

# AMIT DIXIT

Webpage: <http://inbravo.github.io> Email: [amtdxt@yahoo.com](mailto:amtdxt@yahoo.com)  
Detailed Resume: <http://inbravo.github.io/docs/resume/amit-dixit-verbose.pdf>

## :: CURRENT FOCUS

- ✓ As a **Presales Architect**, offering support to sales, in solution fitment, use case discovery and complete proposal process
- ✓ As a **Solution Architect**, helping in product engineering, architecture, technology, solution roadmap and implementation

## :: PROFILE

- ✓ Around 14+ years of experience in presales and product engineering
  - Presales: pilots/POC, RFP/RFI/SOW/MSA, use case discovery, solutioning, sales assistance, product showcasing, budgeting and estimation, customer and engineering alignment
  - Engineering: solution design, implementation, quality assurance, delivery management and success
- ✓ An AWS certified Solution Architect with hands-on experience, with expanding the experience with other cloud providers.
- ✓ A Certified Scrum Master with well-organized, results-focused, agile, with proven leadership skills - interested in helping customers and driving technology vision to satisfy their needs

## :: CAREER

- ✓ Working with **Impetus InfoTech** since Dec 2009 as **Senior Solutions Architect**
  - A broad range of roles, primarily as a member of presales group
    - Led the efforts to establish a formal presales group, presales strategies and service solutions
    - Established presales asset management platform to help sales/presales collaborate and get case studies, solution profiles/datasheets, domain/technology centric experience, consulting approaches and project governance plans
    - Consulting to support the development and ongoing management of major sales initiatives
    - Collaborate with sales team, develop and manage strategies for sales across APAC region
    - Business and solution development for big data and cloud services
    - Developed cost models to support services and technical solutions for major outsourcing tenders
    - Undertaken comprehensive risk reviews and associated mitigation strategies
    - Writing customer contracts, including services, service level agreements, and commercial terms
  - As a trainer and advance technology initiatives
    - Taking care of organizations GitHub based initiatives, setup, documentation, development, quality and release
    - Key trainer on AWS and Java/Scala technologies. Drafted material for [AWS certification](#), [Java](#), [Scala](#) and [Java to Scala upgradation](#) learning programs
    - Founding member of architecture board and tech radar initiative of organization
  - As a solution architect and programmer
    - Worked for long with a virtual contact center solution provider company, integrated 5 cloud-based CRM in web-based customer calling platform
    - Architected several open sources based high performance/available apps and Apache Spark based analytics solution to derive hidden insights from agent call logs
    - Designing a query model assessment module for Hadoop based data warehouse transformation solution
- ✓ Worked with Tavant Technologies from Oct 2008 to Dec 2009 as Technical lead
  - **Responsibilities:** Design, technology selection, development, quality assurance and release
  - **Projects:** Worked for a [digital video recorder \(DVR\) company](#) on set top box-based advertisements platform
- ✓ Worked with Impetus InfoTech from Mar. 2005 to Oct 2008 as Senior Software Engineer
  - **Responsibilities:** Design, technology selection, development, quality assurance and release
  - **Projects:** Worked on career grade solutions to provide [DNS based services for internet telephony](#), [telephone number portability](#) and [telephone number pooling](#)
- ✓ Worked with **Sunup Software** (acquired by Motorola Mobility and again acquired by Arris Inc.) from Sep 2004 to Feb 2005 as Software Engineer
  - **Responsibilities:** Development and quality assurance
  - **Projects:** Worked on broadcasting domain applications like asset management and customer billing platform

## :: SKILLS

Technical skill or relevant knowledge/experience	Experience [years]	Last used [years ago]
Software Application/Server Platforms (Windows, Linux, Apache, Tomcat, JBoss, WebLogic)	12+	current
Programming languages (Java, Scala, C#)	14+	current
Web Platforms (Apache Struts/Axis/CXF, Spring, Atmosphere, Akka)	12+	1+
Security (SAML, SiteMinder, SSOCircle, Kerberos/Spnego/NTLM)	5+	1+
Java Script (Prototype, jQuery, SmartClient, SmartGWT, Play)	5+	2
Database Design & Development (E-R diagrams, SQL, PL/SQL, Oracle, MySQL)	1+	2
CRM Integration (SalesForce, NetSuite, MS Dynamics, Zoho, ZenDesk)	5+	1
Team Coordination (staffing & building strong teams, career mentorship, performance management, training)	9+	2+
Requirement Analysis, Software Design & Architecture (Software requirements and user stories, UML, OOA/OOD)	14+	Current
Big Data (Hadoop, Hive, Spark)	3+	current
Build & Release (P4, Git, SVN, CVS, Jenkins, Travis, Maven, Ant)	12+	current
SaaS & Cloud infrastructure (AWS, Azure)	3+	current
DevOps & Infrastructure management (Chef, Capistrano, Vagrant, Packer, Docker, Kubernetes)	4+	current
Quality/Profiling Tools (JUnit, JMeter, PMD, Checkstyle, Sputnik, Sonar, Eclipse MAT and Lambda/PSI Probe/Jvisualvm/Byte code viewer/HxD hex editor/Wireshark/Tcpmon)	7+	current
Business Intelligence and ETL (Pentaho, Tableau, Tableau)	2+	2
Presales (Discovery, Preparation, Solutioning, Demonstration, RFP/RFI/SOW, Account Mining)	3+	current

## :: QUALIFICATION & CERTIFICATIONS

- ✓ [Certified Scrum Master](#)
- ✓ [AWS Solution Architect Associate](#)
- ✓ **B.E. in Information Technology** from **C.C.S University** with First Division in **2003**
- ✓ 10+2 from U.P. board with Second Division in 1997 and 10th from U.P. board with First Division in 1995

## :: SOCIAL CREDENTIALS

- ✓ GitHub: <https://github.com/inbravo>
- ✓ LinkedIn: <https://www.linkedin.com/in/amitnoida>

## :: CONTACT

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