



This PDF will walk you through the basic rules of the NEW Parts Counter Program.

There is no additional fee to be enrolled in this portion of MSER. At the beginning of each month MSER will publish a new list of parts that are qualified for earning Rewarding Excellence Card payments through the MSER Parts Counter program.

Qualified part numbers will be accumulated and reported as a result of part invoices entered into your DMS system and processed through Integralink.

Rewards earned on qualified parts will be combined and put into a pool to be distributed by the Parts Manager.

Because there is no way to identify the individual responsible for the sale of the wholesale part it will be necessary for the Parts Manager to identify the individuals to be rewarded. A few things to keep in mind:

- Only invoices will be considered for parts counter payments
- Close date must be within the month of the featured part; for example, if an invoice is closed on May 1 and contains a part featured on the April payout chart it will not be counted
- Only transactions coded as counter will count
- No sales transacted as shop will be considered
- Transaction types must be retail or wholesale
- Warranty and customer transactions are not considered
- Parts sold on internal repair orders and dealer to dealer sales will qualify.

To get started in MSER parts counter program you must enroll a parts counter manager.

The parts counter manager is the person responsible for the program. He or she will be required to distribute any rewards earned and will receive a 10% override on all qualified parts sold during the month.

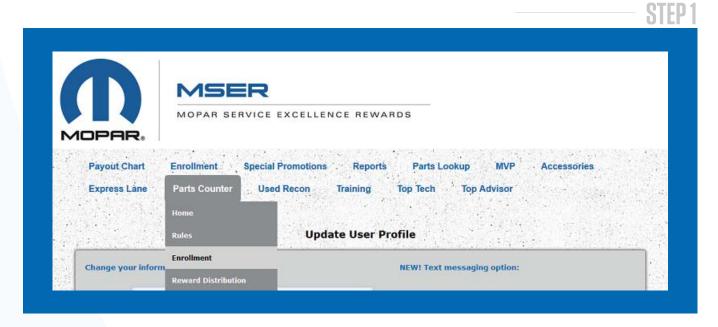
The MSER enrolled parts manager is suggested however any of the following position codes can be set up to perform this function:

- Position code 08 parts manager
- Code 32 parts director
- Parts and service director code 35
- Service and parts director code 33
- Assistant parts manager code 40
- Service manager 09
- Dealer principal 01 or
- General Manager 02

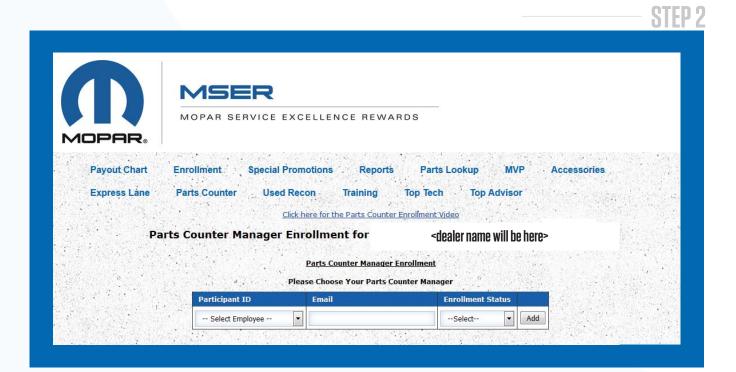




If a parts manager is not enrolled in MSER the service manager must establish someone as the parts counter manager or take responsibility for distributing the rewards. To enroll the parts counter manager on MSER.com; click on the Parts Counter Program tab. Click on enrollment:



Select the person who will be responsible for distributing your rewards by clicking on their name in the drop-down box. Be sure to add their email address and change the last menu option to "enrolled".







In order to set up website access for any additional Parts Counter Personnel, the manager must click on the Enrollment Tab then on Enrollment Maintenance.



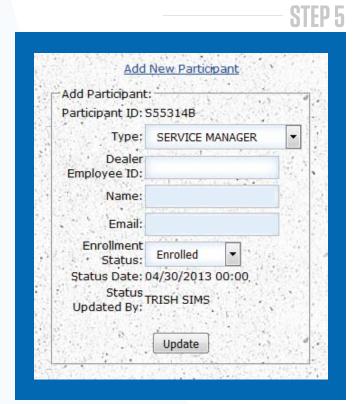
Then click on the sID of the person you would like to have access.

		Yo	ur Employees		
Participant ID	Dealer Employee ID	Name	Enrolled Role	Enrollment	Enrollment Updated Date
\$999999 			Express Lane Enrolled Service Manager	Enrolled	11/03/2015
		4	Used Recon Enrolled Manager	Enrolled	10/01/2015
	T -	Ţ	DEALER PRINCIPAL	Enrolled	10/01/2010
	<u> </u>	T	PARTS MANAGER	Enrolled	03/02/2012
	T <sub>i</sub> =		SERVICE MANAGER	Enrolled	04/30/2013
	-		SERVICE ADVISOR	Enrolled	09/01/2015
	T		SERVICE ADVISOR	Enrolled	01/09/2015





This will populate the Add Participant box on the left hand side of the screen. Change the drop down menu item to the applicable title. Be sure to enter in their correct email address so that we may communicate with them and advise when the new parts categories are announced each month. Finally, change the enrollment status to Enrolled and click Update.



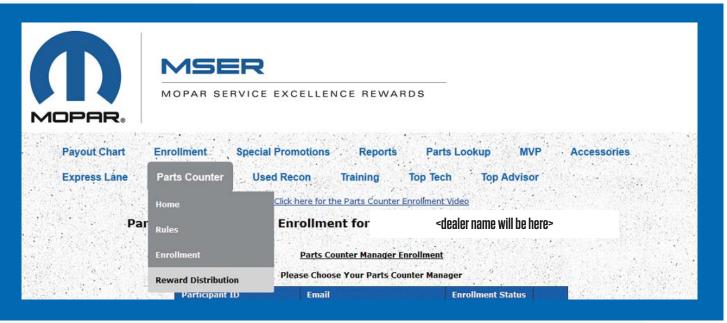
On the next business day the participant will be able to log in using their sID as their user ID and the dealer code followed by the last 4 digits of their social security number as their password.

Once the participants have access they will be able to view the payout chart as well as their own reward information!

As rewards are accumulated the Parts counter manager or designated person will need to access the reward distribution section under the parts counter tab and divide the reward money as he or she determines.

See step 6 below to locate the Rewards Distribution section in the Parts Counter drop down menu.

STEP 6

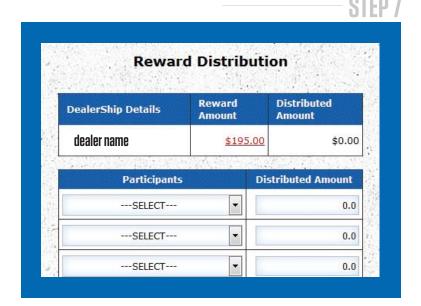






The following position codes are eligible to receive rewards and will appear in the drop-down box for the parts manager use in distributing the rewards:

- Parts manager position code 08
- Assistance parts manager position code 40
- Parts advisor position code 14
- Parts administrator position code 19



# This concludes your Parts Counter Step by Step Tutorial Thank you for visiting!