

Ivy Gabrielle Nalo

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EDUCATION

The University of Texas at Dallas

B.S. Finance; Concentration in Risk Management and Insurance

Comet Transfer Scholarship

December 2019

GPA 3.49

BUSINESS EXPERIENCE

Hallmark Financial, Inc. - Dallas, Texas

July 2019 – August 2019

Excess Auto Underwriting Internship

- Compiled and assessed documents necessary to ensure accurate issuance of 250+ policies per week.
- Followed up with premium financial companies to verify the insured's account payment resulting in the decision to retain or release the client.
- Researched and analyzed annual company losses of 150+ different accounts of current and potential clients to mitigate risk and future losses.

PHP Agency, Inc - Plano, Texas

May 2018 – August 2018

Financial Advisor Internship

- Promoted from Associate to Director in 3 months.
- Recruited entrepreneurial people interested in embarking on a career in financial services.
- Analyzed finances to ensure proper life insurance coverages for adequate income replacement for individuals and families ranging \$50,000 - \$250,000 .

Kotta Sushi Lounge - Frisco, Texas

July 2014 - March 2017

Hostess and Food Runner

- Established friendly and positive first impressions to develop lasting customer relationships.
- Improved customers' overall dining experience by maintaining food safety and quality standards.
- Coordinated with servers and kitchen staff to guarantee timely and efficient food delivery to guests.

ACADEMIC PROJECT

Individual Project: Information Technology Business Process

February 2018

- Proposed a strategic plan to improve transportation processes through information systems.
- Developed a new strategy to enhance the current driverless-car transportation by improving car safety models, efficient app usage and encouraging productive commutes.

CERTIFICATIONS

CPCU Commercial Property exempt

CIC Commercial Property exempt

General Lines Agent (Life, Accident, Health and HMO)

ORGANIZATIONS

Gamma Iota Sigma (CPCU Society, IAIP, IRMI, PLUS, RIMS, The National Alliance)

January 2019 – Present

February 2019

- IRMI: Energy Risk and Insurance Conference
 - o Selected to represent GIS and UTD at attend the annual ERIC convention

National Society of Leadership and Success

January 2019 – August 2019

Toastmasters, UT Dallas

January 2018 – August 2018

ADDITIONAL INFORMATION

Technical: MS Office, Social Media

Languages: Fluent Tagalog

Eligibility: (USPR) Eligible to work in the U.S. with no restrictions