for leveraging cutting-edge technologies like Power Apps, Power Automate, and Microsoft Fabric to solve business challenges. Known for delivering impactful solutions that optimize business processes and achieve measurable improvements in productivity and operational efficiency.

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## SKILLS

Power Apps, Power Automate, Power BI, Power Virtual Agents, Power Pages, Dynamics 365, Azure Functions, Azure Logic Apps, Business Central, Microsoft Fabric, CDS/Dataverse, SharePoint Online, PostgreSQL, SQL Server.

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## CERTIFICATES

- PL-100: Microsoft Power Platform App Maker
  - PL-200: Microsoft Power Platform Functional Consultant
  - PL-600: Microsoft Power Platform Solution Architect
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## WORK HISTORY

- **Power Platform Solutions Architect, Advaiya Solutions Inc, Seattle, USA | 09/2021 – Present:** At Advaiya Solutions, I play a key role in driving digital transformation through the Microsoft Power Platform. I lead the design and implementation of tailored solutions, collaborating closely with clients to align technology with business needs. In addition to overseeing complex projects, I take on leadership responsibilities in training by conducting sessions for groups of 30-50 people on Power Platform products such as PowerApps, Power BI, Power Virtual Agents, and Robotic Process Automation. I also lead pre-sales activities, crafting compelling proposals that result in a 25% increase in opportunity win rates. My industry engagement at the Annual AI Summit in New York enables me to incorporate emerging AI trends into strategic initiatives, further enhancing the solutions offered to clients. I oversee multiple projects, optimizing workflows, addressing challenges proactively, and increasing team productivity by 20%.
  - **Software Developer Intern, Edelweiss Group, Mumbai, India | 07/2017 – 01/2018:** As a Software Developer Intern at Edelweiss Group, I gained valuable hands-on experience in both backend and frontend development, contributing to the creation of the Quber (Corporate Landing Management System). I assisted in the development of UI components, ensuring a seamless and intuitive user experience for end-users. Additionally, I actively participated in project reviews, ensuring adherence to technical specifications and quality standards, which played a key role in the successful delivery of critical project components. This internship provided me with a strong foundation in software development and reinforced my ability to collaborate effectively in a team-oriented environment.
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## KEY PROJECTS

- IQEQ Global Investor Services: Automated financial data processing with Power Automate Desktop, reducing processing time by 60% and errors by 90%, saving 200+ hours/month.
  - Meharry Medical College: Provided comprehensive Power BI Training to the Founding Senior Associate Dean, Curriculum Evaluation & Effectiveness, enabling them to independently create and manage interactive reports and dashboards and reducing manual reporting time by 35%.
  - Caretaker Landscape and Tree Management: Developed 55+ applications using Microsoft Power Platform, SQL, Azure Functions and OpenAI that improved task completion by 50% and reduced labor costs by 25%.
  - Microsoft: Streamlined Marketing Campaigns and Operations by developing a Marketing Planning Tool, MIB Submission Form, and Joint Activation Calendar as part of a Power Portal solution. Enhanced project coordination, reducing time spent on marketing project updates by 30%.
  - UNC Kenan-Flagler School of Business: Designed and implemented 'Phygital,' a student experience platform leveraging SharePoint Framework, ReactJS, Power Automate, Azure SQL, and Bot Framework Composer. Increased student engagement by 30%, reduced manual administrative work by 40%, and streamlined communication across 10+ student services, enhancing operational efficiency by 25%.
  - Advaiya: Architected an HR onboarding system using Microsoft Power Platform, automating engagement letters, streamlining new hire processes, and ensuring seamless activity tracking. Reduced manual onboarding tasks by 50% and increased HR productivity by 30%. Designed a Power BI dashboard for CRM sales analytics, improving decision-making speed by 35% and boosting quarterly sales by 15% through enhanced visibility and performance tracking. Developed a hybrid inventory management app (model-driven and canvas) that streamlined inventory tracking.
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## EDUCATION

- **Master of Science**, Computer Science, New York Institute of Technology - Manhattan, NY, USA | 05/2021  
GPA: 3.83/4.00 | Related Courses: Programming Languages, Algorithm Concepts, Computer Architecture, Artificial Intelligence.
- **Bachelor of Science**, Computer Science, University of Mumbai - Mumbai, India | 07/2018  
GPA: 7.25/10.00 | Related Courses: Object-Oriented Programming Methodology, Operating Systems, Software Engineering, Structured Programming Approach | Published Paper: Jadhav, A., Jadhav, A., Sane, P., & Barapatre, H. (2018). Forensic Detection of Inverse Tone Mapping in HDR Images. International Research Journal of Engineering and Technology, 05(03), 1872-1874.