**AMIT DIXIT**

Webpage: <http://inbravo.github.io> Email: [amtdxt@yahoo.com](mailto:amtdxt@yahoo.com)

Detailed Resume: <http://inbravo.github.io/docs/resume/amit-dixit-verbose.pdf>

**:: CURRENT FOCUS**

* As a **Presales Architect**, offering support to customers in solution fitment, use case discovery and complete engagement
* As a **Senior** **Solution Architect**, assisting product engineering, architecture, technology, solution roadmap and implementation

**:: PROFILE**

* Around 15+ years of experience in presales and product engineering
  + Presales: pilots/POC, RFP/RFI/SOW/MSA, use case discovery, solutioning, sales assistance, product showcasing, budgeting and estimation, customer and engineering alignment
  + Engineering: solution design, implementation, quality assurance, delivery management and success
* An AWS certified Solution Architect with hands-on experience, with expanding the experience with other cloud providers.
* A Certified Scrum Master with well-organized, results-focused, agile, with proven leadership skills - interested in helping customers and driving technology vision to satisfy their needs

**:: CAREER**

* Working with **Impetus Technologies** since Dec 2009 as **Senior Solutions Architect**
  + A broad range of roles, primarily as a member of presales group
    - Led the efforts to establish a formal presales group, presales strategies and service solutions
    - Established presales asset management platform to help sales/presales collaborate and get case studies, solution profiles/datasheets, domain/technology centric experience, consulting approaches and project governance plans
    - Consulting to support the development and ongoing management of major sales initiatives
    - Collaborate with sales team, develop and manage strategies for sales across APAC region
    - Business and solution development for big data and cloud services
    - Developed cost models to support services and technical solutions for major outsourcing tenders
    - Undertaken comprehensive risk reviews and associated mitigation strategies
    - Writing customer contracts, including services, service level agreements, and commercial terms
  + As a trainer and advance technology initiatives
    - Taking care of organizations GitHub based initiatives, setup, documentation, development, quality and release
    - Key trainer on AWS and Java/Scala technologies. Drafted material for [AWS certification](https://github.com/inbravo/aws-feature-set), [Java](https://github.com/inbravo/java-feature-set), [Scala](https://github.com/inbravo/scala-feature-set) and [Java to Scala upgradation](https://github.com/inbravo/java-to-scala) learning programs
    - Founding member of architecture board and tech radar initiative of organization
  + As a solution architect and programmer
    - Worked for long with a virtual contact center solution provider company, integrated 5 cloud-based CRM in web-based customer calling platform
    - Architected several open sources based high performance/available apps and Apache Spark based analytics solution to derive hidden insights from agent call logs
    - Designing a query model assessment module for Hadoop based data warehouse transformation solution
* Worked with Tavant Technologies from Oct 2008 to Dec 2009 as Technical lead
  + **Responsibilities:** Design, technology selection, development, quality assurance and release
  + **Projects:** Worked for a [digital video recorder (DVR) company](https://www.tivo.com/) on set top box-based advertisements platform
* Worked with Impetus InfoTech from Mar. 2005 to Oct 2008 as Senior Software Engineer
  + **Responsibilities:** Design, technology selection, development, quality assurance and release
  + **Projects:** Worked on career grade solutions to provide [DNS based services for internet telephony](https://www.communications.neustar/global-numbering-insights), [telephone number portability](https://www.npac.com/) and [telephone number pooling](https://nationalnanpa.com/)
* Worked with **Sunup Software** (acquired by Motorola Mobility and again acquired by Arris Inc.) from Sep 2004 to Feb 2005 as Software Engineer
  + **Responsibilities:** Development and quality assurance
  + **Projects:** Worked on broadcasting domain applications like asset management and customer billing platform

**:: SKILLS**

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| --- | --- | --- |
| **Technical skill or relevant knowledge/experience** | **Experience**  **[years]** | **Last used**  **[years ago]** |
| Software Application/Server Platforms (Windows, Linux, Apache, Tomcat, JBoss, WebLogic) | 12+ | current |
| Programming languages (Java, Scala, C#) | 14+ | current |
| Web Platforms (Apache Struts/Axis/CXF, Spring, Atmosphere, Akka) | 12+ | 1+ |
| Security (SAML, SiteMinder, SSOCircle, Kerberos/Spnego/NTLM) | 5+ | 1+ |
| Java Script (Prototype, jQuery, SmartClient, SmartGWT, Play) | 5+ | 2 |
| Database Design & Development (E-R diagrams, SQL, PL/SQL, Oracle, MySQL) | 1+ | 2 |
| CRM Integration (SalesForce, NetSuite, MS Dynamics, Zoho, ZenDesk) | 5+ | 1 |
| Team Coordination (staffing & building strong teams, career mentorship, performance management, training) | 9+ | 2+ |
| Requirement Analysis, Software Design & Architecture (Software requirements and user stories, UML, OOA/OOD) | 14+ | Current |
| Big Data (Hadoop, Hive, Spark) | 3+ | current |
| Build & Release (P4, Git, SVN, CVS, Jenkins, Travis, Maven, Ant) | 12+ | current |
| SaaS & Cloud infrastructure (AWS, Azure) | 3+ | current |
| DevOps & Infrastructure management (Chef, Capistrano, Vagrant, Packer, Docker, Kubernates) | 4+ | current |
| Quality/Profiling Tools (JUnit, JMeter, PMD, Checkstyle, Sputnik, Sonar, Eclipse MAT and Lambda/PSI Probe/Jvisualvm/Byte code viewer/HxD hex editor/Wireshark/Tcpmon) | 7+ | current |
| Business Intelligence and ETL (Pentaho, Tableau, Tableau) | 2+ | 2 |
| Presales (Discovery, Preparation, Solutioning, Demonstration, RFP/RFI/SOW, Account Mining) | 3+ | current |

**:: QUALIFICATION & CERTIFICATIONS**

* [Certified Scrum Master](http://inbravo.github.io/docs/certificate/csm.pdf)
* [AWS Solution Architect Associate](http://inbravo.github.io/docs/certificate/aws-1.pdf)
* **B.E.** in **Information Technology** from **C.C.S University** with First Division in **2003**
* 10+2 from U.P. board with Second Division in 1997 and 10th from U.P. board with First Division in 1995

**:: SOCIAL CREDENTIALS**

* GitHub: <https://github.com/inbravo>
* LinkedIn: <https://www.linkedin.com/in/amitnoida>

**:: CONTACT**

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