Hello,

My name is **Pritam Saha**, and Thank you for reviewing my application and considering me for the Sales Executive position at TechForing Ltd. I'm always looking to develop my new skills. I'm trying to do that thing **professionally**.

I am a driven and **results-oriented** person who has a passion for helping businesses **succeed**. I have a deep understanding of the **SaaS**, **PaaS** and **Cyber security** industry and its **challenges** and **opportunities**. I am also a **strategic thinker** who can create and **execute** effective **sales plans**. I believe I can bring **value** and **benefit** to your company as a **Sales Executive**. I am eager to **learn** more about your **specific** needs and how I can help you **achieve** your **sales objectives**.

You should hire me because I have the skills, **experience**, and **attitude** that you are looking for in a **Sales Executive**. I have **proven myself** as a successful **support specialist** in the digital domain, with a track record of **exceeding targets**, **generating revenue**, and building long-term **relationships** with **clients**. I have **excellent communication**, **presentation**, **negotiation**, and **closing skills**, as well as a strong **knowledge** of **IT securit**y and **cyber security** related **technologies** and the **customer needs**. I am also a **team player**, a **fast learner**, and a **self-starter**, who can work **independently** and **collaboratively**, **adapt** to **changing situations**, and take **initiative** and **ownership** of my work.

I would like to share a **story** from my **own experience**. A few years ago, I was working on a **project** that required me to learn a new **programming language**. I had no prior experience with this language, and I found it **challenging** to get started. However, I was **determined** to learn it, so I spent **several hours** each day **practicing** and **studying**.

After a few weeks, I began to make progress, and I started to feel more **confident** in my **abilities**. However, I soon realized that I had made a **mistake** in my code, which caused the program to crash. **I spent several hours trying to fix the problem**, but I couldn't figure out what was wrong.

At this point, I was feeling **frustrated and discouraged**. However, I decided to take a break and **come back** to the problem later. When I **returned to the problem**, I approached it from a different angle, and **I was able to identify the issue and fix it**.

This experience **taught** me the **importance of persistence** and **creativity** when **solving problems**. It also taught me the value of **taking a break** and **approaching a problem** from a different **perspective**. I believe that these **skills** will be **valuable** in the **Sales Executive role**, where you will need to be **creative** and **persistent** in finding **solutions** to complex **problems**.

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