

# Atliq Hardwares



region All  
market All  
division All  
customer All  
FY **2019**

P & L Year  
By Fiscal Months  
All values are in USD

Note:Do not

Metrics	Quarter Q1		Q2			
	Sep	Oct	Nov	Dec	Jan	Feb
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M
GM%	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%

region All  
market All  
division All  
customer All  
FY **2020**

P & L Year  
By Fiscal Months  
All values are in USD

Metrics	Quarter Q1		Q2			
	Sep	Oct	Nov	Dec	Jan	Feb
Net Sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M
GM%	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%

region All  
market All  
division All  
customer All  
FY **2021**

P & L Year  
By Fiscal Months  
All values are in USD

Metrics	Quarter Q1		Q2			
	Sep	Oct	Nov	Dec	Jan	Feb
Net Sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M
GM%	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%

## Net Sales Comparison

2021 vs 2020	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%
2020 vs 2019	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%