S W O T

Zero alcohol vodka for Russia and satellite countries

strenghts

- new original product.
- •lack of competitors.
- room for marketing.
- healthy lifestyle is a fashion trend.

weaknesses

- most potential consumers are not interested in a non-alcoholic product.
- •the whole point of vodka is in alcohol.

opportunities

- a completely new product category.
- •reputation of a company that cares about customers.
- reduction of alcoholism among the population.

threats

- •the product may not be on demand.
- •alcoholic drinks are much more popular among the population.